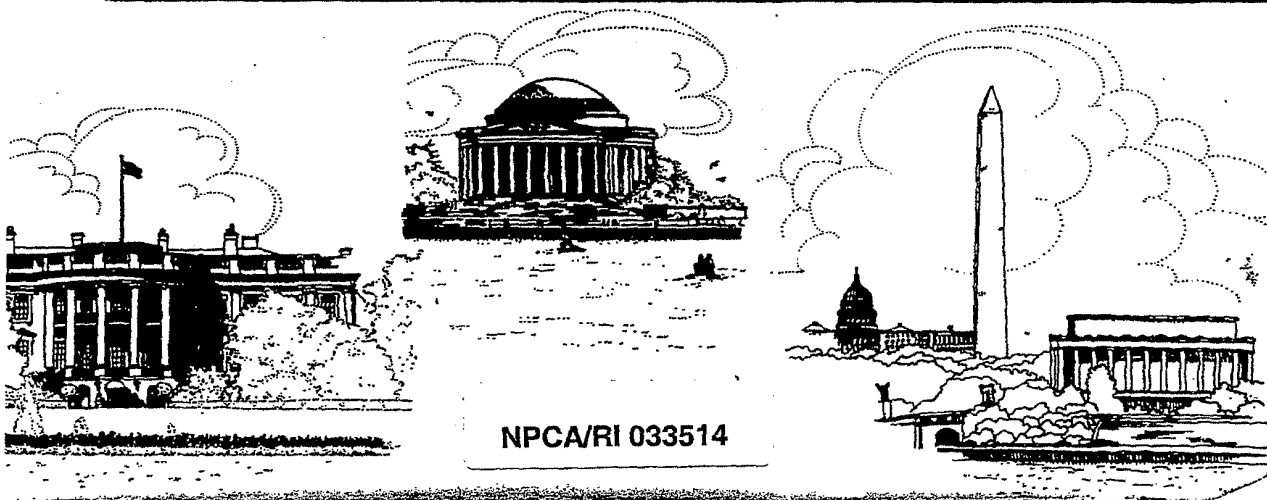


NATIONAL  
PAINT &  
COATINGS  
ASSOCIATION

MEMBER/  
SERVICES

76-77  
DIRECTORY



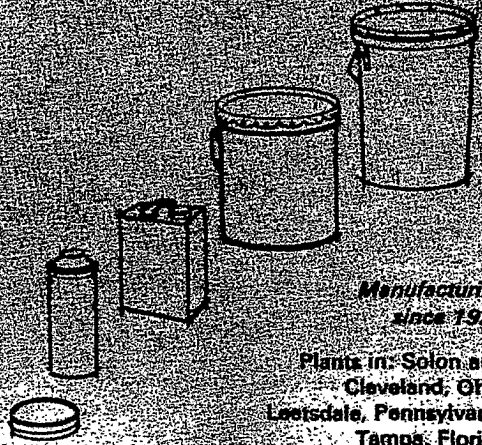
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*Davies*

...reliable source for prompt  
...of pressure, acid and  
...containers

- Metal Cans
- Plastic Pails
- Steel Pails
- Drawn Cans
- Aerosol Cans
- Cone Top
- Utility Brush Top
  
- 1 oz. to 6 gal. ■ plain & lithographed
- soldered ■ welded thin seam
- round ■ square ■ rectangular



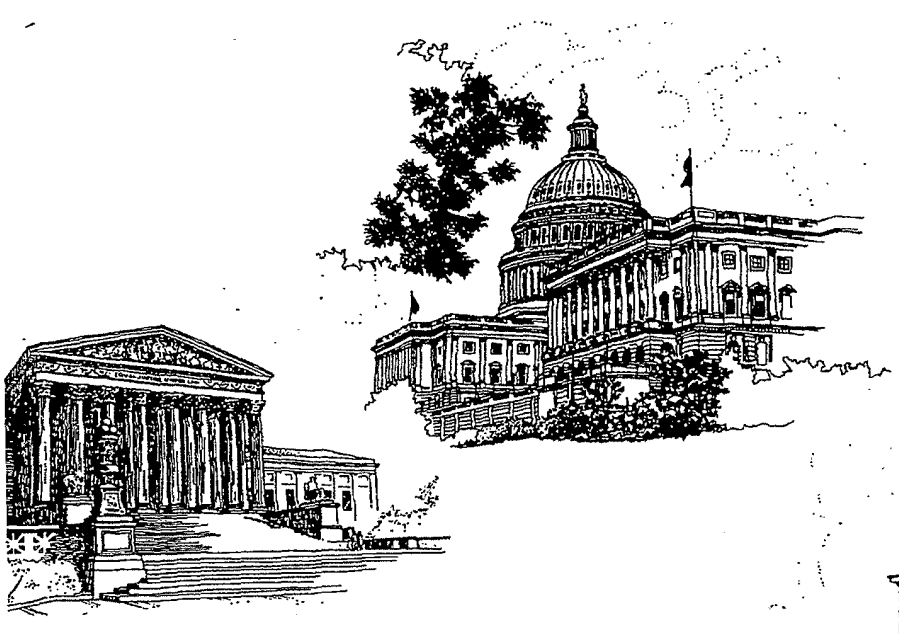
*Manufacturing  
since 1922*

Plants in: Solon and  
Cleveland, Ohio  
Leetsdale, Pennsylvania  
Tampa, Florida

# **Davies Can Co**

Division of Van Dorn Company  
30301 Carter Street, Solon, Ohio 44139

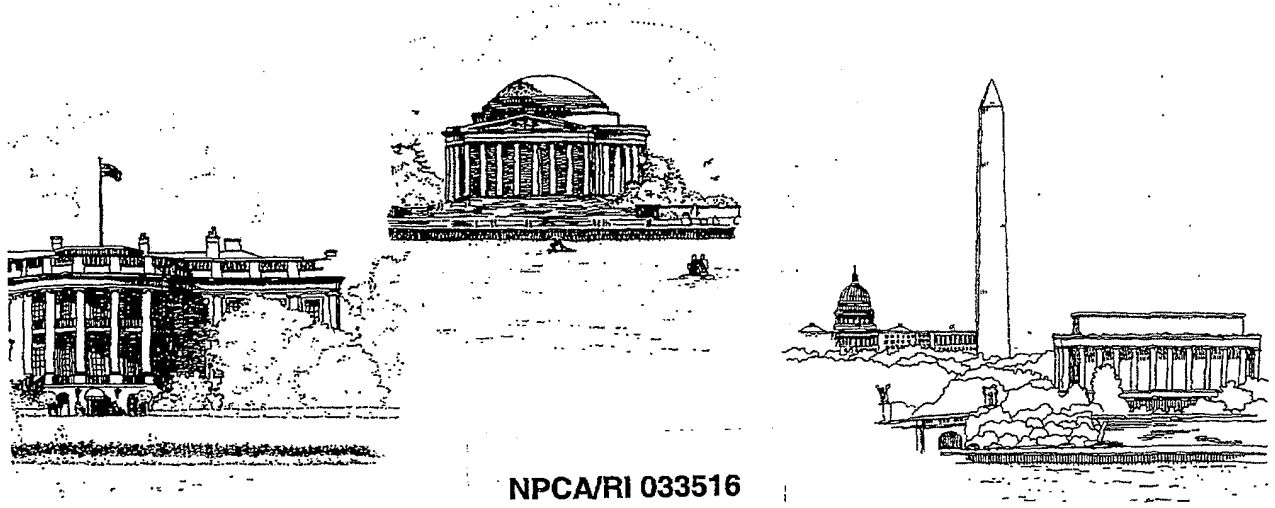
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ASSOCIATION**

**MEMBER/  
SERVICES**

**76-77  
DIRECTORY**



**NPCA/RI 033516**

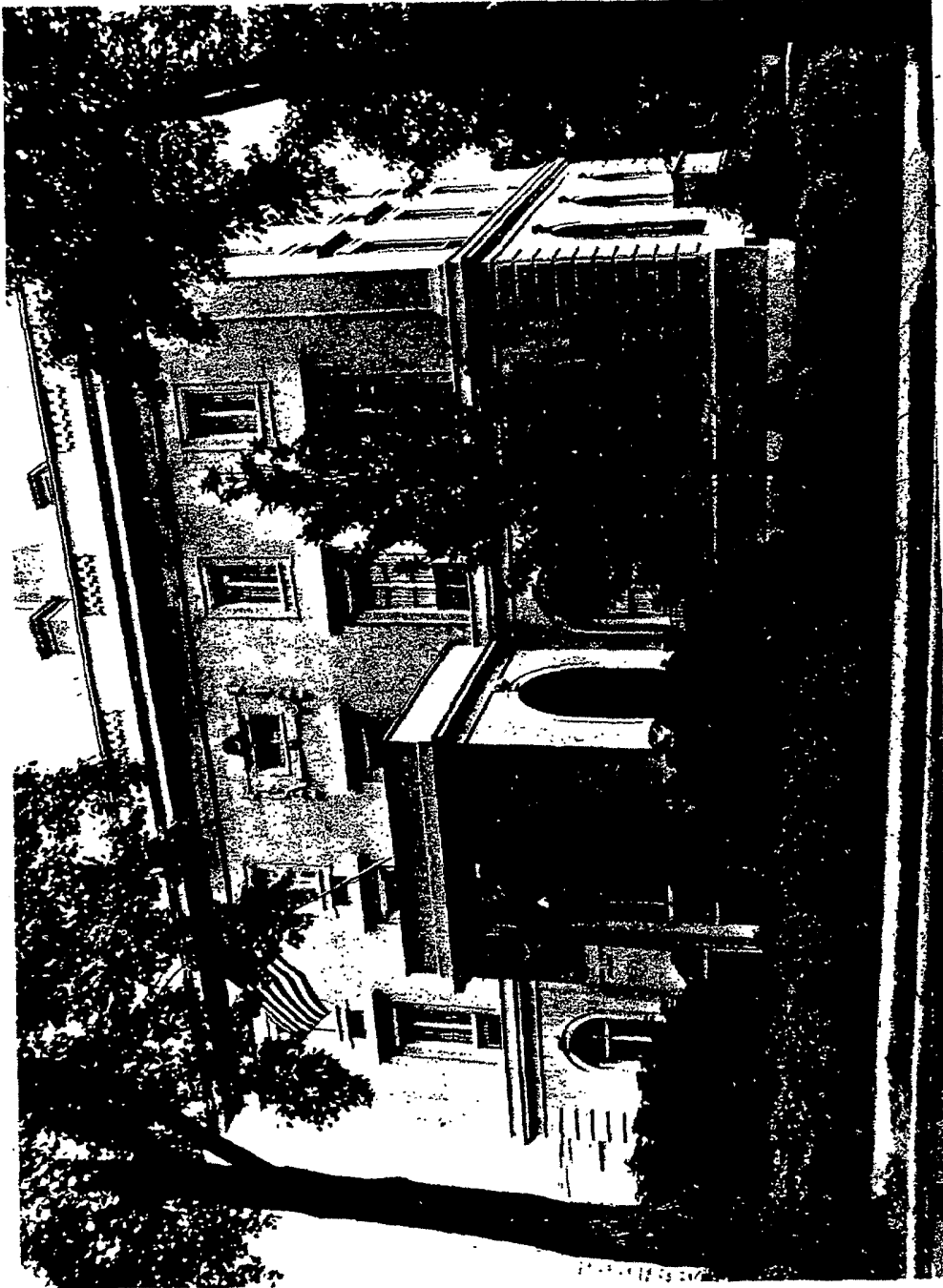
# 1976-1977 MEMBER/SERVICES DIRECTORY

National Paint and Coatings Association, Inc.  
1500 Rhode Island Avenue, N.W.  
Washington, D.C. 20005  
(202) 462-6272

NPCA/RI 033517

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NPCA/RI 033519

# Code of Ethics

NATIONAL PAINT AND COATINGS ASSOCIATION, INC.

---

**WE, members of the National Paint and Coatings Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:**

- 1.** To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.
- 2.** To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.
- 3.** To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.
- 4.** To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the industry in general; and to this end we pledge our support to the Federal Trade Commission in locating and prosecuting individuals guilty of such practices.
- 5.** To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member; to promote, in light of contemporary hiring practices, high ethical standards in the area of manpower recruitment.
- 6.** To refrain from the unethical practice of taking in exchange for our own products the paints and coatings of another manufacturer.
- 7.** To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.
- 8.** Any violation of this Code shall be referred by the General Counsel of the National Paint and Coatings Association, Inc., to the Executive Committee for consideration and action. To ensure fairness, elementary due process requirements will be met throughout these proceedings.

---

## For 89 Years Progress Through Cooperation

---

The first meeting to organize an association of paint and varnish manufacturers was held at the Grand Union Hotel, Saratoga, New York, on September 11, 1888. There were in existence at that time several paint clubs which were strictly local or regional in scope. Because paint was distributed mainly through drug stores, many paint manufacturers were members of the National Wholesale Drug Association.

The first and oldest paint club was the Paint and Oil Club of New England, organized February 23, 1884. It is still a thriving organization as the New England Paint, Varnish and Lacquer Association. The St. Louis Paint, Varnish and Lacquer Association held its first meeting on December 18, 1886. The first meeting of the Chicago Club was held February 25, 1887. The New York Club was organized February 26, 1887. The Philadelphia Club was organized October 1, 1887 and the Pittsburgh Paint and Drug Club came into being on May 24, 1887. George B. Leckel, in his history of the American paint and varnish industry, "THE PAINT INDUSTRY," calls attention to the fact that the Cincinnati Club also had been organized in 1888.

Delegates of the various paint and oil clubs met in Saratoga and agreed on the organization plan and decided on the name "National Paint, Oil and Varnish Association of the United States."

In the decades following the organization of this association, the manufacturers in the industry, while almost invariably retaining their membership in the National Paint, Oil and Varnish Association, formed separate organizations which developed as follows:

Paint Grinders' Association of the U.S., organized May 8, 1889.

Paint Manufacturers' Association of the U.S. (a change of name by the Paint Grinders' Association) in 1907.

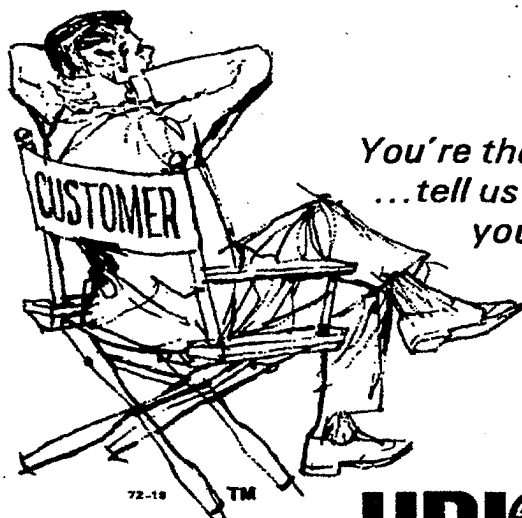
National Varnish Manufacturers' Association, organized November 3, 1903.

American Paint and Varnish Manufacturers' Association, organized October 11, 1926, being a combination of the above two.

Unification of the National Paint, Oil and Varnish Association and the American Paint and Varnish Manufacturers Association was brought about November 1, 1933 at the annual meeting of the industry held in Chicago. At that time the National Paint, Varnish, and Lacquer Association was founded. New conditions clearly demonstrated the interdependence of the various factors of the industry in cooperating with the Government through a single powerful organization of its own, with maximum prestige and benefit for the individual members and the industry as a whole.

At their 84th Annual Meeting on November 9, 1971 the members of the National Paint, Varnish and Lacquer Association voted to change the Association name to the National Paint and Coatings Association (NPCA). It was felt that this new name would broaden the scope of the organization to include all coatings and better represent the Association's dominant part in the industry's progress. Today, in its splendid Washington headquarters, the National Paint and Coatings Association is a highly efficient and well regarded organization which renders valuable and varied services to its members.

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your clean air problems  
with 66/3 products?**



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...tell us what  
you want!*

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Amsco Division  
Union Oil Company of California  
Palatine, Illinois 60067

NPCA/RI 033522

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---

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---

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Celanese Coatings & Specialties Co.  
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Buffalo, New York

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**ROBERT A. ROLAND**  
Washington, D.C.

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**ALLAN W. GATES**  
Washington, D.C.

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Ballardvale, Massachusetts

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### West Central Zone

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Milwaukee, Wisconsin

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Southern Protective Products Co.  
Atlanta, Georgia

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Houston, Texas

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Board of Directors



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Board of Directors

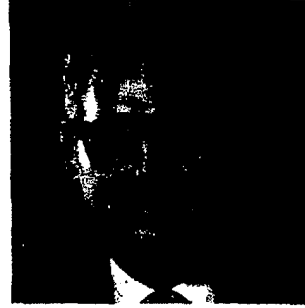
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Board of Directors  
Executive Committee



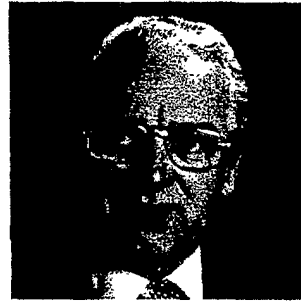
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**R. G. BULL**  
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Executive Committee



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**E. A. COWMAN**  
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**ROBERT M. COX**  
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**J. J. CROWLEY**  
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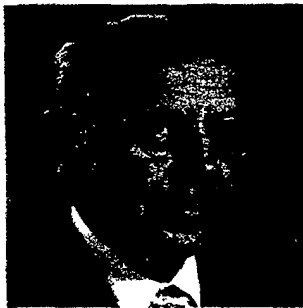
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Board of Directors  
Budget & Finance Committee



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Board of Directors

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ERNEST T. TRIGG	1933-1946
GEN. JOSEPH F. BATTLE	1947-1961
WILLIAM E. HOOD	1962-1963
R. S. BENNETT	1964
J. A. HAGER	1965-1966
ARNOLD R. WOLFF	1967-1968
EDWARD A. FOY	1969-1970
B. A. MALM	1971
RALPH J. BAUDHUIN	1972
C. A. BRETHEN, JR.	1973
E. C. LARSEN	1974

## GEORGE BAUGH HECKEL AWARD WINNERS

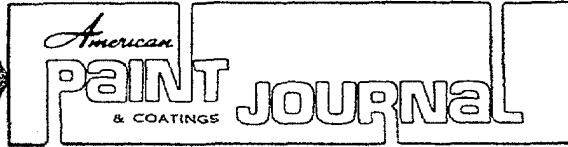
1975 - ROBERT S. McKAY II	1967 - CHARLES W. FINEGAN and HOWARD HECHT
1974 - MILTON GOLL, MILTON NOWAK, and WILLIAM STEWART	1966 - THOMAS M. STOKES
1973 - DR. WERNER S. ZIMMT	1965 - RICHARD S. BENNETT
1972 - HOWARD L. GERHART	1964 - W. H. LUTZ
1971 - EDWARD A. FOY	1963 - WILLIAM E. HOOD
1970 - BURTON F. WILKINSON	1962 - B. M. BELCHER
1969 - ARNOLD R. WOLFF	1961 - JOSEPH F. BATTLE
1968 - DR. LEROY W. SHUGER	1960 - WILLIAM M. STUART

### Prior Recipients

WALLACE F. BENNETT	C. P. JARDEN
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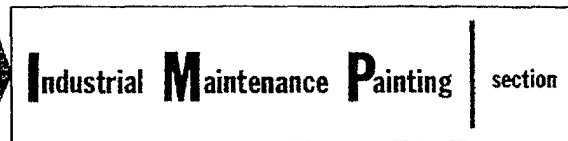
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ARTHUR B. HOLTON  
BERNARD A. MALM  
HOWARD J. MATHER

1974

EDWARD F. O'TOOLE  
HENRY REICHHOLD  
LESLIE THOMPSON  
BURTON F. WILKINSON

1973

E. COLIN BALDWIN  
HAROLD A. CHLOUPEK  
ROBERT O. CLARK  
JOHN W. NESTOR  
KENNETH C. SPECHT

1972

ROGER H. HIGGINS  
WILLIAM H. LUTZ  
HELENE M. SENKER

1971

FRED E. ALSOP  
H. BRAITH DAVIS  
JOSEPH A. HAGER  
GUSTAVE KLINKENSTEIN

1970

JOSEPH B. DIETZ  
RICHARD J. ECKART  
HORACE S. FELTON  
DAVID H. LITTER  
THOMAS J. McDOWELL

1969

E. E. FOGLE  
ROBERT H. HILL  
W. F. H. MATTLAGE  
R. S. SOLINSKY  
J. W. WILSON

1968

PAUL CEFALU  
O. J. S. deBRUN  
S. U. GREENBERG  
LLOYD W. MILLER

1967

EUGENE F. COX  
H. C. McCLELLON  
LEO SILVERSTEIN  
HARRY E. STONE

1966

WELLS MARTIN  
WILLIAM C. STOLK  
WILLIAM M. STUART  
MAURICE VAN LOO  
DR. F. G. WEED

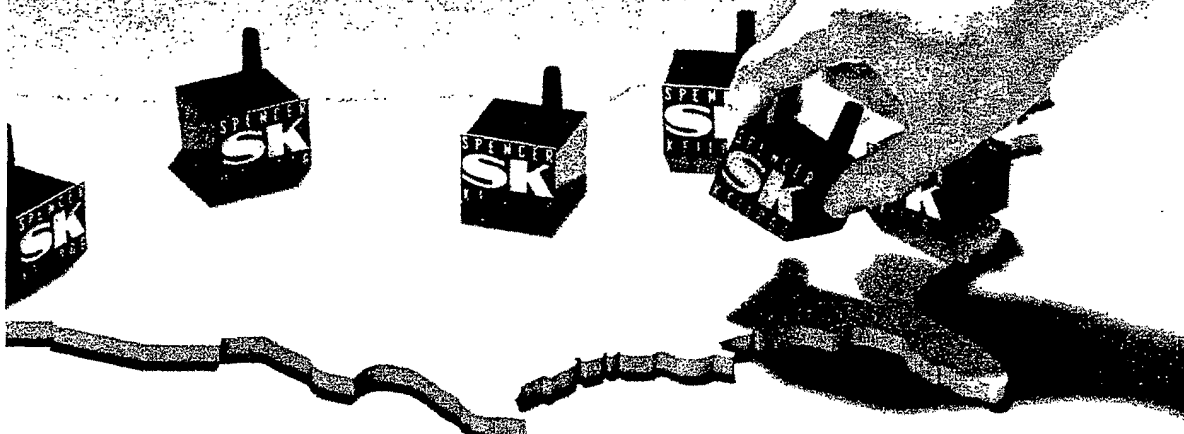
1965

ROY ANDERSON  
JAMES BECKETT  
ALEX DUNCAN  
J. A. MARTINO  
BERNHARD MAUTZ

1964

LATHROP BACKSTROM  
H. A. GARDNER  
A. E. HORN  
M. J. MERKIN  
E. S. NICKERSON  
ARTHUR STEUDEL  
VIN THOMPSON  
VAL WURTELE

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of all our  
chemical  
products



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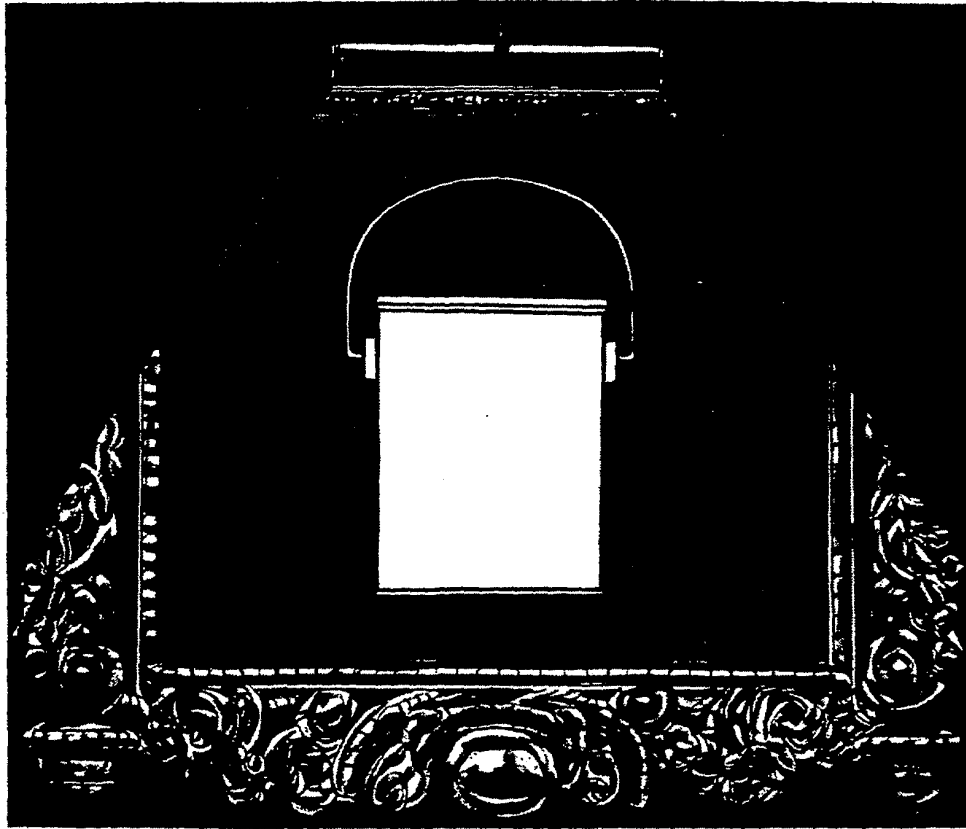
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Spencer Kellogg



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NPCA/RI 033536



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a single picture.**

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*"We put quality into our containers so you can put quality into our containers."*

**NPCA/RI 033537**

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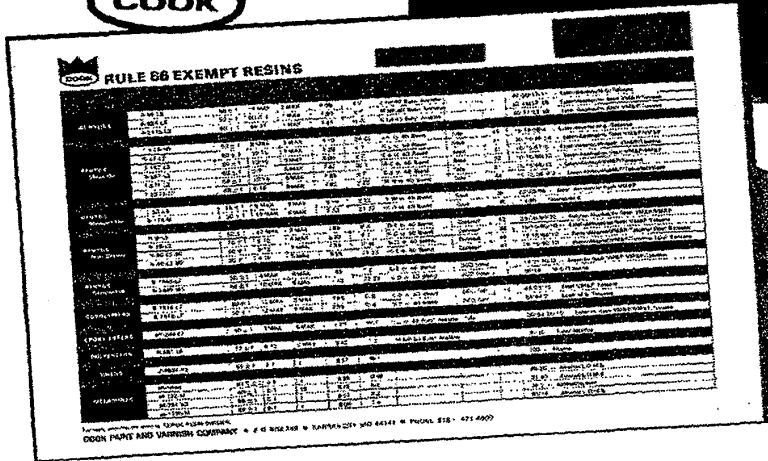
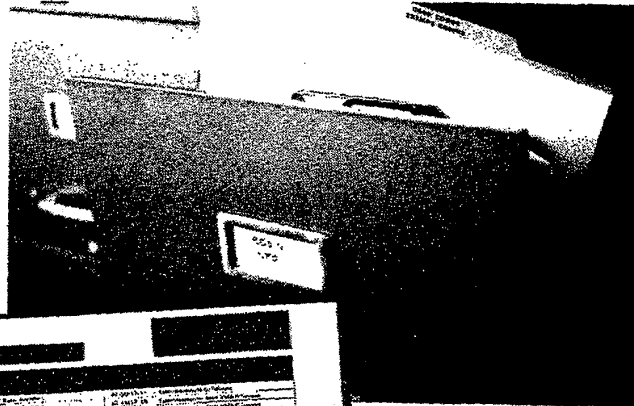


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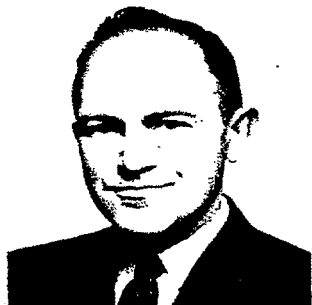
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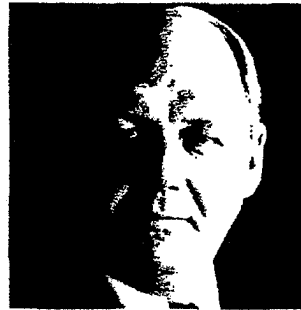
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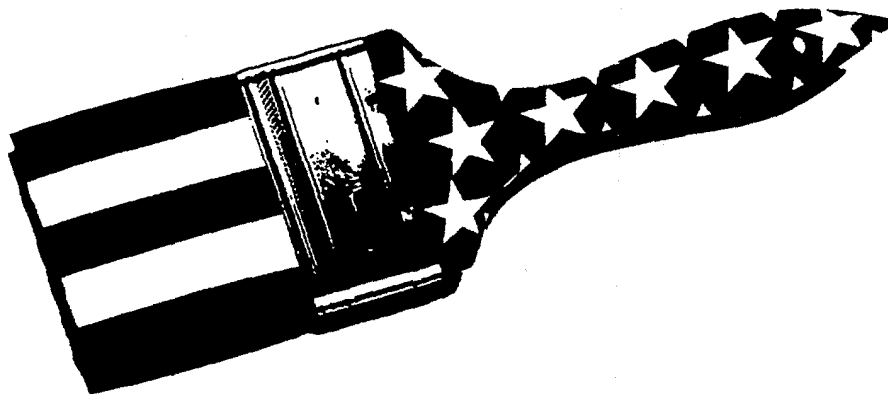
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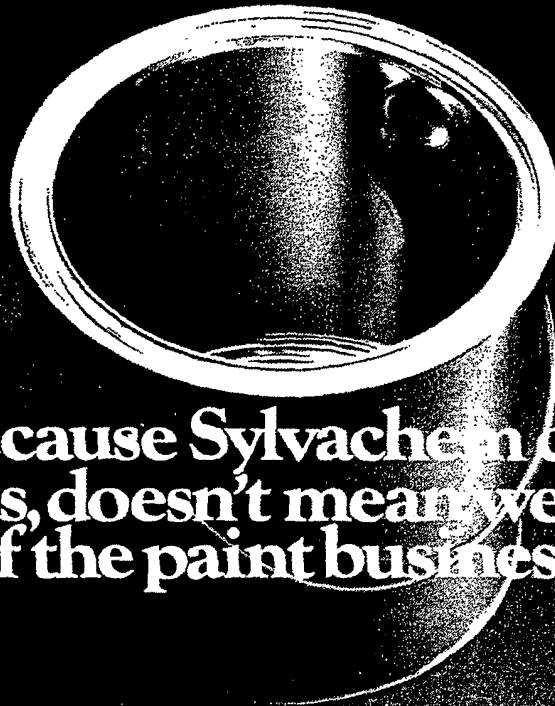
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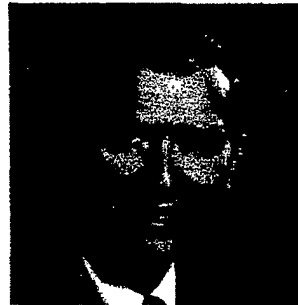
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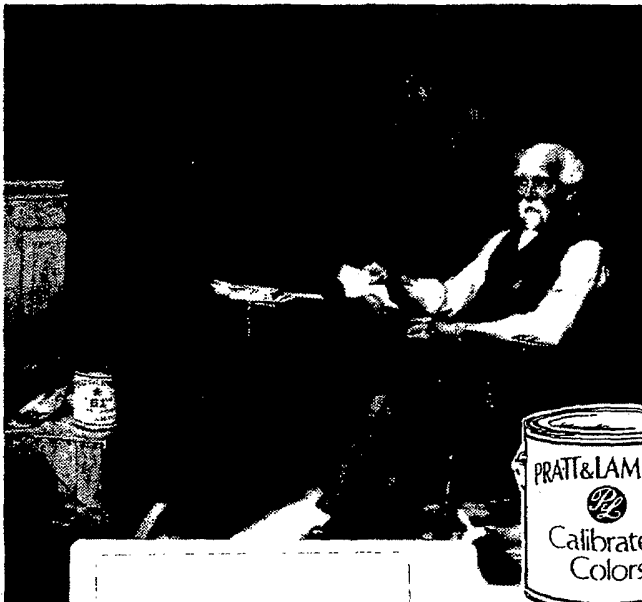
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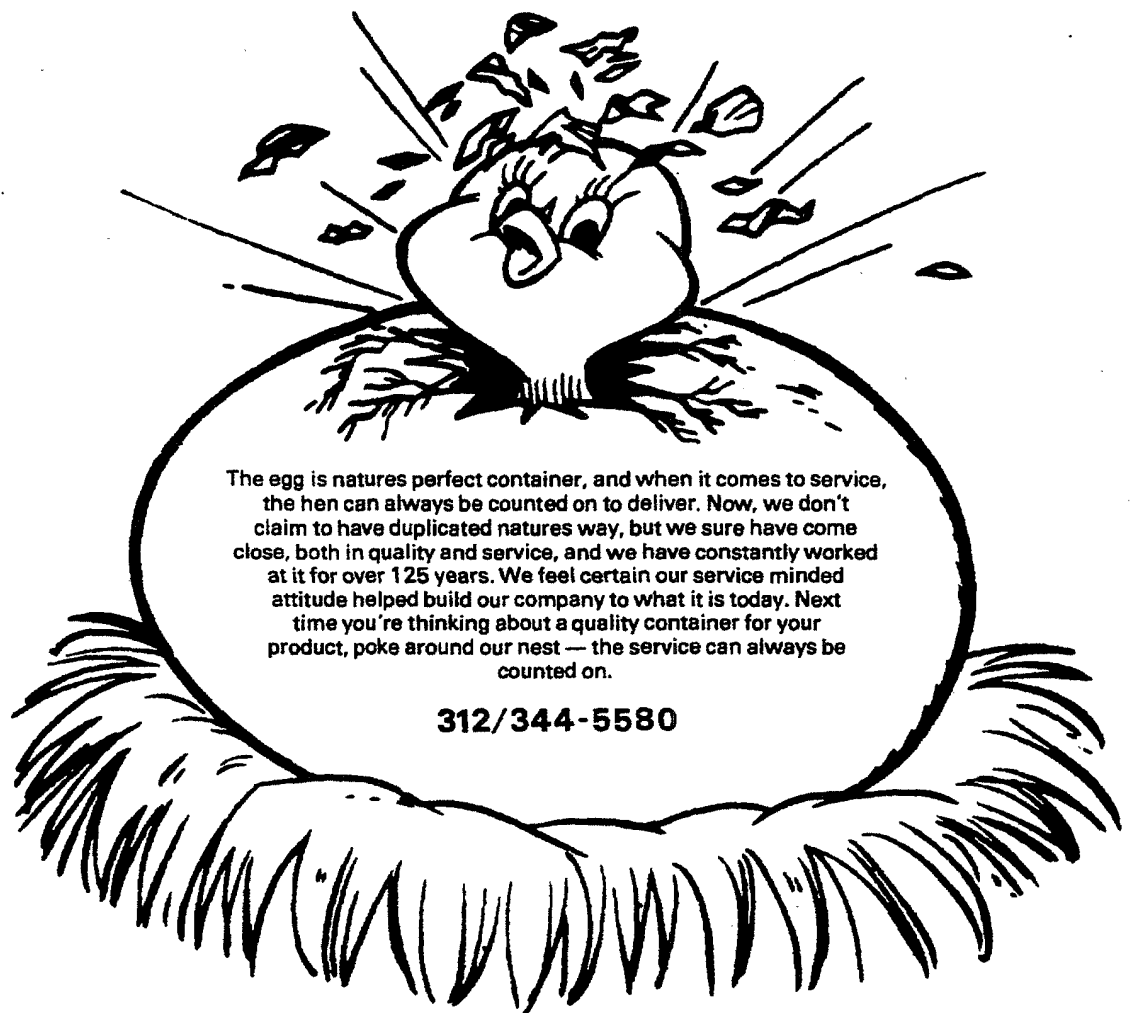


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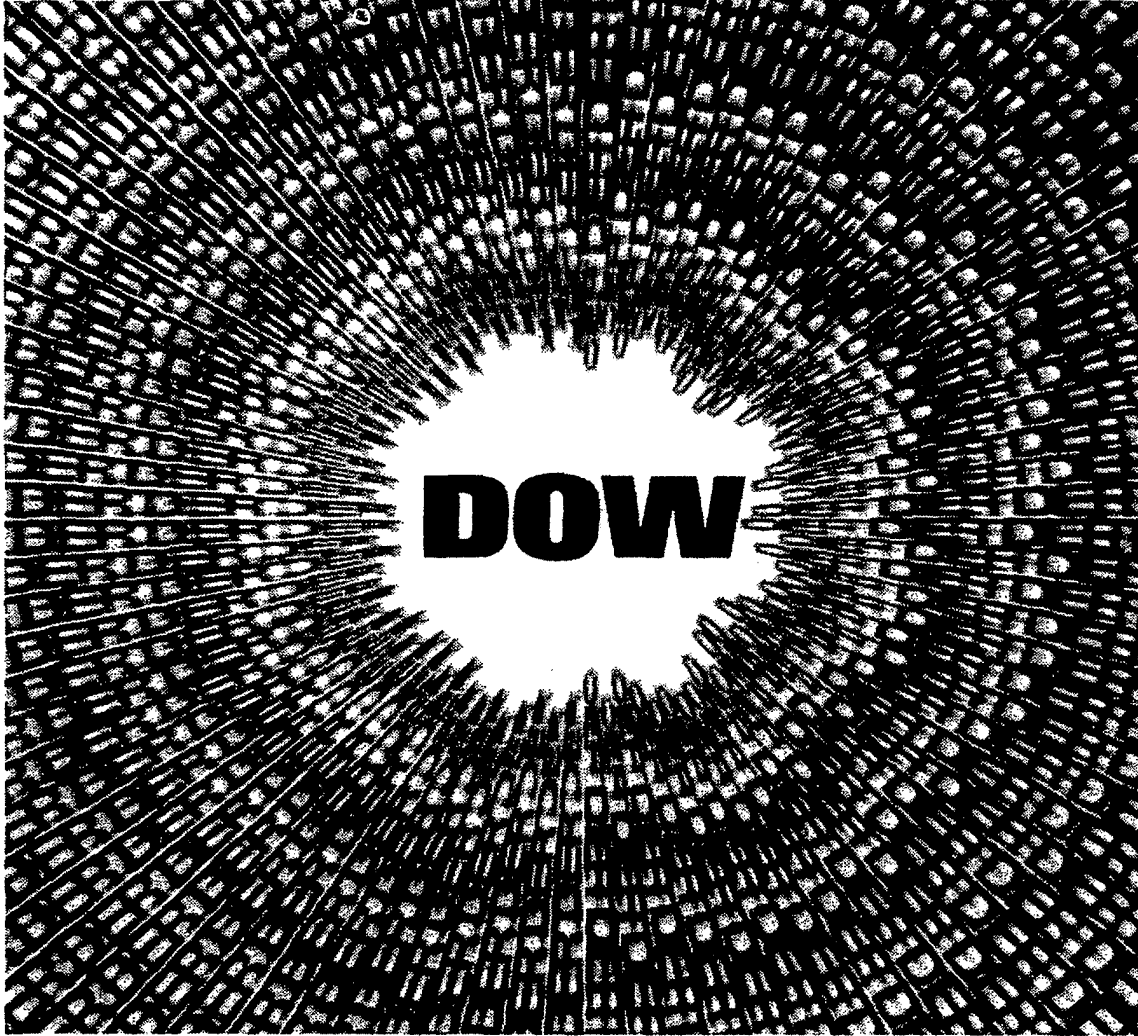
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14701 (716) 665-6313  
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(713) 652-9931

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Gustav Gurska, Product Manager,

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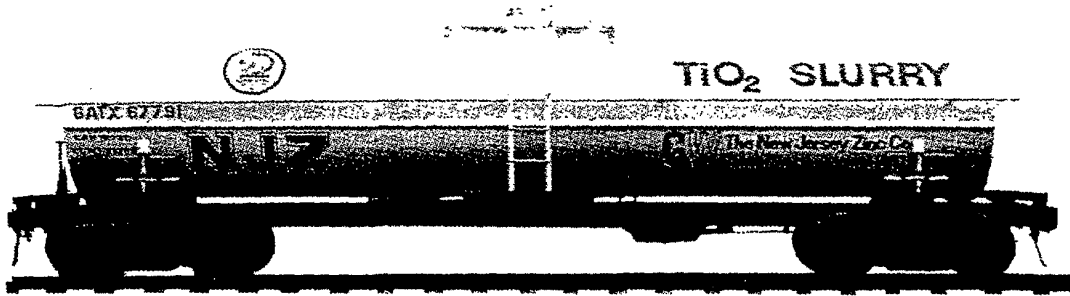
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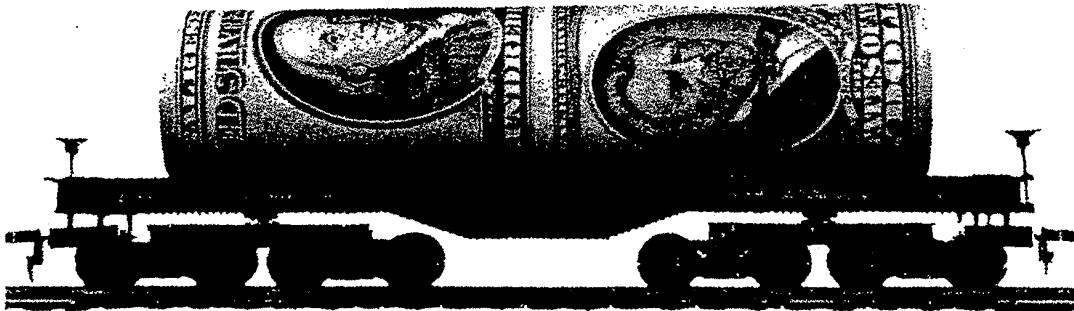
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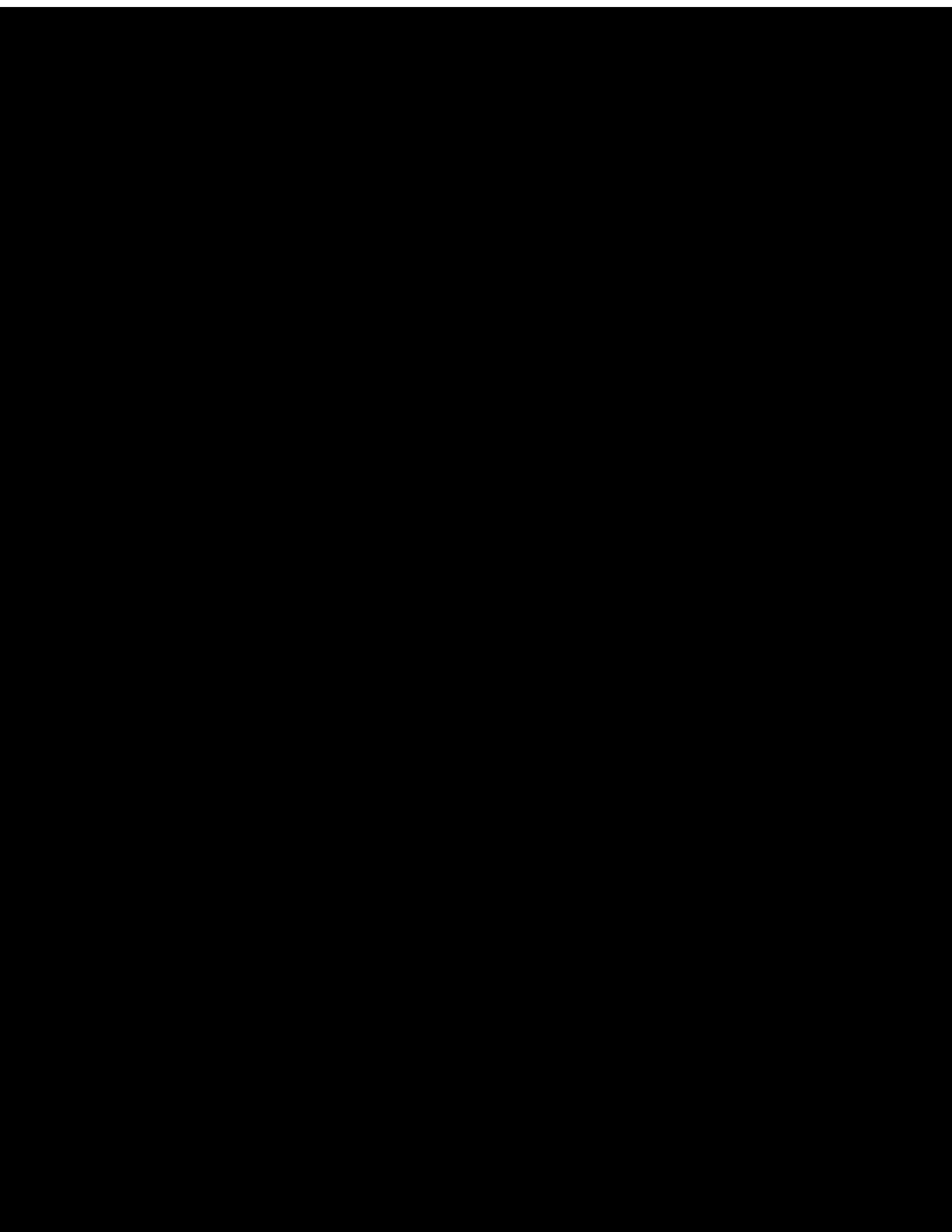
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KROMOSPERSER<sup>®</sup>—a pigment dispersant to produce tinting pastes compatible with aqueous and oil systems.

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FOR NON-AQUEOUS PAINTS

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Nuvis<sup>®</sup> HS — powdered heat stable thickener.

Nuvis<sup>®</sup> LB — a liquid viscosity correction agent.

Aluminum stearates — a traditional line of viscosity modifying grades are available from Tenneco.

## LACQUER GRADE ZINC STEARATE

(For lacquer sanding sealer.)

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DLG-20 — bloom resistant.

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NPCA/RI 033649



**R. A. ROLAND**

**PRESIDENT AND CHIEF  
OPERATING OFFICER  
ROBERT A. ROLAND**

The President and Chief Operating Officer is the chief executive officer of the Association, managing the National Headquarters Staff. He works in close conjunction with the Chairman of the Board and Executive Committee on all Association activities, and within established policies, coordinates Association programs at the national level. Appointed by the Executive Committee, he serves a three-year term.



**A. W. GATES**

**VICE PRESIDENT, ADMINISTRATION  
& SECRETARY  
ALLAN W. GATES**

The Vice President, Administration & Secretary is responsible for coordinating staff activities in the Association's eight major divisions. He handles the Association's membership, financial and personnel records. He makes meeting arrangements and provides minutes of meetings held by the Association, the Board of Directors, the Executive Committee and the Budget and Finance Committee. He is the chief financial officer on the staff, responsible for control of income and expenditures under approved budgets. In addition, he is a trustee of the employees' pension fund and the Ernest T. Trigg Foundation. He is responsible for servicing industry group life, salary continuance plans, and also for the activities of the Credits and Collections Committee. He is also Treasurer and a member of the Board of Directors of Verlan Limited.



**J. N. ELLIOTT**

**FIELD SECRETARY  
JAMES N. ELLIOTT**

The Field Secretary is charged with effecting better communications between the 30 Local Associations and National, as well as between the Locals themselves. He is the personal representative of each Local Association on the National Headquarters Staff. During frequent visits to the Local Associations, he assists in a host of activities, among them membership promotion, industry education, sales training programs, and regional conferences. He coordinates NPCA's ACTIONPLAN program. He executes the NPCA membership development program.



**M. PADOW**



**J. HALL**



**E. R. CALL**



**J. BENEDICTO**

**TRADE SALES DIVISION**

**MARK PADOW, Director**

**ALAN N. DARROW, Assistant Director**

The Division is responsible for developing and implementing programs and policies to meet the needs of various Committees in the Trade Sales area. Liaison is maintained with staff specialists at Association Headquarters in order to solve industry problems. The Director works in conjunction with the Trade Sales Marketing; Spray Paint Manufacturers; High Performance Architectural Coatings Manufacturers; Roof Coatings Manufacturers; Sealants, Glazing and Caulking Compound Manufacturers; and Special Flooring Systems Committees. Projects of mutual benefit to the painting contractor, paint dealer, journeyman painter, and other allied groups are another responsibility.

**CHEMICAL COATINGS DIVISION**

**JERRY HALL, Director**

The Director of the Chemical Coatings Division is responsible for the administration and implementation of policies and programs directed by the various Association committees organized in this segment of the industry. The Division maintains communication with customer groups through cooperation with allied Associations by means of Electrocoating, Powder Coating, Coil Coating, Water Reducible Coating, and High Solid Coating Liaison Committees. The purpose of these liaison activities is to provide accurate information for the benefit of end-users on chemical coatings products. The Director plans and coordinates meetings, conferences and seminars for all committees of the Chemical Coatings Division.

**MANAGEMENT INFORMATION DIVISION**

**EVERETT R. CALL, Director**

**JULIETTE BENEDICTO, Assistant Director**

MID's basic goal is to provide members with benchmarks for profitable decision-making. This Division secures, compiles and reports statistical information to NPCA members through special reports, "Coatings", and in individual consultations. Among the annual surveys: Sales, Operating Cost, Compensation, Distribution Surveys. Other publications include the *Cost Manual* and NPCA's Data Bank Program. Market surveys and studies are developed to provide information for management decisions in specific segments of the industry. Tools such as the Monthly Sales Index are constantly being investigated, developed and improved. The Paint Consumer Research Program is an example of this activity. The Division also works closely with government agencies and allied organizations interested in economic, marketing and statistical activities that affect the industry.



**J. M. MONTGOMERY**



**L. THOMAS**



**B. HAMILL**

**OFFICE OF THE GENERAL COUNSEL**

**JOHN M. MONTGOMERY**, General Counsel  
**LARRY THOMAS**, Asst. General Counsel  
**BRUCE HAMILL**, Counsel **DONALD E. SELBY**, Counsel  
**MICHAEL J. DUFF**, Counsel  
**MARY ELLEN McANDREWS**, Legislative Assistant  
**STELLA MILLER**, Public Affairs



**D. E. SELBY**



**M. J. DUFF**



**M. E. McANDREWS**



**S. L. MILLER**

The Office of the General Counsel (Legal and Government Relations Division) serves as legal advocate for the Association and the industry. In addition, it evaluates all legislative and regulatory proposals of the Federal, State and local jurisdictions which impact on the industry and, when necessary, makes personal presentations before legislative and regulatory groups on behalf of the Association and the industry. These are coordinated with local associations and other industry groups as appropriate.

The Office of the General Counsel also provides close liaison with Federal regulatory agencies and with all other government offices whose operations affect the industry. This liaison assures that the industry's views are heard by government agencies, helps achieve uniformity in legislative and regulatory actions and permits timely communication of significant developments to the membership through periodic bulletins and other reports.

The General Counsel is chief legal advisor to NPCA's officers and to the members on such general matters as By-Laws, Code of Ethics, the Non-Exchange Agreement and product liability. Additionally, the legal staff is organized to provide specialized guidance on legislative and regulatory proposals relating to the environment, anti-trust and trade regulation, labeling, consumer affairs, occupational safety and health, transportation and trademark matters.

The Division has primary responsibility for the activities of nine NPCA committees—Labeling, Legislative, Marine Coatings, Packaging, Tariff, Transportation and Distribution, Unfair Competition, Government Suppliers and Trademark—and provides legal guidance to all other NPCA Committees as needed. The Division also publishes the *Labeling Guide* (for the Paint Industry) and the *NPCA Trademark Directory*.

**TECHNICAL DIVISION**

**ROYAL A. BROWN, Director**  
**RAYMOND J. CONNOR, Assistant Director**  
**RICHARD W. MURRY, Assistant Director**

The Director is responsible for administration and supervision of all technical, scientific and information activities relating to technical aspects of the paint and coatings industry. The Division furnishes support and consultation to the President, Association officers, the General Counsel, and other Division Directors. The Division develops technical presentations for local associations and other organizations whose members use coatings products.

When NPCA research programs, joint research programs with other organizations, and exploratory technical activities are approved by the Scientific and Executive Committees, they are supervised and coordinated by the Division's Director and Assistant Directors. Division personnel cooperate and participate in the work of ASTM, ANSI, SSPC, and other organizations in developing new and improved test methods for industry products and equipment.

The Division is responsible for nine NPCA Committees and eight Task Forces, including: The Scientific; Manufacturing Management; Community Services Steering; Five Retardant; Industry Suppliers'; and Joint Coatings-Forest Products Committees. The Scientific Committee lends guidance and advice to the various Task Forces. Staff and task forces maintain liaison with local state and federal regulatory agencies relating to air and water pollution, industrial metals hazards, product safety, waste disposal, occupational safety and health, and conversion of industry to the metric system.

Through Community Services Bulletins and Safety and Health Bulletins, the membership is kept informed on proposed regulations in these areas. The Division prepares and publishes Raw Material Indexes, The Guide to Government Paint Specifications, and The Abstract Review, and maintains liaison with related scientific groups. It also publishes Technical Bulletins, Scientific Bulletins and Raw Material Supply Reports, to keep members informed of industry technical developments.



**R. A. BROWN**



**R. J. CONNOR**



**R. W. MURRY**



J. L. COLNESS



B. A. MATHES



B. R. PAUL



M. L. FAHEY



D. L. MOREHEAD



L. L. ROSS

**COMMUNICATIONS DIVISION**

JERRY L. COLNESS, Director

BETH A. MATHES, Assistant Director

BILLY R. PAUL, Art Director

MARY L. FAHEY, Manager of Publications

DAVID L. MOREHEAD, Manager of Editorial Services

LINDA L. ROSS, Writer/Editor

The Communications Division is responsible for comprehensive communications programs for NPCA and its members. It works with the Communications Committee which sets major policy for these programs. The division prepares and disseminates nationally information on the industry's products, NPCA positions and actions on public issues and NPCA services and activities.

The division uses a broad range of communications and public relations techniques to accomplish these objectives including: product information and news material for newspapers, magazines and broadcasters; media liaison; position papers; speeches; audio-visuals; and films.

The division publishes the newsletter, *Coatings*, the *Member/Services Directory*, *The Household Paint Selector*, *Annual Report*, *Advertising Guidelines*, and numerous booklets and pamphlets about NPCA and coatings and their uses. It provides an in-house publishing service for other divisions.

The division develops and runs national public service programs such as its Lead Poisoning Prevention, Spray Paint Information, and Bicentennial "Paint-Up America" programs.



**A. N. DARROW**

### **MEETINGS & CONVENTIONS**

**ALAN N. DARROW, Director**

**GEORGENE SAVICKAS, Assistant Director**

One of the Association's major channels of communication with members and related professional and end-user groups is through conventions, seminars and specially designed meetings. The Director of Meetings and Conventions is responsible for coordinating the design, development and implementation of all programs aimed at informing, educating and developing the manpower resources of our industry and related groups.

Close cooperation is maintained with the Field Secretary and other Association divisions so that the program needs of local associations and special member groups are identified and met.



**G. SAVICKAS**

### **ADMINISTRATIVE SERVICES DIVISION**

**PATRICK (JACKIE) DONITHAN, Director**

The Director of the Administrative Services Division purchases all supplies and services connected with building maintenance and staff operations. He handles inventory control and storage; and issues all supplies and equipment. Receipt of incoming materials and shipment of all outgoing materials are functions of this Division. In addition, the Director manages the Association mailroom.



**P. DONITHAN**

BY LAWS

NPCA/RI 033656

## **BY-LAWS**

of  
**NATIONAL PAINT AND COATINGS ASSOCIATION, INC.**  
Organized November 1, 1933  
Incorporated December 1, 1933  
(Superseding Prior Organizations Dating from 1888)

### **ARTICLE I** **Title**

The name of this organization shall be the National Paint and Coatings Association, Inc.

### **Object**

The object of this Association shall be to promote the welfare of this Industry, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, and to safeguard the interests of the public. The Association shall not directly or indirectly restrict free and lawful competition.

### **ARTICLE II** **Membership**

**SECTION 1.** Membership in this Association shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty; and manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products.

#### **Regional or City Associations**

**SECTION 2.** Any Regional or City Paint, Varnish and Lacquer Association with five or more members eligible to join the National Paint and Coatings Association, Inc., after subscribing to its By-Laws and Code of Ethics and upon approval of the Board of Directors, may become a member.

#### **Class A and Class B Membership**

**SECTION 3.** Class A membership consists of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty.

Class B membership consists of manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products, who shall pay dues on their domestic sales of products manufactured or sold by them to this industry.

Those who qualify for both Class A and Class B membership shall determine and report their net domestic sales of paint industry products and their dues classification positions on both the A and B schedules, and shall report their dues obligations as the combined total of dues calculated under both schedules in accordance with definitions, instructions and related information approved by the Executive Committee.

In calculating net domestic sales of Class A and Class B products, members shall follow the accounting procedures which determine the dollar net sales figure appearing in their profit and loss statements for the last fiscal year, excluding those items not applicable to the

paint industry. Interbranch or interdepartment inventory transfers of such products or inventory transfers to wholly owned subsidiaries or affiliated companies are not to be regarded as sales for the purpose of this report. Sales made by such subsidiaries or affiliated companies to others who purchase for use or resale shall be included when reporting sales on the consolidated form or such sales may be reported on separate forms and submitted by said subsidiaries or affiliated companies.

The membership dues shall be determined by the Executive Committee and approved by vote of the membership at the Association's Annual Meeting. The schedule as so approved shall be placed in the Annual Member/Services Directory for the fiscal year(s) involved. In the event no change is made, the schedule of dues approved and printed for the preceding fiscal year shall be used.

Dues are payable quarterly in advance on the 1st of January, April, July and October, based on total annual sales reported by the member in accordance with Article II, Section 10, of the By-Laws, as provided for in the following schedules.

#### SCHEDULE OF "A" MEMBERSHIP DUES

SALES VOLUME CLASSIFICATION			DUES			
Class	Sales in Excess of	But Not Exceeding	Base Dues		Plus Rate Per \$1,000 of Sales Over Base	
1 ...	\$ 1	\$ 100,000	\$ 200			
2 ...	100,000	150,000	200+	\$1.20	per \$1,000 over	\$ 100,000
3 ...	150,000	250,000	260+	1.10	per 1,000 over	150,000
4 ...	250,000	500,000	370+	1.00	per 1,000 over	250,000
5 ...	500,000	750,000	620+	.96	per 1,000 over	500,000
6 ...	750,000	1,000,000	860+	.92	per 1,000 over	750,000
7 ...	1,000,000	1,750,000	1,090+	.86	per 1,000 over	1,000,000
8 ...	1,750,000	2,500,000	1,735+	.76	per 1,000 over	1,750,000
9 ...	2,500,000	5,000,000	2,305+	.676	per 1,000 over	2,500,000
10 ...	5,000,000	20,000,000	3,995+	.608	per 1,000 over	5,000,000
11 ...	20,000,000	35,000,000	13,115+	.552	per 1,000 over	20,000,000
12 ...	35,000,000	50,000,000	21,395+	.498	per 1,000 over	35,000,000
13 ...	50,000,000	100,000,000	28,865+	.133	per 1,000 over	50,000,000
14 ...	100,000,000	150,000,000	35,515+	.10	per 1,000 over	100,000,000
15 ...	150,000,000	up	40,515+	.0662	per 1,000 over	150,000,000

#### SCHEDULE OF "B" MEMBERSHIP DUES

SALES VOLUME CLASSIFICATION			DUES			
Class	Sales in Excess of	But Not Exceeding	Base Dues		Plus Rate Per \$1,000 of Sales Over Base	
1 ...	\$ 1	\$ 100,000	\$ 180			
2 ...	100,000	150,000	180+	\$1.00	per \$1,000 over	\$ 100,000
3 ...	150,000	250,000	230+	.75	per 1,000 over	150,000
4 ...	250,000	500,000	305+	.62	per 1,000 over	250,000
5 ...	500,000	750,000	460+	.54	per 1,000 over	500,000
6 ...	750,000	1,000,000	595+	.48	per 1,000 over	750,000
7 ...	1,000,000	5,000,000	715+	.34	per 1,000 over	1,000,000
8 ...	5,000,000	10,000,000	2,075+	.27	per 1,000 over	5,000,000
9 ...	10,000,000	20,000,000	3,425+	.138	per 1,000 over	10,000,000
10 ...	20,000,000	50,000,000	4,805+	.068	per 1,000 over	20,000,000
11 ...	50,000,000	up	6,845+	.034	per 1,000 over	50,000,000

**SECTION 4.** New members shall pay dues from the date nearest the date of their acceptance into the membership of this Association. Each Class A and Class B member is entitled to one vote at the Association meetings and to receive copies of all publications and circulars of the Association. They are eligible for membership in Regional or City Associations and when elected thereto shall pay the Regional or City Association's dues, but shall not pay any additional National dues.

#### **Canadian Membership**

**SECTION 5.** Canadian membership shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products located in Canada. Such individuals, companies, firms, or corporations may become members of the National Paint and Coatings Association, Inc., upon approval of the Board of Directors. They are entitled to receive copies of all publications and circulars of the Association. They shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class A members, but not in excess of \$620.00. Canadian membership shall also be available to individuals, companies, firms or corporations who are manufacturers in Canada of materials used in the manufacture or application of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products. Such concerns shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class B members, but not in excess of \$460.00 per year, and shall be entitled to receive copies of all publications and circulars of the Association.

#### **Application for Membership**

**SECTION 6.** All applications for Class A, Class B and Canadian memberships, after approval by the Chairman of the Membership Committee, shall be referred to the Secretary, who shall submit them at once to the Board of Directors of the Association for action.

**SECTION 7.** No individual, company, firm or corporation shall be admitted to Class A membership until they have subscribed to the Association's Code of Ethics and signed its agreements relative to Non-Exchange of Products and Anti-Bribery.

#### **Honorary Members**

**SECTION 8.** Any individual who has rendered distinguished service to this industry or to this Association may be elected an Honorary Member by two-thirds vote at any regular meeting of the Board of Directors.

Honorary members shall be exempt from all payment of dues.

#### **Expulsion and Resignations**

**SECTION 9.** Expulsion and Resignations: The Board of Directors, at its discretion, may declare forfeited any membership for good and sufficient reasons, or for non-payment of dues that are in arrears six (6) months. Any member in good standing whose annual dues are fully paid, may resign upon written notice to the Secretary not less than thirty (30) days in advance of the end of the dues' year.

#### **Annual Dues**

**SECTION 10.** Annual Dues: The fiscal year of this Association shall commence January 1, and end December 31. Dues of Class A, Class B and Canadian members shall be based on such members' total sales for their last fiscal year, which shall be reported as soon as such figures are available after January 1.

### Scientific Section Circulars

SECTION 11. Scientific Section Circulars: Scientific organizations at home and abroad, and foreign manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products, may receive the Scientific Section Circulars on payment of \$150.00 per annum.

### ARTICLE III

#### Officers

SECTION 1. The officers of the Association shall consist of a Chairman of the Board and Chief Executive Officer, a President and Chief Operating Officer, a Vice Chairman of the Board, seven (7) Regional Vice Presidents, a Treasurer, and a Secretary.

SECTION 2. The Chairman of the Board and Chief Executive Officer shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify. He shall serve without compensation.

SECTION 3. The Vice Chairman of the Board shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 4. Seven (7) Regional Vice Presidents shall be elected by the members of the Association from Class A or Class B members, one from each of the seven (7) zones as designated in Article XVII. They shall be elected for one (1) year or until their successors shall be elected and shall qualify.

SECTION 5. President and Chief Operating Officer: The President and Chief Operating Officer shall be elected or appointed by the Executive Committee for three (3) years or until his successor shall be elected and shall qualify.

SECTION 6. Treasurer: The Treasurer shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 7. Secretary: There shall be a Secretary of the Association, who shall be elected or appointed by the Board of Directors for one (1) year or until his successor is elected and shall qualify.

SECTION 8. Honorary Officers: Other offices of honorary character may be conferred upon any member by the unanimous vote of the Board of Directors.

#### Board of Directors and Executive Committee

SECTION 9. The Board of Directors of the Association shall consist of the Chairman of the Board, Vice Chairman of the Board, Treasurer, Regional Vice Presidents and thirty-six (36) additional Directors, twenty-seven (27) of which shall be Class A members and nine (9) of which shall be Class B members.

SECTION 10. Directors other than the officers listed in Section 9 above shall be elected by members of the Association for a term of office of three (3) years. They shall be elected so that at the end of each year the terms of one-third (1/3) of such Directors so elected shall expire. At each annual meeting the successors to such Directors whose terms expire shall be elected to hold office for terms of three (3) years or until their respective successors have been elected, provided, however, that at the annual meeting in the year following the meeting approving any change increasing the number of Directors as provided for by the By-Laws, one-third (1/3) of the additional members added to the Board shall be elected for one (1) year; one-third (1/3) for two (2) years and one-third (1/3) for three (3) years, so that the terms of office of an equal number will expire at the end of each year.

Any vacancy among the members of the Board of Directors may be filled by a majority vote of the Board, and if not filled by the Board, by the members of the Associa-

tion at its next annual meeting. The term "Vacancy" as used in this section shall include any directorship which is unfilled as the result of the death, resignation, removal or disqualification of a director, or of an increase in the number of Directors occurring by amendment of these By-Laws, or of any other cause, between annual meetings of the Association.

**SECTION 11. Executive Committee:** The Board of Directors shall elect an Executive Committee of twelve (12) from its Class A members. They shall hold office for their term as members of the Board. In addition, the Chairman of the Board and Chief Executive Officer, Vice Chairman of the Board, and Treasurer shall be members of the Executive Committee.

**SECTION 12.** Notwithstanding the other provisions of this Article III, there shall be no limitation of time so long as they hold office with respect to the number of consecutive terms that the Chairman of the Board and Chief Executive Officer, Vice Chairman of the Board, and the Treasurer of the Association may serve, either as a member of the Board of Directors or the Executive Committee.

**SECTION 13.** The officers of the Executive Committee shall consist of the Chairman of the Board and Chief Executive Officer and the Vice Chairman of the Board. At the annual organization meeting, the Executive Committee shall elect a Vice-Chairman from its membership. He shall not serve more than three (3) consecutive one-year terms, but may be elected to office again after an interval of one (1) year.

**SECTION 14.** Members of the Board of Directors and Executive Committee shall hold office for three (3) years. No one who has been elected as a Board member for a full three (3) year term shall be eligible for reelection until at least one (1) year shall have elapsed.

## **ARTICLE IV**

### **Duties of Officers**

**SECTION 1. Duties of the Chairman of the Board and Chief Executive Officer:** He shall be responsible for such duties as the Board of Directors or the Executive Committee may direct or delegate. He shall be an ex-officio member of all Association Committees. The Chairman shall preside at all annual and special meetings of the membership of the Association; make such appointments as are provided for in the By-Laws and also those required by action of the membership of the Association, the Board of Directors and/or the Executive Committee. He shall present at the first session of the annual meeting of the membership of the Association a report upon the affairs of the Association, together with such matters and recommendations as may be of interest or pertinent to the industry. He shall also be the Chairman of the Executive Committee and of the Board of Directors.

**SECTION 2. Duties of the Vice Chairman of the Board:** He shall perform all of the duties of the Chairman in his absence and such other duties as may be assigned to him by the Executive Committee. (He shall also be the Vice Chairman of the Executive Committee and Board of Directors.)

**SECTION 3. Duties of the President and Chief Operating Officer:** The President shall be the chief executive officer for all administrative matters and such other duties as the Board of Directors, the Executive Committee or the Chairman may direct or delegate.

**SECTION 4. Duties of the Regional Vice Presidents:** The Regional Vice Presidents shall perform such duties as may be delegated to them by the Board of Directors, or Executive Committee, or by the Chairman of the Board in the administration of his duties. It shall be the duty of the Regional Vice President of each Zone to visit the Regional and City Associations in his Zone and report to them all matters of importance relating to the activities of the Association.

**SECTION 5. Presiding Officer:** In the case of inability or for any other reason, the Chairman of the Board cannot preside at any meeting of the membership of the Association, the Vice Chairman shall preside, and in the absence of both, the Treasurer shall be the presiding officer.

**SECTION 6. Duties of the Treasurer:** It shall be the duty of the Treasurer to open such bank accounts in such banks as may be approved by the Executive Committee; and to provide for the receipt of all moneys due the Association. Disbursement shall be made by voucher signed by the Secretary or, in his absence, by a representative, authorized by the Executive Committee, as coming within the budget, and countersigned by the Treasurer.

**SECTION 7.** Under the authorization of the Executive Committee, the Treasurer shall be empowered to invest the funds of the Association; to sell, convert or exchange securities or property owned by the Association, and to execute any and all necessary documents in connection therewith.

**SECTION 8.** In the case of the death, illness, disability or absence from his office of the Treasurer, any one of the following officers of the Association is hereby authorized to countersign checks, and otherwise to perform, ad interim, the necessary duties of the Treasurer: The Chairman, Vice Chairman or President.

**SECTION 9.** The Treasurer shall keep an accurate account of all receipts and disbursements and shall submit quarterly to the Executive Committee and the Board of Directors a financial statement and operating statement, including a list of all delinquents, covering the period from the last such quarterly financial statement. He shall submit an annual statement as of the last day of December, audited and certified by a Certified Public Accountant, to the Executive Committee and the Board of Directors and, upon approval by the Board of Directors, he shall present this report to the membership of the Association.

**SECTION 10. Duties of the Secretary:** The Secretary shall provide minutes of all meetings of the Association, the Board of Directors and the Executive Committee, preserve all records belonging to the Association, and perform such other duties incident to his office as may not otherwise be provided for.

**SECTION 11.** It shall be the duty of the Secretary to approve or provide for the approval for payment of all proper expenditures of the Association as provided for in the approved budget. He shall report to the Chairman of the Membership Committee all applications for membership, and shall notify the Treasurer and new members of their election to membership. He shall also submit to the President thirty (30) days before the annual meeting of the Association, a complete list of the Regional or City Associations holding membership in the National Association with the number of their members in good standing, which list shall be the basis of representation at the annual meeting of the Association.

**SECTION 12.** The Secretary of the Association shall be sworn to the faithful discharge of his duties. He shall be custodian of the seal of the Association and may affix the same to any instrument requiring it, and when so affixed it shall be attested to by his signature or by the signature of the Chairman of the Board or Treasurer.

#### **Duties of Board of Directors and Executive Committee**

**SECTION 13.** It shall be the duty of the Board of Directors to discuss and consider the affairs of the Association and of the industry and to recommend to the Executive Committee such matters which will further the object and purposes of the Association. The Board of Directors, in addition to the specified duties in these By-Laws, shall also consider programs to foster the trade, business and financial interest of Association members, to reform abuses relative thereto, to diffuse accurate and reliable information as to the interest of the paint, varnish and lacquer industry and other related matters, to promote a friendly intercourse among Association members, and to do all things necessary to carry out the aforesaid

purposes for the mutual benefit and protection of its members under and subject to such conditions as may be prescribed by these By-Laws.

**SECTION 14.** The Board of Directors shall elect or appoint a Secretary of the Association as provided by these By-Laws, who shall perform such duties as may be delegated to him by the Board of Directors, the Executive Committee, or the Chairman of the Board.

**SECTION 15.** Duties of the Executive Committee: The Executive Committee shall be the policy making and supervisory body of the Association. It shall establish and direct the policies governing property and operations of the Association, be responsible for the expenditure of its funds and exercise all the powers of the Association except as otherwise provided by law or by these By-Laws.

The Executive Committee shall receive for consideration and action at their meetings all reports, resolutions and communications presented by the Board of Directors, Officers of the Association, Chairmen of Committees, Regional or City Associations and members, including any matters which in the judgment of the Executive Committee, require immediate consideration because the benefits and effectiveness of prompt action, if held over for the action of the annual meeting of the Association, would be seriously impaired or entirely destroyed; except changes in the By-Laws as provided for in the By-Laws. The Executive Committee shall consider all reports, resolutions and communications received prior to a meeting of the Board of Directors, and shall, through the Secretary, submit them, with recommendations, to the Board of Directors' next meeting.

**SECTION 16.** The Executive Committee shall consider and take action upon the budget for, and the expenditure of any funds of, the Association.

**SECTION 17.** The Executive Committee shall have the power to authorize the Treasurer to open bank accounts; to buy, sell, convert or exchange securities and property of the Association as provided by these By-Laws.

**SECTION 18.** Bond: The Association shall provide indemnity bonds for the Chairman of the Board, Vice Chairman of the Board, President, Treasurer, Secretary, and such employees as directed by the Executive Committee. The Executive Committee shall designate the amount of the bonds. The bonding expense shall be paid by the Association.

## **ARTICLE V**

### **Vacancies in Offices**

**SECTION 1.** Chairman of the Board: In the event the office of the Chairman of the Board becomes vacant by resignation, death or by action of the members of the Board of Directors, the Vice Chairman of the Board shall act as Chairman of the Board until the next annual meeting of the Association when a successor shall be elected.

**SECTION 2.** Vice Chairman of the Board and Regional Vice Presidents: In the event the offices of the Vice Chairman of the Board or any Regional Vice President becomes vacant by death or by action of the Board of Directors, the Vice Chairman of the Board's successor shall be appointed from any zone and the Regional Vice President's successor from the same zone within thirty (30) days by a majority vote of the Board of Directors. If a regular meeting of the Board of Directors is not held within this period, a vote by mail shall be held as herein provided.

**SECTION 3.** Board of Directors and Executive Committee: All offices or memberships of the Board of Directors and the Executive Committee which have been declared vacant by death or by action of the Board of Directors shall be filled by a majority vote of the Board of Directors.

## **ARTICLE VI**

### **Meetings**

**NPCA/RI 033663**

**SECTION 1.** Date: The Association shall hold annual meetings during the third week of October subject to change of date as provided for in Section 2 of this Article.

**SECTION 2. Time and place of Annual Meeting:** The place of the annual meeting of this Association shall be at Washington, D.C., unless otherwise determined by the Board of Directors. The Board may change the date of the annual meeting if in its judgment such change is of benefit to the Association. Notice of time and place of annual meetings shall be sent to the secretaries of Regional or City Associations and trade papers at least two months prior to the date of the annual meeting.

**SECTION 3. Special Association Meetings:** The Chairman of the Board shall call special meetings of the Association upon written application of not less than thirty (30) Class A members if and when approved by the Executive Committee.

**SECTION 4. Board of Directors' Meetings:** The Board of Directors shall meet immediately following the adjournment of the annual meeting of the Association or at the call of the Chairman for the purpose of organizing and electing the Executive Committee and Secretary, and for consideration of such other business as may properly come before it and in April and immediately preceding the annual meeting of the Association. A report of the meeting may be made to the membership through the Association publication, or otherwise, as directed by the Board of Directors.

**SECTION 5. Executive Committee Meetings:** The Executive Committee shall meet immediately following adjournment of the annual meeting or at the call of the Chairman for the purpose of organizing, and such other business as may properly come before it and in January, April, July and immediately preceding the annual meeting. A report of the quarterly meeting may be made to the membership through the Association publication, or otherwise, as directed by the Executive Committee.

**SECTION 6. Special Board of Directors' Meetings:** The Chairman of the Board of Directors may call a special meeting of the Board of Directors (after consultation with the President) and they deem it is necessary, or upon the written request of not less than twelve (12) members of the Board of Directors.

**SECTION 7. Special Executive Committee Meetings:** The Chairman (after consultation with the President) may call special meetings of the Executive Committee when in their judgment it is necessary or upon the written request of not less than nine (9) members of the Executive Committee.

**SECTION 8. Quorum:** Fifty (50) Class A members and delegates shall constitute a quorum at any meeting of the Association. Fifteen (15) members shall constitute a quorum at any meeting of the Board of Directors. Seven (7) members shall constitute a quorum at any meeting of the Executive Committee.

**SECTION 9. Representation at Meetings:** All members, including Canadian members, shall have full privilege of the floor and one (1) vote at all meetings of the Association. Honorary members shall be entitled to the privilege of the floor without voting power. The privilege of the floor at any meeting may be extended to delegates or representatives from other organizations or to any other individuals by authority of the Board of Directors, or upon favorable vote by two-thirds of the voting members present.

**SECTION 10. Delegates:** Each Regional or City Association in good standing shall elect delegates to meetings of the Association from its Class A and B members, as follows:

One (1) delegate for each ten (10) members or less.

Two (2) delegates for more than ten (10) and less than twenty (20) members.

One (1) delegate for each additional ten (10) members over twenty (20) members.

**SECTION 11. Alternates:** Each Regional or City Association shall elect an alternate for each delegate, who shall act for such delegate during his absence, and whose vote shall be binding the same as if cast by such delegate.

**SECTION 12. Voting Power:** At all meetings of the Association, Class A, B, and Canadian members and Class A and B delegates of local associations present shall be entitled to one vote each. A Class A or B member may vote by proxy.

**SECTION 13.** A qualified member or delegate may demand a vote by roll call of Class A, B, and Canadian members and delegates. Said vote may be taken at once or during the next regular business session. Such roll call vote of those present or by proxy shall supersede the result of any previous vote on the same question by the membership at large.

## **ARTICLE VII**

### **Voting by Mail**

**SECTION 1.** The Board of Directors and Executive Committee: When necessary, the the Chairman of the Board, and the majority of the votes received within fifteen (15) days shall be decisive.

**SECTION 2. Members:** Questions which, in the judgment of the Board of Directors or the Executive Committee, are of sufficient importance for the consideration of the Association, but are not important enough for a special meeting, may be voted upon by mail by the voting membership of the Association, and a majority of the votes received within thirty (30) days shall be decisive.

## **ARTICLE VIII**

### **Committees**

**SECTION 1. Trade Sales:** There shall be a Trade Sales marketing Committee, the chairman of which shall be appointed annually by the Chairman of the Board.

**SECTION 2.** The Chairman of the Board of this Association, in collaboration with the President of each Regional or City Association, may appoint to this Committee a Regional or City Association member having a thorough knowledge of trade sales in his district. It shall be the duty of the Chairman of each Regional or City Trade Sales Committee to organize thoroughly those interested in trade sales in his district, including those manufacturers who sell refinishes to auto accessory wholesalers, or dealers. The actions and recommendations of these Regional or City Association's Committees shall be presented by their Chairman to the Association's Trade Sales Marketing Committee.

**SECTION 3. Chemical Coatings:** There shall be a Chemical Coatings Steering Committee, the Chairman of which shall be appointed annually by the Chairman of the Board.

**SECTION 4.** The Chairman of the Board of this Association, in collaboration with the President of each Regional or City Association, may appoint to this Committee a Regional or City Association member having a thorough knowledge of Chemical Coatings in his district. It shall be the responsibility of this Committee member, as local Chairman, to organize thoroughly those members interested in sales of Chemical Coatings. The actions of these Regional or City Associations' Committees shall be presented by their Chairmen to the Association's Chemical Coatings Steering Committee.

**SECTION 5. National Advisory Committee:** This Committee shall consist of the officers of the National Association, the Regional Vice Presidents, the Presidents and Secretaries of the Regional or City Associations. This Committee shall meet annually prior to or during the annual meeting of the Association at the call of the Chairman of the Board. The Chairman of the Board of this Association shall preside at such meetings.

**SECTION 6. Budget and Finance Committee:** This Committee shall be appointed by the Chairman, and shall consist of three (3) or more members from the membership of the Board of Directors who are not members of the Executive Committee and the Treasurer, who shall be the Chairman of the Budget and Finance Committee. They shall consider and recommend to the Executive Committee the allocation of income of the Association.

**SECTION 7. Unfair Competition Committee:** This Committee shall be appointed by the Chairman, subject to approval by the Board of Directors.

**SECTION 8.** The following regular Committees shall consist of three (3) or more members each, to be appointed by the Chairman:

Arbitration Committee	Management Information Committee
Budget and Finance Committee	Manufacturing Management Committee
By-Laws Committee	Marine Coatings Committee
Chamber of Commerce, U.S.A. Committee	Memorial Committee
Chemical Coatings Industry Committee	Memorial Committee
Chemical Coatings Steering Committee	National Membership Steering Committee
Communications Committee	Packaging Committee
Community Services Steering Committee	Roof Coatings Committee
Credits and Collections Committee	Roof Coatings Technical Subcommittee
Fire Retardant Paints Committee	Safety and Loss Prevention Committee
Furniture Finishes Industry Committee	Scientific Committee
Government Suppliers Committee	Sealants, Caulking and Glazing Steering Committee
High Performance Architectural Coatings Steering Committee	Sealants, Caulking and Glazing Steering Subcommittee
Industry Suppliers Committee	Special Flooring Systems Committee
Inter-Society Color Council	Spray Paint Manufacturers Committee
Joint Coatings-Forest Products Industries Steering Committee	Tariff Committee
Joint Paint Industry Coordinating Committee	Trademark Committee
Labeling Committee	Trade Sales Marketing Committee
Legislative Committee	Transportation and Distribution Committee
	Unfair Competition Committee

**SECTION 9.** Entertainment Committee: The Chairman shall appoint each year an Entertainment Committee of three (3) or more members who shall be responsible for the entertainment and social features at the annual meetings.

**SECTION 10.** Chamber of Commerce of the United States of America Committee: The Chairman shall appoint annually a Chamber of Commerce of the United States of America Committee, composed of a Chairman, and the number of delegates to which this Association may be entitled, as provided for in the By-Laws of the Chamber. The Chairman and the delegates are empowered to represent this Association in accordance with the By-Laws of the Chamber, and to cast their votes for this Association upon any subjects presented to them. The Committee shall present to the Chamber, upon approval of the Executive Committee, such subjects as the Association may submit, and no proposition, resolution or question shall be presented or approved by the Committee without the approval of the Executive Committee.

**SECTION 11.** Press Relations: The President may appoint annually a Press Relations Committee, consisting of five (5) members who, together with the Secretary, shall edit material for all media and shall edit all reports of the annual meeting or other meetings of the Association, when necessary. A stenographic report of the business proceedings of the annual meeting of the Association shall be made. Upon application, such report shall be furnished as edited and approved by the Press Relations Committee, to any or all of the trade papers, press, radio and television.

**SECTION 12.** Arbitration Committee: The Chairman shall appoint annually an Arbitration Committee consisting of six (6) members of the Association. All members are cordially invited in cases of dispute, to avail themselves of the services of this Committee and thus avoid the unnecessary expenses, delay and ill-feeling of litigation.

**Rules and Procedure for Arbitration:**

1. When requesting an arbitration, the parties shall forward immediately to the Chairman of the Arbitration Committee their written agreement to abide by the

decision of the Arbitration Committee. They shall deposit with the Treasurer of the National Paint and Coatings Association, Inc., a sum of money designated to defray the expenses of the Committee on Arbitration, including traveling expenses to the place where hearing is to be held and all expenses incident to the hearing. The amount of this deposit in excess of such expenses will be returned pro-rata. If first deposit is insufficient, the parties to the controversy shall pay the additional amount, same to be divided equally between them.

2. When the parties to the controversy have complied with Rule 1, the Chairman of the Arbitration Committee shall confer with his associates and fix a time and place where the arbitration meeting is to be held and notify both parties.

3. Unless otherwise agreed between the parties of the controversy, each party shall submit to the Arbitration Committee his side of the case in form of a type-written statement, which shall present his position and contain his arguments in support of same and cite any precedents bearing on the case. This shall be accompanied by original papers or exhibits referred to in the statement.

4. No person shall sit as a member of the Arbitration Committee at a hearing who is interested in any manner in the subject matter of the dispute or who has previously expressed an opinion on the merits of the particular controversy or who would be subject to any common law disqualification of a judge to hear and determine such controversy.

5. A majority of the members of the Arbitration Committee shall be present to constitute a quorum empowered to hear and determine the matter in dispute, and such majority may, if it desires, select substitutes for other members of the Committee who are unable to attend. Such substitutes shall be members of the Association and qualify under Rule 4 and shall serve only in connection with the controversy for which they have been selected.

6. The Record of the Action of the Committee shall be made in triplicate, one copy of which shall be given to each of the contending parties, and one copy sent to the Secretary of the National Paint and Coatings Association, Inc., but no report of the same shall be published or made a matter of permanent record.

**SECTION 13. Resolutions Committee:** The Chairman shall appoint a Resolutions Committee of three (3) members from the membership of the Executive Committee at the annual meeting of this Association. This Committee shall consider all reports, resolutions or recommendations which may be referred to them in sessions of the annual meeting pertaining to matters that have not been before the Board of Directors or the Executive Committee. They shall submit to the annual meeting such resolutions or reports with their recommendations. When necessary, they shall draft and submit to the annual meeting of the Association resolutions on subjects requiring action of the membership.

**SECTION 14. Special Subcommittees:** The Chairman, upon specific directive of the Executive Committee and when the exigency may arise, or when in their judgment it may be required, shall appoint additional special or subcommittees, to whom the Chairman shall refer or delegate to investigate, report or confer on subjects not within the scope of the duties assigned to other committees, as provided for in the By-Laws.

**SECTION 15. Duties of Committees:** It shall be the duty of all Committees, unless otherwise specified, to receive for consideration, all subjects involving the interests represented by said Committees: to formulate such recommendations as may seem to serve the best interests of the Association, for presentation to the Board of Directors or Executive Committee in the form and manner prescribed in these By-Laws.

**SECTION 16. Communications:** All communications relating to or affecting any in-

terests covered by any Committees, shall be referred by the Chairman, upon the approval of the Executive Committee, to the Chairman of such interested Committee, who shall make reply or return such recommendations as his Committee may indicate, to the Chairman for presentation to the Executive Committee at their next scheduled meeting, or if required by an emergency, by mail.

## **ARTICLE IX**

### **Reports, Resolutions and Communications**

Each Committee shall submit, through its Chairman, to the Chairman of the Board at least thirty (30) days before the annual meeting of the Association for presentation through the Board of Directors to that meeting of the Association, a written report accompanied by recommendations, if any, on the subjects assigned to said committees. All resolutions, special reports or communications received by the Chairman of the Board in advance of the annual meeting of the Association, shall be referred by him to the Executive Committee for consideration and by them referred, with their recommendations, to the Board of Directors for presentation at the annual meeting of the Association for appropriate action.

All resolutions, reports or communications presented in annual meeting sessions pertaining to matters which have not been before the Executive Committee and the Board of Directors, may be referred to the Resolutions Committee for consideration and recommendations; reports of such considerations and recommendations shall be made prior to the adjournment of the annual meeting of the Association.

## **ARTICLE X**

### **Trademark Bureau**

SECTION 1. A Trademark Bureau shall be established and maintained by the Association for the purpose of recording and furnishing information as to the trademarks or brand names used by members of our industry. This Bureau will also furnish other data and information regarding trademark matters in general.

SECTION 2. The Chairman of the Board will appoint a Trademark Committee which shall, subject to the approval of the Executive Committee, make and adopt such rules and regulations as may seem desirable, with regard to the registration of trademarks and the general operation of the Trademark Bureau, the furnishing of reports and publication to members and non-members relating to trademarks and the fees to be collected therefor.

## **ARTICLE XI**

### **Expenses of Officers**

As may be authorized by the Budget and Finance Committee and approved by the Executive Committee, the necessary expenses of the President, Officers, and Secretary, duly accredited agents and representatives shall be included in the annual budget and paid from Association funds.

## **ARTICLE XII**

### **Annual Meeting Registration**

The registration fee for each person attending the annual meeting of the Association shall be determined by the Executive Committee at its April meeting.

## **ARTICLE XIII**

### **Press and Non-Member Representation**

At the annual meeting of the Association, representatives of the press and other news media and non-members of the Association may be admitted to preliminary opening sessions. All subsequent sessions shall be executive in their character and non but members shall be admitted except by approval of the Executive Committee or by a two-thirds vote of voting members present. The Chairman of the Board may appoint a Sergeant-at-Arms whose duty it shall be to exclude all visitors except as herein provided for.

## **ARTICLE XIV**

### **Nominating Committee and Nominations**

**SECTION 1. Nominating Committee:** At least three (3) months preceding the annual meeting of the Association, the Chairman of the Board shall appoint, subject to the approval of the Executive Committee, a Nominating Committee of seven (7) members as follows:

Four to be selected from Class A membership, two to be selected from Class B membership (none of whom shall be officers) and the Chairman of the Board.

**SECTION 2.** The report of the Nominating Committee shall be presented at the end of the first business session of the annual meeting of the Association, and shall be voted upon at the last business session of the annual meeting of the Association.

**SECTION 3.** Six (6) weeks prior to the annual meeting of the Association, the Nominating Committee shall mail to all members, entitled to vote, the names of the candidates to be elected to the Board of Directors, as provided for in Sections 9 and 10 of Article III, together with the names and location of their companies. Twenty-five (25) members, entitled to vote, may place other candidates in nomination and will do so by filing the names of said candidates with the Nominating Committee three (3) weeks prior to the annual meeting of the Association, provided only one (1) name be filed from any Regional or City Association.

**SECTION 4. Other Nominations:** Other qualifying nominations may be made from the floor, by any one having voting privileges, at the first business session succeeding that at which the Nominating Committee makes its report, and shall be voted upon at the last session of the annual meeting of the Association.

## **ARTICLE XV**

### **Rules**

**SECTION 1. Parliamentary:** The proceedings of all meetings of this Association, its Board of Directors, its Executive Committee, and its other Committees where appropriate, shall be subject to parliamentary rules as indicated in Robert's Rules of Order.

**SECTION 2. Order of Business:** (1) Opening of annual meeting. (2) Roll Call. (3) Chairman of the Board's address. (4) Treasurer's report, including auditor's report. (5) Committee reports. (6) Resolutions. (7) Unfinished Business. (8) New Business. (9) Election of officers and members of the Board of Directors. (10) Installation of officers and members of the Board of Directors.

## **ARTICLE XVI**

### **Code of Ethics**

We, members of the National Paint and Coatings Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products, or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the Industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.

2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our Industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.

3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.

4. To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the Industry in general; and to this end we pledge our support to the Federal Trade Commission and any other enforcement agency in locating and prosecuting individuals guilty of such practices.

5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member; to promote, in light of contemporary hiring practices, high ethical standards in the area of manpower recruitment.

6. To refrain from the unethical practice of taking in exchange for our own products the paint and coatings of another manufacturer.

7. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.

8. Any violation of this Code shall be referred by the General Counsel of the National Paint and Coatings Association, Inc., to the Executive Committee for consideration and action. To ensure fairness, elementary due process requirements will be met throughout these proceedings.

## ARTICLE XVII

### Zone Classification

For the purpose of area representation on the Board of Directors of this Association and selection of Regional Vice Presidents, the United States is divided into seven (7) zones comprised of the following states:

New England Zone: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut.

Eastern Zone: New York, Pennsylvania, New Jersey, Delaware, Maryland, the District of Columbia, Virginia.

Southern Zone: North Carolina, South Carolina, Tennessee, Georgia, Florida, Alabama, Mississippi.

East Central Zone: Michigan, Ohio, Indiana, West Virginia, Kentucky.

West Central Zone: North Dakota, Minnesota, South Dakota, Wisconsin, Nebraska, Iowa, Illinois, Kansas, Missouri.

Southwestern Zone: Colorado, New Mexico, Oklahoma, Arkansas, Louisiana, Texas.

Western Zone: Washington, Idaho, Montana, Oregon, Wyoming, California, Nevada, Utah, Arizona, Alaska, Hawaii.

## ARTICLE XVIII

### Amendments

SECTION 1. These By-Laws may be amended or revised at any Annual Meeting of the Association by an affirmative vote of not less than two-thirds of the voting power present as provided for in the By-Laws. However, no such amendment or revision shall be considered unless the same has first been submitted to the By-Laws Committee in writing, who shall present it with their recommendation to the Board of Directors, and by them presented with their recommendation to the Association at a regular session prior to the session at which a final vote is taken.

SECTION 2. Any portion of the By-Laws may be suspended for a definite purpose by a unanimous vote at any special or annual meeting of the Association.

(Adopted November 2, 1933; Amended November 2, 1934; November 1, 1935; November 20, 1936; October 29, 1937; November 1, 1940; October 31, 1941; October 20, 1943; October 26, 1944; November 1, 1945; November 8, 1946; November 14, 1947; November 10, 1948; November 2, 1949; November 17, 1950; October 31, 1951; November 3, 1952; October 28, 1953; November 5, 1957; October 29, 1958; October 21, 1959; October 29, 1960; November 1, 1961; November 7, 1962; October 30, 1963; November 11, 1964; October 27, 1965; October 31, 1967; October 22, 1968; November 9, 1971; October 1, 1972)

NOTE: The Non-Exchange Agreement and the Anti-Bribery Agreement, the texts of which are reprinted in full below are referred to in Article II, Section 7 of the By-Laws (page 137 of the Member/Services Directory).

### ANTI-BRIBERY AGREEMENT

WHEREAS, The Federal Trade Commission, at Washington, has decided that the practice in trade of manufacturers or dealers, secretly giving commissions, gratuities, or other things of value to employees of concerns to whom they sell is unfair competition; and

WHEREAS, the members of the National Paint and Coatings Association, Inc., are in full sympathy with the purpose and wish to cooperate with the Federal Trade Commission to eliminate the practice:

THEREFORE, we hereby agree for ourselves individually, our respective companies, salesmen and employees, not to permit the gift of any commission, gratuities, or other things of value to employees of concerns to whom we sell; and we further agree not to allow our salesmen expense money for any other purpose than for legitimate expenses, and not to permit any funds to be dispensed in any illegal way to influence business.

We are signing this agreement irrespective of our membership in the National Paint and Coatings Association, Inc., or contemplated membership or because signing it is compulsory in order to become members or to continue membership in said Association.

### NON-EXCHANGE AGREEMENT

WHEREAS, the taking of the products of one manufacturer by another in exchange for his own products — commonly known as the "Exchange of Paints and Coatings" — is unethical and demoralizing:

1. We hereby agree for ourselves and for all individuals, firms or corporations employed by us or doing business under our direction and control that we will not take or allow to be taken in exchange for our own products any paints or other coatings of any other manufacturers; nor will we make or permit to be made any concessions, allowances or gifts of any kind to promote or facilitate such exchange.

2. We agree to report promptly to the National Paint and Coatings Association, Inc., any violation of this Agreement coming to our knowledge.

3. We agree to cooperate with the National Paint and Coatings Association, Inc. in the investigation of such report.

4. The General Counsel of the National Paint and Coatings Association, Inc. shall inform the member complained of and shall investigate such report. If the complaint is verified and further action warranted, it shall be referred to the Executive Committee, which shall notify the accused of the charges and provide due opportunity for hearing. The undersigned agrees that if the Executive Committee shall find that such charges are supported by fact and that the accused has acted without valid justification or excuse, the Committee will direct the General Counsel to report all pertinent data to the Federal Trade Commission for appropriate action. A finding against a member of a violation of the law by the Federal Trade Commission shall be deemed a violation by such member of Section 6 of the Code of Ethics of the National Paint and Coatings Association, Inc.

5. We agree to inform all individuals, firms or corporations employed by us or doing business under our direction and control of the purport of the scope of this Agreement.

6. We accept responsibility for any violation of this Agreement by any individual, firm or corporation in our employ or doing business under our direction and control.

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# **CERTIFICATE OF INCORPORATION**

of  
**NATIONAL PAINT AND COATINGS ASSOCIATION, INC.**

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**FIRST.** The name of the Corporation is National Paint and Coatings Association, Inc.

**SECOND.** Its principal office in the State of Delaware is located at No. 901 Market Street, in the City of Wilmington, County of New Castle. The name and address of its resident agent is The Corporation Trust Company, No. 901 Market Street, Wilmington, Delaware.

**THIRD.** The nature of the business or objects or purposes to be transacted, promoted or carried on are: To promote the welfare of the Paint, Varnish, Lacquer, Water Paint and Kindred Products Industry, to engage in education and scientific research, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, to safeguard the interests of the public, to administer and abide by the Code of Fair Competition of the Paint, Varnish and Lacquer Manufacturing Industry as approved by the President of the United States and any amendments thereof, and to possess and exercise all of the authorities, powers and duties, including powers of delegation, conferred by said Code or any approved supplement thereof.

To purchase or otherwise acquire, own, mortgage, pledge, sell, convey, assign and transfer, or otherwise dispose of real and personal property of every class and description and wheresoever situate; and to assume the whole or any part of the obligations or liabilities of any association.

To enter into, make and perform contracts; to borrow money and execute evidences of indebtedness; to acquire, hold, use, sell, assign, lease, grant licenses in respect of, or otherwise dispose of letters patent, patent rights, licenses or privileges, copyrights, trademarks and trade names relating to or useful in connection with the business of this corporation.

To have one or more offices, and to carry on all or any of its operations, activities, and business in any of the States, Districts, and Territories of the United States and in foreign countries subject to the laws of such places; and, in general, to do everything necessary, suitable and proper for the accomplishment of the purposes or the attainment of any of the objects or the furtherance of any of the powers hereinbefore set forth, either alone or in association with other corporations, firms or individuals, and to do any or all of the things hereinbefore set forth and referred to, to the same extent as natural persons might do.

The powers, objects and purposes above specified shall be in no-wise limited or restricted by reference to, or inference from the terms of any other clause in this certificate, but they shall in each case be regarded as independent powers, objects, and purposes.

**FOURTH.** This corporation shall be a membership corporation and shall have no capital stock. The corporation shall not be conducted for profit and no part of its revenues or earnings shall inure to the benefit of any member as such.

**FIFTH.** The By-Laws may provide that the property and the business of the Corporation shall be governed or managed by the Executive Committee, and shall provide the number, qualifications, powers, terms of office, classifications and duties of the members of said Committee, and for the method of election of said members. The By-Laws shall also provide for conditions of membership in the Corporation and for classification of such membership, based on the nature, kind, or amount of business done by members, their group affiliations, or geographical location, and other bases for classification; for dues based on classifications of membership or otherwise; for the election or appointment, terms of

office, powers, and duties of officers of the Corporation; for the method of establishing committees, filling vacancies, appointing employees; for the methods of voting by members, including representation of certain groups or classes of members by delegates or alternates; for annual and other meetings of the Corporation or its officers or committees; for the admission and expulsion of members and the forfeiture of memberships; and for the amendment and method of amendment of such By-Laws. The By-Laws may also contain any other provision or provisions which may be desirable to insert from time to time for the regulation and/or conduct of the business of the Corporation.

SIXTH. The Corporation is to have perpetual existence.

SEVENTH. The private property of the members shall not be subject to the payment of corporate debts to any extent whatsoever.

EIGHTH. In furtherance and not in limitation of the powers conferred by statute, the Corporation is expressly authorized to carry on its business and to hold annual or special meetings in any of the States, Districts or Territories of the United States; and to have one or more offices or branches therein, subject to the laws of the State of Delaware, to keep the books of the Corporation at such places as may be from time to time designated by the Corporation; to receive contributions, and to assess and collect fees, dues and other payments, as may be provided for in rules and regulations adopted by the Corporation.

NINTH. The Corporation reserves the right to amend, alter, change, or repeal any provision contained in this Certificate of Incorporation in the manner now or hereafter prescribed by the laws of the State of Delaware for the amendment of Certificates of Incorporation; but only on the vote of at least two-thirds of the members entitled to vote.

TENTH. The names and places of residence of the Incorporators are as follows:

Names	Residences
M. O. MACDONALD . . . . .	Washington, D.C.
T. S. MOULTON . . . . .	Washington, D.C.
C. S. PEABLES . . . . .	Wilmington, Delaware

WE, THE UNDERSIGNED, being each of the Incorporators hereinbefore named for the purpose of forming a corporation to do business both within and without the State of Delaware, and in pursuance of the General Corporation Law of the State of Delaware, being Chapter 65 of the Revised Code of Delaware, and the acts amendatory thereof and supplemental thereto, do make this certificate, hereby declaring and certifying that the facts herein stated are true, and accordingly have hereunto set our hands and seals this 1st day of December, A.D. 1933.

M. O. MACDONALD	(Seal)
T. S. MOULTON	(Seal)
C. S. PEABLES	(Seal)

In the presence of  
HAROLD E. GRANTLAND.

STATE OF DELAWARE }  
COUNTY OF NEW CASTLE } ss.

BE IT REMEMBERED, That on this 1st day of December, A.D. 1933, personally came before me, Harold E. Grantland, a Notary Public for the State of Delaware; M. O. Macdonald, T. S. Moulton, and C. S. Peabbles, all of the parties to the foregoing Certificate

---

of Incorporation, known to me personally to be such, and severally acknowledged the said Certificate to be the act and deed of the signers respectively and that the facts therein stated are truly set forth.

GIVEN under my hand and seal of office the day and year aforesaid.

HAROLD E. GRANTLAND,  
Notary Public

HAROLD E. GRANTLAND  
Notary Public  
Appointed Jan. 11, 1933  
State of Delaware  
Term of Two Years

## NPCA ANTITRUST POLICY

Section 1 of the *Sherman Antitrust Act* and Section 5 of the *Federal Trade Commission Act* prohibit "contracts, combinations or conspiracies in restraint of trade and unfair methods of competition in commerce . . ."

The original membership of this Association, conscious of the antitrust problems inherent in trade association activities, provided in the Association By-Laws that the new organization "shall not directly or indirectly restrict free and lawful competition." To ensure continued strict compliance with the antitrust laws, this re-statement of NPCA Antitrust Policy has been prepared for the membership. These clearly-defined statements of conduct must always be kept in mind, and all Association meetings and other activities must be conducted in accordance therewith.

One of the clearest antitrust violations an association can commit is an agreement by its members to set prices at a fixed level. Such an agreement is a *per se* violation of the antitrust laws, even if the prices set are reasonable or the ends sought are worthy. Similarly, terms and conditions of sale which affect the buyer should not be discussed. These include discounts, freight allowances, terms of product warranties and other individual policies followed in dealing with customers. Informal understanding and planned courses of action on these subjects by competitors also clearly are forbidden.

Administrative or disciplinary action against member companies, or the expulsion of member companies, may result in economic injury to the affected members and, thus, may constitute an illegal boycott or restraint of trade. Therefore, these sensitive areas must be discussed in accordance with strictly-defined legal guidelines and only in the presence of counsel.

Frequently, an association engages in the voluntary development of a product specification or industry standard of quality. Antitrust problems will arise if the standard developed advances the economic interests or operates as a marketing advantage for some members to the detriment of others.

Statistical reporting is another common association-sponsored activity. However, since some associations and their members have used these activities in the past to further price-fixing and monopolistic schemes, statistical reporting projects must be conducted with great care in order to conform with clearly-defined rules regarding the collection and dispersal of confidential product information. Antitrust problems also may arise when associations become involved in industry-wide research and development programs. When pooling of results exists, association-sponsored joint research and development activities may injure competition by diluting the competitive pressure to innovate.

Another area of potential antitrust infraction involves association-sponsored efforts to petition government agencies for action which may have an adverse economic impact on some competing companies. A delicate balance always must be maintained between the First Amendment right to petition government and the antitrust laws' prohibition against restraint of trade. The First Amendment does not protect parties which seek to prod government agencies into imposing trade restrictions by misleading them or by engaging in other dishonest activities. Any effort designed to injure industry competitors clearly is prohibited.

The proper conduct of association meetings requires an understanding and conscious awareness by all of antitrust implications. Your non-participation in the discussion pro and con may not protect you if, out of such discussions at a meeting you attend, any agreement in restraint of trade originates. However, no imputed unlawful purpose can arise if conscious

independent and individual judgment is exercised and no illegal common course of action is pursued.

To assist in avoiding antitrust problems at Association meetings, a list of four DON'TS has been prepared. You should read and remember these four basic rules:

**ASSOCIATION ANTITRUST DON'TS**

1. DON'T discuss the prices your company will charge customers.
2. DON'T discuss discounts, terms or conditions of sale, warranty terms, profits or profit margins, shares of the market, bids or the intent to bid, rejection or termination of customers, sales territories or markets.
3. DON'T discuss administrative or disciplinary action by the Association against a particular member, or enforcement of the Association's Code of Ethics, in the absence of specific legal guidance.
4. DON'T propose or discuss any proposal, in the absence of specific legal guidance, that the Association sponsor or engage in any activity which may have the effect of producing an adverse economic impact on some competing companies.

**BE ALERT AND KEEP INFORMED.** Antitrust laws are wide-ranging, complex, and subject to changing interpretations. Consult your company's lawyer or an Association Counsel immediately if you have any questions about the legality of any proposed Association action.

**JOHN M. MONTGOMERY, General Counsel**  
National Paint and Coatings Association, Inc.

January 28, 1976

**LOCALS**

**NPCA/RI 033678**

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**LOCAL ASSOCIATIONS**

*(Affiliated with the National Paint & Coatings Assn., Inc.)*

"C" designation applies to those who are closely allied with the paint industry but who are not eligible for membership in the National Association.

**ALABAMA PAINT AND COATINGS ASSOCIATION**

**Birmingham, Alabama**  
**Tenure: May—May**

**President, STEPHEN C. GESTER**  
Hanna Chemical Coatings Corp.

**Vice President, DAVID WALKER**  
Ashland Chemical Company

**Secretary-Treasurer, LAURIEN O. STAPP**  
Southeastern Steel Container Co.

**FIRM**

**REPRESENTATIVES**

**AMSCO (B)** . . . . . Brice R. Elliott, John S. Reimer  
2070 Longmeadow Lane, 35216  
1165 Dunwick Dr., Avondale Estates, Ga. 30002 . . . . . John S. Reimer  
**ARCO Chemical Co. (B)** . . . . . Robert Barr  
3781 Northeast Expressway, Atlanta, Ga. 30340  
**ASARCO (B)** . . . . . Hix Cornett  
607 Willow Heights Drive N.E., Atlanta, Ga. 30328  
**American Hoechst Corp.** . . . . . Frank J. Tortorici  
2560 Delk Road Apt. M-6, Marietta, Ga. 30060  
**Atlanta Solvents & Chemical Company (B)** . . . . . W. E. Welch, Daniel Mixon, Jack Warren  
P.O. Box 47280, Atlanta, Ga. 30340  
**Ashland Chemical Company (B)** . . . . . F. H. Ross, Bob Jarvis  
P.O. Box 2286, 35202  
  
**Goodyear Company (B)** . . . . . H. William Putnam  
5400 Drake Drive, S.W., Atlanta, Ga. 30336  
  
**Hanna Chemical Coatings Corporation (A)** . . . . . Stephen C. Gester, Gary Fyfe  
P.O. Box 10052, 35202  
**HCI Coatings & Chemicals, Inc. (A)** . . . . . Hugh Chirrey, R. Rodgers  
P.O. Box 1986, Decatur, Ala. 35601  
**Hercules, Inc. (B)** . . . . . Paul Eliot  
Imperial Color & Chemical Dept.  
900 Life of Georgia Tower, Atlanta, Ga. 30308  
**Coatings Division** . . . . . Charles H. Huhn  
Wilmington, Del. 19899  
**Hopkins Company, R. T. (B)** . . . . . J. Robert English  
544 Means St., N.W., Atlanta, Ga. 30318

**Indurall Coatings, Inc. (A)** . . . . . James R. Anderson, William Hood, Louis A. Prosch, Jr.  
P.O. Box 2371, 35202

**Industrial Chemical Company (B)** . . . . . William Welch, W. Ambrose Ames  
P.O. Box 5342, 35207

**Koppers, Inc. (B)** . . . . . John O. Brown  
Organic Materials Division  
Woodward, Ala. 35189

**Mackey Paint Manufacturing Co. (A)** . . . . . C. Elwood Mackey  
4341 Powell Ave. South, 35222

**McCullough & Benton (B)** . . . . . Arthur Benton  
705 Stovall Blvd., Atlanta, Ga. 30342

**Morehouse-Cowles (B)** . . . . . J. W. Donnelly  
5878 Buford Hwy., Atlanta, Ga. 30340

**New Jersey Zinc Company (B)** . . . . . Gene Brown  
1001 International Blvd. Suite 1236, Atlanta, Ga. 30354

**Reichhold Chemical Company (B)** . . . . . John Wozniak  
P.O. Box 928, Tuscaloosa, Ala. 35401

**Reliance Universal Corporation (B)** . . . . . D. A. McDonnell  
Rel Siz Division  
2730 Crittendon Dr., Louisville, Ky. 40221

**Rohm and Haas Company (B)** . . . . . Rollin T. Hilliard, Jr.  
3400 Peachtree Rd., N.E., Atlanta, Ga. 30326

**Scholle Chemical Corporation (B)** . . . . . Dennis Hays  
2300 West Point, College Park, Ga. 30022

**Sherwin-Williams Co. (A)** . . . . . Charles Alexander  
320 S. 21st St., 35233

5505 First Ave. North 35203 . . . . . Bob Atkinson  
1834 29th Ave., South, 35209 . . . . . Don Brantley  
4223 E, Avenue "V", Ensley, 35218 . . . . . Foster Conley  
1900-D 11th Ave., South, 35205 . . . . . C. W. Olmutz  
1814 Avenue E, Ensley, 35218 . . . . . B. J. Sargent  
319 N. 19th St., Bessemer, Ala. 35020 . . . . . Kenneth Wilson

**Southeastern Steel Container Co. (B)** . . . . . Fred Kusta, Leo Ryan,  
P.O. Box 10646, 35202 . . . . . Lenix F. Kusta, Laurien Stapp

**Stabler Paint Manufacturing Co. (A)** . . . . . L. Vastine Stabler, Philip Boyd, James Snyder  
P.O. Box 5405, 35207

**Sylacauga Calcium Products Co. (B)** . . . . . T. S. McGahey, Mike Quin  
P.O. Box 330, Sylacauga, Ala. 35150

**Tenneco Chemicals, Inc. (B)** . . . . . Raymond Crepeau  
875 Johnson Ferry Rd., N.E., Atlanta, Ga. 30342

**Thompson Hayward Chemical Co. (B)** . . . . . Jack Lovell, John Shettlesworth, Bill Turnipseed  
201 S. 16th St., 35233

**Thompson Weinam Corp. (B)** . . . . . Dabney Craighill, Marshall Evans, Jr.  
Cartersville, Ga. 30120

**Titanium Pigments Div., N L Industries, Inc. (B)** . . . . . Michael Wiggin  
3272 Peachtree Rd., N.E., Atlanta, Ga. 30305

**Union Carbide Corp. (B)** . . . . . W. Edward Burrell, Frank Rideout  
17 Executive Park Dr., N.E., Atlanta, Ga. 30329

**WITCO Chemical Corp. (B)** . . . . . G. Brent Pattillo, Raymond Wendt  
2231 Perimeter Park Dr., Atlanta, Ga. 30341

**ATLANTA PAINT AND COATING ASSOCIATION**

**Atlanta, Georgia  
Tenure: May—May**

**President, ZANE GRAY**  
Glidden Durkee Div., SCM Corporation

**Treasurer, PAUL POPE**  
AZC Chemical Co.

**Secretary, HARRY WHITE**  
Sherwin-Williams Company

**FIRM**

**REPRESENTATIVES**

**Air Products & Chemicals, Inc.** . . . . . Mike Slankard  
P.O. Box 28288, 30328

**American Mineral Spirits Company (B)** . . . . . Herb Stanton  
17 Executive Park Dr., N.E., Suite 540 30329

**Armistead Paints** . . . . . Dave Armistead  
4314 Roswell Rd., N.E.

**Armstrong Chemcon, Inc.** . . . . . Ray Meifert  
P.O. Box 19898, 30325

**Atlanta Solvents & Chemical Company (B)** . . . . . Bill Welch, Dan Mixon  
2323 Lansol Rd., Doraville, Ga. 30340

**Berry Paint Supply (B)** . . . . . Charles Berry  
452 Sawtell Avenue, S.E., 30315

**Binks Manufacturing Company (B)** . . . . . Gordon Smith, Chuck Fuller  
P. O. Box 29704, 30329

**Camco Paints (A)** . . . . . Patrick Hansen, Thomas Campbell  
2862 Ponce de Leon Ave., Decatur, Ga. 30030

**Cargill, Inc. (B)** . . . . . Earl Tveit  
2200 Parklake Drive, Suite 170, 30307

**Cities Service Company, Columbian Div.** . . . . . R. O. Speir  
3445 Peachtree Rd. N.E., 30326

**Coloray Paint & Varnish Co.** . . . . . Frank Beckworth  
5342 Peachtree Rd., Chamblee, Ga. 30341

**Cook Paint & Varnish Company (A)** . . . . . Harold McBride  
P.O. Box 20254 Station H, 30325

**Crescent Paint & Wallcovering** . . . . . Sidney Freedman  
255 Whitehall St., S.W., 30303

2969 E. Ponce de Leon Ave., Decatur, Ga. 30030

**Devoe Paints, Div. Celanese Coatings Co. (A)** . . . . . C. H. Stratemeyer  
229 Techwood Drive, N.W., 30313

**duPont de Nemours & Co., E.I. (B)** ..... J. C. Betty  
 1571 N.E. Expressway, 30329

**Eastern Color and Chemical Co.** .....Herbert Bander  
 2164 Knoll Dr., N.E., 30345

**Gilman Paint Company, S.L.** ..... Bernard Gilman  
 2550 Moreland Ave. S.W., 30315

**Glidden-Durkee Div., SCM Corp.** ..... Jack Berry  
 375 Luckie St., N.W.  
 P.O. Box 19627, Station N, 30325 ..... Riley Edwards, Ralph McRee, Bob Batts

**Gray Seal Paint Company (B)** ..... Allen Shealy  
 276 Vickers Drive, N.E., 30307

**Hopkins Company, R. T. (B)** ..... R. T. Hopkins  
 544 Means Street, N.W., 30318

**JB International Marketing Corporation (B)** ..... James T. Walsh  
 214 Permalube, 30318

**Kennesaw-Wilcox, Inc.** ..... Jim Wilcox  
 3028 Adriatic Court, 30071

**Kerr-McGee Chemical Corp.** ..... Mark Schneider, Robert Hansen  
 3330 Peachtree Rd., N.E. 30326

**M & J Solvents** ..... Don McQueen  
 P.O. Box 19703, 30325

**Mason & Associates, Val (B)** ..... Val Mason  
 P.O. Box 1815, 30301

**Permite Corporation, The (A)** ..... W. D. Dickinson  
 796 Old Scottdale Rd., Decatur, Ga. 30033

**PPG Industries, Inc. (A)** ..... Don Wagen  
 1377 Oakleigh Dr., East Point, Ga. 30344  
 P.O. Box 12426, Northside Sta. 30305 ..... Riley Edwards, Ralph McRee  
 118 14th St., N.W. 30309 ..... Ed Fields

**Prager Brush Company (B)** ..... Edward Prager  
 730 Echo Street, N.W., 30318

**Pratt & Lambert, Inc.** ..... Terry McNeill, Harold Sells  
 P.O. Box 13228, Station K, 30324

**Precision Paint Company (A)** ..... Bill Klaus, Ed Lowery, Charles Ptacek  
 5275 Peachtree Industrial Blvd., 30341

**Rohm & Haas Company (B)** ..... George Elliott  
 3400 Peachtree Road, N.E., 30305

**Sanders Paints, Inc. (A)** ..... Ned Kernline  
 P.O. Box 687, Tucker, Ga. 30084

**Sherwin-Williams Company, The (A)** ..... Harold Barrett  
 148 Cain St., Suite 700, 30303  
 765 North Ave., N.E., 30306 ..... Harry White  
 591 Somerset Terr., N.E. .... Gordon Sharpe, Bob Sutton

**Smith Can Company (B)** ..... Robert Franklin  
 P.O. Box 6716, 30315  
**Smith Company, William Armstrong (A)** ..... Murphy Claxton, William Smith  
 2675 Martin St., East Point, Ga. 30344  
**Southern Protective Products Company (A)** ..... Chet Watkins, Larry Hecht  
 P.O. Box 10915, Station A, 30310  
**Southland Paint Company, Inc. (A)** ..... John Dooley  
 1625 Stone Ridge Drive, Stone Mountain, Ga. 30083  
**Stewart-McElrath, Inc. (B)** ..... Charles Miller  
 P.O. Box 846, Scottdale, Ga. 30079  
**Synkloid Company** ..... Linda Jones  
 40 Enterprise Blvd., S.W. 30336  
  
**3-M Company** ..... Roger Seifert  
 5925 Peachtree Industrial Blvd., Chamblee, Ga. 30341  
**Titanium Pigments Div., N L Industries (B)** ..... E. G. Croco, Jack Goldhammer  
 6065 Roswell Rd., N.E., 30328  
  
**Wooster Brush Company** ..... Dewaine Seese  
 1615 Danbury Lane, Norcross, Ga. 30071  
  
**Zebra Paint Corporation** ..... Lesley Henton  
 609 Echo St., N.W., 30318

**BALTIMORE COATINGS ASSOCIATION**  
 Baltimore, Maryland  
 Tenure: June—June

President, **WILLIAM M. TATE**  
 Tate Chemical Sales Co.

Vice President, **FRANKLIN K. RODBELL**  
 Marvelite, Inc.

President-Elect, **C. W. MANN, JR.**  
 Baltimore Paint & Chemical Corp.

Secretary, **GEORGE B. VAETH**  
 Contact Paint & Chemical Corp.

Treasurer, **WILLIAM H. WILSON**  
 Van Horn, Metz & Co., Inc.

**FIRM**

**REPRESENTATIVES**

**American Cyanamid Co., Pigments Division (B)** ..... R. Vaughan  
 185 Commerce Drive, Fort Washington, Pa. 19034  
**Amoco Chemicals (B)** ..... Jay Connelly  
 7 Saint Martin Place, Greensboro, N.C. 27405  
**AMSCO (B)** ..... Wm. M. Kendall, Nelson Bock  
 P.O. Box 3479, 21226

**Athey Paint Company, The C. M. (A)** ..... William E. Younger, C. Burch Athey,  
1809 Bayard St., 21230 Mike Beatty, George Ross

**Baltimore Paint & Chemical Corporation (A)** ..... C. W. Mann, Jr., E. D. Levenson,  
2325 Hollins Ferry Road, 21230 Dr. L. W. Shuger, William Quinlan,  
H. Schwartz, I. Levin, J. A. Waller

**Bruning Paint Company, The (A)** ..... Howard G. Sholl, V. Marsh,  
Fleet & Haven Sts., 21224 Irvin Ebaugh, Jr., T. Cochran

**Budeke's Paints (E)** ..... R. N. Gardner, T. E. Krehnbrink, L. V. Koerber  
418 S. Broadway, 21231

**Campbell Sons' Corporation, Harry T. (B)** ..... P. J. Fitzpatrick, R. North  
100 W. Pennsylvania Ave., Towson, Md. 21204

**Carroll, Inc., R. E. (B)** ..... E. W. Brown, Jr.  
1570 N. Olden Ave., Trenton, N.J. 08638

**Celanese Chemical Company (B)** ..... Gilbert E. Lentz, Robert K. Collins, III  
1300 Market St., Wilmington, Del. 19801

**Chemical Products Company, Inc. (A)** ..... L. Keith Ford, Charles W. Riley  
P.O. Box 400, Aberdeen, Md. 21001

**Colgate-Palmolive Company, Inc.** ..... W. M. Menche  
300 Park Ave., New York, N.Y. 10022

**Columbia Division, Cities Service Company (B)** ..... Stan X. Munafo  
East Coast Region, Drawer 4, Cranbury, N.J. 08512

**Commercial Solvents Corporation** ..... John Linetty  
245 Park Ave., New York, N.Y. 10017

**Conchemco Coatings (A)** ..... H. Braith Davis, Robert McCormick, Arthur L. Smith, Jr.,  
P.O. Box 778, 21203 A. Rapp, R. D. McCloskey, Herb Pund, G. Purkins,  
A. Steltz, W. Graham Schwartze, Richard D. Radford

**Congress Paint Manufacturing Company, Inc. (A)** ..... Milton Kaplan, Harry Feinberg  
10410 Tucker St., Beltsville, Md. 20705

**Contact Paint & Chemical Corp. (A)** ..... George B. Vaeth, Marvin A. Sklar  
200 S. Franklinton Rd., 21223

**Continental Can Company (B)** ..... Philip M. Gresh  
Dublin Hall, Suite 375, Blue Bell, Pa. 19422

**Cummings Chemical & Container Co., Inc. (B)** ..... Frank Cummings, Frank Regensburg  
1913 Lansdown Rd., 21227

**Dowdy Brothers (B)** ..... H. R. Dowdy, Jr., J. J. Dowdy  
63 W. Lancaster Ave., Ardmore, Pa. 19003

**DuPont de Nemours & Co., E.I., Pigments Department (B)** ..... L. T. Gemmill,  
P.O. Box 2061, Princeton, N.J. 08540 J. Batten, Dominic Spinozzi

**Eagle-Pitcher Company (B)** ..... M. F. Howard  
P.O. Box 289, Springfield, Pa. 19064

**Eastman Chemical Products, Inc. (B)** ..... William Smith  
Coating, Chemiclas Div., Kingsport, Tenn. 37662

**Farboil Company, The (A)** ..... Edd. Butch, G. W. DeSantis, J. Millar,  
8200 Fischer Rd., 21222 M. A. Henrickson, R. Chodnicki, B. Bitterlich

**Fein Container Corporation (B)** ..... Irving Holtz, Chuck Miller  
Kenney Place, Saddlebrook, N.J. 07662

**Gaffney Co., Harry W. (B)** ..... Francis P. Gaffney  
P.O. Box 501, Jenkintown, Pa. 19046

**Glidden-Durkee Division of SCM (B)** ..... J. Butler, J. F. Howell, Paul Tudder,  
3901 Hawkins Point Rd., 21226 Jerry Goldstein, J. C. Smith

**Grace & Company, W. R., Davison Chemical Co. Div. (B)** ..... C. A. Cherigo,  
101 N. Charles St., 21203 P. W. Link, C. F. Doyle, E. K. Seydert,  
Donnald W. Marvel

**Hanline Bros., Inc. (A)** ..... Leonard Cohan, Thomas W. Eckard,  
1400 Warner St., 21230 Theodore J. Grumbine, Omer Petts, Jr.

**Harshaw Chemical Company (B)** ..... Martin H. Marshall, Ronald F. Chunut  
P.O. Box 376, S. Plainfield, N.J. 07080

**Hercules, Inc., Pine & Paper Chemicals Dept. (B)** ..... Anthony F. Alessandrini  
Wilmington, Delaware 19899

**Hercules, Inc., Coatings & Speciality Products Dept. (B)** ..... Donald Eliot  
Wilmington Regional Office, Wilmington, Delaware 19899

**Industrial Solvents & Chemicals (B)** ..... Andrew P. Rawicz  
R. D. #1, Stevens Rd., York Haven, Pa. 17370

**Inland Oil & Chemical Corporation (B)** ..... S. K. Himmelrich, A. R. Himmelrich,  
2225 Evergreen St., 21216 H. G. Dahl, R. Jortland

**Inland Steel Container (B)** ..... Michael S. Hall  
223 Rock Glen Road, Penn Wynne, Pa. 19151

**Intercoastal Corporation (A)** ..... Frank W. Williams  
2320 Edgewater Ave., 21222

**Jotun-Baltimore Copper Paint Division (A)** ..... Oliver H. Reeder, Walter O. Bayer,  
501 Key Highway, 21230 Neil I. Wesner

**Kerr-McGee Chemical Corp. (B)** ..... A. G. Mix, R. L. Hansen  
120 Littleton Rd., Parsippany, N.J. 07054

**Kohl Sales Company, A. B. (B)** ..... A. B. Kohl, H. R. Moore  
5202 Baltimore National Pike, 21229

**Leidy Chemicals Corporation (B)** ..... Richard A. Novak, J. A. McCormick  
900 S. Eutaw St., 21230

**Lenmar Lacquers, Inc. (A)** ..... Leonard E. Eisenberg, John Emmerling  
150 S. Calverton Rd., 21223

**Marvelite, Inc. (A)** ..... Franklin Rodbell, F. Gerhardt,  
3020 Neiman Ave., 21230 J. E. Metzger

**McClayton & Co., Inc., William R. (B)** ..... W. R. McClayton, Jr.,  
2453 Maryland Ave., 21218 Rick Rider

**McKesson Chemical Co. (B)** ..... Victor J. Domenichello  
4315 Eastern Ave., 21224

**Milton Can Co., Inc., George A. (B)** ..... George E. Miles  
580 Division St., Elizabeth, N.J. 07201

**Mineral Pigments Corporation (B)** ..... Tom Mitchell, Carl Reed  
Beltsville Post Office, Muirkirk, Md. 20750

**Mooney Chemicals, Inc. (B)** ..... Carl C. Dirkes  
138 Briarwood Rd., Moorestown, N.J. 08057  
2301 Scranton Rd., Cleveland, Ohio 44113 ..... Kermit E. Peters, Jr.

**National Chemical & Plastics Co. (A)** . . . . . Arthur A. Eisenberg, Herbert Yatovitz  
1424 Philpot St., 21231

**NL Industries, Inc. (B)** . . . . . J. Faust  
P.O. Box 700, Hightstown, N.J. 08520

**New Jersey Zinc Co. (B)** . . . . . Paul Hoffman  
2045 City Line Rd., Bethlehem, Pa. 18017

**O'Brien Corporation, The (A)** . . . . . Thomas Moran, D. M. O'Connell,  
P.O. Box 3347, 3200 E. Biddle St., 21213  
George Morrison,  
H. J. Derwart, F. Hopp, Russ Robison

**Pfizer, Inc. (B)** . . . . . G. E. Rambo  
Minerals Pigments & Metals Div., 230 Brighton Rd., Clifton, N.J. 07012

**Reichhold Chemicals, Inc. (B)** . . . . . Gerald T. Dobson  
Office #412, Dublin Hall, Blue Bell Office Campus, 1777 Walton Rd., Blue Bell, Pa.  
19422

**Reynolds Paint Company, Inc. (e)** . . . . . Milton R. Reynolds  
Maryland Ave. & 21st St., 21218

**Rheem Mfg. Co. (B)** . . . . . Frank X. Weigel  
6233 Fernway, 21212

**Rohm & Haas Co. (B)** . . . . . Michael H. Ott  
Independence Mall West, Philadelphia, Pa. 19105

**Rust-Oleum Corporation (A)** . . . . . Mrs. Jacque D. Goodnow, Francis X. LaGrutta  
Interstate Industrial Park, Williamsport, Md. 21795

**Sta-Dri Corporation (A)** . . . . . L. Lesser  
1572 Annapolis Rd., Odenton, Md. 21113

**Stern & Marsh Co. (B)** . . . . . Don Marsh, Jerome Stern  
19 W. Pennsylvania Ave., Towson, Md. 21204

**Stone Container Corporation (B)** . . . . . Paul Gosselin, Bill Lepper  
1431 Hallwood R., 21228

**Tate Chemical Sales Company (B)** . . . . . W. M. Tate  
606 E. Joppa Rd., Towson, Md. 21204

**Tenneco Chemicals, Inc., Intermediates Div. (B)** . . . . . John J. Collins,  
7 Wynnewood Rd., Wynnewood, Pa. 19096  
J. Holmes

**Tilley Chemical Co., Inc. (B)** . . . . . John Tilley, Charles Dailey, Jr.,  
1951 Benhill Ave., 21226  
Robert V. Luthardt, David H. Tilley,  
John K. Stout

**Titanium Pigment Division, NL Industries, Inc. (B)** . . . . . C. L. Novak  
Eastern Regional Sales Office  
725 Park Ave., E. Orange, N.J. 07017

**Union Carbide Corp., Chemicals & Plastics Div. (B)** . . . . . Mervin Finch  
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**Carbit Paint Company (A)** . . . . . George H. Westerman, Lester H. Westerman,  
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**Chemetron Corporation, Pigments Division (B)** . . . . . George Winandy,  
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**Chemsol Corporation (B)** . . . . . Herman L. Patt,  
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**Davies Can Company (B)** . . . . . Jerry Nemeec, Edward Van der Sluis,  
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111 S. Fairbank St., Addison, Ill. 60101 Franklin M. deBeers, III

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5000 W. 41st., 60650 David Bergman

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6231 N. Pulaski Rd., 60646 Tom Barker, W. A. Kelley, Chip Kelley

**Dreeblan Paint Co. (A)** . . . . . Robert Lance  
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**Du Pont de Nemours & Co., E. I., Finishes Division (A)** . . . . . G. H. Bollman,  
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**Du Pont de Nemours & Co., E. I., Pigment Dept. (B)** . . . . . P. J. Gorman,  
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W. M. Mathews, Paul T. Hitchens, Rodman R. Decker

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**Eastman Chemical Products, Inc. (B)** . . . . . Richard L. Hawes, Terry Smith,  
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**Elliott Paint & Varnish Co. (A)** . . . . . Henry P. Morris, Mort Greenberg,  
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**E-M Company (B)** . . . . . Edward Olen, Marvin Small, Lloyd Bach  
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600 W. 41st St., 60609 Philip E. Calo, Herbert J. Meyer,  
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5875 N. Lincoln Ave., 60659 Brandt Crooker, James R. Paullin,  
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155 W. 84th St., 60620 Robert F. O'Brien

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**Glidden-Durkee Div., SCM Corporation (A)** . . . . . W. G. Wickham  
Midwest Trade Sales Region  
3121 Butterfield Road, Oak Brook, Ill. 60521

**Glidden-Durkee Div., SCM Corporation  
Pigments & Color Group (B)** . . . . . Melvin T. Vincent  
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J. B. Lavezzorio, Jr.

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2421 N. Western Ave., 60647

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**Martin Varnish Company, Division U. S. Paint, Lacquer & Chemical Co. (A)**  
900 W. 49th Place, 60609 Robert L. McCormick, Jr.

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 7301 W. Wilson Ave., 60656 Earl Ogier  
**Matthews Paint Company (A)** . . . . . E. H. Matthews, E. H. Matthews, Jr.,  
 400 S. Mercantile Court, Wheeling, Ill. 60090 Paul Tag  
**Mautz Paint Company (A)** . . . . . Bernard F. Mautz, Jr., D. J. Stewart  
 P.O. Box 564, 939 E. Washington Ave., Madison, Wis. 53701  
**McWhorter Chemicals Co., Div. Commercial Solvents Corp. (B)** . . . . . Robert W. Schreurs,  
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 Michael Bashir, Lou Jurisch  
**Merck Chemical Div., Merck & Co., Inc. (B)** . . . . . Robert T. Kubinak,  
 1375 Moon Lake Dr., Apt. 217, G. H. Coffey  
 Hoffman Estates, Ill. 60172  
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 P.O. Box 620, Waukegan, Ill. 60085  
**Midwest Recycling Corporation (C)** . . . . . Joseph A. Strosnik  
 241 Brunswick, Hammond, Ind. 46327  
**Milwaukee Solvents & Chemicals Corp. (B)** . . . . . Robert P. Sobolewski  
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**Moline Paint Mfg. Company (A)** . . . . . Charles D. Horton, James L. Sadler,  
 5400 - 23rd Ave., Moline, Ill. 61265 John H. Sadler, T. E. Poterack  
**Monsanto Company Resins Division (B)** . . . . . R. F. Carlson, David H. Bechtold,  
 3158 Des Plaines Ave., Des Plaines, Ill. 60018 J. M. Cochran,  
 Lee Moses, John Key  
**Mooney Chemicals, Inc. (B)** . . . . . Thomas M. Semmens, Daniel H. Hughes  
 2301 Scranton Road, Cleveland, Ohio 44113  
**Moore & Co., Benjamin (A)** . . . . . William O. Wagner, August Neumann,  
 25th & North Ave., Melrose Park, Ill. 60160 Ron Touchette  
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 Des Plaines, Ill. 60018 Bruce Walker, Thomas Moloney  
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 7415 S. Green St., 60621 A. G. Carr  
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 1087 N. North Branch St., 60622  
**Neville Chemical Co. (B)** . . . . . William Craig, Lee V. Dauler,  
 Pittsburgh, Pa. 15225 David N. Clark, George J. Brechtel  
**New Jersey Zinc Co., The (B)** . . . . . J. M. Bergsten, F. C. Peters  
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**Nichem Corp. (National Industrial Chemical) (B)** . . . . . William G. Lerch,  
 600 W. 52nd Street, 60609 John Lerch  
**N L Industries, Inc., Industrial Chemicals Div. (B)** . . . . . James W. Whiting,  
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 South Bend, Indiana 46634 D. W. Miller, H. N. Grayden  
**Olin Corporation (B)** . . . . . Robert E. Hickey  
 900 Jorie Blvd., Oakbrook, Ill. 60521

**O'Shea, G. R. Company** ..... G. R. O'Shea, John Gallagher  
9999 W. Roosevelt Road, Westchester, Ill. 60153

**O'Toole, Westrick & Harrison (C)** ..... Edward F. O'Toole,  
33 N. Dearborn Street, Suite 1700, 60602 Robert C. Westrick,  
Peter B. Harrison

**PFD/Penn Color, Inc. (B)** ..... Dennis Collier  
400 Old Dublin Pike, Doylestown, Pa. 18901

**Pfizer, Inc.—MPM Division (B)** ..... T. C. McLaughlin, J. VonThaden,  
2400 W. Central Rd., Hoffman Estates, Ill. 60172 J. N. Litrun

**P G Chemical, Inc. (B)** ..... G. J. Schreiber, Jr., P. A. Grasemann  
(Formerly Sur Chem., Inc.) P.O. Box 854, Arlington Heights, Ill. 60006

**Phillips & Martin, Co. (B)** ..... Rob Schoonover, Mike Quinn  
138 Factory Rd., Addison, Ill. 60101

**Pierce & Stevens Chemical Corp.,  
Div. of Pratt & Lambert Co. (A)** ..... Dan Fawkes,  
245 E. Kehoe Drive, Carol Stream, Ill. 60187 William Oswald

**Pittsburgh Paints (A)** ..... Bernard L. Carter  
P.O. Box 55, Bensenville, Ill. 60106

**Powder Compounds, Inc., Div. of Pre-Finish Metals, Inc. (A)** ..... R. N. Crabtree,  
2300 E. Pratt Blvd., F. D. Graziano, R. R. Tullis  
Elk Grove Village, Ill. 60007

**P.R.A. Laboratories, Inc. (C)** ..... Dr. William C. Spitzer  
1724 W. 75th Place, 60620

**Pratt & Lambert, Inc. (A)** ..... W. W. Schroeder, H. B. Hoppe  
4900 South Kilbourn Ave., 60632

**Premier Paint & Varnish Co., Inc. (A)** ..... H. Schwartzberg,  
2250 Arthur Ave., Elk Grove Village, 60007 Stanley A. Petraitis,  
Donald R. Murphy, Edward R. Andrus, Jr., Richard O. Grubb

**Reichard-Coulston, Inc. (B)** ..... Charles J. Pursley  
105 N. Maple St., Elmhurst, Ill. 60126

**Reichhold Chemicals, Inc. (B)** ..... Leo T. Fay, Walter J. Baran,  
814 Commerce Dr., Oak Brook, Ill. 60521 Charles A. Hunt, Jr.,  
F. F. Greenwald, Aaron Stack

**Reliance Universal, Inc. (A)** ..... Herbert A. Champlin, F. Shears,  
1915 Industrial Ave., Zion, Ill. 60099 Luther Haskins,  
H. Headrick, T. Wollan

**Rheem Manufacturing Co. (B)** ..... J. P. McNicholas, G. W. Sherlock,  
7600 S. Kedzie Ave., 60652 D. T. Keough, Clarence W. Wellman

**Rockford Chemical Coatings, Inc. (A)** ..... Birney L. Grantz,  
1620 Harrison Ave., Rockford, Ill. 61101 Robert Reynolds,  
William A. Blomgren, Richard A. Freeman

**Rohm and Haas Company, Coatings Dept. (B)** ..... C. B. Fritze,  
5750 W. Jarvis St., Niles, Ill. 60648 E. J. Lesnefsky, M. D. Boyer,  
Steven D. Solonickne

**Rust-Oleum Corporation (A)** ..... Donald W. Fergusson, W. R. Ahrberg,  
2301 Oakton St., Evanston, Ill. 60204 Rex Reade

**Scholle Corporation (B)** ..... Don Bezold, Dennis Hays  
200 W. North Ave., Northlake, Ill. 60164

**Seymour of Sycamore, Inc. (A)** ..... S. M. Heatley  
917 Crosby Avenue, Sycamore, Ill. 60178

**Shell Chemical Co., Industrial Chemicals/  
Petrochemicals/Polymers (B)** ..... P. A. Teliha, L. O. Graff,  
915 Harger Road, Oak Brook, Ill. 60521 ..... C. E. Parrott, J. W. Stetz,  
F. J. DeSpain

**Sherwin-Williams Co., The (A)** ..... R. A. Bracci, H. W. Cawley,  
1100 Jorie Blvd., Oak Brook, Ill. 60521 ..... Gary Marchwik, R. G. Hagen,  
J. E. Woodworth

**Sherwin-Williams Chemicals (B)** ..... E. R. Tilly, W. S. Miller,  
8550 W. Bryn Mawr Ave., 60631 ..... H. L. Davis, R. L. Hughes

**Sherwin-Williams Containers (B)** ..... Gerard G. Sarnataro, T. P. Shannon,  
1100 Jorie Blvd., Oak Brook, Ill. 60521 ..... J. M. Gottainer,  
H. J. Altenbern

**Spencer-Kellogg-Division of Textron, Inc. (B)** ..... John M. Tarrant  
O'Hare Lake Office Plaza, ..... Edward J. Baldin, Gail Kemmerer, Jr.  
Des Plaines, Ill. 60018

**Standard T Chemical Co., Inc. (A)** ..... W. F. Rhoades, J. G. Ulreich,  
130 N. Franklin St., 60606 ..... N. M. Langenfeld, H. N. Wedelstaedt

**Standard T Chemical Co., Inc. (A)** ..... R. E. Gianneschi, R. J. Giery,  
10th & Washington Streets, Chicago Heights, Ill. 60411 ..... J. D. Jensen

**Stepan Chemical Company (B)** ..... W. S. Rhoads, James W. Condon  
Edens and Winnetka Rds., Northfield, Ill. 60093

**Sullivan Chemical Coatings,  
Sullivan Varnish Company (A)** ..... William A. Hanan, D. E. Bertaut,  
410 N. Hart St., 60622 ..... Dr. Joseph A. Tonssaint, Eugene Holda

**Sun Chemical Corporation, Pigments Division (B)** ..... John A. Cabrey,  
Suite 181, 2200 E. Devon Ave., ..... Dale L. Stahl  
Des Plaines, Ill. 60018

**Sunnyside Products, Inc. (B)** ..... Wm. R. Lueders, Roger Petty,  
5530 N. Wolcott Ave., 60640 ..... Wm. W. Buchanan, Chas. L. Schwarz

**Tammsco, Inc. (B)** ..... "Bud" Thompson  
N. Front Street, Tamms, Ill. 62988

**Technical Petroleum Co. (B)** ..... W. W. Askew, H. E. Colberg,  
6233 N. Pulaski Rd., 60646 ..... Tom Barker, Paul Kuehn, Dave Donahue

**Tenneco Chemicals, Inc. Colorants Group (B)** ..... Richard Brant,  
5366 N. Elston Ave., 60630 ..... Dennis Dempsey

**Tenneco Chemicals, Inc.,  
Organics & Polymers Div. (B)** ..... J. N. Doroskin, Peter C. Hronopoulos,  
5366 N. Elston Ave., 60630 ..... D. R. Burkhard, Jim Sullivan, Tom Gush

**Thompson-Hayward Chemical Co. (B)** ..... Tom G. Mantice, K. Charles Kopley,  
2501 S. Damen Ave., 60608 ..... Jack M. Harris, Edward G. Kaberna, Alan Boschan

**Titanium Pigment Division, N L Industries, Inc. (B)** ..... Sargent Heath III,  
1301 W. Cermak Road, Suite 802, Richard F. Sullivan, G. M. Goolik, Edward G. Croco  
Oak Brook, Illinois 60521

**U.S. Steel Products Division, United States Steel Corp. (B)** ..... M. F. Linger,  
14700 Harvard Ave., Dolton, Ill. 60419 ..... J. W. Welsh, Jr., V. J. Klancer,  
D. J. Klister, W. R. Llewelyn

**Union Carbide Corporation—Chemicals & Plastics Div. (B)** . . . . . T. L. Proctor,  
120 S. Riverside Plaza, 60606 A. J. Lyon, C. O. Schwahn,  
R. C. Quanstrom, Ron Neri

**United States Bronze Powders, Inc. (B)** . . . . . C. Thomas Skeels, J. F. McDonald,  
10113 Pacific Ave., Franklin Park, Ill. 60131 L. S. Weis

**Universal Color Dispersion Div. (A)** . . . . . B. James McCarthy, Claudet Wise,  
Bee Chemical Richard Jarzombek, John Billings, George Lutz  
2700 E. 170 St., Lansing, Ill. 60438

**Valspar Corporation, The (A)** . . . . . F. J. Baudhuin, P. Fonda, L. Owen,  
200 Sayre Street, Rockford, Ill. 61101 George Eames, Fred Heiss

**Vanderbilt, R. T. Co., Inc. (B)** . . . . . Vergil Carlson  
4477 Gettysburg Dr., Rolling Meadows, Ill. 60008

**VCA ARC Dispenser Products Division, (A)** . . . . . Stanley T. Mandeltort,  
Ethyl Corporation Sam F. Copia, Dan J. Massey  
7400 W. Cermak Road, North Reiverside, Ill. 60546

**Velsicol Chemical Corporation (B)** . . . . . David W. Gleeson, Robert A. Baker,  
341 E. Ohio Street, 60611 E. B. Lukas, Martin P. Stumpf,  
Richard C. Reichel

**Washington Paint Products, Inc. (A)** . . . . . Louis Lance  
4525 W. Fillmore St., 60624

**Waukegan Paint & Lacquer Co. (A)** . . . . . H. P. Kupperman, M.E. Kupperman  
764 Market St., Waukegan, Ill. 60085

**Whittaker Coatings & Chemicals**  
**Division of Whittaker Corporation (A)** . . . . . D. W. Yost, C. E. Robertson,  
2629 S. Dearborn St., 60616 Benjamin Schultz, George Barnes,  
Evelyn J. Ortmeier

**Williams-Hayward Protective Coatings Inc. (A)** . . . . . Joseph F. Kurcz,  
7400 Archer Ave., Summit, Ill. 60501 Wayne E. Kurcz,  
M. M. Radtke (Mrs.)

**Witco Chemical Corp. (B)** . . . . . Stanley Shaw, Sam G. Armato,  
400 N. Michigan Ave., 60611 Stanton Lewis, Tom Beveridge  
R. I. Wishnick, II

**Zarco Industries, Inc. (A)** . . . . . George S. Zarem, Jeff I. Zarem  
3115 W. 37th Street, 60632

**CINCINNATI PAINT & COATINGS ASSOCIATION**

**Cincinnati, Ohio**

**Tenure: two years, October—October**

**President, ROBERT T. FOY**  
Foy-Johnston, Inc.

**Secretary, H. J. NUNLIST**  
Amsco Solvents & Chemicals Co.

**Vice President, JAMES E. KIRKWOOD**  
Spencer Kellogg Div., Textron, Inc.

**Treasurer, LAWRENCE L. BING**  
Wilson Paint Co.

**FIRM**

**REPRESENTATIVES**

**Aluminum Company of America** ..... M. G. Kelly  
2331 Victory Parkway, 45206

**American Cyanamid Company (B)** ..... H. R. Norris  
10340 Evendale Drive 45241

**American Zinc Sales Company (B)** ..... Ronald J. Ohm  
P.O. Box 327, Columbus, Ohio 43216

**AMSCO Solvents & Chemicals Company (B)** ..... H. James Nunlist, J. J. Van de Ryt,  
4619 Reading Road 45229 James Williams

**Ashland Chemical Company, Industrial Chemicals & Solvents Div. (B)** ..... Gordon  
Murray Rd. & Big 4 RR, 45217 R. Massa, W. R. Gruber

**Resins & Plastics Division (B)** ..... Richard F. Blakely  
18800 W. Ten Mile Rd., Southfield, Mich. 48075

**Astro Container Company (B)** ..... Robert I. Marver  
2795 Sharon Road 45241

**Baker Castor Oil Co. (B)** ..... James Wilson  
N-203 Union Terminal Bldg. 45203

**Boehmer Paint Company, Inc., A. L. (C)** ..... Henry L. Boehmer  
533 Pike Street, Covington, Ky. 41011

**Borden Chemical, Printing Ink Div. (C)** ..... Wayne Ellis  
630 Glendale-Milford Road 45215

**Brighton Corporation (B)** ..... Alvin Hock, Jr.  
11861 Mosteller Road 45241

**Cal/Ink Div.—Tenneco Chemicals (B)** ..... W. C. Capehart  
620 Shepherd Drive 45215

**Cargill, Incorporated (B)** ..... Stanley D. Rogaliner  
899 Skokie Blvd., Northbrook, Ill. 60062

**Carter Paint Company (B)** ..... Jack Kratzer  
310 North Main Street, Liberty, Ind. 47353

**Celanese Resins (B)** ..... J. W. Cullen  
1065 W. Hill St., Louisville, Ky. 40208

**Central Can Company (B)** ..... Don E. Chandler  
3200 S. Kilbourn Avenue, Chicago, Ill. 60623

**Charter Chemicals (B)** ..... C. W. Fletcher  
1922 Commonwealth Bldg., Louisville, Ky. 40202

**Cincinnati Color Company, Inc. (B)** ..... Carl J. Deifel  
1400 Vine Street 45210

**Commercial Solvents Corporation (B)** ..... James F. McCarthy  
 49 Central Avenue 45202  
**Continental Can Company (B)** ..... Thos. J. O'Meara  
 345 Carew Tower 45202

**Daly Company, Inc., M. J. (B)** ..... Joseph A. Brokamp, C. L. Daly,  
 38 Elm Street, Ludlow, Ky. 41016 Robert Edwards  
**Deeks & Company (B)** ..... Donald L. Deeks, Gordon Overbey  
 6433 Wiehe Road 45237  
**Diamond Shamrock Chemical Company (B)** ..... Robert L. Tobin  
 4701 Paddock Road 45229  
**Dow Chemical Company (B)** ..... R. C. Gove  
 Colonial Center Bldg. 45227  
**DuPont-Pigments, E. I. DuPont de Nemours & Company (B)** ..... Alfred J. Hart,  
 2200 Victory Parkway 45206 Howard Ramsay  
**Durbin Company, C. M. (B)** ..... Laurence Mitchell  
 105 W. 4th Street 45202

**Eagle-Picher Industries, Chemicals & Metals Division (B)** ..... Rober Walker  
 1000 American Building 45202  
**Eastman Chemical Products, Inc. (B)** ..... Craig Garren, James Rottman  
 14 Knollcrest Drive 45237  
**Emery Industries Inc.** ..... Malcolm Tucker  
 4300 Carew Tower 45202

**Foy-Johnston, Inc. (A)** ..... Edward A. Foy, J. J. Foy, R. T. Foy,  
 1776 Mentor Avenue 45212 George Schneider III, W. L. Ziegler  
**Fuller Company, H. B. (B)** ..... T. C. Fetterman  
 4819 Industrial Court 45217

**Gliden-Durkee Div. of SCM (B)** ..... E. B. Ott  
 10873 Birchridge Dr. 45240

**Hardig Paint Company (A)** ..... Charles J. Hardig, II  
 1111 Harrison Avenue 45214  
**Hercules, Inc. (B)** ..... Robert E. McKie, Nubal King,  
 4050 Executive Park Dr., 45241 James Flanagan  
**Hilton-Davis Chemical Company (B)** ..... G. Gurska  
 2235 Langdon Farm Road 45237  
**Humble Oil & Refining Co. (B)** ..... James B. Bannar  
 P.O. Box 41296

**Imperial Color Division, Hercules, Inc. (B)** ..... Robert E. McKie, Saley Faulkner  
 3614 Carew Tower 45202  
**Inmont Corporation (B)** ..... R. A. Heitz  
 1754 Dana Avenue 45207

**McKesson Chemical Company (B)** .....Thos. Beyer  
 3025 Exxon Avenue 45241  
**Melvin Supply Company (B)** .....Richard Melvin  
 1106 Race Street 45210  
**Monsanto Company (B)** ..... Rick Avis  
 1501 Madison Road 45206  
  
**N L Industries Inc., Industrial Chemicals Div.** .....James Wilson  
 3635 Central Parkway, 45223  
  
**Palmer Supplies Co. of Cincinnati (B)** .....Joseph Lykins  
 605 N. Wayne Ave. 45215  
**Perry & Derrick Company Inc. (A)** ..... William J. Bradley, F. J. Derrick,  
 2510 Highland Avenue 45212 ..... J. M. Derrick, John Harmeyer,  
 R. E. Wenstrup  
**Pfizer & Co., Inc., Charles, Minerals, Pigments & Metals Division (B)** .....F. V.  
 Mariemont Center Building, 3914 Miami Avenue, 45227 ..... Alexander  
**PPG Industries (B)** ..... A. P. Schott  
 1177 West Eighth Street 45203  
  
**Reichhold Chemicals Inc. (B)** .....Jack Morris  
 11750 Chesterdale Road 45246  
**Roettker Company, B. H. (B)** ..... Robert Roettker, Don Roettker  
 3732 Lovell Avenue 45211  
  
**Sexton & Company (B)** ..... Owen G. Sexton, Ron Sexton  
 951 W. North Bend Road 45224  
**Shell Chemical Company (B)** ..... Jos. V. Tabone  
 230 Northland Blvd. 45246  
**Sherwin-Williams Company (B)** .....Jos. V. Tabone  
 Chemicals Division .....  
 Container Division ..... Paul Gould  
 1608 West Galbraith Road 45239  
**Spencer Kellogg, Div. of Textron, Inc. (B)** ..... James E. Kirkwood  
 5912 Hamilton Avenue 45224  
  
**Union Carbide Corp. (B)** ..... Robt. Halley, Robt. Bendick  
 West St. & Madisonville Rd. 45227  
  
**Vamco Products, Inc. (B)** .....David L. Busener  
 8995 Woodview Drive 45231  
  
**Wiemer Company, Paul (B)** ..... Paul N. Wiemer, Jr.  
 2089 Sherman Avenue 45212  
**Wilson Paint Company, The (A)** ..... Lawrence L. Bing, Jr.  
 1616 Harrison Avenue, 45214  
  
**Zimmerman Company, C. L. (B)** .....C. William Pieper,  
 3635 Central Parkway 45223 ..... John Stephens, Mark Leverone

**CLEVELAND PAINT & COATING ASSOCIATION**  
**Cleveland, Ohio**  
**Tenure: October—October**

**President, CARL J. BYRON, JR.**  
 Cuyahoga Chemical Co.

**2nd Vice President, ROBERT J. RAY**  
 Spencer Kellogg Div., Textron, Inc.

**1st Vice President, JOSEPH KINGSTON**  
 Glidden-Durkee Div., SCM Corp.

**Secretary-Treasurer, MELVIN CRUTHERS**  
 Continental Products

**Executive Secretary, RALPH P. STILPHEN**  
 23605 Concord Dr., Westlake, Ohio

**FIRM**

**REPRESENTATIVES**

<b>Air Products &amp; Chemicals, Inc.</b> 5563 Elm Hill Drive, Solon, Ohio 44139	Gordon J. Ball
<b>Akron Paint &amp; Varnish Co., The</b> 1390 Firestone Parkway, Akron, Ohio 44301	William M. Beck, Paul Postlethwait
<b>Allied Chemical Corp.</b> Specialty Chemicals Div., 7080 Westfield Rd., Median, Ohio 44256	Thomas R. Patterson
<b>Aluminum Co. of America</b> 1 Erieview Plaza, 44114	Ronald E. Dellamora
<b>American Asbestos Products Co.</b> 8001 Franklin Boulevard, 44102	Robert J. Entenman
<b>American Cyanamid Co., Pigments Div.</b> 20545 Center Ridge Rd., 44116	George W. Goodell, Raymond P. Halpin, H. William Huy
<b>American Cyanamid Co., Resins Division</b> 20545 Center Ridge Rd., 44116	Stephen M. Lustig
<b>AMSCO Div. Union Oil of Calif.</b> 24700 Center Ridge Rd., 44145	John Stanley, B. J. Morris, Richard Whitney
<b>American Paint &amp; Coatings Journal</b> 22088 Rye Road, Shaker Heights, Ohio 44122	Donald Huettner
<b>American Smelting &amp; Refining Co.</b> P.O. Box 327, Columbus, Ohio 43216	Ronald J. Ohm
<b>Artex Hobby Products, Inc.</b> 711 West Vine St., Lima, Ohio 45804	Joseph H. Boatwright
<b>Ashland Chemical Co.</b> 2191 W. 110th St., 44102	Fred Grant
<b>Ashland Chemical Co., Industrial Chemicals &amp; Solvents Div.</b> 9450 Midwest Ave., 44125	V. Sam Lewis, T. Michael Hilliard, Paul Moffat, Gary Whewell, Joe Hamblin
<b>Ashland Chemical Co., Industrial Chemicals &amp; Solvents Div.</b> 2699 Magadore Rd., Akron, Ohio 44312	J. R. Phillips, James Carson, William D. Frick, John Stock
<b>Beifuss &amp; Stradley</b> 20234 Detroit Rd., Rocky River, Ohio 44116	Daniel F. Beifuss, George Stradley
<b>Binks Manufacturing Co.</b> 4901 Brookpark Rd., 44134	Herbert L. Kaltenback

**Body Brothers, Inc.** ..... Robert Body, Leonard T. Hardy,  
 214 Northfield Rd., Bedford, Ohio 44146 Jack D. Harris, Earle F. Sickels  
**Boehle-Cook, Inc.** ..... Thomas E. Cook, Neil Cameron, John E. Barry  
 317 Silver St., Akron, Ohio 44303  
**Borden Chemical Co.** ..... Max Minnig, John A. Rapack  
 180 E. Broad St., Columbus, Ohio 43215  
**Burgess Pigment/Thiele Kaolin Co.** ..... Ronald Wilta  
 7383 Beach Rd., Wadsworth, Ohio 44281  
  
**Cabot Corp.** ..... W. Edward Thomas  
 21010 Center Ridge Rd., 44116  
**Campbell & Co., Inc., D. A.** ..... Donald A. Campbell  
 3617 Lee Road, 44120  
**Celanese Corporation** ..... Eugene M. Deane, Bill Golding (W. T.),  
 24700 Center Ridge Rd., Westlake, Ohio 44145 James M. McCullough  
**Charter Chemicals Div./Charter International Oil** ..... Robert Madey  
 20575 Center Ridge Rd., Rocky River, Ohio 44116  
**Chem-Materials, Co., Inc.** ..... Frank H. Smart, Donald Denison, Jr.,  
 14735 Lorain Ave., Cleveland, Ohio 44111 Charles W. Helmrich, Jr.  
**Chemical Recovery Systems, Inc.** ..... James C. Freeman, Russell W. Obitts  
 142 Locust St., P.O. Box 375, Elyria, Ohio 44035  
**CIBA-Geigy Corp.** ..... William Tierney  
 21010 Center Ridge Rd., Rocky River, Ohio 44116  
**Cities Service Co., Columbian Div.** ..... William Ibsen, Herb Zaborsky  
 3200 West Market St., Akron, Ohio 44313  
**Commercial Solvents Corp.** ..... James F. McCarthy, Paul A. Weinberg  
 1200 W. Ninth St. Room 105, Cleveland, Ohio 44113  
**Continental Can Co., Inc.** ..... L. N. Reed, F. A. Landgraff,  
 135 Cumberland Rd., Rm 204, Pittsburgh, Pa. 15237 Glenn E. Renner  
**Continental Products Co., The** ..... E. O. McArthur, Jr., Melvin F. Cruthers,  
 1150 East 222nd St., Euclid, Ohio 44117 William R. Newman,  
 Emerson O. McArthur III  
**Cuyahoga Chemical Co.** ..... Carl J. Byron, Wade T. Dougherty, Raymond Riggs,  
 2560 W. 3rd St., Cleveland, Ohio 44113 Donald C. Rourke  
  
**Davies Can Co.** ..... Jack Jones, William R. Fox, Dick Plociak,  
 30301 Carter St., Solon, Ohio 44139 DeWayne Smith, George A. Ward,  
 Edward B. VanderSluis  
**Davis Paint Co.** ..... Leigh Miller  
 19000 Cochran Ave., Cleveland, Ohio 44117  
**Day-Glo Color Corp.** ..... Larry Kay, Robert L. Brumfield  
 4732 St. Clair Ave., Cleveland, Ohio 44103  
**DeSantis Coatings** ..... Joseph B. Milgram, Jr., George D'Amico  
 4580 Beidler Rd., Willoughby, Ohio 44094  
**DeSantis Paint Mfg. Co.** ..... V. DeSantis  
 4101 E. 116th St., Cleveland, Ohio 44105  
**Diamond Shamrock Corporation** ..... C. Robert Powell, Edward W. Freeh,  
 1100 Superior Ave., Cleveland, Ohio 44114 Paul E. Brisson,  
 David J. Schoonmaker, Charles W. Wheeler, Edward Kline, Wm. M. Lewis  
**Dimlich-Radcliffe Co., The** ..... Lee Bert Falkenburg, James R. Benduhn,  
 4900 Lakeside Ave., Cleveland, Ohio 44114 Walter E. Walburn

**Dow Chemical Co.** ..... A. Robert Tucker, Sheldon S. Sutherland,  
14955 Sprague Rd., P.O. Box 8800, Philip J. Williams,  
Strongsville, Ohio 44136 Frederick W. Brown, J. Michael McGhee

**duPont de Nemours & Co., E. I., Pigments Div** ..... Donald L. Brainerd,  
5001 Mayfield Rd., Cleveland, Ohio 44124 James J. O'Brien,  
Robert I. Thompson

**Eagle-Picher Industries, Inc.** ..... William J. Baldridge  
Chemicals & Metals Div.  
23203 Lorain Road, North Olmsted, Ohio 44070

**Eastern Specialty Varnish Co.** ..... Nancy B. Erikson, Ross Galati,  
14200 Butternut Rd., P.O. Box 425, E. Chester Neiger  
Burton, Ohio 44021

**Eastman Chemical Products, Inc.** ..... E. Barry Harrison, Tom Tipton  
8327 Vera Drive, Brecksville, Ohio 44141

**Excelsior Varnish Co.** ..... G. D. Lancaster, G. D. Lancaster II  
2750 Grand Ave., Cleveland, Ohio 44104

**Exxon Chemical Co., U.S.A.** ..... Gregg G. Knepley  
3020 W. Market St., Akron, Ohio 44313

**Ferro Corp., Chemical Div.** ..... George F. Simak  
7050 Krick Rd. P.O. Box 46349, Bedford, Ohio 44146

**Ferro Corporation, Technical Center** ..... Kevin K. Kipp  
7500 E. Pleasant Valley, Independence, Ohio 44131

**Ferro Corporation** ..... Ernest Felker, Harry E. Sarvis, Steve Howarth  
4150 East 56th St., Cleveland, Ohio 44105

**Flood Company, The** ..... Earl F. Flood, J. Warner Clark  
1213 Barlow Rd., Hudson, Ohio 44236

**General Mills Chemical Corp.** ..... Anthony Keefer  
21360 Center Ridge Road, Rocky River, Ohio 44116

**Gibson-Homans Co., The** ..... Wilbur F. Schmitt, Edwin J. Hull, William E. Painter,  
2366 Woodhill Rd., Cleveland, Ohio 44106 S. Shaw Painter,  
Leonard Schneeberger, Eric Wormser

**Glidden-Durkee Division, Chemical Group-Pigments & Color Div.** ..... R. D. Wallace,  
11001 Madison Ave., Cleveland, Ohio 44102 D. B. Warner

**Glidden-Durkee Division, Coatings & Resins Group** ..... W. D. Kinsel, Jr.,  
Headquarters—S.C.M. Corporation, J. S. Dumble, R. J. Haviland,  
900 Union Commerce Bldg., Arne Lindholm, E. J. Romay,  
Cleveland, Ohio 44115 R. B. Simpson, Thomas J. Walsh

**Glidden-Durkee Division, Coatings & Resins Group.** ..... Roger Ahlers,  
Central Region—S.C.M. Corporation, E. G. Engelhardt, E. William Henschel,  
11001 Madison Ave., Michael Malaga, Thomas R. McCarroll,  
Cleveland, Ohio 44102 William Orch, Michael J. Tweardy, B. Davidian

**Glidden-Durkee Division** ..... Joseph Kingston  
16651 Sprague Road, P.O. Box #8827, Strongsville, Ohio 44136

**Grow Chemical Coatings Corp.** ..... John P. Woebse, J. T. Blake  
1246 West 70th St., Cleveland, Ohio 44102

**Grund-Brown Company** ..... David L. Grund, Richard M. Brown,  
7013 Krick Road, Bedford, Ohio 44146 James D. Rennecker

**Harrison Paint Corp.** . . . . . Roger A. Walters, John Cromb,  
P.O. Box 8470, 1329 Harrison Ave. S.W.,  
Canton, Ohio 44711  
Gordon G. Walters

**Harshaw Chemical Company, The** . . . . . George J. Forman, John Dickenson,  
Div. of Kewanee Oil Co. Color Dept.  
1945 East 97th St., Cleveland, Ohio 44106  
Luther C. Lynn

**Hercules Incorporated** . . . . . Richard L. Huber, Frank R. Benson,  
55 Public Square, Suite 1111,  
Cleveland, Ohio 44113  
Norman Brower, Thomas J. Shea

**Hercules Incorporated** . . . . . E. A. Quinlan  
810 Northland Towers North, Southfield, Michigan 48075

**Hinz Co., J. H.** . . . . . W. Fred Hinz, J. L. Johnston  
1602 Rockefeller Building, Cleveland, Ohio 44113

**Hukill Chemical Corp.** . . . . . Bruce Hotton, A. F. McDonald  
7013 Krick Road, Bedford, Ohio 44146

**Human-Wahl Printing, Inc.** . . . . . E. D. Shipman, Frank Shipman  
1101 Michigan Ave. P.O. Box 157, Niagara Falls, N.Y. 14302

**Inland Steel Container Co.** . . . . . J. A. Hafner, David L. Lemmon  
9612 Meech Ave., Cleveland, Ohio 44105

**Jamestown Paint & Varnish Co.** . . . . . Joseph M. Walton,  
108 Main St., Jamestown, Pa. 16134  
W. Richard Shannon, Jr.,  
Joseph P. Walton, Richard A. Walton

**Kerr-McGee Chemical Corp.** . . . . . Carroll Blake  
21010 Center Ridge Road, Rocky River, Ohio 44116

**Mahoning Paint Corporation** . . . . . George Rumberg, Jr., John Rumberg  
653 Jones St., P.O. Box 1282, Youngstown, Ohio 44501

**Mameco International** . . . . . Donald Evans, Charles M. Evans, F. E. Reed,  
4475 E. 175th St., Cleveland, Ohio 44128  
Robert Evans,  
W. Senseman, H. Myers

**Mansfield Paint Company** . . . . . John Ericsson, Charles Hanson  
169 W. Longview Ave., P.O. Box 1008, Mansfield, Ohio 44903

**McKesson Chemical Co., Cleveland District Office** . . . . . Sam Laidley  
24700 Center Ridge Rd., Westlake, Ohio 44145

**McKesson Chemical Co.** . . . . . John C. Eckardt  
26601 Richmond Rd., Bedford Heights, Ohio 44146

**McNally-Webber Co.** . . . . . John P. McNally  
P.O. Box 18152, Cleveland Heights, Ohio 44118

**McWhorter Chemicals Co.** . . . . . Robert A. Bruning  
1200 West 9th St., Cleveland, Ohio 44113

**Metallic Varnish Co.** . . . . . Russell S. Taylor, Richard D. Lytle  
803 Mahoning Ave., P.O. Box 568, Alliance, Ohio 44601

**Midland Div.-Dexter Corporation** . . . . . William A. Bartz, John Adams,  
9001 Kinsman Rd., Cleveland, Ohio 44104  
A. C. Murray,  
Richard J. Pesko, John Paul Sleeman

**Mooney Chemicals, Inc.** . . . . . James C. Leopold, Thomas E. Fleming,  
2301 Scranton Rd., Cleveland, Ohio 44113  
James P. Mooney

**Moore & Company, Benjamin** ..... John P. McNamara, Howard Barnes,  
4400 E. 71st St., Cleveland, Ohio 44105 Eugene R. Orchowski,  
Billy J. Sutton

**Mueller Company, A. C.** ..... Alfred C. Mueller, Michael F. Cachat,  
3607 W. 56th St., P.O. Box 02220, Anthony P. Maroon  
Cleveland, Ohio 44102

**National Paint & Coatings Association** ..... James N. Elliot  
1500 Rhode Island Ave. N.W., Washington, D.C. 20005

**NL Industries, Inc.** ..... Peter J. Van Buren, James R. King  
1776 Columbus Road, Cleveland, Ohio 44113

**NL Industries, Inc., Titanium Pigment Div.** ..... Mark Magnuson,  
2208 Terminal Tower, Cleveland, Ohio 44113 Robert D. Brickhouse,  
George B. Wright

**New Jersey Zinc Company, The** ..... Jon Daugherty, John McGroarty  
66 South Miller Rd., Akron, Ohio 44313

**Oak Printing Company** ..... William R. Helms  
19540 Progress Drive, Strongsville, Ohio 44136

**Ohio Corrugating Company** ..... Myron E. Desing  
1301 Pine Ave. S.E., Warren, Ohio 44481

**Ohio Solvents & Chemicals Co.** ..... D. R. Glover, Tom Bateman, Len Oyenque,  
3470 West 140th St., Stephen Pekarck, Gerald Rosing,  
Cleveland, Ohio 44111 Greg Hrenya, Dave Hibjan

**Olin Corporation** ..... Robert S. Zerkel  
29525 Chagrin Blvd., Celveland, Ohio 44122

**Palmer Supplies Co. of Cleveland** ..... Fred H. Palmer, John M. Cain,  
1900 W. 3rd St., Cleveland, Ohio 44113 Ronald G. Kehl,  
Ralph Marlatt, Thomas W. McConnell Jr.

**Pfizer, Inc., Minerals, Pigments & Metals Div.** ..... George M. Hicks  
7650 Chippewa Rd., Brecksville, Ohio 44141

**Plasti-Kote, Inc.** ..... Patrick W. McKenna, Robert M. Radigan,  
1000 Lake Rd., Medina, Ohio 44256 Francis J. Cachat

**PPG Industries, Inc., Automotive Finishes** ..... Fred F. Rhue,  
3800 W. 143rd St., Cleveland, Ohio 44111 Fred A. Ludwig

**Pratt & Lambert, Inc.** ..... Donald N. Andrews, Charles Bohar  
5907 Harper Rd., Solon, Ohio 44139

**Reichhold Chemicals, Inc.** ..... William H. Nortz, Robert Gandolfo,  
20800 Center Ridge Rd., Raymond Henry, Fred L. Stief  
Cleveland, Ohio 44116

**Rohm & Haas Company** ..... Eugene T. Gilbride, Lawrence E. Hoffmann  
350 Westgate Tower Office Bldg., 20525 Center  
Ridge Road, Cleveland, Ohio 44116

**Ruscoe Company, W. J.** ..... James W. Broggini  
219 E. Miller Ave., P.O. Box 2746, Akron, Ohio 44301

**Schabel Products Corporation** ..... Norman G. Schabel, Norman G. Schabel, Jr.  
20950 Center Ridge Rd., Cleveland, Ohio 44116

**Scholle Chemical Corporation** ..... J. Roger Deery  
19615 Lake Rd., Cleveland, Ohio 44116

**Seegott & Associates, Inc.** ..... Paul L. Seegott, E. Ted McNamara, Lynn Jones,  
1196 East 152nd St., P.O. Box 10259, Edward Lozick  
Cleveland, Ohio 44110

**Shell Chemical Company, Industrial Chemical Div.** ..... William R. Stimson,  
7123 Pearl Rd., A. P. Wesp, John P. Moore, George W. Ash  
Middleburg Heights, Ohio 44130

**Sherwin-Williams Company** ..... R. G. Bull, Charles Bassi, N. H. Conant,  
101 Prospect Ave., N.W., Ronald F. Curley, B. E. Darrow, B. H. Davis,  
Cleveland, Ohio 44115 Wesley Drumm, E. F. Emrick, J. M. Hickey,  
William Moonan, Z. V. Riders, W. O. Spencer

**Sherwin Williams Chemical Co.** ..... Nicholas H. Abramovich,  
1370 Ontario St., P.O. Box 6506, Leroy W. Fuller, William L. Hogan  
Cleveland, Ohio 44101

**Smith, Inc., Donald McKay** ..... Donald McKay Smith, Robert W. Breen,  
11815 Williamson Ave., Lakewood, Ohio 44107 Raymond J. Lajack

**Spencer Kellogg, Div. of Textron, Inc.** ..... Robert J. Ray, Paul S. Beaudry  
23201 Lorain Rd., North Olmsted, Ohio 44070

**Sprayon Products, Inc.** ..... Edward P. Kelley, Fred Hollenberg,  
26300 Fargo Ave., Bedford Heights, Ohio 44146 John Lingner

**Sullivan, Inc., Thomas L.** ..... Thomas L. Sullivan, Chris Sullivan,  
1 Commerce Park Blvd., 23200 Chagrin Blvd., John J. Sullivan  
Cleveland, Ohio 44122

**Tag Chemical Company** ..... B. F. Nachtman, A. J. DiNardo, R. J. Raimonde  
14701 Detroit Ave., Room 780, Lakewood, Ohio 44107

**Technical Products, Inc.** ..... R. C. Groya, Richard J. Kelly, Steve A. Koteles,  
3500 Ridge Road, Cleveland, Ohio 44102 Jack Pahl

**Tenneco Chemicals, Inc., Organics & Polymers Div.** ..... Justin P. Tracy,  
21330 Center Ridge Rd., Thomas P. Elias, Ernest M. Owen,  
Rocky River, Ohio 44116 Les O'Garro

**Tremco Manufacturing Co.** ..... Dave Bruening  
10701 Shaker Blvd., Cleveland, Ohio 44104

**Union Carbide Corporation, Chemicals & Plastics Div.** ..... F. L. Williamson,  
1300 Lakeside Ave. N.E., Cleveland, Ohio 44114 R. K. Lopp

**Universal Cooperatives, Inc.** ..... Allen J. Wandersleben, Everett W. Ryks  
111 Glamorgan St., P.O. Box 836, Alliance, Ohio 44601

**United States Refining Co., The** ..... Bernard Blonder, Frank B. Pirrone  
1235 Marquette St., Cleveland, Ohio 44114

**United States Steel Products Div., U.S. Steel Corporation** ..... Richard C. Hum  
P.O. Box 313, Mentor, Ohio 44060

**Valspar Corporation, Minnesota Chemical Coatings Div.** ..... Clarence J. Skrovan,  
5208 Harvard Ave., Cleveland, Ohio 44105 Mansell Damm,  
Frederick Gottwald, George Mason, Jack Troha

**Vanderbilt Company, Inc., F. T.** ..... Joseph F. McCarthy  
72 Clairehaven Dr., Hudson, Ohio 44236

**Velsicol Chemical Corp.** ..... Arthur C. Conor  
 2039 Wooster Rd., Rocky River, Ohio 44116

**Waterlox Chemical & Coatings Corp.** ..... Robert L. Hawkins, Jr.,  
 9808 Meech Ave., Cleveland, Ohio 44105  
 Stanley R. Kane,  
 Robert E. Pelton, Jack W. Waldeck

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 90 North Shiawassee, Akron, Ohio 44313  
 James S. McKelvey,  
 Daniel Chovan

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 604 Madison Ave., P.O. Drawer B,  
 Wooster, Ohio 44691  
 John G. Zapf

**X I M Products, Inc.** ..... J. Richard Cvetic, R. C. Klostermeyer, Jr.  
 1169 Bassett Road, Westlake, Ohio 44145

**DALLAS PAINT & COATINGS ASSOCIATION**  
 Dallas, Texas  
 Tenure: May—May

**President, JOE BROOME**  
 Van Waters & Rogers

**Treasurer, ART ADAMS**  
 Delta Solvents

**Vice President, BOBBY AKIN**  
 DeSoto, Inc.

**Executive Secretary, R. J. BURKE**  
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 Box 97, Addison, Texas 75001  
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**Cabot Corp.** ..... Brad Thornburn  
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**Charter International** ..... M. B. Hamilton  
 11106 Sageking, Houston, Texas 77034

**Cron Chemical Corp.** ..... Harold W. Stanley, J. J. Jedrusiak, Grover L. Nickell  
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**Dalworth Paint Mfg. Co.** ..... C. M. Lundquist  
 Box 173, Mesquite, Texas 75149

**DeChellis Co., L. J.** ..... Louis J. DeChellis  
 Box 47084, 75247

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Box 10, Garland, Texas 75042

**Dresser Minerals Division** . . . . . Doyne Sizemore  
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**duPont de Nemours & Co., Inc., E. I., Pigment Div.** . . . . . Randall J. Speer  
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212 Stemmons Tower East, 75207

**Inmont** . . . . . John D. Galligan  
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**Jennat Corporation** . . . . . Ralph L. Baker  
2326 Lonnecker Drive, Garland, Texas 75041

**Jones Blair Paint Co.** . . . . . Paul J. Holmes  
Box 5286, 75235

**Lehman Phillips, Inc.** . . . . . M. Glenn Osterhoudt  
2550 Glendale Ave., Ft. Worth, Texas 76106

**Little Co., Charles D.** . . . . . Charles D. Little  
Box 18063, 75218

**NL Industries, Inc.** . . . . . Steve Podromo  
1319 Glenhill Lane, Lewisville, Texas 75067

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Box 47522, 75247

**Pfizer, Inc., MPH Division** . . . . . Glenn W. Holladay  
3105 FM-1960 West, Houston, Texas 77067

**Reichhold Chemicals Inc.** . . . . . Charles D. Anderson, C. J. McBride  
8383 Stemmons, Suite 310, 75247

**Rheem Manufacturing** . . . . . Donald E. Knight  
7882 Alto Caro, 75240

**Ribelin Dist., Inc.** ..... Charles Dozier, John R. Crocker, Bill Pierre  
 Box 936, Garland, Texas 75040  
**Rohm & Haas Co.** ..... Tom E. Purcell  
 4548 Simonton Rd., 75240  
  
**Shell Chemical Co. (PCD & ICD Div.)** ..... James C. Sims  
 500 First Bank & Trust Bldg., Richardson, Texas 75042  
**Sherwin-Williams Company** ..... Clyde E. Harrison, Ross D. McLarty, P. L. Page,  
 2802 W. Miller Rd., Garland, Texas 75042 R. B. Martin  
**Southland Paint Co.** ..... Allan R. Molsbee, H. F. Preimesberger  
 Drawer E, Gainesville, Texas 76240  
**Southwestern Steel Container Co.** ..... Bill Huffman, John Dickerson  
 Box 15687, 75215  
**Standard T Chemical** ..... J. Rex Hitt, Ivan J. Nicodemus  
 737 Regal Row, 75247  
**Steere Tank Lines, Inc.** ..... J. Terry Shope  
 Box 2998, 75221  
**Sun Chemical Corp., Pigments Division** ..... Wayne A. Clanton  
 166 Howell St., 75207  
  
**Texas Solvents & Chemicals** ..... Kenneth J. Brands, Calvin B. Ruzicka  
 Box 21507, 75211  
**Thompson Can Co.** ..... Fred R. Dobbs  
 Box 34259, 75234  
**Thompson Hayward Chemical** ..... Marshall R. Jackson  
 Box 6226, 75222  
**Titanium Division, NL Industries** ..... H. Edward Spradlin  
 426 Worchester Way, Richardson, Texas 75080  
  
**Union Carbide Corp.** ..... George M. Iwaskow  
 2710 Stemmons Tower North, 75207  
  
**Van Waters & Rogers** ..... Jim Thornton, Joe Broome  
 Box 34749, 75234  
  
**Welco Mfg. Co. of Texas** ..... A. H. Golladay  
 Box 47265, 75247

**DETROIT PAINT AND COATINGS ASSOCIATION**

Detroit, Michigan

Tenure: October—October

**President, W. H. FIKE**  
Ford Motor Co.

**Secretary, J. P. BRADY**  
Inmont Corp.

**Vice President, J. R. WESCHLER**  
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Chemical Recovery Systems, Inc.

**Executive Secretary, D. B. SAMPLE**  
Standard Detroit Paint Co.

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P.O. Box 15, Franklin, Mich. 48025

**Aluminum Company of America (B)** ..... T. E. McAllister, Stephen O. Roberts,  
610 New Center Bldg., 48202 T. R. Hague

**American Cyanamid Co., Pigment Div. (B)** ..... Thomas J. Holmes  
20545 Center Ridge Rd., Cleveland, Ohio 44116

**American Hoechst Corp., Dyes and Pigments Div. (B)** ..... William Bartlett  
44115 N. Umlerland, Plymouth, Mich. 48170

**Amoco Chemicals Corp. (B)** ..... Michael McHugh  
P.O. Box 166, Naperville, Ill 60540

**Amsco, A Div. of Union Oil Co. of Calif. (B)** ..... J. A. Laurie, S. A. Billow,  
22725 Mack Ave., St. Clair Shores, Mich. 48080 Roger Stanek

**Argo Paint & Chemical Co. (A)** ..... E. J. Pulve, J. Novick, J. Kutler, M. Endo,  
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**Ashland Chemical Co., Chemicals & Solvents Div. (B)** ..... J. J. Lynch, J. A. Lamb,  
8930 Foster Ave., 48211 J. String, M. Belz

**Resins & Plastics Div. (B)** ..... G. Bulgozdy, W. Bren, R. Brown  
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**Baker & Collinson, Inc. (B)** ..... J. Burleson, Jr., S. Skelley, C. L. Collinson,  
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**Bee Chemical Company (A)** ..... E. McLaughlin, G. Mitchell, A. Fahner, R. McIntyre  
256 Minnesota St., Troy, Mich. 48084

**Boehle-Cook, Inc. (B)** ..... F. Boehle, C. Kaiser, C. Harvey  
19306 W. Ten Mile Rd., P.O. Box 2001, Southfield, Mich. 48075

**Callas Co., A. T. (B)** ..... Alex T. Callas  
2100 East Maple Road, Birmingham, Mich. 48008

**Cargill, Inc., Chemical Products Div. (B)** ..... Jack Daniels  
Lake Marion Road & Cottage Ave., Carpentersville, Ill. 60110

**Celanese Chemical Co., Div. of Celanese Corp. (B)** ..... T. D. Hinson  
703 Northland Towers West, Southfield, Mich. 48075

**Celanese Coatings & Specialties Co., Automotive Div. (A)** ..... R. E. Wickham,  
1700 Caniff, Detroit, Mich. 48212 P. Kalajian, S. R. Banish,  
A. W. Opipari

**Celanese Resins, Div. of Celanese Coatings & Specialties Co. (B)** . . . . . W. W. Loomis  
 1700 Caniff, 48212  
**Chemetron Corp., Pigments Div. (B)** . . . . . Tony Erinjeri  
 24361 Greenfield, Southfield, Mich. 48075  
**Chemical Recovery Systems, Inc. (B)** . . . . . P. Shagena, R. Johnson, J. Heimbuch  
 36345 Van Born Rd., Romulus, Mich. 48173  
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 5437 W. Jefferson Ave., Trenton, Mich. 48183 T. Anagnostou  
**Ciba-Geigy Corp., Pigments Div. (B)** . . . . . Lynn Strayer  
 35429 Brookview Dr., Livonia, Mich. 48152  
**Columbian Division, Cities Services Co., (B)** . . . . . Joe Hanley  
 1000 W. University Dr., Rochester, Mich. 48063  
**Commercial Solvents Corp. (B)** . . . . . G. D. Roelofs, J. F. McCarthy  
 1900 E. Jefferson Ave., 48207  
**Continental Can Co., Inc. (B)** . . . . . A. J. Hocevar, R. J. DeWiggins  
 P.O. Box 40409, Cincinnati, Ohio 45240  
**Cook Paint & Varnish Co. (A)** . . . . . P. W. Robbins, D. F. Andrus, F. J. Wood,  
 3301 Bourke Ave., 48238 K. A. Kinzler  
  
**D-R Chemical Co., The (B)** . . . . . Basil Howell, J. Colbeck, J. Lewis, Laura Howell  
 19114 W. McNichols, 48219  
**Davies Can Company (B)** . . . . . R. Campbell  
 30301 Carter St., Solon, Ohio 44139  
**Dow Chemical U.S.A. (B)** . . . . . E. J. Quackenbush, R. W. Kallgren, W. J. Stearns  
 415 Travelers Tower, Southfield, Mich. 48076  
**DuPont de Nemours & Co., Inc., E. I., Fabrics & Finishes Dept. (A)** . . . . . S. E. Leighton  
 18600 W. Ten Mile Rd., Southfield, Mich. 48075 G. D. Craig  
**Pigments Dept. (B)** . . . . . D. L. Brainerd, N. D. Cassel, G. J. Domurat  
 5001 Mayfield Rd., Cleveland, Ohio 44124  
**Plastics Dept. (B)** . . . . . L. W. McOmber  
 7250 N. Cicero Ave., Chicago, Ill. 60646  
**Durako Paint & Color Corp. (A)** . . . . . R. D. Weed, R. F. Vickroy, Robert Weed  
 6315 E. Seven Mile Rd., 48234  
  
**Eastman Chemical Products, Inc., Coatings Chemicals Div. (B)** . . . . . J. R. Hoopfer,  
 Kingsport, Tennessee 37662 C. S. Rigby  
**Ecclestone Chemical Co., Inc., The (B)** . . . . . A. H. Ecclestone, H. D. Charles,  
 2669 Guoin St., 48207 J. E. Dobbs, D. J. Biebel  
**Exxon Company USA (B)** . . . . . C. Mayes  
 P.O. Box 67, River Rouge Sta., 48218  
**Exxon Chemical Company USA (B)** . . . . . Gregg Knepley  
 3020 West Market St., Akron, Ohio 44313  
  
**Fleming Co., A. E. (B)** . . . . . W. Jend, A. Grant  
 13315 Stephens Rd., Warren, Mich. 48089  
**Ford Motor Company (A)** . . . . . J. F. Frailey, P. P. Burnett, W. H. Fike, A. W. Vos,  
 400 Groesbeck Hwy., Mt. Clemens, Mich. 48043 J. B. Reitmyer  
  
**Gage Products Co., (B)** . . . . . R. H. MacLaren, J. Frazho, Robert Galvin, Donald Dixon  
 625 Wanda Ave., Ferndale, Mich. 48220

**Glidden-Durkee Div. of SCM Corporation, Pigments-Color Div. (B)** . . . . . James Minar  
6158 Walker Dr., Troy, Mich. 48084

**Great Lakes Container Corp., Div. of Int'l Mineral & Chemical Corp. (C)** . . . . . I. A. Rubin,  
10401 Lyndon Ave., 48238 E. Rosenberg, T. Christopher

**Hercules, Inc. (B)** . . . . . Emmett Hixon, A. H. Knechtel, Arch McLelland, D. DeBest  
810 Northland Towers West, Southfield, Mich. 48075  
Illuminating Bldg., 55 Public Sq., Cleveland, Ohio 44113 . . . . . R. L. Huber

**Hilton-Davis, Div. of Sterling Drug, Inc. (B)** . . . . . Raymond J. Webb, Jr.  
2235 Langdon Farm Rd., Cincinnati, Ohio 45237

**Holland & Son, Inc. Harry (B)** . . . . . D. Leiser, P. Obear, P. Shailer, R. Clennon  
26200 Greenfield, Oak Park, Mich. 48237

**Inmont Corp. (A)** . . . . . T. G. Smith, H. J. Robinson, J. V. Burke  
5935 Milford Ave. 48210  
18311 W. 10 Mile Rd., Southfield, Mich. 48075 . . . . . L. E. Froberg, J. P. Brady

**Kerr-McGee Chemical Corp. (B)** . . . . . C. A. Blake  
21010 Center Ridge Rd., Cleveland, Ohio 44116

**Matteson-Ridolfi, Inc. (B)** . . . . . Ren L. Ridolfi, M. R. Matteson, J. Westerbeek,  
16901 W. Eight Mile Rd. 48235 T. Larson

**Michigan Industrial Finishes (A)** . . . . . A. Michlin, D. Solomon  
9045 Vincent, 48211

**Mobay Chemical Corp., Plastics & Coatings Div. (B)** . . . . . L. J. St. George  
16000 W. Nine Mile Rd., Southfield, Mich. 48075

**Monsanto Co. (B)** . . . . . D. E. Stamp, H. B. Discoll, D. G. Bristow  
500 Northland Towers West, Detroit, Mich. 48235

**Moser & Son, Inc. (B)** . . . . . H. D. Moser, W. D. Gallentine  
17332 Shields Ave. 48212

**N. L. Industries, Inc., Pigments (B)** . . . . . R. D. Brickhouse  
2208 Terminal Tower, Cleveland, Ohio 44113

**N. L. Industries, Inc., Industrial Chemicals Div. (B)** . . . . . J. F. Whiting,  
104 Wilmot Rd., Deerfield, Illinois 60015 J. J. Gallagher

**New Jersey Zinc Co. (B)** . . . . . J. McGroarty  
66 S. Miller Rd., Akron, Ohio 44313

**O'Connor-Boyles Chemicals, Inc. (B)** . . . . . M. F. O'Connor, Walter Boyles  
29551 Greenfield Rd., Southfield, Mich. 48073

**PPG Industries, Inc. (A)** . . . . . R. A. Graebner  
26000 Pinehurst Dr., Madison Heights, Mich. 48071

**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** . . . . . J. M. Dentler  
2400 W. Central Rd., Hoffman Estates, Ill. 60172

**Polyvinyl Chemical Industries (B)** . . . . . S. T. Krzynowek, J. Cochran  
730 Main St., Wilmington, Mass. 01887

**Pontiac Coatings Div., Grow Chemical Co. (A)** . . . . . G. S. Veil, R. F. Anderson,  
P.O. Box 45, 30 Brush St., Pontiac, Mich. 48056 T. Brown, G. Schwabe,  
E. F. Benson

**Quality Container Corp. (C)** . . . . . R. L. Katz, M. Werney, P. DeLeeuw  
2601 Clay, Hamtramck, Michigan 48211

**Reichhold Chemicals, Inc. (B)** . . . . . C. B. Breedlove, G. D. Lamont, C. J. Meeske,  
601-707 Woodward Heights Blvd., Ferndale, Mich. 48220 R. D. Baker

**Reynolds Metals Co. (B)** . . . . . M. M. Lamb  
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**Rohm & Haas Company, Coatings Dept. (B)** . . . . . D. Siefkes, D. Large  
300 Northland Towers West, Southfield, Mich. 48075

**S.C.D. Chemical Distributors, Inc. (B)** . . . . . H. Freud, J. Freud, W. Kreft  
8951 Schaefer Hwy., 48228

**Schabel Products Corp. (B)** . . . . . N. G. Schabel  
20950 Center Ridge Rd., Cleveland, Ohio 44116

**Seibert-Oxidermo, Inc. (A)** . . . . . D. Hurst, R. Hilton, N. Dixon, J. Crafts  
6455 Strong, 48211

**Shell Chemical Co. (B)** . . . . . W. R. Stimson, A. C. Sawyer, R. J. Finn  
16900 West Eight Mile Rd., Southfield, Mich. 48075

**Sherwin-Williams Co., The (A)** . . . . . J. R. Weschler, S. J. Bryk  
2697 Elliott, Troy, Mich. 48084  
15542 Grand River Ave. 48227 . . . . . J. P. Patterson, L. J. Szymoniak

**Sherwin-Williams Chemicals, Div. of Sherwin-Williams Co. (B)** . . . . . V. L. Sahli  
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**Standard Detroit Paint Co. (A)** . . . . . B. J. Goeel  
8225 Lyndon Ave., 48238

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8951 Schaefer, 48228

**Straith Co., C. M. (B)** . . . . . C. M. Straith, D. E. Ammon  
2855 Coolidge Rd., Troy, Mich. 48084

**Tenneco Chemicals, Organics & Polymers Div. (B)** . . . . . E. M. Owen  
21330 Center Ridge Rd., Rocky River, Ohio 44116

**Thomas Solvent Co., Inc. (B)** . . . . . C. E. Knight, J. Thorpe, D. Adams  
6601 McKean Rd., P.O. Box 422, Romulus, Mich. 48174

**U.S. Chemical Co. (C)** . . . . . L. Coraci  
29163 Callahan St., Roseville, Mich. 48066

**Union Carbide Corp., Chemicals and Plastics (B)** . . . . . G. E. Kuehn, F. H. Foxlee,  
26500 Northwestern Hwy., Southfield, Mich. 48076 J. Gentilia, N. Cherasaro,  
J. Stillwagon

**Valspar Corporation (A)** . . . . . R. Partusch, J. Hazelton  
10646 Northend Avenue, Ferndale, Mich. 48220

**Western Eaton Solvents & Chemicals Co. (B)** . . . . . H. D. Wenstrup, W. H. Shook,  
13395 Huron River Dr., Romulus, Mich. 48174 A. Hlavac, D. J. Bradley

**Witco Chemical Corp. (B)** . . . . . J. L. Kearns  
P.O. Box 471, Birmingham, Mich. 48012

**Wyandotte Paint Products Co. (A)** . . . . . C. A. Brethen, Jr., J. J. Swint,  
1430 Sycamore St., Wyandotte, Mich. 48192 C. A. Brethen, III, C. W. Larson,  
E. F. Teuscher

NPCA/RI 033715

**FLORIDA PAINT & COATINGS ASSOCIATION**

**Boca Raton, Florida**

**Tenure: July—June**

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**Secretary, EARL TONER**  
Ashland Chemical Company

**Vice President, W. DAVID TYGETT**  
Glidden-Durkee Div., SCM Corp.

**Treasurer, C. L. RYDSTROM, JR.**  
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**Executive Secretary, EDWARD BENHAM**  
FPCA Headquarters

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**AMSCO Division, Union Oil Co. of California (B)** ..... Dave Gauler, Joseph S. Kimball  
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**Arco Chemical Company (B)** ..... Robert Barr  
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**Ashland Chemical Company** ..... John Gravett  
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100 S.W. 12th Ave., Pompano Beach, Fla. 33061

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3501 N.W. 74th Street, Miami, Fla. 33147

**Container Sales Co.** ..... Henry E. Knoechel  
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**Coronado Paint Co.** ..... Ken May  
P.O. Box 308, Edgewater, Fla. 32032

**Crown Paint Company** ..... Julius Bearman  
985 W. 20th St., Hialeah, Fla. 33012

**Davies Can Company (B)** ..... Rodger LaCrosse, Fred Schuenaman  
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**Delta Laboratories, Inc. (B)** ..... Richard Pesola  
P.O. Box 1650, Ocala, Fla. 32670  
640 West 18th Street, Hialeah, Fla. 33010 ..... H.M. Rothfusz

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 Jacksonville, Fla. 32206

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 6250 Fairview Rd., Charlotte, N.C. 28201  
 13947 Brewster Drive, Largo, Fla. 33540 ..... Bernard T. Fisher

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**Gibson-Homans Co., The (A)** ..... George Elliott  
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**Ker-Glo Corp.** ..... Alton J. Ward  
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**Kerr-McGee Chemical Corp., Tronox Pigments Division (B)** ..... Joseph Garrison  
 Kerr-McGee Bldg., Oklahoma City, Okla. 73125

**Medallion Paint Co.** ..... Sherrel Johnson  
 2810 North Rosemary Avenue, West Palm Beach, Fla. 33407

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 7016 C San Remo Pl., Tampa, Fla. 33617

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 P.O. Box 445, Opa Locka, Fla. 33054

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 1700 Drew St., Clearwater, Fla. 33515

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 1187 Castleman Dr., Sarasota, Fla. 33580  
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 Suite 700, 148 Cain Street, N.E. Atlanta, Ga. 30303  
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 517 Jones Ave., N.W., Atlanta, Ga. 30314  
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 P.O. Box 336, Homerville, Ga. 31634  
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**Worth Paint & Chemical Co.** ..... Frank Carlin  
 1800-10th Avenue, North, Lake Worth, Fla. 33460

**GOLDEN GATE PAINT & COATINGS ASSOCIATION**  
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**Tenure: June-June**

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1640 - 20th St., Oakland 94607

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 617 Veterans Blvd., Redwood City 94065 Jack Zickafoose, Jim Koepke  
**Dover Sales Company (B)** . . . . . Vern Rollins  
 P.O. Box 814, El Sobrante, Calif. 94803  
**Dow Chemical Co., U.S.A., The (B)** . . . . . Dick Young, Barry Siler, Charles McDonald  
 2800 Mitchell Drive, Walnut Creek, California 94598  
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 150 S. Santa Anita Ave., Arcadia 91006 Charles J. Board, James J. Flinn  
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 Polymer Products Div., 1800 No. Highland Ave., Los Angeles, 90028 Chas. P. Argana  
**Dutch Boy Paints, Division of N L Industries, Inc. (A)** . . . . . R. E. Von Tersch,  
 P.O. Box 512, San Francisco 94101 D. Saxon, K. J. Forshee, K. L. Schwinger,  
 E. J. Wardell, P. M. Brown, W. E. Ellis, N. T. Dietz  
  
**Emery Industries (B)** . . . . . R. L. Cupples, R. S. Haley, Joe Quinty  
 235 Montgomery St., San Francisco 94104  
**Engelhard Minerals & Chemicals Corp. (B)** . . . . . George E. Montour  
 50 Mt. McKinley Court, Clayton, CA 94517  
**Exxon Chemical Co. U.S.A. (A)** . . . . . G. L. Forester, Jr., J. H. Owen, R. S. Rouse  
 1710 So. Amphlett Blvd., Suite 314, San Mateo, Calif. 94402  
  
**Flecto Company, Inc., The (A)** . . . . . Peter H. Hess, Ken Vetterli, Roger Taylor,  
 1000 - 45th Street, Oakland 94608 Dale Callis  
**Foster Chemical Co. (B)** . . . . . Frank Peckett, Lloyd Stanton  
 37445 Willow St., Newark, Calif. 94560  
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 450 East Grand Ave., South San Francisco 94080 R. M. Levine, R. A. Johnson,  
 E. P. Daly, E. R. Peterson, R. H. Bunge, W. G. Owen, Robert McCurn  
  
**General Can Co., Inc. (B)** . . . . . Michael Gough, Dave Hanks, Hobart Denny  
 6221 Hollis Street, Emeryville 94608  
**General Mills Chemicals, Inc. (B)** . . . . . H. Wilson Werhan  
 730 Welch Road, Palo Alto, Calif. 94303  
**Gibson-Homans Company, The (A)** . . . . . James D. Zogg, David E. Unger, Louis E. Tolmer,  
 810 Market Avenue, Richmond 94804 Raymond C. Knapp  
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 A. Trauffer  
**Glidden-Durkee, Division of SCM Corporation, Pigments and Color Group (B)**  
 6215 Christie Avenue, Emeryville 94608 Donald F. Osenkop, F. A. Downer, Jr.,  
 Jerry S. Goldstein, J. Corson Smith  
**Goss & Goss, Inc. (A)** . . . . . Beatrice Goss,  
 1415 Van Dyke Ave., San Francisco 94124 Calvin C. Barber, Jr., Robert Taylor,  
 Ronald McFarland  
**Great Western Chemical Co. (B)** . . . . . Bob Laws, Ross Piazza, Bill Friedemann, Bob Fenton  
 860 Wharf St., Richmond 94804

**Harlan Associates, Inc., Paint Research Laboratory (A)** ..... Harold R. Harlan, Jr.,  
 11 Duboce Ave., San Francisco 94103 Harold R. Harlan, Sr.  
**Harrisons & Crosfield (Pacific) Inc. (B)** ..... Leon Persson, Rich Cooper,  
 1401 Park Ave., Emeryville, California 94608 Tom Fletcher, Wharton Jackson  
**Harshaw Chemical Co., Div., Kewanee Oil (B)** ..... James D. Lepman,  
 6279 E. Slauson Ave., Suite 201, Los Angeles 90040 William H. McCaffrey  
**Hercules Incorporated (B)** ..... C. H. Chapman, R. S. Clark, Thomas J. Shea,  
 One Maritime Plaza, San Francisco 94111 F. R. Donovan  
**Hoffmann Paint Co., Inc. (A)** ..... Oliver R. Hoffmann, Gunter Hoffmann,  
 820 Sweeney, Redwood City 94063 Jadin Hoffmann, William Kelly  
**Horn Company, E. T. (B)** ..... Donald L. Hillback, Tom Dowd, Gene E. Alley,  
 7700 Edgewater Dr., Oakland, California 94621 E. T. Horn

**I.C.C.—International Chemical Corporation (B)** ..... Richard Shutt,  
 193 Pomona Ave., Long Beach, Calif. 90803 George H. Shutt, Jr.  
**International Paint Co. (California), Inc. (A)** ..... Alfred Apfel, Jeff Longmore,  
 220 South Linden Avenue, South San Francisco 94080 Dave Paterson,  
 Jack Heymes

**Jasco Chemical Corp. (A)** ..... Max Anthony, Fioreno Odello, Bob Arney,  
 1090 Terra Bella, Mountain View 94042 Josephine Garrison

**Kelly-Pickering Chemicals Dept., Spencer Kellogg Div. of Textron, Inc. (B)** . . . D. S. Orfans  
 956 Bransten Road (P.O. Box 995), San Carlos 94070 R. A. Pickering,  
 Michael K. McGill, Robert Lapachet

**Kerr-McGee Chemical Corp., TRONOX Division (B)** ..... Samuel L. Bloomquist  
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**L and H Paint Products, Inc. (A)** ..... Warren W. Porter, Harold S. Levine,  
 150 Mississippi Street, San Francisco 94107 Richard M. Levine,  
 Frank J. Strazzarino

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**McGlennon Co., Inc., R. J. (A)** ..... Richard J. McGlennon, Newell Bent  
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**Midland Division, The Dexter Corporation (A)** ..... Ned B. Kisner, E. J. Bromstead,  
 31500 Hayman Street, Hayward 94544 Barry E. Bromstead, Ron Nordseth

**Monsanto Co. (B)** ..... A. L. Smith, R. B. Green, H. Brewin Cheney  
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NPCA/RI 033721

**Morwear Paint Co. (A)** ..... John R. Dove, Harry Borst, Phil Muller,  
2431 Peralta Street, Oakland, California 94607 Jack Greenberg

**Myers Drum Company (Subsidiary of Kaiser Steel Corp.) (B)** ..... Bruce J. Wood,  
6549 San Pablo Avenue, Oakland 94608 Thomas A. Spazek, Roger L. Thornton,  
Lawrence J. Erickson

**Napko Corporation (California) (A)** ..... R. W. Cohn, G. R. Seidlitz, J. J. Jacquet,  
40600 Albrae Ave., (P.O. Box 1910), Fremont 94538 P. Grosshauser

**New Jersey Zinc Company, The, A Gulf + Western Industries (B)** ..... Lee W. Foster  
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**N L Industries, Inc., Industrial Chemicals Div., Coatings Chemicals (B)** ..... W. L. Kellner,  
4701 San Leandro Street, Oakland 94601 Dr. R. W. White, J. B. Munro,  
J. T. Hier

**Nopco Chemical Division, Diamond Shamrock Corporation (B)** ..... Joe E. Connell,  
1141 South 14th Street, Richmond 94804 Willard Wooten, Roger Farrow

**Olin Chemicals (B)** ..... Craig W. Hull, Jr., George W. Finnegan  
500 S. Main St. Suite 411 South Tower, Orange, Calif. 92668

**Pacific Coast Chemicals Co. (B)** ..... Aaron K. Stull, Wm. Baker, Wm. Woodnutt  
2424 - 4th Street, Berkeley 94710

**Paint Engineering (A)** ..... Harry M. Herr  
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**Pfizer Minerals, Pigments and Metals Division (B)** ..... W. S. Sale  
#1 Camino Sobrante, Suite 19, Orinda, Calif. 94563

**Porter Coatings, Division of Porter Paint Co. (A)** ..... James Ignatow,  
5900 Christie Avenue, Emeryville, California 94608 Peter F. Sedlacek,  
Francisco N. Sedeno, Charles Barrett

**Precision Technical Coatings Corp. (A)** ..... Victor H. Emmerich, Robert Lombardi  
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**Radiant Color Coatings & Specialty Products Dept. Hercules Incorporated** William R. Dana,  
2800 Radiant Avenue, Richmond, California 94804 Edward J. Franz

**Reichhold Chemicals, Inc. (B)** ..... Neil S. Estrada, Al E. Luebkehan,  
120 So. Linden Avenue, South San Francisco 94080 Al H. Luebkehan,  
William Maudru

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**Rohm and Haas Company (B)** ..... Tom Vallely, Bruce Anderson, Bob Novielli,  
25500 Whitesell Street, Hayward 94554 Bill Sparks

**Shell Chemical Company (B)** ..... M. A. Baker, G. A. Arel, R. D. Tonda, P. P. Carey  
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**Sherwin-Williams Chemicals (A)** ..... Jack Duis, Art Adams  
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**Sherwin-Williams Coatings Plant (A)** ..... R. E. Heine, W. W. Williams, Austin Abbott,  
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**Sherwin-Williams Co., The, Container Division (A)** ..... Fred Katzburg, Jim Spratt,  
2950 - 7th Street, Berkeley 94710 Joe Schneider

**Simpson Company, D. J. (A)** . . . . . D. J. Simpson, Dan Quinn, Walter Shalaeff, Ed Pace  
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**Smilo Chemical Company, Inc. (B)** . . . . . Barney Smilo, Mary Strong, Polly Whitbeck  
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**Solvean Laboratories, Inc. (B)** . . . . . Edwin R. Gaskell, Victor H. Emmerich,  
501 Green Island Rd., Vallejo 94590 Herbert Pratt, Howard Ostic

**Standard Oil Company of California, W.O.I. (B)** . . . . . G. V. Bryan, J. A. King,  
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**Standard T Chemical Company, Inc. (A)** . . . . . Lloyd Dutell, John F. Brumfield,  
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**Stauffer Chemical Company (B)** . . . . . Leonard J. Stone, Robert Sawicki, W. H. Oliver,  
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V. R. (Vic) Stoll, B. C. (Bart) Thibadeau, R. E. (Bob) Higgins

**Tenneco Chemicals Inc., Organics & Polymers Division (B)** . . . . . Earl P. Hanson  
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2422 - Fourth Street, Berkeley 94710 Kathleen Moore, Robert K. Moore

**Witco Chemical Co. (B)** . . . . . Charles Arnett, Toby Kuruma, Fred Martin, Irving Berger  
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**HOUSTON PAINT & COATINGS ASSOCIATION**  
**Houston, Texas**  
**Tenure: June—June**

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**Vice President, RICHARD C. BARNES**  
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**President-Elect, JOSEPH BORDEN**  
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**Ashland Chemical Company (B)** ..... K. R. Heilemann  
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**Ashland Oil Company (B)** ..... J. Madden  
 P.O. Box 34567, Houston, Texas 77034

**Briner Paint Mfg. Company (A)** ..... John W. Nee  
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**Bute Company, James (A)** ..... R. M. Hall  
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**Celanese Chemical Company (B)** ..... Elmer Elbin  
 Five Greenway Plaza East, Suite 1220, Houston, Texas 77046

**Celanese Coatings Company (A)** ..... R. C. Barnes, Horace H. Stamps  
 6767 Kirbyville Road, Houston, Texas 77033

**Charter International Oil Company (B)** ..... Fred Whiting, Tom Hocking  
 P.O. Box 5008, Houston, Texas 77012

**Conchemco, Inc. (A)** ..... T. A. Landshof, R. F. Ritzmann, A. L. Wortham  
 P.O. Box 7481, Houston, Texas 77008

**Continental Can Company, Inc., Metal Operations (B)** ..... Maury H. Corp  
 4615 Post Oak Place Drive, Suite 140, Houston, Texas 77027

**Cook Paint & Varnish Company (A)** ..... R. H. Arnold, Jim Donahue, Floyd Witzel,  
 P.O. Box 3088, Houston, Texas 77001 ..... George Major

**Cron Chemical Corporation (B)** ..... M. H. Cron, J. Brownhill  
 P.O. Box 14042, Houston, Texas 77021

**Crozier Nelson Chemical & Cont. (B)** ..... Paul H. Crozier, Bruce Crozier  
 1115 Silver, Houston, Texas 77007

**Delta Solvents & Chemical Company (B)** ..... Andrew T. Hand  
 809 Montana, South Houston, Texas 77587  
 4700 Braeburn Drive, Bellaire, Texas 77401 ..... Charley Buhler

**Diamond Paint Company (A)** ..... B. W. Hughey  
 P.O. Box 45897, Houston, Texas 77045.



**PolyChem International (B)** ..... Paul E. Lee, Kelly Lawrence  
 704 Melrose Building, Houston, Texas 77002

**Reichhold Chemical Company (B)** ..... D. E. Leever, John Richerson  
 2800 N. Loop West, Houston, Texas 77018

**Reliance Universal, Inc. (A)** ..... Steve Foust, Robert M. Johnson, C. H. Stilson  
 P.O. Box 1113, Houston, Texas 77001

**Rheem Mfg. Company (B)** ..... R. J. Baradel  
 1025 Lockwood, Houston, Texas 77020

**Ribelin Distributors, Inc. (B)** ..... Charles Lundquist, Jr.  
 3509 Polk Avenue, Houston, Texas 77003

**San Jacinto Paint Mfg. Company (B)** ..... Gerald Goldberg  
 P.O. Box 14312, Houston, Texas 77021

**Sherwin-Williams Chemicals (B)** ..... Art Adams  
 3336 Richmond, Suite 322, Houston, Texas 77006

**Southline Metals Products (B)** ..... Al Jimmerson  
 P.O. Box 19526, Houston, Texas 77024

**Tenneco Chemicals, Inc., Organics & Polymers Division (B)** ..... Ken D. Koehler  
 1433 West Loop South #406, Houston, Texas 77027 ..... Tom V. Garvey

**Texas Solvents & Chemicals (B)** ..... S. G. Hays  
 P.O. Box 24335, Houston, Texas 77029

**Texberry Container Corporation (B)** ..... Joseph Bordon, James Evans  
 P.O. Box 33367, Houston, Texas 77033

**Titanium Pigment Division, NL Industries (B)** ..... H. Edward Spradlin  
 426 Worchester Way, Richardson, Texas 75080

**Union Carbide Corporation (B)** ..... H. Mike Wells, R. K. Redford  
 2710 Stemmons Freeway, Suite 700, Dallas, Texas 75207

**Van Waters & Rogers (B)** ..... Gary Cannon  
 P.O. Box 14500, Houston, Texas 77021

**Warren Company, F. E. (B)** ..... F. E. Warren  
 7302 Tall Pines Drive, Houston, Texas 77088

**Witco Chemical Corporation (B)** ..... R. H. Dorsett  
 3230 Brookfield, Houston, Texas 77045

**INDIANA PAINT AND COATINGS ASSOCIATION**  
**Indianapolis, Indiana**  
**Tenure: July—July**

**President, R. W. SCOTT**  
 Perfection Paint and Color, Co., Inc.

**Vice President, GEORGE KRIEL**  
 Hoosier Solvents Corporation

**Secretary-Treasurer, R. P. MORRISON**  
 Ashland Chemical Co.

**FIRM**

**REPRESENTATIVES**

<b>American Cyanamid Company</b> . . . . .	R. A. Behrens
10401 W. Touhey Ave., Rosemont, Illinois 60018	
10340 Evendale Drive, Cincinnati, Ohio 45241	Charles A. Van Fleet
<b>American Smelting &amp; Refining</b> . . . . .	Dale Wenneker
P.O. Box 327, Columbus, Ohio 43216	
<b>AMSCO Div.</b> . . . . .	J. M. O'Toole
P.O. Box 100, Palatine, Illinois 60067	
<b>Ashland Chemical Company</b> . . . . .	Richard Morrison, Robert Severns, Robert Crabtree
8315 E. 33rd St., Indianapolis, Ind. 46226	
P.O. Box 2458, Columbus, Ohio 43216	Roy Bever, Jack Sweet
<b>Ashland Chemical Co. IC&amp;S Div.</b> . . . . .	J. H. Duggins
P.O. Box 26291, Indianapolis, Indiana 46226	
<b>Bemis Company, Inc.</b> . . . . .	J. M. Mavity
1940 Barth Avenue, Indianapolis, Indiana 46203	
<b>Cargill, Inc.</b> . . . . .	H. Edward Walker, Jr.
Cottage Ave. & Lake Marion Road, Carpentersville, Illinois 60110	
<b>Celanese Resins</b> . . . . .	J. Mount Davis
1065 W. Hill Street, Louisville, Ky 40208	
<b>Central Can Company</b> . . . . .	Ralph Karau, Sr.
3200 S. Kilborn, Chicago, Illinois 60623	
<b>Charter Chemical Company</b> . . . . .	C. W. Fletcher
1922 Commonwealth Building, Louisville, Ky 40202	
<b>Commercial Solvents Corporation</b> . . . . .	C. L. Hess
49 Central Avenue, Cincinnati, Ohio 45202	
<b>Commercial Solvents</b> . . . . .	Robert R. Bennett, Robert F. Purcell
Terre Haute, Indiana	
<b>Deeks &amp; Company</b> . . . . .	Gordon Overbey, Fred Deeks
6433 Wiehe Road, Cincinnati, Ohio 45237	
<b>Demert &amp; Dougherty Inc.</b> . . . . .	R. M. Jarman
5000 W. 41st Street, Chicago, Illinois 60650	
<b>Diamond Shamrock Chemical Co.</b> . . . . .	R. F. Nering
5828 E. 79th St., Indianapolis, Indiana 46250	
<b>Dow Chemical Company</b> . . . . .	R. B. Koromeier
3909 N. Meridian St., Indianapolis, Indiana 46208	

**duPont de Nemours & Co., E. I.** ..... Leonard J. Young, Jr.  
 2200 Victory Parkway, Cincinnati, Ohio 45206  
 8303 Easton Lane, Louisville, Ky. 40222 ..... H. L. Ramsey  
 4608 Radnor Road, Indianapolis, Indiana 46226 ..... Harry LeMasters

**Eastman Chemical Products Inc.** ..... James J. Barbarito  
 Kingsport, Tennessee 37662

**Egyptian Lacquer Mfg. Co.** ..... Robert Lett, J. F. Hall  
 P.O. Box 811, Lafayette, Indiana 47902

**Hercules, Inc.** ..... N. E. King  
 4050 Executive Park Drive, Cincinnati, Ohio 45241

**Hoosier Solvents** ..... Robert Munro, David Frede, George Kriel  
 1650 N. Luett Ave., 46222

**Indiana Naval Stores** ..... Harold Corbin  
 P.O. Box 22025, Indianapolis, Indiana 46222

**Johns Manville Products** ..... J. C. Timen  
 8471 Americana Blvd., Indianapolis, In. 46202

**Kennedy Tank Mfg. Co., Inc.** ..... Jay Clark  
 833 E. Sumner Ave., Indianapolis, Indiana 46227

**Kerr McGee Chemical Corporation** ..... S. H. Linderman  
 751 Roosevelt Road, Suite 105, Glen Ellyn, Illinois 60137

**Lilly Industrial Coatings** ..... R. C. Turney  
 P.O. Box 946, Indianapolis, Indiana 46225  
 666 South California Ave. .... Robert Bailey, Robert Hiles, Art Mundt

**Lynn Solvents Corp.** ..... Carl Hussen, Paul Georgecu, Gene Tromm, W. E. Miner  
 7425 E. 30th St., 46219

**Perfection Paint Company** ..... R. W. Scott, George Gable, Bruce Gable, Henry Wren  
 715 E. Maryland, Indianapolis, Indiana 46202

**Pfizer Inc., Chas.** ..... F. V. Alexander  
 6460 W. Cortland St., Chicago, Illinois 60636

**Potter Paint Company Inc.** ..... Jay Potter  
 P.O. Box 265, Cambridge City, Indiana 47327

**PPG Industries** ..... G. A. Katz  
 8075 Reading Road, Cincinnati, Ohio 45237

**Sargent Paint Co.** ..... Clayton Collins, Mike Hammer, Jerry Snyder  
 323 W. 15th Street

**Sexton & Company** ..... Owen G. Sexton  
 P.O. Box 24168, Cincinnati, Ohio 45224

**Shell Chemical Company** ..... J. V. Tabone  
 10639 Stargate Lane

**Sherwin Williams Company** ..... W. S. Miller  
 20463 Doria Lane, Olympia Fields, Ill. 60461

**Standard Paints Inc.** ..... Dave Wade, Carl Glasburn, Harry Griffin  
 1502 S. Keystone, Indianapolis, Indiana 46203

**Superior Oil Company** ..... R. Bettis  
 400 W. Regent, Indianapolis, Indiana 46225  
**Superior Solvents** ..... Gary Johnson  
 560 Dorman St.  
  
**Tabler Company, W. B.** ..... W. B. Tabler  
 P.O. Box 1254, Louisville, Kentucky 40201  
**Thompson Hayward Chemical Co.** ..... James Canada, Earl Miller  
 3516 E. New York St., Indianapolis, Indiana 46201  
  
**Union Carbide Corporation** ..... Robert Halvorsen  
 11318 Moss Drive, Carmel, Indiana 46032

**KANSAS CITY PAINT & COATINGS ASSOCIATION**  
**Kansas City, Missouri**  
**Tenure: September—September**

**President, JAMES BRANDT**  
 George C. Brandt Company

**2nd Vice President, WILLIAM KIELBEY**  
 Tnemec Company, Inc.

**1st Vice President, PAUL WESTFALL**  
 Cook Paint & Varnish Co.

**Treasurer, RAY FREDERICKS**  
 Reynolds Metals Co.

**Secretary, JOHN GRISWOLD**  
 Charles Paint Research, Inc.

**FIRM**

**REPRESENTATIVES**

**Abner Hood, Inc.** ..... Wade H. Martin, Jr., Ted Terherst  
 P.O. Box 5155, Kansas City, Kansas 66119  
**Ack Sales Company** ..... H. D. Ackerman  
 P.O. Box 375, Liberty, Missouri 64068  
**Allied Chemical Corp., Harmon Colors Division** ..... Wm. F. Gallagher  
 1701 E. Woodfield Road, Schaumburg, Illinois 60172  
**Aluminum Company of America** ..... Richard A. Schmitt, A. P. Morris  
 4601 Madison, Room 300, Kansas City, Missouri 64112  
**American Cyanamid Company, Pigments Division** ..... Doug Evans  
 P.O. Box 251, St. Louis, Missouri 63110  
**American Hoechst Corp., Dyes & Pigments Division** ..... Paul S. Bookbinder,  
 1350 Lively Building, Elk Grove Village, Illinois 60007 ..... Robert J. Fielding  
**American Paint Journal** ..... Fred Schulenberg, Clark Voss  
 2911 Washington, St. Louis, Missouri 63103  
**American Smelting & Refining** ..... W. J. Bolin  
 720 Olive Street, Suite 2506, St. Louis, Missouri 63101  
**AMSCO, Div. Union Oil of California** ..... Robert C. Briscoe, Robert A. Closser  
 3333 Roanoke Road, Kansas City, Missouri 64111  
**Archway Chemical & Supply Co.** ..... John T. Baumstark, E. Randolph Beckman  
 4321 Chouteau, St. Louis, Missouri 63110

**Archway Chemical & Supply Co.** ..... A. E. Sotta  
 P.O. Box 5086, Kansas City, Kansas 66119  
**Armstrong Containers, Inc.** ..... Jack Findlay, Thos. Tyrell  
 10330 Roosevelt Road, Westchester, Illinois 60153  
**Ashland Chemical Co., Ind. Chem. & Solv. Div.** ..... C. Eugene Larey, R. J. Nicka,  
 P.O. Box 6066, Kansas City, Kansas 66106 Alvin Jun, Richard Kill  
**Ashland Chemical Co., Division Ashland Oil, Inc.** ..... Jerry Perrine  
 Suite 924, Commerce Tower Bldg., Kansas City, Missouri 64105  
  
**Bartlett Container Corp., Inc.** ..... Russell C. Bartlett  
 2811 Southwest Blvd., Kansas City, Missouri 64108  
**Bennett Industries** ..... Charles P. Cluckey  
 R.F.D. #2, Lawson, Missouri 64062  
**Boise Cascade Corporation** ..... Kenneth Cole  
 5500 Kansas Avenue, Kansas City, Kansas 66116  
**Brandt Co., George C.** ..... George Brandt, II, James M. Brandt, Sr.,  
 3150 Fiberglas Road, Kansas City, Kansas 66115 James Brandt, Jr., L. C. Brandt,  
 Lee Hansen  
  
**Cabot Corporation** ..... Brad P. Thorburn  
 416 Ridge Crest Drive, Richardson, Texas 75080  
**Charles Paint Research** ..... John Griswold, R. W. Griswold  
 2401 East 85th Street, Kansas City, Missouri 64132  
**Chemtech Industries, Inc.** ..... Ray Eaton, Tom Lorenz, Gene Griter  
 6301 N.E. Birmingham Road, Kansas City, Missouri 64117  
**Ciba-Geigy, Resins Division** ..... R. G. Thompson  
 100 Higgins Road, Park Ridge, Illinois 60068  
**Cities Service Company, Columbian Division** ..... Wm. G. Kitzmiller  
 7750 Clayton Road, Suite 209, St. Louis, Missouri 63117  
**Cleveland Steel Container Corp.** ..... Joseph A. Kovie  
 7217 East 87th Terrace, Apt. 102, Kansas City, Missouri 64138  
**Conchemco, Inc.** ..... Wm. J. Dooley, C. H. Leinenkugel, J. F. Parenteau,  
 P.O. Box 2078, Shawnee Mission, Kansas 66201 Duane Syvrud, R. K. Tucker  
**Conchemco, Inc.** ..... Duane Fields, Tom Landshop, John Ludlow, R. R. Robertson,  
 P.O. Box 37, Kansas City, Missouri 64141 John H. Tucker, Mel Boyer  
**Continental Can Co., Inc.** ..... Alan L. Bayless  
 11102 Walnut Creek Drive, Parkville, Missouri 64152  
**Continental Can Co., Inc.** ..... Ken Webb  
 Suite 305, 6405 Metcalf, Clover Leaf 3, Shawnee Mission, Kansas 66202  
**Cook Paint & Varnish Co.** ..... John S. Ayres, D. Patrick Curran, Charles F. Edwards,  
 P.O. Box 389, Kansas City, Missouri 64141 H. B. Fisher, E. R. Fixler,  
 Terryl Johnson, H. T. Jurvis, W. A. Kellar, Dean Kincheloe, R. F. Liepsner,  
 Warren Manley, C. R. McIntyre, R. G. Warner, Jr., P. F. Westfall, Sam Yankee  
**Cox, Stanley** .....  
 4901 Wornall Road, Kansas City, Missouri 64113  
  
**Davis Paint Company** ..... Jack Casey, James L. Davis, E. E. Houts, L. R. McDaniel,  
 1311 Iron Street, North Kansas City, Mo. 64116 L. L. Nicoll, Jack Swinney, Jerry High  
**Diamond Shamrock Chemical Co.** ..... Charles L. Mears  
 7701 Forsyth Blvd., St. Louis, Missouri 63105





**Shell Chemical Company** . . . . . C. F. Brice, Howard L. Westbrook  
 500 Northwest Plaza, Suite 1000, St. Ann, Missouri 63074  
**Sherwin Williams Company** . . . . . Ken Holleman  
 P.O. Box 8414, Prairie Village, Kansas 66208  
**Sherwin Williams Company** . . . . . Edward J. Piel, Jr.  
 11480 Warnen Road, Suite 207, Maryland Heights, Missouri 63043  
**Skelly Oil Company** . . . . . K. S. Olson, L. J. Weber  
 P.O. Box 1650, Tulsa, Oklahoma 74102  
**Skelly Oil Company** . . . . . Jerry Snedden  
 10521 West 91st Street, Overland Park, Kansas 66214  
**Solvent Supply Company** . . . . . Harry Clifford, O. D. Fizer  
 3323 Wyoming, Kansas City, Missouri 64111  
**Southwest Grease & Oil Company, Battenfeld Division** . . . . . Robert Duroche,  
 P.O. Box 1974, Olathe, Kansas 66061 R. W. Johnston, R. E. Krizman,  
 E. R. Mattison  
**Stein, Edmund J.** . . . . .  
 10171 West 96th Terrace, Overland Park, Kansas 66212  
**Stephenson, G. O.** . . . . .  
 9407 Bluegrass, St. Louis, Missouri 63130  
**Stone Container of K. C., Inc.** . . . . . Jim Dearth, Jim Gorham, Jack Mathes  
 820 Atlantic, North Kansas City, Mo. 64116  
**Thompson-Hayward Chemical Co.** . . . . . Howard Burchett, W. B. Chambers, Phil Kizer,  
 P.O. Box 2383, Kansas City, Kansas 66110 Paul Lonneckner, Robert V. Mann  
**Titanium Pigment Division, N. L. Industries** . . . . . James C. Marden  
 301 South Woodlawn, Kirkwood, Missouri 63122  
**Tnemec Company, Inc.** . . . . . A. C. Bean, Jr., Wm. C. Hunt, Wm. Keilbey, J. C. Leslie  
 P.O. Box 1749, Kansas City, Missouri 64141  
**Union Carbide Corporation** . . . . . Mike Jones  
 2120 Arrowhead Circle, Olathe, Kansas 66061  
**U.S. Steel Products Co.** . . . . . Robert E. Glover  
 5739 Natural Bridge, St. Louis, Missouri 63120  
**Walker, H. G.** . . . . .  
 52 East 106th Terrace, Kansas City, Missouri 64114  
**Walsh & Associates, Inc.** . . . . . T. T. Walsh, J. Kevin Walsh  
 Breyfogle Bldg., Suite 106, 7221 West 79th St., P.O. Box 4655,  
 Overland Park, Kansas 66204  
**Welco Manufacturing Co.** . . . . . Wm. O. Stevens, Earl Stover, Don Tingle  
 1225 Ozark, North Kansas City, Mo. 64116  
**White, W. H.** . . . . .  
 1 Winsford Lake, Bella Vista, Arkansas 72712  
**Witco Chemical Company, Organics Division** . . . . . Stanley Shaw, Robert I. Wishnick, II  
 400 North Michigan Avenue, Chicago, Illinois 60611

**Eastman Chemical Co. (B)** ..... Jim Barbarito  
 P.O. Box 91183, Fern Creek, KY 40291

**Exxon Chemical Co. USA (B)** ..... Gregg G. Knepley  
 3020 West Market Street, Akron, OH 44313

**Guardsman Chemical Coatings (A)** ..... J. E. Costello, Jr., R. L. Prather,  
 1350 S. 15th Street, Louisville, KY 40210 David S. Snyder

**Harshaw Chemical Co., The Pigment & Dye Division (B)** ..... W. P. Foote  
 3415 Bardstown Road, Louisville, KY 40218

**Hercules Inc. Imperial Color & Chemical Dept. (B)** ..... Bob McKie  
 4050 Executive Park Drive, Suite 124, Cincinnati, OH 45241

**Kelley Technical Coatings, Inc. (A)** ..... Edwin J. Besser  
 P.O. Box 10137, Louisville, KY 40210

**Kerr-McGee Chemical Corp. (B)** ..... S. H. "Gus" Linderman  
 2314 Carolina Avenue, Louisville, KY 40205

**Kurfees Coatings, Inc. (A)** ..... D. B. Kurfees, J. F. Kurfees, R. J. Chaudoin,  
 201 E. Market Street, Louisville, KY 40202 L. Cooper

**Lewis & Co. of Ky., Inc. (B)** ..... Harry W. Carnighan, Harry E. Carnighan  
 P.O. Box 272, Louisville, KY 40201

**Louisville Varnish Co., Inc. (A)** ..... C. Matt Tatum, G. Downs Jefferson,  
 P.O. Box 1255, Louisville, KY 40201 Ed Thomasson, John W. Kidd, Jr.

**Marcus Paint Co., Edw. H. (A)** ..... Merritt E. Marcus, C. Marcus, Jr.  
 235 E. Market Street, Louisville, KY 40202 G. Connor Williams

**McGuire Co., C. L. (B)** ..... C. L. McGuire  
 203 Browns Lane, Louisville, KY 40207

**Miller Company, L. A. (B)** ..... Leo A. Miller  
 P.O. Box 456, Louisville, KY 40201

**Mooney Chemical Co. (B)** ..... Robert W. Diederich  
 10111 Kimblewick Dr., Louisville, KY 40223

**NL Industries, Inc., Titanium Pigment Div. (B)** ..... Robert D. Brickhouse,  
 2208 Terminal Tower, Cleveland, OH 44113 Robert W. Blackford

**Pfizer, Inc. (B)** ..... Gilbert D. Cheatham  
 3200 Cherry Tree Lane, Prospect, KY 40059

**Porter Paint Co., Inc. (A)** ..... James H. Davis, William H. Cary,  
 P.O. Box 1439, Louisville, KY 40201 Robert E. Champagne, Paul Eitel, Jr.,  
 John T. McCafferty, W. R. Niblock, Arvil L. Short, Jr.

**Progress Paint Mfg. Co. (A)** ..... Fairleigh Lussy, H. K. Strassel, Jr.,  
 826 W. Main Street, P.O. Box 3588, Louisville, KY 40201 H. K. Strassel, III,  
 Ervin Williams

**Reichhold Chemicals, Inc. (B)** ..... W. J. Wilson  
 P.O. Box 7212, Louisville, KY 40207

**Reliance Universal, Inc. (A)** ..... Clyde Burt, Nelson Auge, Jack Cullen,  
 P.O. Box 21067, Louisville, KY 40221 Horace Mahorney, Steve Olson,  
 James Tisheuar, Donald E. Trier

**Reynolds Metals Company (B)** ..... Ray B. Dowell, Fred E. Newhouse  
 P.O. Box 1800—Plant #3, Louisville, KY 40201  
**Roettker Company, B. H. (B)** ..... R. W. Roettker, Donald J. Roettker  
 3732 Lovell Avenue, Cincinnati, OH 45211  
**Rohm & Haas Co. (B)** ..... George Perry  
 5255 Delhi Pike, Suite 115, Cincinnati, OH 45238  
  
**Scholtz Equipment & Sales Co. (B)** ..... Philip H. Scholtz  
 646 West Hill Street, Louisville, KY 40208  
**Shell Chemical Co. (B)** ..... William B. Mims  
 7606 Springvale Dr., Louisville, KY 40222  
**Spencer Kellogg Div. of Textron (B)** ..... J. E. Kirkwood  
 P.O. Box 24164, Cincinnati, OH 45224  
  
**Tabler Co., Inc., Wm. B. (B)** ..... Wm B. Tabler  
 P.O. Box 1254, Louisville, KY 40201  
**Technical Products, Inc. (B)** ..... T. J. Gillespie  
 3900 Tucker Ave., Louisville, KY 40216  
  
**Union Carbide Corp., Chemicals & Plastics** ..... Robert C. Bendick  
 West Street & Madisonville Road, Cincinnati, OH 45227  
  
**Witco Chemical Corp. (B)** ..... Richard M. Jones  
 400 N. Michigan Ave., Chicago, IL 60611

**MEMPHIS PAINT AND COATINGS ASSOCIATION**  
**Memphis, Tennessee**  
**Tenure: October—October**

**President, JERRY COOK**  
 Jerry E. Cook Co.

**Vice President, JAMES GILLIS**  
 Binks Manufacturing Co.

**Secretary-Treasurer, JOHN HILLENBRAND**  
 United Paint Company

**FIRM**

**REPRESENTATIVES**

**Ashland Chemical Co.** ..... Jim Mobberty  
 2351 Channel Ave., 38113  
  
**Barr & Company, W. M. (B)** .....  
 2336 So. Lauderdale St. 38106  
**Binks Manufacturing Company (B)** ..... Jim Gillis  
 P.O. Box 17633, 38117  
**Buckman Laboratories (B)** .....  
 1256 N. McLean Blvd. 38112  
**Burks-Hallman Company** ..... Joe Dambro  
 1645 Union, 38104  
  
**Chemtech Industries, Inc. (B)** ..... Ted Grayes  
 2701 Channel Ave., 38113

**Cook Company, Gerry E. (B)** ..... Gerry Cook  
 4460 Delp, 38118  
**Cone Solvents** ..... David Goodman  
 2064 Channel Ave., 38103  
  
**Eastman Chemical Products Co. (B)** ..... David Stooksbury  
 2225 Union Ave. 38104  
**Enmar, Inc.** ..... James West  
 1388 S. Highland, 38111  
  
**Farrell-Callhoun, Inc. (A)** ..... Joe Bowers  
 400 N. Front St. 38103  
  
**Haase, Murrell Co.** ..... Murrell Haase  
 2436 Airways Blvd., 38114  
  
**Lilly Company, The (B)** ..... Rod Ashley  
 3154 Fleetbrook Drive 38116  
**Lilly Industrial Coatings, Inc. (A)** ..... John Schuerman  
 2632 Channel Ave. 38113  
  
**Mid-America Paint, Hyman Bldrs. Supply** .....  
 1129 Florida, 38106  
  
**Napko Paints** ..... Ralph Parker  
 1287 Getwell Rd., 38111  
  
**PPG Industries, Inc. (A)** ..... Leo Leathers  
 2630 Summer Ave. 38112  
  
**Seabrook Paint Company (B)** ..... Bill Acres  
 4581 Elvis Presley, 38116  
 1325 Farmville Rd., 38127  
**Sherwin-Williams Company, The (A)** ..... Bill Bayer  
 259 Belz Blvd., 38109  
**Southland Industrial Products Co. (B)** .....  
 3283 Tulane St. 38116  
**Stewart Sam Co.** ..... Sam Stewart  
 1624 Arcadia Dr.  
  
**3M Co.** ..... Burt Farm  
 1792 Santa Clara Ave., 38116  
  
**Union Amsco (B)** ..... Mike Kelly  
 1235 Riverside Ave., 38106  
**United Paint Company** ..... John Hildenbrand  
 404 East Mallory Ave. 38106

NPCA/RI 033737

**LOUISVILLE PAINT AND COATINGS ASSOCIATION**  
**Louisville, Kentucky**  
**Tenure: October—October**

**President, FAIRLEIGH LUSSKY**  
 Progress Paint Mfg. Co.

**Secretary, JAMES COSTELLO**  
 Guardsman Chemical Coatings, Inc.

**Vice President, MATT TATUM**  
 Louisville Varnish Co.

**Treasurer, COLEMAN McGUIRE**  
 C. L. McGuire Company

**FIRM**

**REPRESENTATIVES**

- Allied Drum Service, Inc. (B)** . . . . . John W. Bilyeu, Ralph Covitt, Richard W. Everett  
 401 Colorado Ave., Louisville, KY 40208
- Aluminum Co. of America (B)** . . . . . Mike Kelly  
 8040 Hosbrook Road, Suite 200, Whitehall Park, Cincinnati, OH 45236
- American Can Co. (B)** . . . . . Raymond D. Finocchio  
 Amber Lawn Executive Bldg., 7710 Reading Road, Cincinnati, OH 45237
- Amsco Div., Union Oil Co. (B)** . . . . . J. M. O'Toole, Jr.  
 7407 Springhouse Lane, Louisville, KY 40291
- Argus Company, Inc., The (B)** . . . . . C. Gordon Brown, Jr.  
 P.O. Box 70489, 3601 Ralph Avenue, Louisville, KY 40270
- Ashland Chemical Company, Resins & Plastics Division (B)** . . . . . R. F. Blakely  
 4185 Algonquin Parkway, Louisville, KY 40211
- Ashland Chemical Company (B)** . . . . . Resins & Plastics Division R. F. Blakely  
 8402 Shuman Land, Cincinnati, OH 45231
- Benner Company, H. H. (B)** . . . . . H. H. Benner, Stan Koestel  
 R-319 Watterson Towers, 1930 Bishop Lane, Louisville, KY 40218
- Blatz Paint Co. (B)** . . . . . S. Gordon Dabney  
 319 S. Shelby Street, Louisville, KY 40202
- Bridges-Smith & Co. (A)** . . . . . P. J. Schmidt, P. M. Schmidt  
 227 W. Market Street, Louisville, KY 40202
- Celanese Coatings Co. (A)** . . . . . John F. Gleason, Evan Adams, William J. Belanger,  
 Louisville Trust Co. Bldg., G. W. Falk, Charles W. Gray,  
 One Riverfront Plaza, Louisville, KY 40202 Roy H. Gunter, C. M. Jackson, Bob Kinny,  
 Harry Kirwan, H. C. Klassen, Wayne McWhorter, Phil G. Phillips,  
 W. H. Russel, R. J. Smith, V. M. Taylor, Mansel O. Wiley
- Charter International Oil Co. (B)** . . . . . C. W. Fletcher  
 4010 DuPont Circle, Suite 278, Louisville, KY 40207
- Continental Can Company, Inc. (B)** . . . . . T. J. O'Meara  
 P.O. Box 40409, Cincinnati, OH 45240
- DeHart Paint & Varnish Co. (A)** . . . . . John DeHart  
 906 E. Main Street, Louisville, KY 40206
- Dixie Solvents & Chemicals Co. (B)** . . . . . Ronald C. Wells  
 P.O. Box 16038, Louisville, KY 40216
- DuPont de Nemours & Co., E. I., Pigments Dept. (B)** . . . . . Howard L. Ramsay  
 8303 Easton Lane, Louisville, KY 40222
- DuPont de Nemours & Co., E. I., Plastic Department, Polymer Products Div. (B)**  
 4204 Cottage Hill Rd., Louisville, KY 40299 James D. Jordan

**NEW ENGLAND PAINT & COATINGS ASSOCIATION**

**Boston, Massachusetts  
Tenure: October—October**

**President, LOUIS G. ARTZBERGER**  
NL Industries Inc.

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Carmote Paints, Inc.

**Vice President, ROBERT TRUESDALE**  
The Truesdale Company

**Executive Secretary, ELAINE F. MAYNARD**  
New England Paint and Coatings Association

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139 Center Ave., Little Falls, N.J. 07424

**Aluminum Company of America** . . . . . Robert A. Spana  
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**American Cyanamid Company, Pigments Division** . . . . . Dean R. Mon  
201 University Ave., Westwood, Mass. 02090

**American Cyanamid Company, Industrial Chemicals & Plastics Div.** . . . Ronald D. Anderson  
So. Cherry St., Wallingford, Conn 06492

**AMSCO Division, Union Oil Co. of California** . . . . . David C. Fitton, Vincent T. Cox,  
Pier Rd., East Providence, R.I. 02914 Charles J. Hoar

**Archer-Daniels-Midland Co.** . . . . . Joseph F. Naughton  
554 South Front St., Elizabeth, N.J. 07202

**Ashland Chemical Company, Resins & Plastics Div.** . . . . . Fred H. Eberman, Jr.  
P.O. Box 93, No. Scituate, Mass. 02060

**Beacon Paint Works, Inc.** . . . . . Mark E. Aronson  
76 Stonley Rd., Jamaica Plain, Mass. 02130

**Bonded Oil** . . . . . A. Bernard Shore, Albert J. Feeley  
295 Eastern Ave., Chelsea, Mass. 02150

**Borden Chemical, Div. of Borden, Inc., Thermoplastics Div.** . . . . . John C. Becker, Jr.  
511 Lancaster St., Leominster, Mass. 01453

**Bradley Laboratories, Inc., C.E., "FLOW-MATIC"** . . . . . Bruce D. McCauley,  
Putney Rd., Brattleboro, Vt. 05301 John J. McCauley

**Burgess Pigment Co.** . . . . . Daniel Adrien  
16 Lynnbrook Rd., Lynnfield, Mass. 01940

**Cabot Corporation** . . . . . Frank J. Clark  
125 High St., Boston, Mass. 02110

**Cabot, Inc., Samuel** . . . . . Samuel Cabot  
One Union St., Boston, Mass. 02108 Richard J. Kehn

**Cadillac Paint & Varnish Co. Inc.** . . . . . Edward T. Johnston  
156 Western Ave., Allston, Mass. 02134

**California Products Corporation** . . . . . James M. Kenneally  
169 Waverly St., Cambridge, Mass. 02139

**Carmote Paints, Inc. (Subsidiary of California Products Corp.)** . . . . . Billy E. McCardle,  
376 Third St., Everett, Mass. 02149 Ray W. Illingsworth

**Celanese Coatings & Specialties Co., Devoe Paint Div.** . . . . . Frederick B. Lea  
888 Providence Hwy., Box 168, Dedham, Mass. 02026

**Clover Leaf Paint & Varnish Corp.** . . . . . Fred Hochberger, Jr.  
43-43 Vernon Blvd., Long Island City, N.Y. 11101

**Columbian Division, Cities Service Company** ..... Thomas E. Weaver  
181 West St., Waltham, Mass. 02154

**Commercial Chemical Co. Inc., Div. of A.W. Chesterton Co.** ..... Paul J. Burnett  
300 Canal St., Lawrence, Mass. 01840

**Dexter Brothers Co.** ..... Charles P. Kalil,  
137 Forsyth St., Boston, Mass. 02115  
Jeffrey Kalil

**Diemont-Levy Company, Inc.** ..... Irving Diemont  
365 Albany St., Boston, Mass. 02118

**duPont de Nemours & Co., E. I., Pigments Dept.** ..... Martin N. Kaplan  
P.O. Box 2061, Princeton, N.J. 08540  
Robert A. Kirchman

**duPont de Nemours & Co., E. I., Plastics Dept.—Polymer Products Div.** Edwin H. Schmidt, Jr.  
Great Stone Dr., Merrimack, N.H. 03054

**Durant Paints, Inc.** ..... Ronald A. Yannetti  
112 Railroad St., Revere, Mass. 02151

**Eagle Can Company** ..... John D. Scarpa, Arthur L. Rhuda  
Peabody Industrial Park, Peabody, Mass. 01960

**Eastern Laquer Corp.** ..... Albert Liebman  
1080 Eastern Ave. Malden, Mass. 02148

**Eastman Chemical Products, Inc.** ..... James T. Manwaring  
Kingsport, Tenn. 37662

**Exxon Chemical Co., U.S.A.** ..... Arthur W. Kehlhem  
391 Totten Pond Rd., Waltham, Mass. 02154

**Exxon Company, U.S.A.** ..... Reginald L. Maynard  
30 Beacham St., Everett, Mass. 02149

**Fish Chemical & Equipment, Inc.** ..... G. Franklin Fish  
100 Everett St., Westwood, Mass. 02090

**Franklin Paint Company, Inc.** ..... Maurice S. Herbert, Edward A. Monier  
259 Cottage St., P.O. Box F, Franklin, Mass. 02036

**Freeman Co., R. T.** ..... Richard T. Freeman  
Hingham Industrial Center, Hingham, Mass. 02043

**General Electric Co.** ..... James C. Sharland  
305 Eastern Ave., Chelsea, Mass. 02150

**Gibson-Homans Co., The** ..... James M. Healy  
32 Main St., Matawan, N.J.

**Glidden-Durkee Div., SCM Corp.** ..... Kenneth R. Medley  
Elm St., Pepperell, Mass. 01463

**Gloucester Paints, Inc.** ..... James N. Abbott, Jr.  
(Formerly Henderson & Johnson, Inc.)  
2 Harbor Loop, Gloucester, Mass. 01930

**Goodyear Tire & Rubber Co., Chemical Div.** ..... Michael J. Gavala, Jr.  
P.O. Box 2023, New Brunswick, N.J. 08903

**Guignon & Green Company** ..... Clement H. Horst  
99 W. Hawthorne Ave., Valley Stream, N.Y. 11580

**Harmon Colors, Specialty Chemicals Div., Allied Chemical Corp.** ..... Ronald L. Sadler  
P.O. Box 8, Middletown, R.I. 02840

**Harshaw Chemical Co.** . . . . . Robert G. Williams  
 P.O. Box 8, Middletown, R.I. 02840  
**Hayden Mica Company, Div. of Franklin Mineral Products Co.** . . . . . Roger T. Hayden  
 635 Main St., Wilmington, Mass. 01887  
**Hercules Incorporated, Coatings & Specialty Products Dept.,** . . . . . John E. Upham,  
 Imperial Color Dept., 1330 Boylston St., Chestnut Hill, Mass. 02167 Frank W. Hallett  
**Hilton-Davis Chemical Company** . . . . . Alec Alexander  
 Box 1206 Annex Station, Providence, R.I. 02904  
**Houghton Chemical Corp.** . . . . . William H. O'Connell  
 52 Cambridge St., Allston, Mass. 02134  
**Howe & French Division, Hamblet & Hayes Company** . . . . . William F. Collins, Jr.  
 Colonial Rd., Box 730, Salem, Mass. 01970  
**Huber Associates, R.B.** . . . . . James H. Christopher, Jr., Howard R. Prescott  
 203 Arlington St., Watertown, Mass. 02172  
**Hughson Chemical, Div. of Lord Corp.** . . . . . Anthony J. Ciampa, Jr.  
 Lakeside Office Park, Door #3, North Ave., Wakefield, Mass 01880  
  
**Independent Packaging, Inc.** . . . . . Richard A. Henshaw  
 369 Dorchester Ave., So. Boston, Mass. 02127  
**Inmont Corporation** . . . . . Stephen J. Nelson  
 201 Armistice Blvd., Pawtucket, R.I. 02861  
  
**Kerr-McGee Chemical Corp.** . . . . . Robert L. Hansen  
 120 Littleton Rd., Suite 203, Parsippany, N.J. 07054  
**Kyanize Paints, Inc.** . . . . . Harry A. Hall, III  
 Second & Boston Sts., Everett, Mass. 02149  
  
**Lewis & Company** . . . . . Ben F. Sands  
 55 Salem St., Lynnfield, Mass. 01940  
**Lilly Chemical Products, Inc.** . . . . . Thomas P. Kelly, Jr.  
 Athol Road, Templeton, Mass. 01468  
**Litter Co. Inc., D. H.** . . . . . William R. Holmes, Fred Holtzman  
 30 Lowell Junction Rd., Ballardvale, Mass. 01810  
**Lovezzola-Ward Co. Inc.** . . . . . Donald E. Ward  
 131 Great Rd., (Box 246), Bedford, Mass. 01730  
**Lukens Chemical Co.** . . . . . Donald N. Lukens  
 725 rear Concord Ave., Cambridge, Mass. 02138  
**Luminall Paint Div., Southland Paint Co.** . . . . . James F. Finegan  
 29 Sunset Dr., Seekonk, Mass. 02771  
**Lynch Paint & Varnish Co. Inc., W. J.** . . . . . William J. Lynch  
 110 King Philip Rd., Rumford, R.I. 02916  
  
**M & M Chemical Sales Corp.** . . . . . A. Leo Manuel  
 1073 Hancock St., Quincy, MA 02169  
**Mann & Co. Inc., George** . . . . . Warren E. Fish  
 105 Central St., Stoneham, Mass. 02180  
**Milton Can Company, George A.** . . . . . George E. Miles  
 580 Division St., Elizabeth, N.J. 07201  
**Monson Chemicals, Inc.** . . . . . Fred Borelli  
 84 South St., Hopkinton, Mass. 01748

**Moore & Co., Benjamin** ..... Harold E. Nofhle  
 49 Sumner St., Milford, Mass. 01757  
**Mullin, Inc., C. K.** ..... Norman K. Mullin, James F. Mullin  
 222 Forbes Rd., Braintree, Mass. 02184  
  
**NL Industries, Inc.** ..... Louis G. Artzberger, C. Francis Loutrel  
 425 University Ave., Westwood, Mass. 02090  
**National Can Corp.** ..... John F. Murphy  
 N.E. Sales Office: 235 Bear Hill Rd., Waltham, Mass. 02154  
**Neville Chemical Co.** ..... Donald L. Marsh, Albert N. Crawford, Jr.  
 Neville Island, Pittsburgh, Pa. 15225  
**New England Resins & Pigments Corp** ..... Richard T. O'Connor, James F. Craffey, Jr.  
 Lakeside Office Park, 599 North Ave., Wakefield, MA 01880  
**New England Wooden Ware Corp.** ..... H. Leo Evers  
 River St., Winchendon, Mass. 01475  
 45 Reservoir Ave., Chestnut Hill, Mass. 02167 ..... Solomon Stern  
**New Jersey Zinc Co., The** ..... William J. Wharff  
 52 Bay View Dr., Swampscott, Mass. 01907  
**Norfolk Corporation** ..... George E. Felton, Jr.  
 21 Newport Ave., North Quincy, Mass. 02171  
**Nu-Brite Chemical Co. Inc.** ..... Caesar A. Ventura  
 10 First St., Taunton, Mass.  
  
**Parks Corporation** ..... Frank W. Davidson, Edward W. Parks  
 P.O. Box 5, Somerset, Mass. 02726  
**P.F.D./Penn Color, Inc.** ..... Daniel J. MacDonald  
 400 Old Dublin Pike, Doylestown, Penn. 18901  
**Pfizer Inc. (Minerals, Pigments & Metals Div.)** ..... Herbert G. Weltler  
 230 Brighton Rd., Clifton, N.J. 07012  
**Philipp Brothers Chemicals, Inc.** ..... Charles H. Hamilton  
 Philipp Rd., Holbrook, Mass. 02343  
**Polyvinyl Chemical Industries** ..... S. Theodore Krzynowek  
 730 Main St., Wilmington, Mass. 01887  
**Publicker Alcohol & Chemical Sales Corp** ..... C. Willis Reed  
 8 Avon Lane, Natick, Mass.  
  
**Reichard-Coulston, Inc.** ..... Michael Coulston  
 15 East 26th St., New York, N.Y. 10010  
**Reichhold Chemicals, Inc.** ..... Charles C. Sweet  
 P.O. Box A, Andover, Mass. 01810  
**Rohm and Haas Company** ..... Wayne L. Snape  
 40 Grove St., Wellesley, MA 02181  
  
**Savogran Co., The** ..... Carl O. Olson  
 Box 130, Norwood, Mass. 02062  
**Shell Chemical Company, Industrial/Petrochemicals Div.** ..... John H. Woelflein  
 600 Summer St., Stamford, Conn. 06902  
**Sherwin Williams Co., The** ..... David G. Lohr  
 Division Office: 59 Hicks Ave., Medford, Mass.  
**Sherwin Williams Chemicals, Div. Sherwin Williams Co.** ..... Neil J. Goldman  
 260 Madison Ave., New York, N.Y. 10016

**Sobin Chemicals, Inc.** ..... Jack Callahan  
 Sobin Park, Boston, Mass. 02210

**Spencer Kellogg Div. of Textron, Inc.** ..... Robert E. Ivancic  
 433 Statler Bldg., Boston, Mass. 02116

**Sterling-Clark-Lurton Corp** ..... Harry Kelfer, Robert T. McGrath, Joseph S. W. Parker  
 184 Commercial St., Malden, Mass. 02148

**Tenneco Chemicals, Inc., Organics & Polymers Division** ..... John W. Pickup  
 75 Chapman St., Providence, R.I. 02905

**Titanium Pigment Div., NL Industries** ..... Roger H. Carlson  
 P.O. Box K, Duxbury, MA 02332  
 Michael J. Konci

**Truedale Company, The** ..... Robert Truesdale, Robert S. Truesdale  
 929 Statler Bldg. Boston, Mass. 02116

**Union Carbide Corp., Chemicals & Plastics Group** ..... William J. Cribbin  
 300 First Ave., Needham Heights, Mass. 02194

**Union Paint Works** ..... Harold Small  
 117 Liberty St., Danvers, Mass. 01923

**Vanderbilt Co., Inc., R.T.** ..... George J. O'Brien  
 30 Winfield St., Norwalk, Conn. 06855

**Van/Grace Associates, Inc.** ..... R. Van Patten-Steiger  
 2120 Commonwealth Ave., Auburndale, Mass. 02166

**Velsico Chemical Corp.** ..... Daniel R. Frechette  
 341 East Ohio St., Chicago, Ill. 60611

**Waterlac Industries, Inc.** ..... Jack I. Perlow  
 120 Andover St., Danvers, Mass. 01923

**Yankee Containers** ..... Lee Mason  
 100 Republic Dr., North Haven, Conn. 06473

**NEW YORK PAINT & COATINGS ASSOCIATION**  
 New York, New York  
 Tenure: July-July

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**Treasurer, DANIEL B. ROBERTSON**  
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**Executive Secretary, VIRGINIA R. WARD**  
 New York Paint & Coatings Association

**FIRM**

**REPRESENTATIVES**

**Abbé, Inc. Paul O. (B)** ..... Oakley H. Garlick  
 139 Center Ave., Little Falls, N.J. 07424

**Agate Lacquer Mfg. Co., Inc. (A)** ..... Alfred B. Leeds  
 11-13 43rd Rd., Long Island City, N.Y. 11101

**Alcan Metal Powders, Div. Alcan Aluminum Corporation (B)** . . . . . William J. Cwieka  
 P.O. Box 290, Elizabeth, N.J. 07207  
**Allied Chemical Corporation, Harmon Colors (B)** . . . . . Glen R. Cooley  
 P.O. Box 419, Hawthorne, N. J. 07507  
**Aluminum Co. of America (B)** . . . . . William F. Torreyson, Jr.  
 P.O. Box 502, 1719 Route 10, Morris Plains, N.J. 07950  
**American Can Company (B)** . . . . . Robert K. Carson  
 100 Park Ave., New York, N.Y. 10017  
**American Cyanamid Company, Pigments Division (B)** . . . . . Alexis Silkin,  
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 Robert C. Kapraszewski, David Keller, David M. McGarrity, Morton Papier,  
 R. C. Zizik  
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 P.O. Box 425, South Cherry St., Wallingford, Conn. 06492  
**American Hoechst Corporation, Dyes & Pigments Division (B)** . . . . . Herbert H. Jones  
 Route 202/206 N, Somerville, N.J. 08876  
**American Hoechst Corporation, Dyes & Pigments Division (B)** . . . . . Alan Singleton  
 129 Quidnick St., Coventry, R.I. 02816  
**American Paint Journal Company (C)** . . . . . Edward Salas, William G. Engelmann  
 370 Lexington Ave., New York, N.Y. 10017  
**American Seal Mfg. Co., Inc. (A)** . . . . . Edward P. Mooney  
 669 River St., Troy, N.Y. 12180  
**Amoco Chemicals Corporation (B)** . . . . . Terry R. Eihl, Donald S. Debelak  
 555 Fifth Avenue, New York, N.Y. 10017  
**Amsco Division, Union Co. of California (B)** . . . . . Norman Haber  
 67 Walnut Ave., Clark, N.J. 07066  
**Amsterdam Color Works, Inc. (A)** . . . . . Stephen Offerman  
 1546 Stillwell Ave., Bronx, N.Y. 10461  
**Apex Color Works, Inc. (A)** . . . . . Sanford M. Liedeker  
 64 Chapel St., Newark, N.J. 07105  
**Archer Daniels Midland Company (B)** . . . . . Joseph F. Naughton  
 554 South Front St., Elizabeth, N.J. 07202  
**Arco Chemical Company, Division of Atlantic Richfield Company (B)** . . E. Warren Trogden  
 717 Fifth Ave., New York, N.Y. 10022  
**Armitage & Co., John L. (A)** . . . . . John L. Armitage, William C. Jeff  
 245 Thomas St., Newark, N.J. 07114  
**Arnesto Paint Company, Inc. (A)** . . . . . Lester Arnstein, Alexander C. Haber  
 550 West 46th St., New York, N.Y. 10036  
**Asarco-Zinc Oxide (B)** . . . . . Ronald J. Ohm  
 P.O. Box 327, Columbus, Ohio 43216  
**Ashland Chemical Company (B)** . . . . . Rodney G. Parsons, James C. Fitzpatrick,  
 580 Sylvan Ave., Englewood Cliffs, N.J. 07632 Sari Frey, Frank X. Mara  
**Ashland Chemical Company, I.C. & S Division (B)** . . . . . William C. Dorr,  
 221 Foundry St., Newark, N.J. 07105 Harold S. Hinze, William L. Kenny,  
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**Atlas Paint & Varnish Company (A)** . . . . . Dennis R. Tepperman, Thomas J. Accamando,  
 32-50 Buffington Ave., Irvington, N.J. 07111 Michael D. Foncellino  
  
**Baldwin Oils & Commodities, Inc. (B)** . . . . . Leonard H. Tyler  
 808 Garfield Ave., Jersey City, N.J. 07305

**Baron Blakeslee (B)** ..... Jerry L. Troendly  
 195 Commercial Ave., Garden City, N.Y. 11530  
**Basf Wyandotte Corporation (B)** ..... Thomas J. Castorina  
 P.O. Box 181, 100 Cherry Hill Rd., Parsippany, N.J. 07054  
**Beacon CMP Corporation (B)** ..... Richard E. Birdsall  
 1485 Morris Ave., P.O. Box 714, Union, N.J. 07083  
**Becker Co., Inc., D.B. (B)** ..... Daniel B. Becker  
 150 Nassau St., New York, N.Y. 10038  
**Bennett Industries (B)** ..... Joseph B. Murphy, Jr., Jack Weser  
 31 Park Ave., Englishtown, N.J. 07726  
**Big "H" Equipment Corporation (B)** ..... Herman Hockmeyer  
 610 Worthington Ave., Harrison, N.J. 07029  
**Blemmer Chemical Corporation (B)** ..... Jerry G. Posner  
 14 Henderson Drive, West Caldwell, N.J. 07006  
**Brady-Palmer Label Corporation (B)** ..... Alexander J. Nicol  
 36 Brewster Ave., Carmel, N.Y. 10512  
  
**CDI Dispersions (B)** ..... Wilbur V. Keegan, Michael Matthews  
 P.O. Box 2042, 27 Haynes Ave., Newark, N.J. 07114  
**Cabot Corporation, Cab-O-Sil Division (B)** ..... Charles E. Lippincott  
 200 Raritan Center Parkway, Edison, N.J. 08817  
**Calo Company, Inc., John H. (B)** ..... Patrick H. Vertino, Gerard Graseck  
 99 W. Hawthorne Ave., Valley Stream, N.Y. 11580  
**Calo Industries, Inc. (B)** ..... Alfred R. Calo, Richard A. Calo  
 P.O. Box 34, Glen Oaks Branch, Floral Park, N.Y. 11004  
**Cargill, Incorporated (B)** ..... B. G. Reutz  
 250 Madison Ave., Morristown, N.J. 07960  
**Celanese Chemical Company, Division Celanese Corporation (B)** ..... Dr. Joseph A. Vona  
 Morris Court, Summit, N.J. 07901  
**Celanese Coatings Company, Devoe Paint Division (A)** ..... William C. Bower  
 10 Oxford Dr., Moonachie, N.J. 07074  
**Celanese Coatings & Specialties Company—Resins Division (B)** ..... Edward W. Melvin, Jr.  
 605 Third Ave., New York, N.Y. 10016  
**Cellofilm Corporation (B)** ..... Stanley Eysmann  
 46 Albert Ave., Newark, N.J. 07102  
**Cellofilm Corporation (B)** ..... Robert Rossomando, Peter T. Sullivan  
 241 Union Ave., Wood-Ridge, N.J. 07075  
**Chemetron Corporation, Pigments Division (B)** ..... Robert E. Van Vranken  
 One Penn Plaza, New York, N.Y. 10001  
**Chemicote Paint Co., Inc. (A)** ..... Robert Konegen  
 709-15 Blvd., Kenilworth, N.J. 07033  
**Chemray Coatings Corp. (A)** ..... H. Peter Tepperman, Frederick W. Armstrong, Jr.  
 150 Lincoln Blvd., Middlesex, N.J. 08846  
**Ciba-Geigy Corporation, Resins Department (B)** ..... Stanley Sherman  
 444 Saw Mill River Road, Ardsley, N.Y. 10502  
**Clover Leaf Paint & Varnish Corp. (A)** ..... Howard B. Richard  
 43-43 Vernon Blvd., Long Island City, N.Y. 11101  
**Comet Chemical Co., Inc. (A)** ..... Allen B. Coopersmith  
 410 Adams St., Newark, N.J. 07114  
**Conray Chemicals Inc. (B)** ..... M. A. Middleman  
 97 Ongley St., P.O. Box 270, Rockville Centre, N.Y. 11571

**Continental Can Company, Inc., General Packaging Division (B)** . . . . . George F. Tomeny  
 108-18 Queens Blvd., Forest Hills, N.Y. 11375  
**Continental Can Company, Inc. (B)** . . . . . Thomas E. Killen  
 217 Brook Ave., Passaic, N.J. 07055  
**Continental Technical Finishes (A)** . . . . . Bernard Fleisher  
 495 Flushing Ave., Brooklyn, N.Y. 11205  
**Cook & Dunn Paint Corporation (A)** . . . . . Adam G. Dunn, Richard M. Carr,  
 167 Kossuth St., P.O. Box 117, Newark, N.J. 07101 John Gruber, Jr.,  
 William H. Mack  
**Cosan Chemical Corporation (B)** . . . . . Milton Goll, George S. McTavey  
 481 River Rd., Clifton, N.J. 07014  
  
**Debevoise Company, The (A)** . . . . . Sam Spiegel  
 74 20th St., Brooklyn, N.Y. 11232  
**Dow Chemical Company, The (B)** . . . . . Raymond G. Smith  
 Park 80 Plaza East, Saddle Brook, N.J. 07662  
**duPont de Nemours & Co., E.I., Pigments Department (B)** . . . . . Sylvester J. Gorman III,  
 P.O. Box 2061, Princeton, N.J. 08540 Martin N. Kaplan, Paul G. Linsen,  
 Joseph M. Loughney, D. J. Spinozzi, William W. Welch  
**du Pont de Nemours & Co., E.I., Plastics Department (B)** . . . . . Donald B. Lake  
 350 Fifth Ave., New York, N.Y. 10001  
**Duralac Chemical Corporation (A)** . . . . . Edwin S. Leister  
 84 Lister Ave., Newark, N.J. 07105  
**Dutch Boy Paints Div., NL Industries, Inc. (A)** . . . . . Robert A. Bergfeld,  
 P.O. Box 500, 195 Clinton Rd., West Caldwell, N.J. 07006  
**Eastman Chemical Products, Inc. (B)** . . . . . Fred W. Voigt, Jr.  
 Kingsport, Tenn. 37662  
**Eastman Chemical Products, Inc. (B)** . . . . . Anthony Errico  
 1133 Avenue of the Americas, New York, N.Y. 10036  
**Egyptian Lacquer Mfg. Co., The (A)** . . . . . Louis A. Ruckgaber, Jr.,  
 80 Jacobus Ave., Kearny, N.J. 07032 Herbert Glendenning  
**Empire State Varnish Company, Inc. (A)** . . . . . Richard J. Stark, Merritt T. Metz  
 38 Varick St., Brooklyn, N.Y. 11222  
**Everseal Manufacturing Co., Inc. (A)** . . . . . Justin D. Miller, Julius E. Spector  
 475 Broad Ave., Ridgefield, N.J. 07657  
**EXXON Company, U.S.A. (B)** . . . . . Werner F. Dahl  
 P.O. Box 66, 1100 U.S. Route 1, Linden, N.J. 07036  
  
**Fales Company, The W.H. (B)** . . . . . William J. Fales  
 R.D. 1, P.O. Box 200, Stickles Pond Rd., Newton, N.J. 07860  
**Fein Container Corporation (B)** . . . . . Irving L. Holtz, Burton C. Marcus  
 106 Kenney Pl., Saddle Brook, N.J. 07662  
**Freeport Kaolin Company, (B)** . . . . . John D. Callahan  
 733 Third Ave., New York, N.Y. 10017  
**Frisch & Co., A Division of Insilco Corp. (A)** . . . . . Julius Deitch  
 88 East 11th St., Paterson, N.J. 07524  
  
**Gardner Chemicals, Inc. (B)** . . . . . Charles Gardner  
 124 East 40th St., New York, N.Y. 10016  
**Georgia Kaolin Company (B)** . . . . . George P. Larson  
 433 North Broad St., Elizabeth, N.J. 07207

**Gibson-Homans Company, The (A)** ..... William A. Wright  
32 Main St., Matawan, N.J. 07747

**Glidden-Durkee Division of SCM Corporation (A)** ..... Gary L. Bechtel  
3rd & Bern Sts., Reading, Pa. 19601

**Glidden-Durkee Division of SCM Corporation (B)** ..... Thomas F. Proscia  
3901 Hawkins Point Rd., Baltimore, Md. 21226

**Goodyear Tire & Rubber Co., The (B)** ..... M. L. Brown  
P.O. Box 2023, New Brunswick, N.J. 08903

**Greenpoint Paint & Varnish Corp. (A)** ..... Sidney J. Rubin  
63 Emerson Pl.  
Mailing Address: P.O. Box 14, Pratt Station, Brooklyn, N.Y. 11205

**Grumbacher Inc., M (A)** ..... Irving Shack  
460 West 34th St., New York, N.Y. 10001

**Haas Chemical Corporation (B)** ..... Robert J. Reid  
430 No. Main St., Taylor, Pa. 18517

**Harshaw Chemical Co., Division, Kewanee Industries** ..... J. W. Tucker  
P.O. Box 70, South Plainfield, N.J. 07080

**Hempel's Marine Paints, Inc. (A)** ..... J. B. Celkupa  
150 E. Fifth St., Bayonne, N.J. 07002

**Henry Company, The W. W. (A)** ..... H. Arthur Pfeifer  
Whitehead Ave., South River, N.J. 08882

**Hercules Incorporated (B)** ..... Robert P. Scanga, C. R. Anderson  
380 Madison Ave., New York, N.Y. 10017

**Honeymead Products Company (B)** ..... Robert H. MacKenzie  
808 Garfield Ave., Jersey City, N.J. 07305

**Hoover Color Corporation (B)** ..... Charles E. Hoover  
13 Cordier St., Irvington, N.J. 07111

**ICI United States Inc. (B)** ..... O. D. Manning  
576 Washington Blvd., Stamford, Conn. 06904

**Ideal Printery, The (B)** ..... Richard J. Malenchek  
312 East 23rd St., New York, N.Y. 10010

**Inmont Corporation (A)** ..... William E. Gifford, Howard Kress  
1133 Avenue of the Americas, New York, N.Y. 10036

**Inmont Corporation (B)** ..... Arthur A. Sommerville, Dennis H. Rice,  
150 Wagaraw Road, Hawthorne, N.J. 07506 Daniel B. Robertson

**Inmont Corporation (B)** ..... Robert J. Sliney  
L-5 Factory Lane, Bound Brook, N.J. 08805

**Innes Corporation, O.G. (B)** ..... Richard O. Innes  
10 East 40th St., New York, N.Y. 10016

**International Paint Company, Inc. (A)** ..... James M. Drubel  
P.O. Box 386, Union, N.J. 07083

**ISIS Chemicals, Inc. (A)** ..... George C. Voss  
P.O. Box 4777, Stamford, Conn. 06907

**Kemp Company Ltd., W. H. (A)** ..... Robert W. Limbacher  
425 Fairfield Ave. (P.O. Box 645), Stamford, Conn. 06904

**Kerr-McGee Chemical Corp. (B)** ..... Arnold G. Mix, Thomas F. Doyle,  
120 Littleton Rd., Suite 203, Parsippany, N.J. 07054 Robert L. Hansen,  
Stan Willis

**Kohnstamm & Company, Inc., H. (B)** . . . . . Michael J. Dunn  
 161 Avenue of the Americas, New York, N.Y. 10013  
**Landau & Company, Inc., J. (A)** . . . . . Walter J. Landau  
 214 Washington Ave., Carlstadt, N.J. 07072  
**Landers-Segal Color Co., Inc. (B)** . . . . . Werner Klugman, Howard Greenwald  
 78 Delavan St., Brooklyn, N.Y. 11231  
**Landzettel & Sons (A)** . . . . . Robert W. Landzettel  
 17-12 River Rd., Fair Lawn, N.J. 07410  
**Lehman Bros. Corp. (A)** . . . . . Herman J. Singer  
 115 Jackson Ave., Jersey City, N.J. 07305  
**Leneta Company, The (B)** . . . . . Daniel S. Schaeffer  
 P.O. Box 576, Ho-Ho-Kus, N.J. 07423  
**Litter Co., Inc., D. H. (B)** . . . . . Harold L. Davis, Frank E. Bolway, Jr.,  
 116 East 16th St., New York, N.Y. 10003  
 William C. Gast, Jr.,  
 Thomas P. Scanlon, Harry Zam  
**Litter Laboratories, Inc. David (C)** . . . . . Sidney B. Levinson  
 116 East 16th St., New York, N.Y. 10003

**MacArthur Petroleum & Solvent Co., Inc. (B)** . . . . . Sande Wische  
 126 Passaic St., Newark, N.J. 07104  
**McKesson Chemical Company, Division of Foremost McKesson (B)** . . . Alexander W. Katlan  
 160 Essex Ave., East Avenel, N.J. 07001  
**M & T Chemicals Inc. (A)** . . . . . Francis P. McKiernan  
 American Lane, Greenwich, Conn. 06830  
**Maas & Waldstein Company (A)** . . . . . Dr. Gustave Klinkenstein, Melvin S. Kaye  
 2121 McCarter Highway, Newark, N.J. 07104  
**Mantrose-Haeuser, Division of Millmaster Onyx Corp. (A)** . . . . . John D. Baruc  
 99 Park Ave., New York, N.Y. 10016  
**Marchem Chemical Corp. (B)** . . . . . Robert William Bass  
 P.O. Box 167, 50 Glen St., Room 300, Glen Cove, N.Y. 11542  
**Martin Paint & Chemical Corp. (A)** . . . . . Robert Glick, Jerome B. Shier  
 153-22 Jamaica Ave., Jamaica, N.Y. 11432  
**Martin Paint & Chemical Corp. (A)** . . . . . Emil Heisz, Henry W. Freyer  
 182-20 Liberty Ave., Jamaica, N.Y. 11433  
**Merck Chemical Division, Merck & Co., Inc. (B)** . . . . . Raymond J. Fallon  
 126 E. Lincoln Ave., Rahway, N.J. 07065  
**Metro Oil & Chemical Co. (B)** . . . . . Joseph J. O'Reilly  
 P.O. Box 335, 343 So. Broad Ave., Ridgefield, N.J. 07657  
**Milton Can Company, George A. (B)** . . . . . George E. Miles, Patrick W. Milton,  
 580 Division St., Elizabeth, N.J. 07201  
 William A. Scherr  
**Minwax Company, Inc. (A)** . . . . . William H. Burns  
 72 Oak St., Clifton, N.J. 07014  
**Mobil Chemical Co. (A)** . . . . . E. Saul  
 150 East 42nd St., New York, N.Y. 10017  
**Modern Paint and Coatings (C)** . . . . . Abraham Mann, Joseph M. Palmer  
 461 Eighth Ave., New York, N.Y. 10001  
**Mooney Chemicals, Inc. (B)** . . . . . Glenn L. Knott  
 2301 Scranton Rd., Cleveland, Ohio 44113  
**Moore & Co., Benjamin (A)** . . . . . Michael C. Quaid, John F. Brady, Peter T. Carolan,  
 51 Chestnut Ridge Road, Montvale, N.J. 07645  
 Howard E. Lester

**Moore & Co., Benjamin (A)** ..... Thomas W. MacDougal, Gabriel Malkin  
 134 Lister Ave., Newark, N.J. 07105

**NL Industries, Inc. (A)** ..... William A. Smith  
 111 Broadway, New York, N.Y. 10006

**NL Industries, Inc. (A)** ..... John N. Magee  
 1221 Avenue of the Americas, New York, N.Y. 10020

**NL Industries, Inc. (A)** ..... C. Richard Swenson  
 P.O. Box 700, Hightstown, N.J. 08520

**National Can Corporation (B)** ..... Howard X. Brown  
 5208 Grand Ave., Maspeh, N.Y. 11378

**Neville Chemical Company (B)** ..... Donald L. Marsh, Stuart M. Aronson  
 Neville Island, Pittsburgh, Pa. 15225

**New Jersey Zinc Company, The (B)** ..... William C. Black, Richard A. Clucas,  
 65 E. Elizabeth Ave., Bethlehem, Pa. 18018 P. Richard Hosang

**New York Bronze Powder Co., Inc. (A)** ..... Sol Ganz  
 515 Dowd Ave., Elizabeth, N.J. 07201

**North American Paint Corp. (A)** ..... Sherman Steinberg  
 3504 Rose Ave., Wanamassa, N.J. 07712

**Northeastern Laboratories Co., Inc. (B)** ..... Paul S. Eckhoff  
 P.O. Box 805, Melville, L.I., N.Y. 11746

**North Jersey Paint Co., Inc. (A)** ..... Bernard F. Malizia  
 27 Orchard St., Wallington, N.J. 07055

**Nortman Associates, Inc. (B)** ..... Arthur I. Nortman, Joseph S. Cubitz  
 1707 Kings Highway, Brooklyn, N.Y. 11229

**Norton & Son, Inc. (A)** ..... Edward S. Seaborg  
 148 East Fifth St., P.O. Box 455, Bayonne, N.J. 07002

**Osborn Chemicals, Inc., C. J. (B)** ..... Clarence F. Silleck  
 820 Sherman Ave., Pennsauken, N.J. 08109

**PPG Industries, Inc. (A)** ..... John C. Markey  
 1515 Summer St., Stamford, Conn. 06905

**Paragon Paint & Varnish Corp. (A)** ..... George S. Rattner, Lawrence Shatkin  
 5-49 46th Ave., Long Island City, N.Y. 11101

**Patterson-Sargent/Vita-Var, Divisions of Textron Inc. (A)** ..... P. J. Milazzo,  
 P.O. Box 494, New Brunswick, N.J. 08903 D. J. Milazzo, B. F. Swackhamer

**Peerless Paint & Varnish Corporation (A)** ..... Leonard D. Minkoff, Walter Minkoff  
 205 Plymouth St., Brooklyn, N.Y. 11201

**Peerless Petrochemicals, Inc. (B)** ..... Daniel G. Spaeth  
 1044 Northern Blvd., Roslyn, N.Y. 11576

**Penn Jersey Paint & Varnish Co., Inc. (A)** ..... James R. Kamen  
 1256 McCarter Hgwy., Newark, N.J. 07104

**Pergament Paint Co. (Hoboken Paints, Inc.) (A)** ..... Michael Lurie, David Stern  
 40 Industrial Rd., Lodi, N.J. 07644

**Permacel, A. Division of Johnson & Johnson (B)** ..... Dr. A. A. Fournier  
 U.S. Highway No. 1, New Brunswick, N.J. 08903

**Pfizer, Inc., MPM Division (B)** ..... David G. Hansen, J. W. Callaghan, Thomas Laakso,  
 230 Brighton Rd., Clifton, N.J. 07012 Gerald Mehner, Lawrence F. Spinicelli

**Pfizer, Inc., MPM Division (B)** ..... Wayne L. Hockersmith  
 235 East 42nd St., New York, N.Y. 10017

**Pfizer, Inc., MPM Division (B)** .....D. M. Touhill  
 640 North 13th St., Easton, Pa. 18042  
**Phoenix Steel Container Co., Inc. (B)** .....Karel Sokoloff  
 600 Prospect Ave., Piscataway, N.J. 08854  
**Plextone Corporation of America (A)** ..... B. F. Ames  
 2141 McCarter Highway, Newark, N.J. 07104  
**Podell Industries, Inc. (B)** ..... Martin C. Miller, Irwin L. Podell  
 3 Entin Road, Clifton, N.J. 07014  
**Pratt & Lambert (A)** ..... C. H. Slaughter, Jr.  
 625 Washington Ave., Carlstadt, N.J. 07072  
**Premier Mill Corporation (B)** ..... Myron Segal  
 1140 Broadway, New York, N.Y. 10001  
**Proctor Paint & Varnish Co., Inc. (A)** ..... Richard Schmidt  
 179 Saw Mill River Rd., Yonkers, N.Y. 10703  
**Pur-All Paint Products Co., Inc. (A)** ..... Rubin Chaleff  
 500 South Commercial Ave., Carlstadt, N.J. 07072  
  
**Randolph Products Company (A)** ..... John H. Randolph  
 P.O. Box 67, Carlstadt, N.J. 07072  
**Red Devil Paints & Chemicals, A Division of Insilco Corp. (A)** ..... Donald L. Greene  
 30 North West St., Mt. Vernon, N.Y. 10550  
**Red Mills Paint & Chemical Co., Inc. (A)** ..... Nathan Plaks  
 123 Morris St., Jersey City, N.J. 07302  
**Reichard-Coulston, Inc. (B)** ..... John B. Coulston, J. Michael Coulston  
 15 East 26th St., New York, N.Y. 10010  
**Reichhold Chemicals, Inc. (B)** ..... Edward E. Raswyck  
 525 North Broadway, White Plains, N.Y. 10602  
**Reichhold Chemicals, Inc. (B)** ..... Alexander P. Bokenko, Patrick V. Lepore,  
 726 Rockefeller St., Elizabeth, N.J. 07202 ..... Leonard F. Pinto  
**Reichhold Chemicals, Inc., Chemical Color Division (B)** ..... Joseph A. Sistino  
 105 Bedford Ave., Brooklyn, N.Y. 11211  
**Reliable Remover & Lacquer Corp., The (B)** ..... David Umansky  
 42-56 Crescent St., Long Island City, N.Y. 11101  
**Reliance Universal, Incorporated (A)** ..... W. E. Hudson  
 100 Belmont Drive, Somerset, N.J. 08873  
**Resyn Corporation (B)** ..... Leo N. Levitt  
 1401 W. Blancke St., Linden, N.J. 07036  
**Revelli Chemicals, Inc. (B)** ..... G. A. Revelli  
 No. 6 Xavier Drive, Yonkers, N.Y. 10704  
**Reynolds Metals Company (B)** ..... Raymond B. Hall  
 10 Presidential Blvd. North, Bala Cynwyd, Pa. 19004  
**Ritchem Company, Inc. (B)** ..... Henry L. Ritell  
 P.O. Box 435, Pleasantville, N.Y. 10570  
**Rohm and Haas Company (B)** ..... Alfred A. Lamy  
 465 Boulevard, Elmwood Park, N.J. 07407  
**Rubenstein, Michael (C)** ..... Michael Rubenstein  
 16 Morris Ave., Morristown, N.J. 07960  
  
**St. Joe Minerals Corporation (B)** ..... Rupert C. Bing, Peter J. Neff  
 250 Park Ave., New York, N.Y. 10017

**Sandoz Colors & Chemicals, Division of Sandoz, Inc. (B)** ..... Stephen W. Klein  
 Route 10, Hanover, N.J. 07936  
**Sapolin Paints Inc. (A)** ..... Wesley P. Pollitt  
 100 Saw Mill Road, P.O. Box 4, Danbury, Conn. 06810  
**Sapolin Paints Inc. (A)** ..... William H. Lerstad, Lawrence F. Ribbecke  
 183 Lorraine St., Brooklyn, N.Y. 11231  
**Sherwin-Williams Company, The (A)** ..... Salvatore V. Sanzone  
 185 Moonachie Rd., Moonachie, N.J. 07074  
**Sherwin-Williams Company, The (A)** ..... John S. Davidson  
 Brown St. & Lister Ave., Newark, N.J. 07101  
**Sherwin-Williams Company, The (B)** ..... J. C. Cronin  
 599 Gotham Parkway, Carlstadt, N.J. 07072  
**Sherwin-Williams Company, The (B)** ..... Irvin Meiseles  
 260 Madison Ave., New York, N.Y. 10016  
**Silberline Manufacturing Co., Inc. (B)** ..... William Armstrong Smith, Jr.  
 Panther Valley Industrial Park, P.O. Box A, Lansford, Pa. 18232  
**Smith Chemical & Color Co., Inc. (B)** ..... Casper Smith, Samuel G. Janon,  
 104-20 Dunkirk St., Jamaica, L.I., N.Y. 11412 Eugene Z. Smith  
**Spencer Kellogg Division, Textron Inc. (B)** ..... Gordon F. Greer,  
 143 River Rd., Edgewater, N.J. 07020 Anthony J. Gomes, Hans M. Hauge  
**Stanchem, Inc. (A)** ..... William G. West  
 401 Berlin St., East Berlin, Conn. 06023  
**Standard T Chemical Co., Inc. (A)** ..... Norman J. Mechanic  
 2600 Richmond Terrace, Staten Island, N.Y. 10303  
**Stoney-Mueller, Incorporated (B)** ..... Richard W. Stoney  
 Page & Newark Aves., Lyndhurst, N.J. 07071  
**Sun Chemical Corporation, Pigments Division (B)** ..... Arthur B. Finn,  
 441 Tompkins Ave., Staten Island, N.Y. 10305 Seymour B. Stetzer, Walter Tames  
**Superior Materials, Inc. (B)** ..... Meyer W. Budman  
 111 Broadway, New York, N.Y. 10006  
**Sutcliffe Company, W. J. (A)** ..... Walter J. Sutcliffe  
 P.O. Box 131, East Rutherford, N.J. 07073  
**Syncon Resins Inc. (B)** ..... Charles J. Hauck, Moe Bauman, Alexander IX  
 77 Jacobus Ave., South Kearny, N.J. 07032  
**Synres Chemical Corporation (B)** ..... Fritz Reese, Alfred Souza, Jr.  
 P.O. Box 157, Kenilworth, N.J. 07033  
  
**Tenneco Chemicals, Inc., O & P Division Colorants Group (A)** ..... William (Bill) J. Bell  
 P.O. Box 365, Turner Pl., Piscataway, N.J. 08854  
**Tenneco Chemicals, Inc., Organics and Polymers Division (B)** ..... Lawrence Okun,  
 P.O. Box 365, Piscataway, N.J. 08854 William J. Stewart  
**Tenneco Chemicals, Inc., Organics & Polymer Division (B)** ..... Thomas H. Boyd,  
 Meadow Rd., Fords, N.J. 08861 Robert J. Keltz, Sr.  
**Thibaut & Walker Co., Inc., The** ..... W. George Parker, Donald A. Dobrenski  
 Delancy & Rutherford St., P.O. Box 296, Newark, N.J. 07101  
**Titanium Pigment Division, NL Industries, Inc. (B)** ..... Glenn A. Wilson,  
 100 Chevalier Ave., South Amboy, N.J. 08879 Allan G. Davies  
**Titanium Pigment Division, NL Industries, Inc. (B)** ..... Dennis L. Tabisz  
 725 Park Ave., East Orange, N.J. 07017  
**Tri-Chem, Inc. (A)** ..... Robert J. Fox  
 345 Cortlandt St., Belleville, N.J. 07109

**Froy Chemical Corporation (B)** ..... Elias Singer, John J. Oates,  
One Avenue L, Newark, N.J. 07105 Edward M. Wanderman, John Wolfe

**Ultra-Adhesives, Inc. (B)** ..... John D'Amico, Robert E. Tigner  
P.O. Box 98, Park Station, Paterson, N.J. 07513

**Union Carbide Corporation (B)** ..... J. H. Wilson, H. R. McNair, R. A. Schongar  
270 Park Ave., New York, N.Y. 10017

**Union Carbide Corporation (B)** ..... H. P. Henriques  
One University Plaza, Hackensack, N.J. 07601

**Union Ink Company, Inc. (A)** ..... Richard Labov  
453 Broad Ave., Ridgefield, N.J. 07657

**United States Bronze Powders, Inc. (B)** ..... Douglas R. Stokoe  
Route 202, P.O. Box 31, Flemington, N.J. 08822

**United Steel Container Corporation (B)** ..... David L. Rosen  
1202 Airport Rd., North Brunswick, N.J. 08902

**Vanderbilt Company, Inc., R. T. (B)** ..... Harry W. Howard, George J. O'Brien  
30 Winfield St., Norwalk, Conn. 06855

**Velsicol Chemical Corporation (B)** ..... William C. Goodwine  
521 Fifth Ave., New York, N.Y. 10017

**Verflex Company, Inc., The (A)** ..... Joseph Lo Re  
117 Moonachie Ave., Carlstadt, N.J. 07072

**Webber Company, Inc., Robert I. (B)** ..... Robert R. Webber  
26 Sixth St., Stamford, Conn. 06905

**Westhampton Chemical Co., Inc. (B)** ..... William P. Weber  
530 East 90th St., New York, N.Y. 10028

**Whittaker, Clark & Daniels, Inc. (B)** ..... John C. Woodruff,  
1000 Coolidge St., South Plainfield, N.J. 07080 William C. Cooper,  
George J. Dippold

**Wilson-Imperial Company (A)** ..... Jerome W. Rose  
115 Chestnut St., Newark, N.J. 07105

**Winterbourne & Company, Inc. S. (B)** ..... Richard H. Hawxhurst  
38 Richmond Terrace, Staten Island, N.Y. 10301

**Witco Chemical Corporation (B)** ..... Willaim Wishnick, Alfred P. Marone,  
277 Park Ave., New York, N.Y. 10017 Pro V. Prewitt, Jr., Arthur O. Raven,  
E. F. Wagner

**Withington Company, Inc., C. (B)** ..... Chandler Withington, Ralph R. Browning, Jr.,  
16 Pelham Parkway, Pelham Manor, N.Y. 10803 Walter E. Coleman, Philip Landau,  
Jerome Treihaff

**Young Company, Inc., Jesse S. (B)** ..... Irwin H. Young, Theodore Young  
P.O. Box 275, 1249 Broadway, Hewlett, N.Y. 11557

**Zinsser & Co., Inc., William (A)** ..... Edward H. Walworth, Jr.  
39 Belmont Drive, Somerset, N.J. 08873

**OKLAHOMA PAINT & COATINGS ASSOCIATION**  
**Oklahoma City, Oklahoma**  
**Tenure: June—June**

**President, BOB CARTER**  
 Apco Oil Co.

**Secretary, T. W. GILES**  
 Ashland Chemical Co.

**Vice President, JOHN P. EVANS**  
 Crown Paint Co.

**Treasurer, E. A. HARCUM**  
 S. E. B. Paint Co., Inc.

**FIRM**

**REPRESENTATIVES**

<b>AMSCO Division</b> .....	J. Pat Geerdes
2100 E. 37th St. N., Wichita, Kans. 67208	
<b>American Cyanamid Co. (B)</b> .....	Carl D. Archer
P.O. Box 5731, Dallas, Tex. 75222	
<b>APCO Oil Corp. (B)</b> .....	Bob Carter
P.O. Box 60157, 73106	
<b>Ashland Chemical Co. (B)</b> .....	K. R. Heilemann
P.O. Box 1503, Houston, Tex. 77001	
P.O. Box 19040 S.W. Sta.	
<b>Black &amp; Puryear Paint Co. (A)</b> .....	F. M. Puryear
13 N.E. 13th St. 73104	
<b>Bucket Shop, The (B)</b> .....	Bill Almen
P.O. Box 75236	
<b>Capitol Paint Company (A)</b> .....	Bill Chandler
P.O. Box 95186, 73108	
<b>Cron Chemical Corp. (B)</b> .....	Joseph S. Jedrusiak
P.O. Box 10027, Dallas, Tex. 75207	
<b>Crown Paint Company (A)</b> .....	John Evans
2203 South Avery Blvd., Midwest City, Okla.	
<b>Crozier-Nelson Chemicals, Inc. (B)</b> .....	Ross Frank
2619 Nova, Dallas, Tex. 75229	
<b>DeChellis Co., L. J. (B)</b> .....	L. J. DeChellis
P.O. Box 47084, Dallas, Tex. 75247	
<b>Del Paint Company (A)</b> .....	Harold Belt
3105 East Reno	
<b>duPont de Nemours &amp; Co., Inc., E. I. (B)</b> .....	Max Porter
9435 Estate Lane, Dallas, Tex.	
<b>Eastman Chemical Co.</b> .....	F. Ken Harvey
4731 Gulfstream Dr., Dallas, Tex. 75234	
<b>Gemini Lacquers, Inc. (A)</b> .....	Bill Smith
P.O. Box 82607	

**Hilton Davis Chemical** ..... Charles Winterburn  
 Div. of Sterling Drug Co.  
 6627 Maple Ave., Dallas, Texas

**Kerr-McGee Corp. (B)** ..... Joseph D. Garrison  
 Kerr-McGee Bldg., 73102  
**Tech Sales Service Lab** ..... John Nelson, George Taylor  
 P.O. Box 25861

**Little Co. Charles B. (B)** ..... Charles B. Little  
 P.O. Box 18063, Dallas, Tex.

**National Coatings** ..... Roy Brown  
 Box 361, Wheatland, Okla.

**N L Industries, Inc.** ..... Steven E. Prodromo  
 1319 Glenhill Lane, Lewisville, Tex. 75067

**O'Brien Corporation (A)** ..... Bob Frey, Bob Atkins  
 P.O. Box 7B, Farley Station, 73107

**Patterson Co., Inc. R. B. (B)** ..... Rob Patterson  
 P.O. Box 47522, Dallas, Tex. 75247

**Quality Drum Service (B)** ..... Ray McGee  
 424 S.E. 3rd Street

**Reichhold Chemical, Inc. (B)** ..... Neil McBride  
 8383 Stemmons Freeway, Suite 310, Dallas, Texas 75247

**Ribelin Distributors, Inc. (B)** ..... Charles Dozier  
 3322 Ribelin Way, Garland, Texas 75040

**Rohm and Haas Company** .....  
 P.O. Box 2136, Memphis, Tenn. 38101

**S. E. B. Paint Co., Inc. (A)** ..... E. A. Harcum  
 115 N.E. 10th St., 73104

**Southwestern Paint Co. (A)** ..... Lewis Evans  
 P.O. Box 60034, 73106

**Southwestern Steel Container (B)** ..... T. C. Fitzwilliam  
 P.O. Box 15687, Dallas, Tex. 75215

**Texas Solvents & Chemicals Company** ..... Curtis F. McCoy  
 2500 Vinson St., P.O. Box 10406, Dallas, Tex. 75207

**Thompson Hayward Chem. Co. (B)** ..... Earl Schott  
 P.O. Box 1008 S.W. Station

**Titanium Pigment Div. (B)** ..... Ed Spradlin  
 426 Worcester Way, Richardson, Tex. 75080

**Union Carbide Corp. (B)** ..... Larry Rupert  
 2710 Stemmons Freeway Suite 700, Dallas, Tex. 75207

**Washburn Company, T. F., Div. Purex Company (B)** ..... Roy DeLay  
 P.O. Box 35466, Houston, Tex. 77035

**PHILADELPHIA PAINT & COATINGS ASSOCIATION**  
**Philadelphia, Pennsylvania**  
**Tenure: October—October**

**President, RICHARD G. ALEXANDER**  
 Arvon Products Company

**2nd Vice President, H. S. FELTON, JR.**  
 Delkote, Inc.

**1st Vice President, PATRICK J. KELLY**  
 Canpak, Inc.

**Secretary, E. W. KAUFMANN**  
 E. W. Kaufmann Co.

**Treasurer, R. T. GREENE**  
 Gilbert Spruance Co.

**FIRM**

**REPRESENTATIVES**

<b>Allentown Paint Mfg. Co., The (A)</b> . . . . .	T. G. Fenstermaker, M. H. Frankenfield, E. Allen & Graham Sts., Allentown, Pa. 18105
<b>American Cyanamid Company, Pigments Division (B)</b> . . . . .	Richard L. Vaughan 1967 Supplee Rd., Lansdale, Pa 19446
<b>American Lacquer Solvents Co. (A)</b> . . . . .	Robert W. Shaw Valley Forge, Pa. 19482
<b>AMSCO Division, Union Oil Co. of California (B)</b> . . . . .	Robert A. Greacen, Box 348, Colwells Lane, Conshohocken, Pa. 19428
<b>Applegate Associates, Andrew S. (B)</b> . . . . .	A. S. Applegate, John M. Lavin 18 Williamsburg North, Colts Neck, N.J. 07722
<b>Arco Chemical Company, Div. Atlantic Richfield (B)</b> . . . . .	Merv Clevenger 1500 Market St., Philadelphia, Pa. 19101
<b>Arvon Products Co., Inc. (A)</b> . . . . .	R. G. Alexander, L. A. Nelson, D. Goldman, 5250 Belfield Ave., Philadelphia, Pa. 19144
<b>Ashland Chemical Company (B)</b> . . . . .	Eric Golden 580 Sylvan Ave., Englewood Cliffs, N.J. 07632
<b>Blue Bell Chemical Corp. (B)</b> . . . . .	G. J. Hurlbrink, John J. Paytas 6198 Butler Pike, Blue Bell, Pa. 19422
<b>Bruder &amp; Sons, Inc., M. A. (A)</b> . . . . .	Thomas A. Bruder, Jr., E. G. Kucker, 600 Reed Road, Broomall, Pa. 19008
<b>BW Coatings Co., Inc. (A)</b> . . . . .	James M. Dale, Joseph Guobis 9155 River Road, Pennsauken, N.J. 08110
<b>Calbar, Incorporated (A)</b> . . . . .	Wm. T. Reynolds, John Creely, Michael J. Jugler 2626 North Martha St., Philadelphia, Pa. 19125
<b>Canpak, Inc. (B)</b> . . . . .	P. J. Kelly, H. L. Brown, R. VanLenten 3349 Stokeley St., Philadelphia, Pa. 19140
<b>Cargill Incorporated, Processing and Refining Division (B)</b> . . . . .	B. G. Reutz 250 Madison Avenue, Morristown, N.J. 07960
<b>Carroll, Inc., R. E. (B)</b> . . . . .	R. Emmett Carroll 1570 North Olden Ave., Trenton, N.J. 08638
<b>Carroll, Ltd. Inc. (A)</b> . . . . .	A. R. Steinberg, D. L. Steinberg 2526 Salmon St., Philadelphia, Pa. 19125
<b>Celanese Chemical Co., A Div. of Celanese Corp. (B)</b> . . . . .	Robert K. Collins III, 1525 Concord Pike, Wilmington, Del. 19803

**Chemetron Corporation, Pigments Division (B)** ..... Robert E. VanVranken,  
 One Penn Plaza, 250 W. 34th St. (Suite 1518), Richard E. Campbell  
 New York, N.Y. 10001

**Cities Service Co., Mapico Iron Oxides Operations (B)** ..... Carl W. Fuller  
 601 Cass Street, Trenton, N.J. 08611

**Clement "Coverall" Co. (A)** ..... Curtis H. Clement, Jr.  
 623 Van Hook St., P.O. Box 557, Camden, N.J. 08101

**Continental Can Co., Inc. (B)** ..... Henry A. Riggerbach  
 Dublin Hall Suite 300, Blue Bell, Pa. 19422

**Delkote, Inc. (A)** ..... Horace S. Felton, Jr.  
 76 S. Virginia Ave., Penns Grove, N.J. 08069

**DeSoto, Inc. (A)** ..... I. P. Schwerd  
 8600 River Road, Pennsauken, N.J. 08110

**Dowdy Brothers (B)** ..... John J. Dowdy, Henry R. Dowdy, Jr.  
 63 W. Lancaster Ave., Ardmore, Pa. 19003

**DuPont de Nemours & Co., E. I., Fabrics & Finishes Div. (A)** ..... Robt. A. DeWall  
 3500 Grays Ferry Avenue, Philadelphia, Pa. 19146

**DuPont de Nemours & Co., E. I., Pigments Department (B)** ..... D. J. Spinozzi,  
 P.O. Box 2061, Princeton, N.J. 08540 J. C. Nissen, J. L. M. Battin,  
 R. L. Alderson, L. T. Gemmill, R. C. Wint

**Eagle-Picher Industries, Inc. (B)** ..... M. F. Howard  
 P.O. Box 289, Springfield, Pa. 19064

**EXXON Co. U.S.A. (B)** ..... Robert W. Stein  
 Gen. Washington Bldg., 216 Goddard Blvd., King of Prussia, Pa. 19406

**Finnaren & Haley, Inc. (A)** ..... Daniel J. Haley, Jr., David J. Engler,  
 2320 Haverford Road, Ardmore, Pa. 19003 Donald F. Denny, Robert E. Bates

**Gaffney & Co. Inc., Harry W. (B)** ..... Francis P. Gaffney  
 The Benson East, Township Line Rd. & Old York Rd., Jenkintown, Pa. 19046

**Girard Paint Products, Inc. (A)** ..... Barry A. Lipson  
 Rte. 309 & North Wales Rd., Montgomeryville, Pa. 18936

**Glidden-Durkee Div., SCM Corp. (A)** ..... C. Wilbur Love  
 Third & Bern Streets, Reading, Pa. 19603

**Goodyear Tire & Rubber Co., Chemical Division (B)** ..... Matthew Brown,  
 1280 Jersey Avenue, No. Brunswick, N.J. 08903 Michael L. Traidman

**Harad Paint Co. Inc. (A)** ..... Henry Harad  
 5525 Grays Ave., Phila., Pa. 19143

**Harshaw Chemical Co., Division of Kewanee Industries (B)** ..... Jack Tucker  
 Box 70, So. Plainfield, N.J. 07080

**Hercules, Inc., Coatings and Spec. Prod. Dept. (B)** ..... Robert P. Scanga  
 Wilmington, Del. 19899 Staley Faulkner

**Inland Oil & Chemical Corp. (B)** ..... Charles P. Mungan  
 835 Morgan Ave., Drexel Hill, Pa. 19026

**Kaufmann Co., E. W. (B)** ..... E. W. Kaufmann, J. H. Robertson, James V. Parell,  
 P.O. Box 27, Flourtown, Pa. 19031 John L. Partington

**Kerr McGee Chemical Corp. (B)** ..... Thomas F. Doyle  
120 Littleton Rd., Parsipanny, N.J. 07054

**Krylon Department, Borden Chemical Div. Borden, Inc. (A)** ..... J. J. McAnally,  
Ford & Washington Streets, Norristown, Pa. 19404 C. V. Cass, J. O. Gruber

**Loos & Dilworth, Inc. (B)** ..... Martin F. Carey  
P.O. Box 25, Bristol, Pa. 19007

**McCloskey Varnish Company (A)** ..... Howard W. Hecht, Martin Sargent,  
7600 State Road, Philadelphia, Pa. 19136 Warren W. Friedel, Paul Gates,  
Dr. Umberto Ancona, Joseph M. Coyne

**Milton Can Co., George A. (B)** ..... George E. Miles, William A. Scherr  
580 Division Street, Elizabeth, N.J. 07201

**NL Industries Inc. (A)** ..... Donald J. Fritz, L. M. Giorgio  
2607 E. Cumberland St., Philadelphia, Pa. 19125

**NL Industries, Inc., Titanium Pigments Div. (B)** ..... Garret Hiers, Jr.  
725 Park Ave., East Orange, N.J. 07017

**New Jersey Zinc Company, The, Div. G&W (B)** ..... Paul L. Hoffman  
65 E. Elizabeth Ave., Bethlehem, Pa. 18018

**PFD/PENN Color, Inc., Subs. of Bonn Industries, Inc. (B)** ..... Robert A. Schoen,  
400 Old Dublin Pike, Doylestown, Pa. 18901 Edgar N. Putnam,  
Claude C. O'Brien, George Patterson, Robert Polfus

**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** ..... Linda L. Tomsyck  
230 Brighton Road, Clifton, N.J. 07012

**Publicker Industries Inc. (B)** ..... Thomas F. Murphy  
1429 Walnut Street, Philadelphia, Pa. 19102

**Quaker City Chemicals, Inc. (B)** ..... Benj. Chatzinoff, Larry V. Metzman  
Cottman Avenue and Milnor Street, Philadelphia, Pa. 19135

**Reichard-Coulston, Inc. (B)** ..... J. M. Coulston  
15 East 26th Street, New York, N.Y. 10010

**Reichhold Chemicals, Inc. (B)** ..... W. Chancellor, R. J. Bush, G. Dobson  
Office #412 Dublin Hall, Blue Bell Office Campus, 1777 Walton Road,  
Blue Bell, Pa. 19422

**Rohm & Haas Company, Coatings Department (B)** ..... J. Donald Urquhart  
Independence Mall West, Philadelphia, Pa. 19105

**Rowley & Co., Inc., Geo. A. (B)** ..... Robert S. Bogatin, Stuart S. Peltz,  
937-41 North Front Street, Philadelphia, Pa. 19123 Lawrence J. Kelly,  
Jack R. Steponick, Robert S. Bogatin, Jr.

**Senn, Inc., George, Division Globe Solvents Co., Inc. (B)** ..... Joseph McNally, Jr.,  
2200 East Westmoreland St., Philadelphia, Pa. 19134 Jack Brennan,  
Stuart Losben, Jerry Rademan

**Sherwin-Williams Company, The (A)** ..... R. G. Forsythe, W. J. Lewis, J. J. Winters  
555 E. City Line Avenue, Bala-Cynwyd, Pa. 19004

**Sherwin-Williams Chemicals (B)** ..... William H. Ferry  
30 Washington Avenue, Haddonfield, N.J. 08033

- Sherwin-Williams Company, Container Division (B)** ..... Thomas F. Higgins  
Haddonfield, N.J. 08033
- Sherwin-Williams Co., The (A)** ..... A. F. Gosa  
Gibbsboro, N.J. 08026
- Spencer Kellogg, Div. of Textron, Inc. (B)** ..... Theodore Hilbert  
143 River Road, Edgewater, N.J. 07020
- Spruance Co., The Gilbert (A)** ..... Robert M. Cox, Sr., Robert M. Cox, Jr.,  
Richmond & Tioga Streets, Philadelphia, Pa. 19134 Charles Robbins,  
R. T. Greene, R. L. Colvin
- Sun Chemical Corp. Pigments Div. (B)** ..... John P. Clare  
805 Monroe Avenue, Ardsley (Glenside), Pa. 19038
- Sun Oil Co., Petrochemical Div. (B)** ..... Calvin G. Barwis, R. A. Lush  
1608 Walnut Street, Philadelphia, Pa. 19103
- Superior Varnish & Drier Co. (B)** ..... Joseph S. Stevens, Harry F. Best,  
Crescent Blvd., Merchantville, N.J. 08109 Joseph W. Stevens
- Tenneco Chemicals, Inc. (Organics and Polymer Div.) (B)** ..... Jack Collins,  
7 Wynnewood Road, Wynnewood, Pa. 19096 J. Clancy, H. Baumbach, Ted Wisniewski
- Toebe Chemical Corp (B)** ..... G. E. Peter Toebe, Peter C. Toebe  
The Strafford Building #4, 175 Strafford Avenue, Wayne, Pa. 19087
- Union Carbide Corporation, Coatings Intermediate Division (B)** ..... Brian A. Arndt  
Route 38—Plesant Valley Road, Morrestown, N.J. 08057 Ronald R. Terrill,  
Joe Malbroue, David G. Simpson
- Van Horn, Metz & Co., Inc. (B)** ..... Douglas H. Everett, John F. Boorman,  
201 East Elm Street, Conshohocken, Pa. 19428 James Willis, H. Morgan Smith
- Wagner Co., Inc., Charles A. (B)** ..... Edward Rabon, Ward Stackhouse, Wayne Rabon,  
4455 North 6th Street, Philadelphia, Pa. 19140 Arthur D. Patrick,  
John E. Gulick
- West Co., O. L. (B)** ..... O. L. West  
Box 786, Bryn Mawr, Pa. 19010
- Witco Chemical Co., Inc. (B)** ..... Maurice Shaw  
277 Park Avenue, New York, N.Y. 10017

**PITTSBURGH PAINT & COATINGS ASSOCIATION**  
Pittsburgh, Pennsylvania  
Tenure: September—September

**President, WILLIAM D. TIERNEY**  
Ciba-Geigy Corporation

**Secretary, JAMES K. WHITE**  
2849 Middletown Road, 15204

**Vice President, JOHN J. BORGO**  
E. E. Zimmerman Co.

**Treasurer, C. G. FROST**  
Sterling Div., Reichhold Chemicals Inc.

**FIRM**

**REPRESENTATIVES**

- Allegheny Solvents & Chemicals Co. (B)** ..... David W. Courtney  
Box 15597, Montour Branch, 15244
- Aluminum Company of America (B)** ..... James P. Mitchell  
1501 Alcoa Bldg., 15219

**American Can Co. (B)** ..... James P. O'Reilly  
1725 Washington Road, 15241

**American Chemsol Corp. (B)** ..... Leonard Messer  
4th & Locust, Box 231, Coraopolis, Pa. 15108

**Ashland Chemical Co. (B)** ..... Walter R. Penterman, Ed. Threlkeld  
150 Fourth Ave., Freedom, Pa. 15042

**Bell Co., S. H. (B)** ..... Walter D. Bauer  
105 Brilliant Ave., 15215

**Chase Chemical Corp. (B)** ..... E. R. Coyle  
3527 Smallman St., 15201

**CIBA-GEIGY Products Corp. (B)** ..... William D. Tierney  
Three Parkway Center, Suite 213-A, 15220

**Commercial Solvents Corp. (B)** ..... Paul A. Weinberg  
1200 West Ninth St., Cleveland, Ohio 44113

**Continental Can Co., Inc. (B)** ..... G. E. Renner, L. N. Reed  
Two Allegheny Center, Room 435, 15212

**Davies Can Co. (B)** ..... James D. Woodworth  
P.O. Box 68, Ohio River Blvd., Leetsdale, Pa. 15056

**du Pont de Nemours & Co. Inc. (B)** ..... Donald L. Brainerd  
5001 Mayfield Road, Cleveland, Ohio 44124  
107 Crestwood Drive, Brookmead Hill, 15237 ..... D. Edward Sherwood Jr.  
7250 Cicero Ave., Chicago, Ill. 60646 ..... Dennis M. Roberts

**F B C Corporation (B)** ..... Lad D. Hudac  
56 Sexton Road, McKees Rocks, Pa. 15136

**Hammond Lead Products, Inc. (B)** ..... J. S. Nordyke  
425 Manor Oak Drive, 1910 Cochran Road, 15220

**Koppers Co. Inc. (B)** ..... Kenneth Hoy  
Room 1350, Koppers Bldg. 15219

**NL Industries, Inc., Titanium Pigments Div. (B)** ..... Leif E. Carlson  
272 Hays Road, 15241

**Neville Chemical Co. (B)** ..... L. V. Dauler  
Grand Ave., Neville Island 15225

**New Jersey Zinc Co. (B)** ..... Jon Daugherty  
66 South Miller Road, Akron, Ohio 44313

**PPG Industries, Inc.** ..... G. Robert Swaney, F. P. Emmerling  
One Gateway Center 15222

**Royston Laboratories, Inc. (B)** ..... J. H. Royston  
128 First St. 15238

**St. Joe Minerals Corp. (B)** ..... Henry E. Pence  
Box "A", Monaca, Pa. 15061

**Sterling Division of Reichhold Chemicals, Inc. (A)** ..... C. G. Frost  
Haysville, Sewickley, Pa. 15143

**Union Carbide Corp., Chemicals Div. (B)** ..... G. W. Cochrane  
 Parkway Center, 875 Greentree Road 15220  
**Van Horn, Metz & Co. Inc. (B)** ..... J. Michael Gillen  
 1612 Potomac Ave., 15216  
**Watson-Standard Co. (A)** ..... William H. Mower  
 P.O. Box 11250, 15238  
**Wolf Container & Chemical Co. (B)** ..... Leonard N. Wolf  
 241 Silver Oak Drive 15220  
**Zimmerman Co., E. E. (A)** ..... E. E. Zimmerman  
 2010 Clark Bldg., 717 Liberty Ave. 15222  
**Zoller Co., Alan C. (B)** ..... Alan C. Zoller  
 400 Penn Central Blvd. 15235

**PORTLAND PAINT & COATINGS ASSOCIATION**  
**Portland, Oregon**  
**Tenure: September—June**

**President, JACK MEYERS**  
 Myers Drum Co.

**Vice President, GRANVILLE SCHAEDEL, JR.**  
 Lilly Industrial Coatings Inc.

**Secretary-Treasurer, LUCIA ALSOP**  
 Fred E. Alsop Company

**FIRM**

**REPRESENTATIVES**

**Alsop Co., Fred E. (Life Member)** ..... Lucia Alsop  
 1510 N.E. 19th Avenue, 97232  
**American Mineral Spirits Co.** ..... Fred G. Howard  
 Western Division, 2000 E. Columbia Way, Vancouver, Washington 98661  
**Ashland Chemical Co., Division of Ashland Oil** .....  
 Kent, Washington 98031  
  
**Benson Chemical Corp.** ..... Robert Eaton  
 2728 N.W. Nela, 97210  
**Boysen Paint Co.** ..... Scott Shannon, Gary Welp  
 2110 N.W. 22nd Ave., 97210  
  
**Cargill, Inc.** ..... Doug Graff  
 1111 West 11th St., Vancouver, Washington, 98660  
**Carlson, Robert (Life Member)** .....  
 12740 S.E. Ridgecrest Rd., 97236  
**Central Solvents & Chemicals** ..... Richard G. Sawyer  
 10821 N. Lombard St., 97220  
**Continental Can Co., Inc.** ..... Ronald E. Klimas  
 10200 N. Lombard, 97203  
**Cordano Chemical Co.** ..... Warren Cordano, William Cordano  
 3322 N.W. 35th Ave., 97210

**Cupper, W. A. (Life Member)** .....  
81 Tanglewood Drive, Lake Oswego, Oregon 97034

**DuPont de Nemours Co., Inc., E. I., Pigment Dept.** ..... Victor Townsend  
150 N. Santa Anita Ave., Arcadia, California 91006

**Gibson-Homan Co.** ..... Clifford Hartung  
3419 S.W. Moody St., 97201

**Gilsonite, Inc.** ..... Claire Bartel  
2946 N.E. Columbia Blvd., 97211

**Glidden-Durkee Co.** ..... Robert J. Ashton  
2800 N.W. 31st Ave., 97210

**Gough, George H., Jr. (Life Member)** .....  
3448 N.W. Franklin Ct., 97210

**Great Western Chemical Co.** ..... Stanley B. Buratto  
11440 S.W. Tiedeman Ave., Tigard, Oregon 97223

**Guardsman Chemical Coatings, Inc.** ..... M. Dan Levin, Leo M. Bergman  
4200 Fruit Valley Road, Vancouver, Washington 98660

**Helzer Chemical Company** ..... Norman J. Helzer  
3601 N.W. Yeon Ave., 97210

**Hercules Co.** ..... Tom Shea

**Imperial Paint Co.** ..... Don Rearden, Clyde Gibson  
2526 N.W. Yeon Ave., 97210

**Lilly Industrial Coatings, Inc.** ..... Granville Schaedel, Jr.  
614 S.W. Wood, Hillsboro, Oregon 97123

**Longview Paint & Varnish Co.** ..... William Sailors, Robert Sailors  
1203 California Way, Longview, Washington 98632

**Loomis Chemical Co.** ..... Richard Loomis  
2011 N. Columbia Blvd., 97217

**Marchi, Victor H. (Life Member)** .....  
P.O. Box 865, Neskowin, Oregon 97149

**McCloskey Varnish Co.** ..... Carlton R. Huntington, John H. Daller  
4155 N.W. Yeon Ave., 97210

**Miller Paint Co.** ..... Walter Miller  
3176 S.E. Grand Ave., 97214

**Miller Paint Co. (Factory)** ..... John Buckinger, Jr.  
210 S.E. Madison St., 97214

**Myers Drum Co., Sub. Kaiser Steel Co.** ..... Jack Meyers  
8435 N.E. Killingsworth St., 97220

**NL Industries, Inc., Titanium Pigments Div.** ..... Hank Bottemiller  
4606 S.E. Concord Road, Milwaukie, Oregon 97222

**Pfizer & Co., Chas.** ..... Richard Haas  
3333 N.W. Industrial St., 97210

**Reliance Universal** ..... Victor Jacques  
1660 Cross, SE, Salem, Oregon 97302

Rodda Paint Co. . . . . Thomas Braden, Jr.  
6832 S.W. Macadam Ave., 97219

Shelton Co., J. F. . . . . Jack Shelton  
1238 N.W. Glisan St., 97209

Sherwin-Williams Co., Commercial Branch . . . . . Norman Pierson, Carroll Maxwell  
3469 N.W. Yeon Ave., 97210

Sherwin-Williams Co., Chemical Coatings Division . . . . . Jerry L. Goodland  
6100 S.W. Macadam Ave., 97201

Spe-De-Way Products Co., Inc. . . . . Russell Sommer  
P.O. Box 17192, Kenton Station, 97217

Standard Oil of California . . . . . J. A. Doneka  
520 S.W. Yamhill, 97204

Union Carbide Chemical & Plastic Div.. . . . . Robert W. Page  
1 California St., San Francisco, California 94111

Van Waters & Rogers, Inc. . . . . Jay Mitchell  
3950 N.W. Yeon Ave., 97210

Zehring Corporation . . . . . Art Henderson  
2201 N.W. 20th Ave., 97209

**PUGET SOUND PAINT AND COATINGS ASSOCIATION**  
**Seattle, Washington**  
**Tenure: September—September**

**President, WALTER L. FLEISHER**  
General Can Co.

**Secretary, DONALD JONES**  
Reichhold Chemicals Inc.

**Vice President, WILLIAM L. SMITH**  
Preservative Paint Co.

**Treasurer, KNUTE KLEPP**  
The Sherwin-Williams Company

**FIRM**

**REPRESENTATIVES**

**American Can Company (B)** . . . . . Paul Herrett  
2601 Elliott Avenue 98101

**American Tar Company (A)** . . . . . Alan Kutz  
1700 North Northlake Way 98103

**Andrews & Associates (B)** . . . . . P. J. Andrews  
9836 - 41st N.E. 98188

**Ashland Chemical Company (B)** . . . . . Fred Schmucker, Miki Nakamura  
831 - 5th Ave. South, Kent, Washington 98031

**Benson Chemical Corp. (B)** . . . . . W. Ronald Benson, Bill Clary  
2450 - 8th Ave. South 98134

**Binks Manufacturing Company (B)** . . . . . A. B. James, J. C. Levell  
1749 First Avenue South 98134

**Cargill, Inc.** ..... Barry Walborsky  
 5501 Aripport Way South, 98108  
**Central Solvents & Chemicals Company, West Coast Division (B)** ..... Don S. McKenzie  
 7601 S. 190th, Kent, Wash. 98031  
**Chemical Processors, Inc. (B)** ..... Newton Clark, John Kasalko, Ronald West  
 5501 Airport Way South 98108  
**Continental Can Company (B)** .....William C. Wilkenloh  
 601 Myrtle Street 98108  
**Cordano Chemical Co., Inc. (B)** .....Win Case  
 2400 6th Ave. South 98134  
**Cowman-Campbell Paint Company (A)** ..... E. A. Cowman, Robert Gregory,  
 5521 Ballard Ave., N.W. 98107 Robert Zeissler  
  
**Daly's Inc. (D)** .....Herb Paulson  
 1121 North 35th, 98103  
**Dow Chemical Company (B)** ..... Dale Bryan  
 777 - 106th N.E. Bellevue, Wash. 98004  
**Durkin Chemicals Inc. (B)** ..... Roy C. Durkin, Hans E. Wendler  
 10905 - 12th Ave. N.E., Kirkland, Wash. 98033  
  
**Farwest Paint Mfg. Company (A)** ..... Robert Sheehan, Paul E. Sheehan  
 329 S. Kenyon Street 98108  
**Forest Interiors Corp., Subsidiary of Darworth, Inc. (A)** ..... Clarence D. Stone,  
 P.O. Box 1848, 98111 A. V. Hooper  
**Fuller-O'Brien Corporation (A)** ..... W. R. Pittman, J. Marshall Johnstone,  
 4918 Leary Ave., N.W., 98107 Owen Roberts  
  
**Gaco Western Inc. (D)** .....Aubrey Davis, Adrian Jenkins, Wm Shackford,  
 18700 S. Center Pkwy., Tukwila, Wash. 98188 Chuck Bededeard  
**General Can Company (B)** .....Walter Fleisher  
 6749 East Marginal Way South 98108  
  
**Jarvie Paint Manufacturing Company (A)** ..... Daniel G. Jarvie, Tom E. Jarvie  
 760 Aloha Street 98109  
  
**Liquid Coatings, Inc. (A)** .....Dale R. Dewey  
 23305 Highway 99, Edmonds, Wash. 98020  
  
**Matson Paint Products, Inc. (A)** ..... T. C. Matson, R. Keith Miller  
 835 N.W. 49th St. 98107  
**Miller Paint Company, The (A)** ..... Karl V. Lysell  
 1500 N.W. Leary Way 98107  
  
**N L Industries, Inc. (B)** .....Robert B. Sahlberg, Svend Stubb  
 1128 S.W. Spokane St. 98134  
  
**Olympic Stain, A Division of Comerco Inc. (A)** ..... Roger Victor  
 1148 N.W. Leary Way, 98107 Bill Hahn, C. J. Kaye, Chuck Alm

- PPG Industries (B) ..... John Simmons, Michael H. Gunter  
234 Dexter Avenue North, 98109
- Parker Paint Manufacturing Company, Inc. (A) ..... George Martin, Ernest Williams  
3302 S. Junett Street, Tacoma, Wash., 98411
- Parker Paint Sales (B) ..... Gale Mead  
5500 - 14th N.W. 98107
- Preservative Paint Company (A) ..... W. L. Smith, Donald H. Bechtel  
5410 Airport Way South 98108
- Reichhold Chemicals, Inc. (B) ..... Gene Inman, Don Jones  
P.O. Box 1482, Tacoma, Wash. 98401
- Richards Brush Company (C) ..... W. Thomas Richards  
3229 Airport Way South 98134
- Rohm & Haas Company ..... Jay Mouton  
1238 N.W. Glisan St., Portland, Ore. 97209
- Rudd Paint & Varnish Company (A) ..... Alan M. Park, Mac Park  
1630 15th Ave. West 98199
- Sherwin Williams Company, The (A) ..... Dallas G. Graham  
2021 - 22nd Ave. So. 98144  
Automotive Division ..... Knute Klepp  
2027 - 22nd South 98144  
2450 - 6th Ave. South, 98134 ..... Robert B. Munday
- Smith & Ardussi, Inc. (B) ..... John A. Ardussi, Dorothy Smith, Wayne Jones  
c/o Union Warehouse & Transfer Co., 115 S. Dawson St. 98108
- Standard Oil Co. of California, Western Operations, Inc. (B) ..... Walter Carroll  
11735 - 15th Ave. N.E., 98125
- Technical Research Company, Inc. (A) ..... Robert W. Daley, Richard Cook,  
13535 Monster Road 98178 ..... Freckerick Kern, Robert Lent
- Union Carbide Corporation (B) ..... R. C. Tomczak  
1000 Riverbend Drive, West Linn, Oregon 97068
- Van Waters & Rogers, Inc. (B) ..... Robert Swanson, Louis Waldron  
8201 South 212th

**ROCKY MOUNTAIN PAINT & COATINGS ASSOCIATION**  
Denver, Colorado  
Tenure: September—September

President, NEIL THOMPSON  
KWAL Paints Inc.

Secretary, RON VANDER HAAR  
Independent Petro Chemical Corp.

Vice President, JOHN DELMONICO  
PPG Industries, Inc.

Treasurer, DOUGLAS MEYER  
Packaging West, Inc.

Executive Secretary, EDWARD W. VAN CLEEF  
7255 East Quincy Avenue, Apt. 404

**FIRM**

American Mineral Spirits .....  
1535 W. 13th Avenue, PO Box 4188, Denver, CO-80204

**REPRESENTATIVES**

H. E. Anderson, Wilbur Frey,  
Donald Shillingburg

**Bennett Paint Co.** . . . . . Richard S. Bennett  
 65 West 1st South, PO Box 1320, Salt Lake City, Utah 84110  
**Brandt, Inc., George C.** . . . . . Donald R. Bagge  
 4200 Garfield St., Denver, CO 80216  
  
**Colorado Paint Co.** . . . . . Ken Valis  
 4747 Holly St., Denver, CO 80216  
  
**Egloff and Associates, W. G.** . . . . . W. G. (Bill) Egloff  
 1800 So. Newport, Denver, CO 80222  
**Elick Co., R. O.** . . . . . Russ Elick  
 1405 Florence St. #A, Aurora, CO 80010  
  
**Herr-Hartnell** . . . . . Bob Hartnell, Lou Herr  
 2101 Blake St., Denver, CO 80205  
  
**Independent Petrochemical Co.** . . . . . Ron Vonder Haar  
 PO Box 1358, 3350 South Zuni St., Englewood, CO 80110  
  
**Jourgensen Paint Co.** . . . . . John Jourgensen  
 780 Flagstaff Rd., Boulder, CO 80302  
  
**Kohler-McLister Paint Co.** . . . . . Al Brainard, Phil Rogers  
 PO Box 546, 1201 Osage St., Denver, CO 80204  
**Kwal Paint Co.** . . . . . Neil Thompson  
 PO Box 5231 T.A., 3900 Joliet St., Denver, CO 80239  
  
**Leopold & Diner Associates, Inc.** . . . . . Ron J. Silensky  
 6869 So. Emporia St., Suite 100, Englewood, CO 80110  
 Ed Diner  
  
**Marepco** . . . . . John Fattor, Henry Afman  
 601 So. Jason St., Denver, CO 80223  
**Moore & Co., Benjamin** . . . . . Donald E. Turner, John A. Hass  
 2500 Walnut St., Denver, CO 80201  
**Mullin Co., J. D.** . . . . . J. D. Mullin  
 Box 342, Broomfield, CO 80020  
**M & W Sales Associates, Inc.** . . . . . Jesse E. Fowler  
 351 W. 45th Avenue, Denver, CO 88216  
  
**Old Western Paint Co.** . . . . . John A. Delmonico  
 2001 W. Barberry Place, Denver, CO 80204  
  
**Packaging Corporation of America** . . . . . E. S. Small  
 PO Box 16279, Denver, CO 80216  
**Packaging West, Inc.** . . . . . Douglas H. Meyer  
 5155 E. 46th Ave., Denver, CO 80216  
**Peterson Paint Co.** . . . . . Ed Peterson  
 170 So. Santa Fe Ave., Pueblo, CO 81002  
**PPG Industries, C & R Div.** . . . . . Jerry Payne  
 PO Box 4307, Santa Fe Station, Denver, CO 80204

Riekas & Sons, S. . . . . Carl Riekas  
 4901 Ironton St., Denver, CO 80239

Sherwin-Williams Co. . . . . Dick Lawrence  
 1501 W. Evans Ave., Denver, CO 80223

Thompson-Hayward Chemical Co. . . . . Virgil W. Jackson  
 4941 E. 39th Ave., Denver, CO 80207

Valspar Corporation, The . . . . . Darwin Rosenberg  
 2601 Blake St., Denver, CO 80205

Van Waters & Rogers, Inc. . . . . Dirk Verhagen, James G. Hohn, Lawrence D. Squier  
 4300 Holly St., Denver, CO 80216

**ST. LOUIS PAINT AND COATINGS ASSOCIATION**  
 St. Louis, Missouri  
 Tenure: May—May

**President, OLIVER V. MEENTEMEYER**  
 Don V. Davis Company

**Secretary, HOWARD JEROME**  
 Spatz-Vane Calvert Paint Co.

**Vice President, FRED C. WEBER, JR.**  
 Archway Chemical & Supply Co.

**Treasurer, J. BALIN**  
 ASARCO

**FIRM**

**REPRESENTATIVES**

**Alumatone Corp., (Chromatone Corp.) (A)** . . . . . Raymond G. Miller  
 9670 Olive Blvd., 63132

**Aluminum Company of America (B)** . . . . . Harry M. Sumner, R. F. Blomquist,  
 8301 Maryland Ave., 63105 J. R. Tucker, Jr.

**American Cyanamid Co., Pigments Division (B)** . . . . . Douglas M. Evans, F. O. Stickle  
 P.O. Box 251, 63166

**American Paint Journal Company (C)** . . . . . A. F. Voss, Jr., W. Clark Voss,  
 2911 Washington Ave., 63103 Fred Schulenberg, Clark Voss, Jr.

**ASARCO, Inc. (B)** . . . . . W. J. Bolin  
 720 Olive St., Suite 2506, 63101

**AMSCO Division of Union Oil Co., of Calif. (B)** . . . . . Roland H. Chidley,  
 200 E. Gulf Rd., P.O. Box 100, Palatine, Ill. 60067 Charles P. McClure

**Archway Chemical & Supply, Inc. (B)** . . . . . Fred C. Weber, Jr., John T. Baumstark,  
 4321 Chouteau Ave., 63110 E. Randolph Beckmann, Edward Ucinski,  
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**Ashland Chemical Company, Industrial Chemicals & Solvents Div. (B)** . . . R. G. Van Allen,  
 7710 Polk St., 63111 B. J. Ahring, R. J. Irvine,  
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**Banner Paint Div., Rockford Chemical Coatings, Inc. (A)** . . . . . Albert D. Holden,  
 1825 Ave. "H" 63125 Mel L. Meyer

**Bauman Company, Ivan T. (B)** . . . . . Ivan T. Bauman, Dale Meyer, J. Douglas Caldwell  
817 North Second St., 63102

**Biddle Company, The (A)** . . . . . Kenneth D. Biddle, William P. Beavers  
2817 Breckenridge Industrial Court, 63144

**Cabot Corporation, Cab-O-Sil Division (B)** . . . . . Brad Thorburn  
416 Ridge Crest Dr., Richardson, Texas 75080

**Carboline, Co., (A)** . . . . . John F. Montle, Robert R. Rosenthal  
350 Hanley Industrial Court, 63144

**Chemtech Industries, Inc. (B)** . . . . . James L. McQuie, Willis L. Loewenhaupt  
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**Ciba-Geigy Corporation (B)** . . . . . Ben Johnson  
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**Cities Service Co., Columbian Division (B)** . . . . . William G. Kitzmiller,  
7750 Clayton Rd., Suite 209, 63117 . . . . . Lowell E. Mackey, G. W. Fordham,  
Shirley Breece

**Commercial Solvents Corp. (B)** . . . . . Jule C. Short  
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1817 W. Fullerton Ave., Chicago, Ill. . . . . Ed Kendal

**Davis Company, Don V. (A)** . . . . . Joseph L. Hackney, Oliver V. Meentemeyer  
4200 N. Second St., 63147

**Diamond Shamrock Chemical Company (B)** . . . C. F. Hammann, Iver Tollifson, W. N. Simer  
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**Process Chemical Division (B)** . . . . . Patrick F. Hand  
2208 Westridge Road, Louisville, Ky. 40222

**Dow Chemical Company, The (B)** . . . . . E. Ted Mann, B. M. Coons, T. J. Overdeck,  
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**Dresser Minerals, Division Dresser Industries Inc. (B)** . . . . . William L. Smith,  
P.O. Box 6504, Houston, Texas 77005 . . . . . Doyne E. Sizemore

**Eagle-Picher Industries, Chemicals & Fibers Division (B)** . . . . . Robert W. Greer  
P.O. Box 340, Hillsboro, Ill. 62049

**Etzkorn Company, D. J. (B)** . . . . . Donald J. Etzkorn, Randell J. Etzkorn  
Room 411, 230 South Bemiston Ave., 63105

**EXXON Chemical Co., U.S.A. (B)** . . . . . J. I. Greenmun  
200 South Bemiston Ave., 63105

**G. P. F. Company (B)** . . . . . W. R. Thomas  
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324 N. 15th St., Milwaukee, Wisc. 53201 . . . . . Willard J. Flint

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**F. R. Hall & Company (B)** . . . . . Ford R. Hall, John T. Dillingham  
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**Hercules, Inc., Coatings & Specialty Products Division (B)** . . . . . Herman G. Philips, Jr.,  
7733 Forsyth Blvd. 63105 . . . . . Joseph R. Wrobel  
**Organics Dept.** . . . . . R. Stephen Sumption, George H. Laut

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**Subsidiary Charter International Oil Company (B), 3930 Chouteau Ave., 63110**

**Kerr-Mc Gee Chemical Corp. (B) . . . . .** S. H. Linderman, Jr., D. E. Benoit  
2314 Carolina Ave., Louisville, Ky. 40205

**M-R Plastics & Coatings Inc. (A) . . . . .** Marvin S. Wool, Roger W. Heitland  
11460 Dorsett Rd., 63043

**Marsh Stencil Machine Co. (B) . . . . .** Ronald L. Pospeshil  
707 East "B" St., Belleville, Ill. 62222

**McKesson Chemical Co., Division of Foremost-Mc Kesson Inc. (B) . . . . .** Jack Riordan,  
P.O. Box 5516, 63147 James Lacey

**Missouri Paint & Varnish Co. (A) . . . . .** A. F. Gross, C. A. Schraudenbach  
5125 North Second St., 63147

**Missouri Solvents & Chemicals Company: . . . . .** E. Joseph Saake, Harry E. Niehaus,  
**Subsidiary Central Solvents & Chemical Co. (B)** Jack Kratky,  
419 E. DeSoto Ave., 63147 Jerry P. Tebbano, Michael C. Tinkler

**Mooney Chemicals Inc. (B) . . . . .** Thomas M. Semmens  
2301 Scranton Rd., Cleveland, Ohio 44103  
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**Moore & Company, Benjamin (A) . . . . .** A. G. Dyer, Jr.  
1630 South Second St., 63104

**Morris Industries, Inc. (A) . . . . .** Edward Hinden  
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**N. L. Industries De Lore Products, Industrial Chemical Division (B)**  
P.O. Box 2808, 63111 . . . . . Bernard J. Hoffman

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Carondelet Sta. 63111 . . . . . Ivan B. Lampe, Wally W. Gaus  
301 South Woodlawn Ave., 63127 . . . . . James C. Marden

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**Northwestern Bottle Company, Container Division (B) . . . . .** Meyer Kranzberg,  
2222 North Second St., 63102 John D. Robinson

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6300 Bartmer Industrial Dr., 63130 Richard C. Bradley, Jr.

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**Rohm & Haas Co. (B)** ..... Walter J. Harland  
2200 South Brentwood Blvd. 63144

**St. Louis Paint Mfg., Co. (A)** ..... John S. Steiner  
2500 Ohio Ave., 63104

**Shell Chemical Co., Chemical Sales Division (B)** ..... Claude F. Brice,  
500 Northwest Plaza, St. Ann, Mo. 63074 J. S. Dragonetti

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11480 Warnen Rd., 63043 Gerard G. Sarnataro

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**Sinnett Lacquer Mfg., Co. (A)** ..... C. Samuel Sinnett, John W. Kemper  
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3418 Gratiot, 63103

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**Thompson-Hayward Chem. Co., Div. of North American Philips Corp. (B)** ... Harold Proot,  
4330 Geraldine Ave., 63115 Philip Engel, Leo Stremiau,  
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10 S. Brentwood Blvd., 63105

**U.S. Paint, Lacquer & Chemical Co. (A)** ..... Edward P. Hoffman, Roger Luthenaur  
2115 Singleton St., 63103

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400 N. Michigan Ave., Chicago, Ill. 60611

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**Los Angeles, California**  
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**Harmon Colors Department** ..... Richard L. Beltrami  
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6608 E. 26th St., Los Angeles 90022 ..... Al Cipriano, W. E. Brede, T. A. O'Reilly,  
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1021 N. Mission Road, Los Angeles 90033  
E. J. Fitzgibbon

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**Bennett Industries, Inc. (B)** ..... H. R. Medeiros, J. E. Fogarty, Jim Kniest  
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1319 Boyd Street, Los Angeles 90033

**Binks Manufacturing Co. (B)** ..... J. L. Malgren  
 2553 S. Garfield, Los Angeles 90040  
**Borden Chemical Co., The (B)** ..... R. G. Hagemeyer, J. F. Calkin  
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**Celanese Resin Systems, Division of Celanese Coatings** ..... H. Don Smith  
**& Specialties Company (A)** 3929 Medford St., Los Angeles 90063  
**Central Solvents & Chemical Company (B)** ..... K. M. Jagers, H. Lamb, A. M. Schulten,  
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**CIBA-GEIGY Corp., Resins Department (B)** ..... K. C. Johnson  
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**Cities Service Company, Columbian Division (B)** ..... Louis J. Beato, B. N. Cotton,  
 1400 N. Harbor Blvd., Fullerton 92635 ..... W. M. Walker  
**Commercial Solvents Corp. (B)** ..... A. P. Guill, R. C. Brown, J. R. Wolfe  
 Box 151, San Jose 95103  
**Western Sales Representative**  
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 P.O. Box 2176, Los Angeles 90051 ..... A. R. Yerby  
 620 Lamar St., Los Angeles 90031  
**Conroy-McKibben Chemical Co. (B)** ..... H. J. McKibben, N. P. Conroy  
 4347 Exchange Ave., Los Angeles 90058  
**Consolidated Paint Co. (A)** ..... B. M. Smiland  
 3101 E. 11th Street, Los Angeles 90023  
**Container Industries Inc. (C)** ..... D. R. Anderson  
 10320 Glenoaks Blvd., Pacoima 91331, P.O. Box 1998  
**Continental Can Co., Inc. (B)** ..... G. R. McCarter, J. R. Ramsay  
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**Custom Building Products (A)** ..... Sam Pearce, Thomas R. Peck  
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**Davis, Frank D. Company (B)** ..... Samuel C. Harris  
 3285 East 26th St., Los Angeles 90023  
**Deft, Inc. (A)** ..... W. J. Desmond, F. B. Desmond, Irwin Levine, W. A. Desmond,  
 612 Maple Ave., P.O. Box 3669, Torrance 90510 ..... C. S. Jesmer, W. K. Martin

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 615 West Grove Ave., Orange 92668  
**Dexter Corp, Hysol Division (A)** . . . . . Ronald L. Amon, T. D. Clark  
 15051 E. Don Julian Rd., City of Industry 91745  
**Dorsett & Jackson, Inc. (B)** . . . . . Romer E. Johnson  
 3800 Noakes St., Los Angeles 90023  
**duPont deNemours & Co., E.I., Pigment Division (B)** . . . . . James J. Flinn,  
 150 N. Santa Anita Ave., Suite 880, P.O. Box 900, Arcadia 91006 Leonard F. Smith,  
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**Plastics Department** . . . . . L. L. Burr, C. P. Argana  
 1800 N. Highland Ave., Los Angeles 90028  
  
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 1541 Wilshire Blvd., Los Angeles 90017  
**Elliott Enterprises (C)** . . . . . J. R. Elliott, Ronald R. Elliott  
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**EVR-Gard Coatings Corp. (A)** . . . . . Victor Schneider  
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**E Z Paintr Corp. (B)** . . . . . Bob L. Jauert  
 317 E. 4th St., Los Angeles 90013  
  
**Fraze Paints (A)** . . . . . N. L. Frazee, C. F. Waltman, S. R. Frazee, Jr.  
 6625 Miramar Rd., San Diego 92121  
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 121 W. Whittier Blvd., La Habra 90631  
**Glidden Durkee, Div. of SCM Corp. Pigments & Color Group (B)** . . . . Fred A. Downer, Jr.  
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**Grow Chemical Coatings Corp (B)** . . . . . James L. Sanseverino  
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 4000 Birch St., Newport Beach 92660 Kerwin J. Lebeis  
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**Hirt Combustion Engineers (C)** . . . . . John H. Hirt  
 931 South Maple Ave., Montebello 90640

**Horn, E. T. Co. (B)** . . . . . E. T. Horn, P. J. Marantette, Gene E. Alley, D. R. Curl,  
16141 Heron Ave., La Mirada 90638 H. N. McClanahan, R. C. Sutherland II,  
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**Inmont Corp.—Color Systems (B)** . . . . . Andrew R. Ellis  
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**Jennat Corporation—Subsidiary of Union Carbide Corp. (B)** . . Nathan Lasher, J. B. L. Haley  
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**Koppers Company, Inc. (A)** . . . . . Marion Stalker  
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**Lawson Chemical Products Co. (A)** . . . . . Lewis S. Lawson  
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**Linley Publishing Co. (C)** . . . . . E. C. Ansley  
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**Los Angeles Solvent Co. (B)** . . . . . Arnold Rosenthal  
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**Lynch & Co., A. J. (B)** . . . . . George Western, R. A. Mack, J. M. Snell, Allen Neal  
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4300 W. 190th St., Torrance 90503 Robert M. Abrams, Barry T. Sakamoto

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**McKesson Chemical Co. (B)** . . . . . Edward M. Burner  
5353 Jillson St., Los Angeles 90040

**Monsanto Co. (B)** . . . . . A. J. Morange, A. L. Klemm, A. L. Bonutto, M. D. Card  
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**Moore & Co., Benjamin (A)** . . . . . William A. Larsen  
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**Myers Drum Co. (B)** . . . . . George J. Ralston, John B. Adams, Peter D. Hogan,  
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15715 Phoebe, La Mirada 90638

**Neville Chemical Co. (B)** . . . . . William T. Cloake  
2201 East Cerritos Ave., Anaheim 92805

**New Jersey Zinc Co., The (B)** ..... Alvin S. Floen, L. W. Foster  
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**N. L. Industries, Inc. (A)** ..... N. T. Dietz, William Schaefer, R. J. Marklin  
3113 E. 26th St., Los Angeles 90023

**Oil & Solvent Process Co. (B)** ..... Donald A. Peckham  
1704 W. First St., P.O. Box 907, Azusa 91702

**Pacific Coast Drum, dba: Gene's Cooperage Co. (C)** ..... Gene Bartolotti  
2200 N. Rosemead Blvd., So. El Monte 91733

**Pactra Industries, Inc. (A)** ..... George G. Stefani  
7060 Hollywood Blvd., Los Angeles 90028

**Paint & Coatings Corp. (Decratrend) (A)** ..... Paul M. Clark  
251 Mason Way, City of Industry 91746

**Pfizer Inc. MPM (B)** ..... Roger Linett, John Murdock, A. F. Thomas  
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**PPG Industries, Inc. (A)** ..... J. F. Green, Frank H. Martin, Warren McDermott,  
465 Crenshaw Blvd., Torrance 90509 Harvey Conners, J. R. Pikulin

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**P.V.O. International Inc. (B)** ..... T. B. McEneaney, Sam Ross  
3305 East 26th St., Los Angeles 90023

**Quimica Industrial Del Norte (C)** ..... Roberto E. Ollervides  
Apo. Postal 60, Tijuana, B.C., P.O. Box 3762, San Ysidro, Cal. 92173

**Reichhold Chemicals, Inc. (B)** ..... R. H. Melinat, J. E. King, G. J. Lauricella,  
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**Reliance Universal Inc. (A)** ..... Stanley E. Sadiak  
1215 W. Lambert Road, Brea 92621

**Rohm and Haas Co., Coatings Department (B)** ..... F. Bruce Anderson,  
1920 Tubeway Ave., Los Angeles 90040 Robert R. Novielli,  
William J. Sparks

**Rubberset Co. (B)** ..... J. O. McKendrick  
960 Monterey Pass Rd., Monterey Park 91754

**Sales Representatives Unlimited (B)** ..... Richard J. Rosche, Robert R. Rodriguez,  
7750 Industry Ave., Pico Rivera 90660 G. R. Rosche

**Saramco, Inc. d.b.a., Samson Raw Materials Co. (B)** ..... Maurice Samson  
1521 West 134th Street, P.O. Box 1515, Gardena 90249

**Savogran Co., The (A)** ..... K. G. Johnson, John McLean  
3201 Union Pacific Ave., Los Angeles 90023

**Scofield, L. M. Co. (A)** ..... J. O. Baker  
5511 E. Slauson Ave., Los Angeles 90040

**Seaside Paint & Lacquer Co. (A)** ..... Ben Friedland, J. B. Friedland  
P.O. Box 2809, 1439 Cota Ave., Long Beach 90801

**Shell Chemical Co., Chemical Sales Division (B)** ..... H. R. Nebeker, B. D. Rosch,  
9901 Paramount Blvd., Downey 90240 R. A. Miller, H. E. Sipple,  
T. R. Lee, M. Baumann

**Sinclair Paint Co., The (A)** . . . . . Frank Sinclair, Ralph Lieberman, Harry Sinclair  
P.O. Box 3548, Terminal Annex, 3960 E. Washington Blvd.,  
Los Angeles 90051

**Southern California Drum Co. (C)** . . . . . O. J. Moran  
1501 Fishburn Ave., Los Angeles 90063

**Southern Lacquer & Paint Corp. (A)** . . . . . R. W. Cresswell, Mike Gildon, Ben Avey  
P.O. Box 1097, 9845 Miller Way, South Gate 90280

**Spartan Lacquer & Paint Corp. (A)** . . . . . John E. Boyce, Robert O. Croghan,  
9255 Imperial Hwy., Downey 90241 Robert A. Boyce

**Specialty Coatings & Chemicals, Inc. (A)** . . . . . Henry C. Jacoby  
7360 Varna Ave., North Hollywood 91605

**Spencer Kellogg Division of Textron, Inc. (B)** . . . . . E. B. Smith  
339 E. San Antonio Drive, Long Beach 90807

**Sprayon Products, Inc. (A)** . . . . . Garrett E. Clapp  
3818 E. Coronado, Anaheim 92806

**Standard Oil Co. of California, Western Operations, Inc. (B)** . . . . . J. A. Harris,  
444 W. Ocean Blvd., Long Beach 90803 R. W. Kotherbeutel

**Chevron Chemicals** . . . . . W. D. Mather  
P.O. Box 743, La Habra 90631

**Stay & Day Paint Materials Co. (B)** . . . . . Jack Day  
363 S. Mission Rd., Los Angeles 90033

**Synkoloid Co., The (A)** . . . . . Sid Burgeson, DeWitt House  
P.O. Box 60937, Los Angeles 90060

**Synres Chemical Corporation (B)** . . . . . H. K. Johnson, H. W. Taylor  
1211 N. Olive Street, Anaheim 92801

**Tenneco Chemicals, Organics & Polymers Div. (B)** . . . . . Knox Price  
3452 E. Foothill Blvd., Pasadena 91107  
5915 Paramount Blvd., Long Beach 90805 . . . . . John Ogorzalek

**Tenneco Chemicals, Organic & Polymers Colorants Group (B)** . . . . . Jim Dye,  
1191 Monterey Pass Rd., Monterey Park 91754 H. J. Kirsch,  
W. K. McCormick

**Titanium Pigment Div., NL Industries, Inc. (B)** . . . . . H. J. Rupprecht,  
6449 Corvette St., Los Angeles 90040 J. W. Hartsgrove

**Trail Chemical Corp. (A)** . . . . . Henry W. George  
9904 Gidley St., El Monte 91731

**Union Carbide Corp., Coatings Materials Division (B)** . . . . . J. D. Gilbert,  
100 Oceangate, Suite 1100, Long Beach 90802 J. D. Fogarty,  
J. C. Fryman, C. E. Metten, H. M. Wells

**U.S. Steel Products Division (B)** . . . . . Jack Gunningham, Craig Peterson  
727 S. 9th Ave., City of Industry 91745

**Van Waters & Rogers (B)** . . . . . Robert Taylor, Gerald Landwehr, Charles Chilver  
1363 South Bonnie Beach Place, Los Angeles 90023

**Whiteline Paint Co., Inc. (A)** . . . . . C. M. Ford, O. F. Lowe, Jr.  
1520 Spence St., Los Angeles 90023

**Willis-Moore Paint Specialties, Inc. (A)** . . . . . Kathleen Moore, Robert K. Moore  
4702 E. 50th St., Los Angeles 90058

Wilson & Geo. Meyer & Co. (B) ..... G. B. Allen, J. M. Hiemenz  
 2060 S. Garfield Ave., Los Angeles 90040  
 Witco Chemical Corp. (B) ..... Irving Berger, D. H. Marone  
 1800 Avenue of the Stars, Century City, Los Angeles 90067  
 Zolatone Process, Inc. (A) ..... Sydney I. Mann  
 3411 E. 15th St., Los Angeles 90023

**TOLEDO PAINT & COATINGS ASSOCIATION**  
**Toledo, Ohio**  
**Tenure: two years, July—June**

**President, PAUL R. PETERS**  
 Toledo Paint & Chemical Co.

**Secretary, JOHN SEILHEIMER**  
 Superior Coatings Mfg.

**Vice President, J. R. BALDWIN**  
 Glidden Durkee Div., SCM Corp.

**Treasurer, DON THORSON**  
 Tag Chemical Co.

**FIRM**

**REPRESENTATIVES**

American Paint Journal ..... Fred Schulenberg  
 2911 Washington Ave., St. Louis, Mo. 63103  
 Ashland Chemical Co. .... John A. Lamb  
 8930 Foster Ave., Detroit, Mich. 48211  
 Atech Chemical Coating ..... Robert Liedtke, Jos. Patenaude  
 119 S. St. Clair, 43606  
 B-W Paint Supplies (C) ..... George Tambers  
 2115 Sylvania Ave., 43613  
 Bernie's Paint & Wallpaper ..... Wayne Welde  
 333 W. Market St., Sandusky, Ohio 44870  
 C&S Nelson Supplies ..... Martha Harrison  
 306 Conant St., Maumee, Ohio 43537  
 Color Haven ..... Edward Cox  
 4105 Secor Rd., 43623  
 David Marleau Co. .... Frank Schabeck  
 2139 Monroe St., 43624  
 Davis Paint Ass'c Store ..... Don Peaslee  
 849 S. Clinton, Defiance, Ohio 43512  
 Dean & Barry Paint Town ..... George Fallon  
 4925 Jackman Rd., 43613  
 Dean & Barry Paint ..... Dick Shellhammer  
 3418 Glendale Rd., 43614  
 Devoe Paints ..... Bill Wright  
 5740 Secor Rd. 43623

**Dolphin Paint & Chemical Co.** ..... Jon Juhasz  
 922 Locust St., 43604  
**D-R Chemical Co.** ..... Basis Howell  
 11914 W. McNichols Rd., Detroit, Mich. 48219  
**DuPont de Nemours & Co., Inc. E.I.** ..... Robert McFarland, Sherman Kelly  
 Upton & Tremainsville Rd. 43613  
 Wilmington, Del. 19898  
  
**Findlay Paint Co.** ..... Mike Dudgeon  
 216 S. Main St., Findlay, Ohio 45840  
**Flood Company, The** ..... James P. O'Neill  
 Hudson, Ohio 44236  
**Glidden Paint & Decorating Center** ..... Richard Baldwin  
 5134 Monroe St., 43623  
**Graco Inc. (C)** ..... Ken Lavign  
 19499 Progress Dr., Strongsville, Ohio 44136  
**Gradel Urban Company (C)** ..... Carl Bauer  
 1724 Starr Avenue, 43605  
  
**Harrison Paint Company (A)** ..... Burdette P. Holmes  
 2520 N. Main St., Findlay, Ohio 45840  
  
**Kirchenbauer Paints** ..... David R. Ash  
 211 S. Byrne Rd., 43615  
**Kresser's Kolor Korner** ..... Ray Kresser  
 125 W. Third St., Port Clinton, Ohio 43451  
  
**Lakeshore Paint Co.** ..... William Dombrowski  
 2815 Monroe St. 43606  
**Lindsey Paint & Wallpaper** ..... Steve Gorman  
 3415 Monroe St., 43606  
  
**McKesson Chemical Co.** ..... Robert W. Knuth  
 4417 Woodmont Rd., 43613  
**Myers House of Color** ..... Larry Myers  
 State Rt. 224 E, Findlay, Ohio 45840  
  
**Nelson Sales, Homer W.** ..... Homer W. Nelson  
 Box 13A, RR 2, Bowling Green, Ohio 43402  
**Nelson Supplies, C & S** ..... Martha Harrison  
 306 Conant St., Maumee, Ohio 43537  
  
**O'Connor-Boyles Chemicals** ..... Walter Boyles  
 7120 Crabtree, Sylvania, Ohio 43560  
  
**Phillips Company (C)** ..... Tom Weaver  
 141 W. Butler St., Bryan, Ohio 43605  
**Pittsburgh Paint Center (A)** ..... Harold Mariage  
 330 W. Central, 43606

Pratt & Lambert Co. . . . . Edward M. Klasa  
 3815 Angola Rd., 43615

Rohm & Haas Company . . . . . Harry J. Weiss, Ben F. McAleer  
 350 Westgate Tower Bldg., 20525 Center Ridge Rd.,  
 Cleveland, Ohio 44116

Sandusky Paint Co. . . . . Robert Wilke, Jr.  
 1401 Sycamore Lane Rd., Sandusky, Ohio 44870

Säibert-Oxidermo, Inc. . . . . D. B. Sample  
 6455 Strong Ave., Detroit, Mich. 48211

Sherwin-Williams Co., The . . . . . Ralph Ponke  
 3062 Monroe St., 43606

Steger Paint & Dec. Ctr. . . . .  
 149 E. Wooster St., Bowling Green, Ohio 43402

Stellhorn Co. . . . . Wm. Melvin  
 306 S. Summit St. 43602

Stough Paint Store . . . . .  
 24 S. Lynn St., Bryan, Ohio 43506

Superior Coatings Mfg. Corp. . . . . John R. Seilheimer  
 715 W. Market St., 44883

Tag Chemical Co. . . . . Don E. Thorson  
 1033 South Avenue 43609

Toledo Paint & Chemical Co. . . . . Paul R. Peters  
 33 Blucher St., 43691

Toledo Solvents & Chemicals Co. . . . . Robert P. Roper  
 4051 South Avenue, 43616

Urban Gradel Fuel Co. . . . . Carl Bauer  
 1724 Starr Avenue, 43606

**VIRGINIA PAINT & COATINGS ASSOCIATION**  
**Richmond, Virginia**  
**Tenure: May—May**

**President, S. ANGUS HOUGH**  
 Sampson Paint Co.

**Treasurer, HYLAND FOWLER**  
 Pratt & Lambert, Inc.

**Secretary, PETER HUBICKI**  
 Sampson Paint Co.

**FIRM**

**REPRESENTATIVES**

**Air Products and Chemicals, Inc. (B)** . . . . . Harold B. Tolley  
 1012 W. Eight Ave. Suite K, King of Prussia, Pa. 19406

**Alcatraz Company, Inc., The (A)** . . . . . Martin A. Trenkle, J. Thomas Priddy  
 P.O. Box 6675, 1900 Ellen Rd., 23230

**American Alchemcy, Inc. (B)** . . . . . Wade Ogg  
 P.O. Box 3615, 23234

**Blue Ridge Talc Co., Paint Division** ..... Robert Kitson  
Henry, Va. 24102

**Cal/Ink Tenneco** ..... Fred Allen  
640 E. Broad St., Westfield, N.J. 07090

**Colorgraphics** ..... Dan Danzig  
4909 W. Clay St., 23230

**Conchemco, Inc. (B)** ..... C. Herbert Pund, III  
P.O. Box 778, Baltimore Md. 21203

**Cosan Chemical Corp.** ..... R. G. Spitzer  
481 River Rd., Clifton, N.J. 07014

**Cummings Chemical and Supply Company (B)** ..... Frank Cummings  
1913 Lansdowne Road, Baltimore, Md. 21227

**Davis Paint Mfg. Company (A)** ..... Roy V. Jacobson  
P.O. Box 679, Lynchburg, Va. 24505

**Deeks and Company (B)** ..... Clifton E. Barton  
P.O. Box 1492, High Point, N.C. 27261

**Douglas Chemical Company (A)** ..... Preston Rogers  
P.O. Box 6541, 23230

**Dow Chemical Co.** ..... V. E. St. Amand  
2 Woodlawn Green, Suite 120, Charlottesville, Va. 28210

**Duke & Company** ..... Clifton E. Barton  
P.O. Box 1492, High Point, N.C. 27261

**Eastman Chemical Products (B)** ..... Robert C. Ross  
7504 Marbrett Dr., #203, 23255

**Ecology Coating Co.** ..... Luther Robert  
1603 Commerce Rd., 23224

**Evans Products Company (A)** ..... John Olmstead  
P.O. Box 4098, Roanoke, Virginia 24015

**Fein Container Corp. (B)** ..... Charles D. Miller  
10402-L Barrett's Delight Drive, Cockeysville, Md. 21030

**Glidden-Durkee** ..... J. I. Butler, Jr.  
3901 Hawkins Point Rd., Baltimore, Md. 21226

**Halox Pigments** ..... William Spangenberg  
425 Manor Oaks Ave., 1910 Cochran Rd.,  
Pittsburgh, Pa. 15220

**Hampton Paint Company (A)** ..... Colin Penny  
P.O. Drawer E, Hampton, Virginia 23369

**Harshaw Chemical Co.** ..... Elmer Jones  
P.O. Box 376, S. Plainfield, N.J. 07080

**Haskell Chemical Company (A)** ..... R. E. Hay, R. A. Lund  
Richmond Va.

**Hercules, Inc., Imperial Color & Chemical Div. (B)** ..... Don Eliot  
Wilmington Regional Office, Wilmington, Del. 19899

**United States, Inc.** . . . . . Emery Cole  
 Route 5, Box 524A, Concord, N.C. 28025  
**Industrial Chemicals, Inc. (B)** . . . . . George Bliley, Jr.  
 1510 Webster Street, 23260  
**Land Oil & Chemical Corp.** . . . . . Robert A. Jortland  
 2225 Evergreen St., Baltimore, Md. 21216  
  
**Kohl Sales Company, The A. B. (B)** . . . . . A. B. Kohl  
 5202 Baltimore National Pike, Baltimore, Md. 21229  
  
**Leidy Chemical Corp. (B)** . . . . . James A. McCormick  
 900 South Eutaw Street, Baltimore, Md. 21230  
  
**McCrayton and Company, Inc., W. R. (B)** . . . . . Rick Ryder  
 2901 Whittington Ave., Baltimore, Md. 21230  
**Moore and Company, Benjamin (A)** . . . . . Cortland Herbert  
 West Roslyn Road, Colonial Heights, Va. 23823  
  
**N. L. Industries—Industrial Chemicals Div.** . . . . . James D. Wilson  
 Beta Bldg. Suite 314, Two Northside 75, Atlanta, Ga. 30318  
**N. L. Industries—T. P. Division (B)** . . . . . Charles L. Novak  
 8102 Halton Road, Towson, Md. 21204  
**New Jersey Zinc Company (B)** . . . . . Paul L. Hoffman  
 2045 City Line Road, Bethlehem, Pa. 18017  
**Newport News Shipbuilding** . . . . . W. H. Biggs  
 4101 Washington Ave., Newport News, Va. 23607  
**Nordson Corporation** . . . . . Thomas Orphan  
 618 Sunset Ave., Apex, N.C. 27502  
  
**Pendum Paint Co.** . . . . . Al Frex  
 275 Piney Forest Rd., Danville, Va. 24541  
**Pfizer, Inc. (B)** . . . . . G. E. Rambo, Sr.  
 230 Brighton Road, Clifton, N.J. 07012  
**Pratt and Lambert, Inc. (A)** . . . . . Hyland Fowler  
 P.O. Box 6635, 23230  
**Premium Coatings, Inc.** . . . . . J. E. Malone  
 P.O. Box 2610, Hickory, N.C. 28601  
  
**Reichhold** . . . . . Lynwood Weaver  
 P.O. Box 4427, Martinsville, Va. 24112  
**Reliance Universal, Chemical Coatings & Resins Group** . . . . William Crisp, W. B. Shepherd  
 2837 Roanoke Ave., Extension, Roanoke, Va. 24015  
**Reynolds Metals Company (B)** . . . . . Harold Smith  
 6601 W. Broad Street, 23261  
**Richmond Glass Company (C)** . . . . . William Gilman  
 814 W. Broad Street 23220  
**Richmond Glass Company (B)** . . . . . William Gillman  
 814 W. Broad St.  
**Rohm and Haas Company (B)** . . . . . Michael Ott  
 511 Cooper Pkwy Bldg. West, Pennsauken, N.J. 08109

**Sampson Paint Mfg. Company, Inc. (A)** ..... Stanley M. Crump, Jr.  
 P.O. Box 4273, 23224  
**Saunders Brothers, Inc. (C)** ..... L. Andrew Stratton  
 1318 W. Broad St.  
**Seaguard Finishes Company, Inc. (A)** ..... Albert E. Verbyla  
 3040 Mooreview Ave., Portsmouth, Virginia 23701  
**Smith Container Company (B)** ..... Tom Steele  
 P.O. Box 387, Colonial Heights, Va. 23834  
**Southland Solvents & Chem. Co.** ..... D. W. McCall  
 P.O. Box 451, Jamestown, N.C. 27282  
**Stern & Marsh Company (B)** ..... Jerry Stern, Don Marsh  
 19 W. Pennsylvania Ave., Towson, Md. 21204  
  
**Tate Chemical Sales (B)** ..... W. M. Tate  
 606 E. Joppa Road, Baltimore, Md. 21204  
**Tenneco Chemicals** .....  
 6500 Farmingdale Dr., Charlotte, N.C. 28212  
  
**Union Carbide Corp. (B)** ..... James E. Walker  
 6230 Fairview Rd., Charlotte, N.C.  
  
**Van Horn Metz & Company (B)** ..... William Wilson  
 320 Hillen Road, Baltimore, Md. 21204  
**Va. Dept. of Agriculture & Commerce** ..... Charles Rock  
 203 N. Governor St., 23219  
  
**Wagner Company Inc., Charles A. (B)** ..... Arthur D. Patrick  
 4455 N. 6th Street, Philadelphia, Pa. 19140  
**Wampler Chemical Company (B)** ..... George C. Welsh, Jr.  
 1730 Dealton Ave., Harrisonburg, Va.  
**Warner-Graham Co. (B)** ..... A. Owen Shifflett, Glenn Shinnick  
 President & Fawn Sts., Balto., Md. 21202  
**Wood Chemical Co., Inc., (AB)** ..... A. B. Wood  
 P.O. Box 11255, Charlotte, N.C. 28209  
  
**Zapata Haynie Corp. (B)** ..... Joseph F. Behan  
 5010 York Road, Baltimore, Md. 21212

NPCA/RI 033780

**WISCONSIN PAINT & COATINGS ASSOCIATION**  
**Milwaukee, Wisconsin**  
**Tenure: June—June**

**President, MONROE JOHNSON**  
 Sheyboygan Paint Co.

**Secretary, RICHARD TWOMEY**  
 NL Industries, Inc.

**Vice President, RONALD SOUDERS**  
 Jensen-Souders & Associates, Inc.

**Treasurer, GEORGE DERBIN**  
 Hentzen Chemical Coatings

**FIRM**

**REPRESENTATIVES**

**American Hoechst Corp., Dyes & Pigments Div. (B)** ..... Paul Bookbinder  
 1350 Lively Blvd., Elk Grove Village, IL 60007

**American Smelting & Refining Co. (B)** ..... Robert L. Lloyd  
 P.O. Box 471, Whiting, IN 46394

**AMSCO - Div. of Union Oil Co. of California (B)** ..... Charles P. McClure,  
 Box 100, Palatine, IL 60067 ..... D. W. Hillard

**Anchor Coatings Inc. (A)** ..... Paul Jordan, Richard Strombeck  
 P.O. Box 646, Waukesha, WI 53186

**Ashland Chemical Co. (B)** ..... Walter E. Frohboese, Sr., Robert Salmon  
 P.O. Box 682, Milwaukee, WI 53201

**Cargill, Inc. (B)** ..... Ghola Darehshori, Victoria J. Wojcik  
 Lake Marion Rd. & Cottage Ave., Carpentersville, IL 60110

**Cary Company (B)** ..... Sam Falk  
 1555 Wrightwood Court, Addison, IL 60101

**Celanese Corp., Resin Div. (B)** ..... M. J. Schnurr  
 3242 W. American Dr., Greenfield, WI 53221

**Chemetron Corp., Pigments Div. (B)** ..... Nick T. Beaudin  
 7317 Calhill Rd., Edina, MN 55435

**Commerce Industrial Chemicals Co. (B)** ..... A. J. Kossel, Donald Michalski,  
 3420 W. Mill Rd., Milwaukee, WI 53209 ..... J. W. Burton

**Copps, Inc. J. W. (B)** ..... Joseph Copps, Patrick J. Copps  
 5906 N. Port Washington Rd., Milwaukee, WI 53217

**Delta Color & Supply Co. (B)** ..... James Crawford, Earl W. Dunst  
 1050 E. Bay St., Milwaukee, WI 53207

**DeMert & Dougherty, Inc., Ind. Chem. Div. (B)** ..... David S. Bergman, Leonard Drell,  
 5000 W. 41st St., Chicago, IL 60650 ..... Ray Ringwald

**Dow Chemical Corp. (B)** ..... C. J. Borg, W. Morgan  
 1400 E. Touhy Ave., Des Plaines, IL 60018

**Duo Paints, Inc. (A)** ..... Gerald Dickman  
 P.O. Box 182, Elkhorn, WI 53121

**DuPont De Nemours & Co., Inc., E. I., Pigments Div. (B)** ..... M. W. Matthews  
 O'Hare Plaza, 5725 Easy River Rd., Chicago, IL 60631

**Eagle-Picher Industries, Inc. (B)** ..... Joseph J. Tamulis  
 P.O. Box 206, LaGrange, IL 60525

**Easterday Paint & Chemical Co. (A)** ..... Al Easterday  
 1306 E. Bolivar St., Milwaukee, WI 53207

**Esser Company, T. C. (A)** ..... S. R. Holasek, Glen Eiste, Lawrence Friedsan,  
 3107 W. Galena St., Milwaukee, WI 53208 Roland Stecker

**Fitzgerald Co., Donald R. (B)** ..... Leonard Fuchs, Donald R. Fitzgerald  
 5875 N. Lincoln Ave., Chicago, IL 60645

**Freeman Chemical Corp. (B)** ..... Dr. Stephen E. Freeman, Donald W. Christensen,  
 P.O. Box 247, Port Washington, WI 53074 V. W. Ginsler

**Geuder, Paeschke & Frey Co. (B)** ..... Donald A. Belanger, Bruce T. Mursch,  
 P.O. Box 502, Milwaukee, WI 53203 Neil Savee

**Harshaw Chemicals Co., Pig. & Dye Div. (B)** ..... W. G. Phillips,  
 2609 S. East St., Appleton, WI 54911 Donald H. McBride

**Hentzen Chemical Coatings, Inc. (A)** ..... William Hentzen, George Derbin,  
 6937 W. Mill Rd., Milwaukee, WI 53218 Clem Janicki

**Hercules, Inc. (B)** ..... Paul Menzies  
 814 Commerce Dr., Suite 3000, Oak Brook, IL 60521

**Hilton-Davis Co. (B)** ..... David Bracken  
 2020 Greenwood St., Evanston, IL 60204

**Hoffer's, Inc., Paint Div. (A)** ..... Max Baum, Larry Kedrowski  
 310 Bellis St. Wausau, WI 54401

**Holland & Son, Inc., Harry (B)** ..... Mike Durkin, Stanley M. Lind  
 15 Spinning Wheel Rd., Hinsdale, IL 60521

**Hypnite Chemical Co.** .....

**Illing Co., Inc., Harold T. (B)** ..... Robert H. Illing, Clore E. Swan  
 4200 W. Monarch, Milwaukee, WI 53208

**Inmont Corporation (B)** ..... Paul L. Heal, Jr.  
 5306 W. Lawrence Ave., Chicago, IL 60630

**JBL Chemical Corp. (B)** ..... John B. Lavezzorio  
 2319 Meadow Drive North, Wilmette, IL 60091

**Jensen, Souders & Associates, Inc. (B)** ..... Ronald J. Souders, Wilson F. Souders,  
 725 N. Baker Dr., Itasca, IL 60143 Robert V. Varick

**Johns-Manville Products Corp. (B)** ..... A. T. Cole, Jerry Tinmen  
 2222 Kensington Court, Oak Brook, IL 60521

**Josten & Company, N. (B)** ..... David Josten, Walter R. Witte  
 4905 N. 32nd St., Milwaukee, WI 53209

**Koppers Company, Inc. (B)** ..... J. Conrad Colwell, John C. Gearhart  
 188 Industrial Dr., Elmhurst, IL 60126

**Kraft Chemical Co. (B)** ..... G. G. Kraft, M. M. Kraft  
 917 W. 18th St., Chicago, IL 60608

**Lechner, Inc., Carl (B)** ..... Albert Lechner, Charles W. Lechner  
 601 Skokie Blvd., Suite 305, Northbrook, IL 60062

**Lindsay Finishes, Inc. (A)** ..... Art Dick, Robert H. Lindsay, Charles P. Meixner  
 1898 E. Johnson St., Madison, WI 53704

**Mautz Paint & Varnish Co. (A)** ..... Bernard F. Mautz, Jr., Henry Behnke  
 939 E. Washington Ave., Madison, WI 53703

**McKesson Chemical Co. (B)** ..... Wesley Benz, Joseph Sturmberg  
 1707 S. 101st St., Milwaukee, WI 53214  
**McWhorter Chemical Co. (B)** ..... Albert Luzietti, Douglas Spruance  
 P.O. Box 308, Carpentersville, IL 60110  
**Milligan & Co., J. G. (B)** ..... Ralph Harpt  
 101 S. Second St., Milwaukee, WI 53204  
**Milwaukee Solvents & Chemicals Corp. (B)** ..... Edward N. Mills, Jerome C. Hafer,  
 14765 Bobolink, Menomonee Falls, WI 53051 Ralph Schultz  
**Mooney Chemical, Inc. (B)** ..... Thomas M. Semmens  
 613-S. 10th Ave., LaGrange, IL 60625  
  
**NL Industries - Titanium Pig. Div. (B)** ..... Sargent Heath III, Richard P. Twomey,  
 1301 W. 22nd St., Oak Brook, IL 60521 Thomas Pettijohn II  
**North Central Chemicals, Inc. (B)** ..... Ralph L. Shillingburg  
 P.O. Box 3337, Madison, WI 53704  
  
**O'Neil Duro Company (B)** ..... Dr. Gilbert F. Hoffman, James Griffin,  
 P.O. Box 1166, 2156 S. 4th St., Milwaukee, WI 53201 Harvey Thorstensen  
  
**PPG Industries, Inc. (A)** ..... F. J. Hoffmann, Curtis W. Gray, Arthur M. Fulton,  
 10800 S. 13th St., Oak Creek, WI 53154 T. A. Risch  
**Peerless Paint Company (A)** ..... Bernie Flatt  
 125 W. Water St., Appleton, WI 54911  
**Pfizer, Inc., Minerals & Pigments Div. (B)** ..... T. C. McLaughlin, Robert Shaw  
 6460 Cortland St., Chicago, IL 60635  
**Prime Leather Finishes, Inc. (A)** ..... Louis B. Brindza, Oliver Buhl, Francis Rogers  
 205 S. Second St., Milwaukee, WI 53204  
  
**Reichhold Chemicals, Inc. (B)** ..... Charles A. Hunt, Jr.  
 440 Mark St., Glendale Heights, IL 60137  
**Rexnord, Inc. (B)** ..... William Siefert, Ronald Walling  
 4300 N. 127th St., Brookfield, WI 53005  
**Rohm & Haas Co. (B)** ..... Michael D. Boyer  
 5750 W. Jarvis Ave., Niles, IL 60648  
  
**Sheboygan Paint Co. (A)** ..... I. F. Eder, Monroe Johnson  
 1439 N. 25th St., P.O. Box 417, Sheboygan, WI 53081  
**Sherwin-Williams Chemicals Div. (B)** ..... Joan Pocococha, Ed Tilly  
 8550 W. Bryn Maur Ave., Chicago, IL 60631  
**Sinclair & Valentine (C)** ..... G. J. Enzenbacher  
 5888 N. 91st St., Milwaukee, WI 53225  
  
**Tenneco Chemical - Cal. Ink Div. (B)** ..... Dennis Dempsey  
 5366 N. Elston Ave., Chicago, IL 60630  
**Tenneco Chemical Inc. - Int. Div. (B)** ..... J. N. Doroskin, D. Richard Burkhard  
 5366 N. Elston Ave., Chicago, IL 60630  
  
**Union Carbide Corp., Chemicals & Plastics Div. (B)** ..... Dennis E. Stockman,  
 120 S. Riverside Plaza, Chicago, IL 60606 R. G. Neri

**Vulcan Containers, Inc. (B)** ..... Vern I. McCarthy, Jr., Gene O'Brien  
100 S. Mannheim Rd., Hillside, IL 60162

**West Paint Company (A)** ..... Vern Barber  
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