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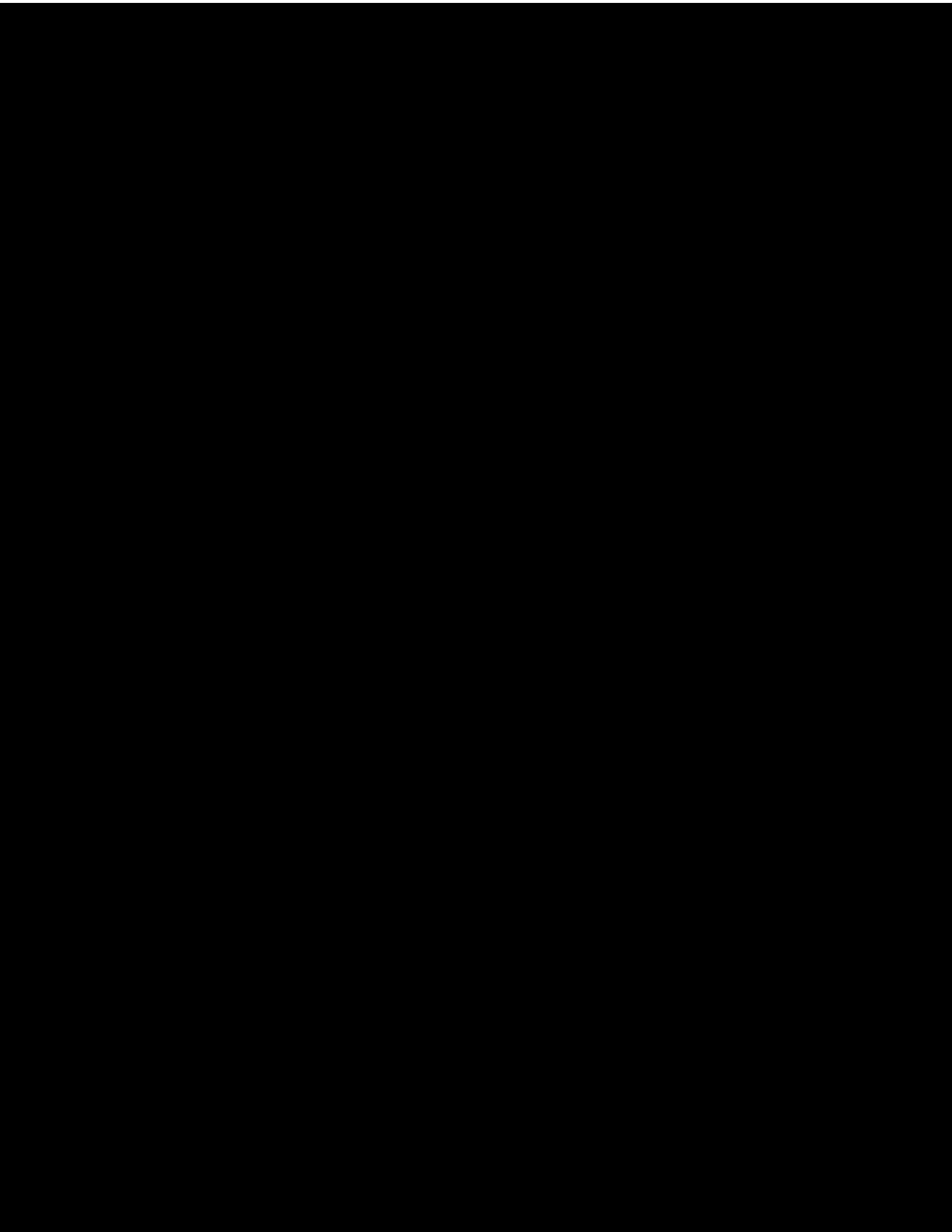
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Plants in: Solon and Cleveland, Ohio  
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Division of Van Dorn Company  
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NPCA/RI 033243



# 1975-1976 MEMBER/SERVICES DIRECTORY

National Paint and Coatings Association, Inc.  
1500 Rhode Island Avenue, N.W.  
Washington, D.C. 20005  
(202) 462-6272

NPCA/RI 033245

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NPCA/RI 033



# Code of Ethics

NATIONAL PAINT AND COATINGS ASSOCIATION, INC.

---

**WE, members of the National Paint and Coatings Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:**

- 1.** To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.
- 2.** To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.
- 3.** To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.
- 4.** To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the industry in general; and to this end we pledge our support to the Federal Trade Commission in locating and prosecuting individuals guilty of such practices.
- 5.** To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member; to promote, in light of contemporary hiring practices, high ethical standards in the area of manpower recruitment.
- 6.** To refrain from the unethical practice of taking in exchange for our own products the paints and coatings of another manufacturer.
- 7.** To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.
- 8.** Any violation of this Code shall be referred by the General Counsel of the National Paint and Coatings Association, Inc., to the Executive Committee for consideration and action. To ensure fairness, elementary due process requirements will be met throughout these proceedings.

## For 88 Years Progress Through Cooperation

---

The first meeting to organize an association of paint and varnish manufacturers was held at the Grand Union Hotel, Saratoga, New York, on September 11, 1888. There were in existence at that time several paint clubs which were strictly local or regional in scope. Because paint was distributed mainly through drug stores, many paint manufacturers were members of the National Wholesale Drug Association.

The first and oldest paint club was the Paint and Oil Club of New England, organized February 23, 1884. It is still a thriving organization as the New England Paint, Varnish and Lacquer Association. The St. Louis Paint, Varnish and Lacquer Association held its first meeting on December 18, 1886. The first meeting of the Chicago Club was held February 25, 1887. The New York Club was organized February 26, 1887. The Philadelphia Club was organized October 1, 1887 and the Pittsburgh Paint and Drug Club came into being on May 24, 1887. George B. Heckel, in his history of the American paint and varnish industry, "THE PAINT INDUSTRY," calls attention to the fact that the Cincinnati Club also had been organized in 1888.

Delegates of the various paint and oil clubs met in Saratoga and agreed on the organization plan and decided on the name "National Paint, Oil and Varnish Association of the United States."

In the decades following the organization of this association, the manufacturers in the industry, while almost invariably retaining their membership in the National Paint, Oil and Varnish Association, formed separate organizations which developed as follows:

Paint Grinders' Association of the U.S., organized May 8, 1889.

Paint Manufacturers' Association of the U.S. (a change of name by the Paint Grinders' Association) in 1907.

National Varnish Manufacturers' Association, organized November 3, 1903.

American Paint and Varnish Manufacturers' Association, organized October 11, 1926, being a combination of the above two.

Unification of the National Paint, Oil and Varnish Association and the American Paint and Varnish Manufacturers Association was brought about November 1, 1933 at the annual meeting of the industry held in Chicago. At that time the National Paint, Varnish, and Lacquer Association was founded. New conditions clearly demonstrated the interdependence of the various factors of the industry in cooperating with the Government through a single powerful organization of its own, with maximum prestige and benefit for the individual members and the industry as a whole.

At their 84th Annual Meeting on November 9, 1971 the members of the National Paint, Varnish and Lacquer Association voted to change the Association name to the National Paint and Coatings Association (NPCA). It was felt that this new name would broaden the scope of the organization to include all coatings and better represent the Association's dominant part in the industry's progress. Today, in its splendid Washington headquarters, the National Paint and Coatings Association is a highly efficient and well regarded organization which renders valuable and varied services to its members.

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with 66/3 products?**



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you want!*

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Union Oil Company of California  
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---

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Louisville, Kentucky

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Buffalo, New York

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Washington, D.C.

### Vice President, Admin. & Secretary

**ALLAN W. GATES**  
Washington, D.C.

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Richmond, Virginia

### East Central Zone

**B. J. GOEL**  
Standard Detroit Paint Co.  
Detroit, Michigan

### West Central Zone

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Revilo Paint & Varnish Company  
Kansas City, Missouri

### Southern Zone

**LARRY HECHT**  
Southern Protective Products Co.  
Atlanta, Georgia

### Southwestern Zone

**ROBERT H. ARNOLD**  
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Houston, Texas

### Western Zone

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Subsidiary of Grow Chemical Corp.  
Compton, California

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Cowman-Campbell Paint Co.  
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**GLENN A. WILSON**

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Louisville, Kentucky

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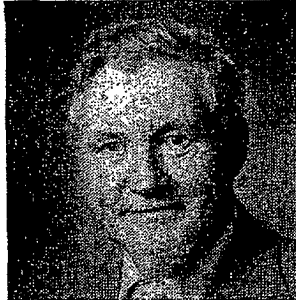


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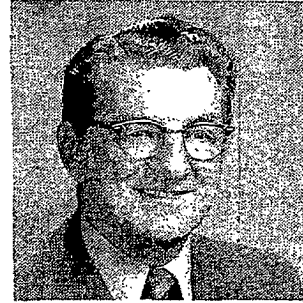
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**HENRY P. MORRIS**  
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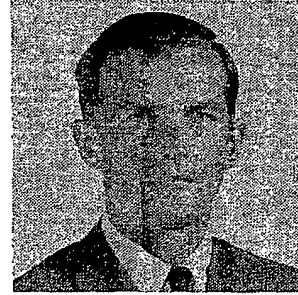
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Board of Directors  
Executive Committee

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GEN. JOSEPH F. BATTLE	1947-1961
WILLIAM E. HOOD	1962-1963
R. S. BENNETT	1964
J. A. HAGER	1965-1966
ARNOLD R. WOLFF	1967-1968
EDWARD A. FOY	1969-1970
B. A. MALM	1971
RALPH J. BAUDHUIN	1972
C. A. BRETHEN, JR.	1973
E. C. LARSEN	1974

## GEORGE BAUGH HECKEL AWARD WINNERS

1974 - MILTON GOLL, MILTON NOWAK, and WILLIAM STEWART	1966 - THOMAS M. STOKES
1973 - DR. WERNER S. ZIMMT	1965 - RICHARD S. BENNETT
1972 - HOWARD L. GERHART	1964 - W. H. LUTZ
1971 - EDWARD A. FOY	1963 - WILLIAM E. HOOD
1970 - BURTON F. WILKINSON	1962 - B. M. BELCHER
1969 - ARNOLD R. WOLFF	1961 - JOSEPH F. BATTLE
1968 - DR. LEROY W. SHUGER	1960 - WILLIAM M. STUART
1967 - CHARLES W. FINEGAN and HOWARD HECHT	

### Prior Recipients

WALLACE F. BENNETT	C. P. JARDEN
FRANK P. CONNOLLY	LONORE KIEFER
THOMAS DANIELS	GORDON MARSHALL
JOSEPH A. HAGER	ERNEST T. TRIGG

## INDUSTRY STATESMAN AWARD WINNERS

1974

EDWARD F. O'TOOLE  
HENRY REICHHOLD  
LESLIE THOMPSON  
BURTON F. WILKINSON

1973

E. COLIN BALDWIN  
HAROLD A. CHLOUPEK  
ROBERT O. CLARK  
JOHN W. NESTOR  
KENNETH C. SPECHT

1972

ROGER H. HIGGINS  
WILLIAM H. LUTZ  
HELENE M. SENKER

1971

FRED E. ALSOP  
H. BRAITH DAVIS  
JOSEPH A. HAGER  
GUSTAVE KLINKENSTEIN

1970

JOSEPH B. DIETZ  
RICHARD J. ECKART  
HORACE S. FELTON  
DAVID H. LITTER  
THOMAS J. McDOWELL

1969

E. E. FOGLE  
ROBERT H. HILL  
W. F. H. MATTLAGE  
R. S. SOLINSKY  
J. W. WILSON

1968

PAUL CEFALU  
O. J. S. deBRUN  
S. U. GREENBERG  
LLOYD W. MILLER

1967

EUGENE F. COX  
H. C. McCLELLON  
LEO SILVERSTEIN  
HARRY E. STONE

1966

WELLS MARTIN  
WILLIAM C. STOLK  
WILLIAM M. STUART  
MAURICE VAN LOO  
DR. F. G. WEED

1965

ROY ANDERSON  
JAMES BECKETT  
ALEX DUNCAN  
J. A. MARTINO  
BERNHARD MAUTZ

1964

LATHROP BACKSTROM  
H. A. GARDNER  
A. E. HORN  
M. J. MERKIN  
E. S. NICKERSON  
ARTHUR STEUDEL  
VIN THOMPSON  
VAL WURTELE

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**NPCA/RI 033264**

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against your most frustrating  
paint problems. Write for  
samples and literature or talk  
to our technical people.

Your problems are their  
specialty.

Leveling and flow control  
LLBA, GLA, 98-C, Colloidisperse

Cratering  
Latex Anti-Crater,  
366 Solvent Anti-Crater

Floating and Flooding  
Anti-Float Powder, Anti-Float Liquid

Foam and Bubbles  
333, 666, 999, 262, Anti-Float Liquid

Wetting and Dispersing  
Colloidisperse, 98-C, GLA,  
Lecithin WD

Viscosity Control, Settling, Sag  
21BA, GT, ABC, Troythix A,  
XYZ, Anti-Settle, Anti-Settle Special,  
Anti-Sag

Skinning  
Anti-Skin B, BTO, Anti-Skin Special,  
Anti-Skin Odorless Powder

Gloss  
LLBA Colloidisperse, 98-C, GLA,  
Lecithin WD, Emulsowet

Loss of Dry  
Perma-Dry, Ever-Dri

Package Preservation  
CMP Acetate, PMA-30, PMA-100,  
Troysan 174, 192  
Powder PMA-10-SEP

Mildew Control  
PMA-30, PMO-30, PMA-100,  
PMDS-10, CMP Acetate,  
Anti-Mildew O



## troy chemical corp.

One Avenue L, Newark, New Jersey 07105  
(201) 589-2500

NPCA/RI 033265

## 1974 COMMITTEES AND TASK FORCES

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Cicero, Illinois

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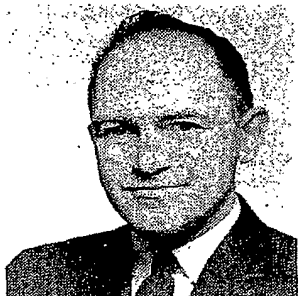
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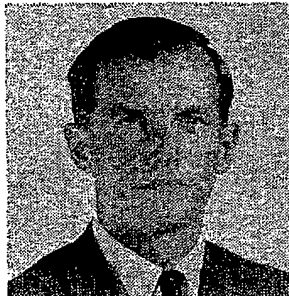
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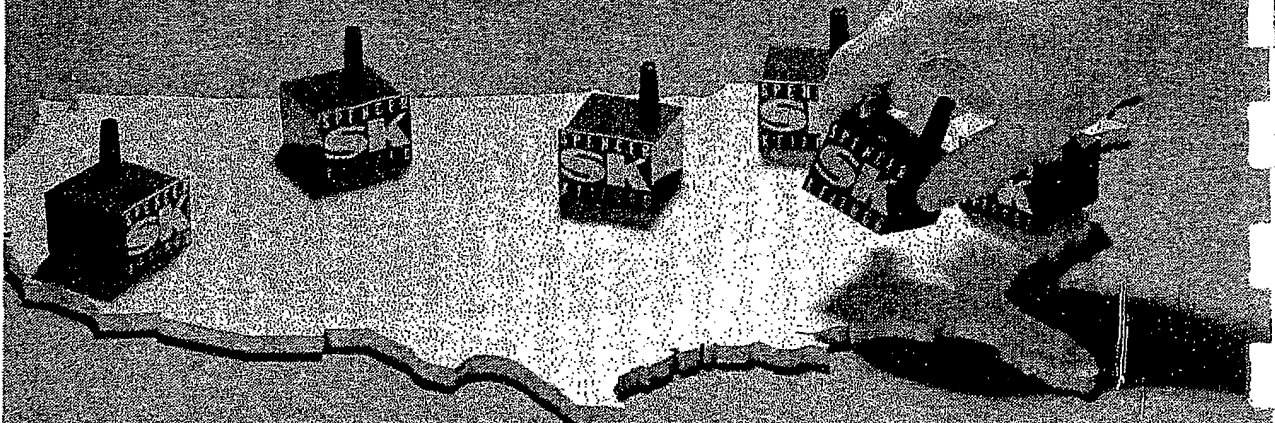
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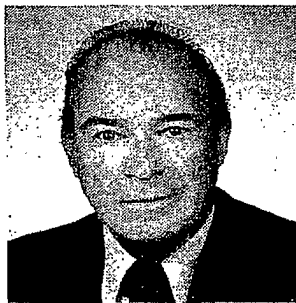
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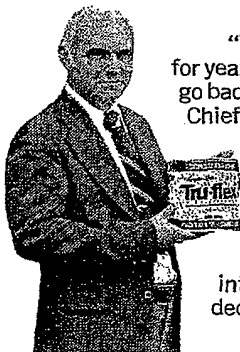
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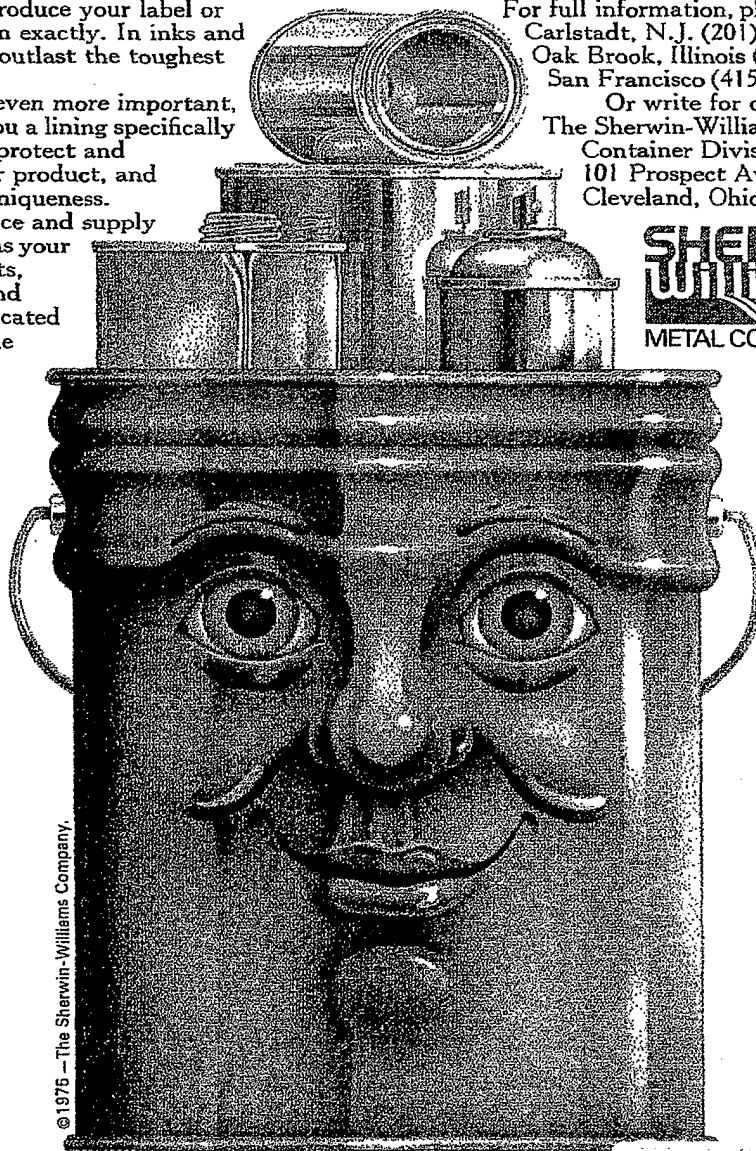
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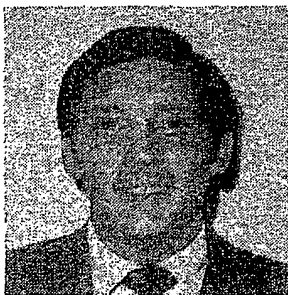
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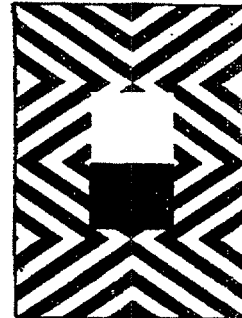
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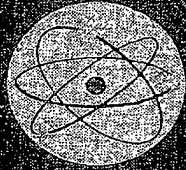
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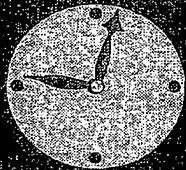
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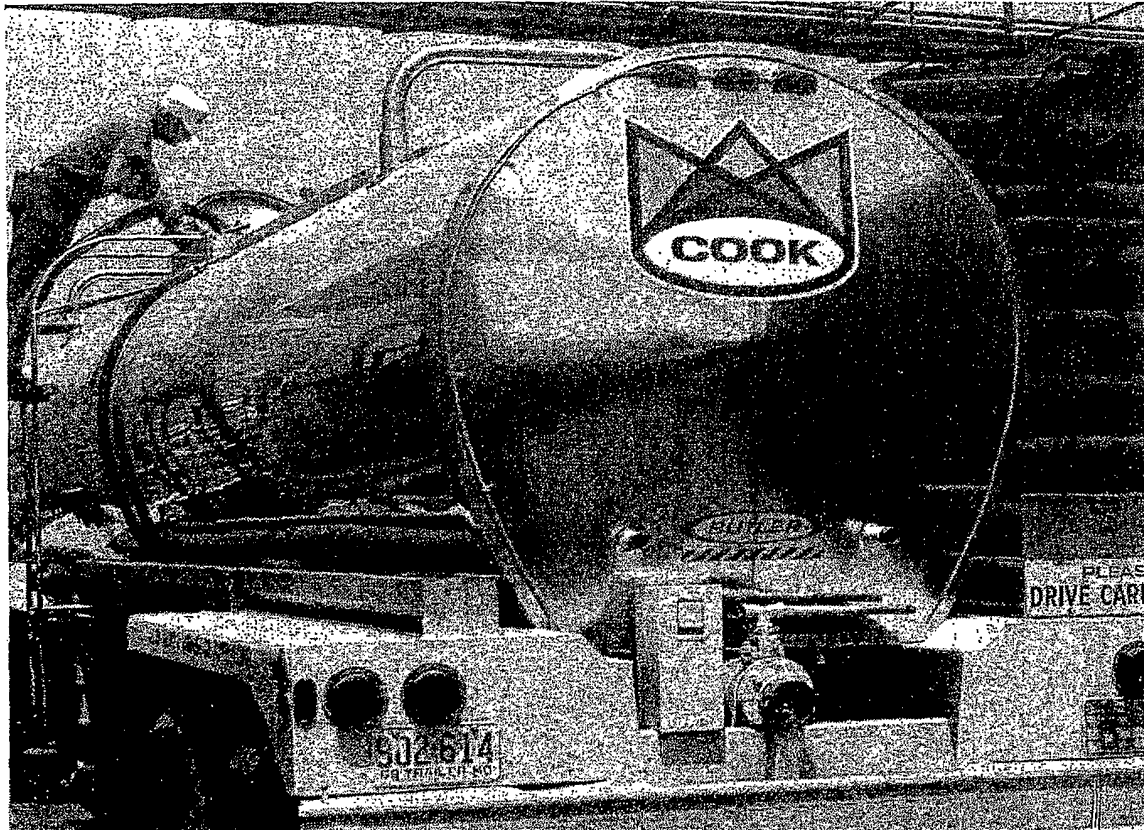
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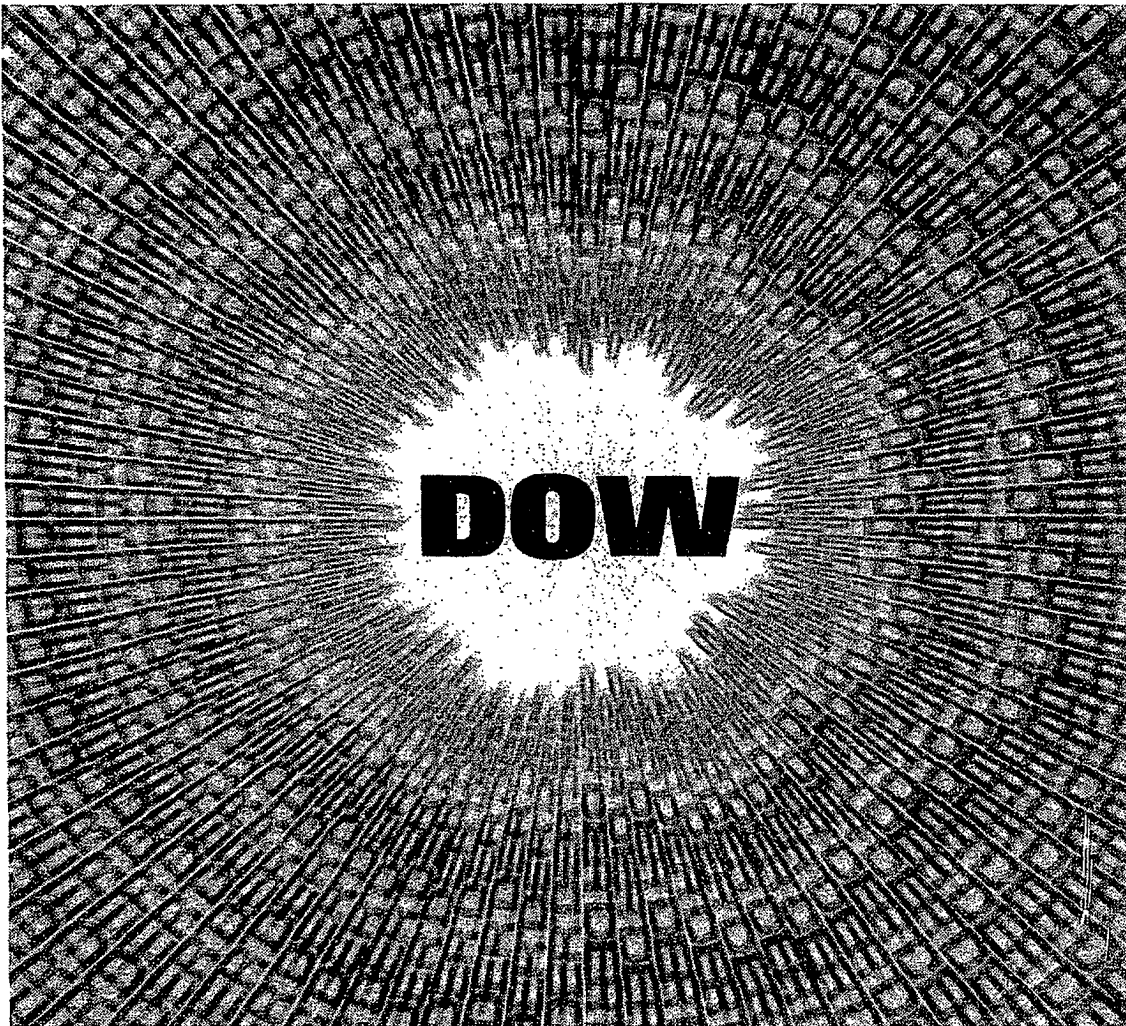
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**CENTRAL-MIDWEST AREA**

Glidden-Durkee Division of  
SCM Corporation  
900 Union Commerce Building, Cleveland,  
Ohio 44115 (216) 771-5121  
Robert B. Simpson, Area Vice President,  
Central-Midwest Area

**EASTERN AREA**

Glidden-Durkee Division of  
SCM Corporation  
Third & Bern Sts., P.O. Box 1097,  
Reading, Pa. 19603 (215) 373-4111  
Gary L. Béchtel, Regional Director,  
Eastern Area

**WESTERN REGION**

Glidden-Durkee Division of  
SCM Corporation  
1000 - 16th St., San Francisco, Calif.  
94107 (415) 621-0200  
J. A. Muller, Jr., Regional Director,  
Western Region

**SOUTHEASTERN REGION**

Glidden-Durkee Division of  
SCM Corporation  
1065 Glidden St., N.W., Atlanta, Ga.  
30318 (404) 355-4760  
A. W. Allen, Regional Director,  
Southeastern Region

**GLIDDEN-DURKEE DIVISION OF  
SCM CORPORATION**

1900 Josey Lane North P.O. Box 566,  
Carrollton, Texas 75006  
(214) 242-5141  
J. J. O'Halloran, Regional Director,  
Southwest Region

**GOODYEAR TIRE & RUBBER CO.,  
CHEMICAL DIV.\***

1144 East Market St., Akron, Ohio 44316  
(216) 794-3310

J. E. Weldon, Resin Coatings Dept.

**GORR COLOR CARD COMPANY, CARL\***

4242 W. Fillmore St., Chicago, Ill. 60624  
(312) 683-1400

Harald E. Karlsson, President

**GRAHAM PAINT & VARNISH CO.**

4800 S. Richmond St., Chicago, Ill. 60632  
(312) 376-7676

R. J. Shilvock, President

**GREENPOINT PAINT & VARNISH CORP.**

63 Emerson Place, Brooklyn, N.Y. 11205  
(212) 783-0692

Sidney J. Rubin, President

**GREGG CO. INC., THE**

1714 Bannard St., P.O. Box 149, Riverton,  
N.J. 08077 (609) 829-1575

L. R. Stewart, President

**GROW CHEMICAL CORP.**

345 Park Ave., New York, N.Y. 10022  
(212) 758-6767

Russell Banks, President

**GROW CHEMICAL CO.**

Division of Grow Chemical Corp.  
30 Brush St., P.O. Box 45 Pontiac,  
Michigan 48056 (313) 334-3521  
G. Sheldon Veil, President

**GRUMBACHER, INC., M.**

460 W. 34th St., New York, N.Y. 10001  
279-6400

Joseph Grumbacher, President

**GUARDSMAN CHEMICAL COATINGS,  
INC.**

1350 Steele S.W., Grand Rapids,  
Mich. 49502 (616) 452-5181

Keith Vander Hyde, President & C.E.O.

**GUARDSMAN CHEMICAL COATINGS  
INC., LOUISVILLE DIV.**

1350 South 15th St., Louisville,  
Ky. 40210 (501) 634-3531

R. L. Prather, Corporate V.P.

**GUARDSMAN CHEMICAL COATINGS,  
INC.**

1350 Steele Avenue S.W., Grand Rapids,  
Mich. 49502 (616) 452-5181

Kenneth Gilchrist, V.P.

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**HAMMILL AND GILLESPIE, INC.\***

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(201) 994-3650

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**HAMMOND LEAD PRODUCTS, INC.\***

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Hammond, Ind. 46325 (219) 931-9360  
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Colin D. Penny, President

**HANLEY PAINT MFG. CO., INC.**

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Ohio 43216 (614) 294-3361

Jay S. Hanna, President

**HANNA CHEMICAL COATINGS**

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1629 Vanderbilt Road, Birmingham,  
Alabama 35234 (205) 323-5201  
Stephen C. Gester, Gen. Mgr.

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(215) 724-1000

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**HARLAN ASSOCIATES, INC.**

11 Duboce Ave., San Francisco, Calif.  
94103 (415) 621-7245

Harold R. Harlan, Jr., President

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Subsidiary of Grow Chemical Corp.  
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Tampa, Fla. 33622  
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44711 (216) 455-5125

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721-8300  
Robert E. Dyer, Director of Sales, Pigments

**HARSHAW CHEMICAL CO., THE,\***  
**DIV. KEWANEE OIL CO.—COLOR DEPT.**  
3415 Bardstown Rd., Louisville, Ky. 40218  
(502) 451-0816  
W. P. Fouts, Regional Sales Mgr.

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01604 (617) 752-7586  
Lewis P. Green, Mgr. of Markets

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Arthur S. Hayden, Treasurer

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Mass. Industrial Park, Chicopee,  
Mass. 01020 (413) 592-4191  
Robert J. Landers, Gen. Mgr.

**HCI COATINGS DIV., WHITTAKER**  
**CORP.**  
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35601 (404) 355-5440  
H. P. (Bud) Chirrey

**HEMPEL'S MARINE PAINTS, INC.**  
25 Broadway, New York, N.Y.  
10004 (212) 944-4222  
Finn Olander, Exec. V.P.

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07030 (201) 659-1200  
Benjamin Dent, Assistant Marketing Mgr.

**HENRY CO., THE W. W.**  
5608 Soto Street, Huntington Park, Calif.  
90255 (213) 583-4961  
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Warner W. Henry, Chairman

**HENTZEN CHEMICAL COATINGS, INC.**  
6937 W. Mill Rd., Milwaukee, Wisc.  
53218 (414) 353-4200  
William R. Hentzen, Vice Pres. & Secretary

**HERCULES INCORPORATED\***  
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19899 (302) 575-5000  
G. N. Bruxelles, Director, Administrative Services

**HILTON-DAVIS CHEMICAL CO., DIV.,**  
**THE STERLING DRUG, INC.\***  
2235 Langdon Farm Rd., Cincinnati, Ohio  
45237 (513) 351-1300  
Gustav Gurska, Product Manager,  
Paint Industry

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820 Sweeney Ave., Redwood City, Calif.  
94063 (415) 369-2575  
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25-44th Ave. N.E. Minneapolis, Minn.  
55421 (612) 788-9011  
Ray J. Lindquist, Exec. V.P.

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(201) 926-0434  
C. E. Hoover, President

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William Georgov, Industry Rep.-Technical

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Beach, Calif. 90807 (213) HE7-4758  
Hugh J. Miles, Owner.

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**LORD CORP.**  
2000 W. Grandview Blvd., Erie, Pa. 16509  
(814) 868-3641  
Nymer A. Christiansen, Mgr. Special Accts.

**HYDROSOL, INC.**  
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Myrtle Beach, S.C. 29577 (803) 448-3644  
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(312) 438-8201

Robert S. Rothschild, President

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2035 Washington Avenue, Cairo, Ill.  
62914 (618) 734-4172

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C. S. Gibson, Partner, D. S. Rearden, Partner

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L. A. Prosch, Jr.

**INDUSMIN, LTD.\*\*\***

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Ontario M4W 1H7 Canada  
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W. B. Midgette, Sales Manager

**INDUSTRIAL CHEMICALS DIVISION  
N L INDUSTRIES, INC.**

P.O. Box 700 Hightstown, N. J. 08520  
(609) 448-3200

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General Manager

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(315) 682-9166

Theodore M. Winkert, President

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4300 West 130th St., Chicago, Ill. 60658  
(312) 568-3535

C. J. Smith, Manager of Marketing

**INMONT CORPORATION\***

150 Wagaraw Road, Hawthorne, N.J.  
07506 (201) 427-6700

Arthur A. Sommerville, Vice President,  
Color Systems

**INMONT CORPORATION**

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**INNES CORP., O. G.\***

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(212) 679-6180

R. O. Innes, President

**INTERCOASTAL CORPORATION**

P.O. Box 4060, Dundalk, Maryland  
21222 (301) 633-8100

Frank W. Williams, President

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720 Fifth Ave., New York, N.Y. 10019  
John J. Farber, President

**INTERNATIONAL PAINT COMPANY, INC.**

17 Battery Place North, New York, N.Y. 10004  
(212) 825-0800

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**INTERNATIONAL TALC CO., INC.**

420 Lexington Ave., New York, N.Y. 10017  
(212) 532-8533

P. F. McCarthy, Vice President

**INTERSTAB CHEMICALS, INC.\***

500 Jersey Ave., New Brunswick, N.J.  
(201) 274-2202

H. E. Tener, Director of Marketing

**INTERSTATE PAINT CORPORATION**

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wick, Ga. 31520 (912) 265-2211

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17th and Grand Ave., Des Moines, Iowa  
50305 (515) 283-1501

Thomas C. Goldman, Executive V.P.

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P.O. Box 4777, Stamford, Conn.  
06907 (203) 324-7306

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(412) 932-3101

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760 Aloha St., Seattle, Wash.  
98109 (206) 284-1040

Daniel Jarvie, President

**JASCO CHEMICAL CORP.**

1090 Terra Bella Ave., Mountain View,  
Calif. 94042 (415) 968-6005

Max Anthony, President

**JENNAT CORP.\***

19206 Hawthorne Blvd., Torrance,  
Calif. 90503 (213) 772-6435

G. W. Sanders, Plant Manager

**JOHNS-MANVILLE PRODUCTS CORP.,  
FILTRATION AND MINERALS DIV.\***

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(303) 770-1000

Herbert Kranich, Marketing Manager

**JOHNSON PAINTS, INC.**

2715 Toles St., Ft. Myers, Fla.  
33901 (813) 334-2301

John Johnson, President

**JONES-BLAIR PAINT CO.**

2728 Empire Central, Dallas, Tex. 75235  
(214) 357-1835

Howard M. Jones, President.

**JOSTEN & COMPANY, N.**

4905 N. 32nd St., Milwaukee, Wisc. 53209  
(414) 445-4651

Norbert G. Josten, Owner.

**K****KAISER CO., JOHN C.**

68-72 Main St., Dubuque, Iowa 52001  
(319) 582-8518

John F. Ganshirt, President

**KALCOR COATINGS COMPANY**

37721 Stevens Blvd., Willoughby, Ohio  
44094 (216) 946-4700

Newton Zucker, General Manager

**KANSAS PAINT & COLOR COMPANY**

132 N. Mosley, Wichita, Kansas  
67202 (316) 264-6353

R. G. Wilson, President

**K. C. COATINGS, INC.**

500 Railroad Ave., North Kansas City, Mo.  
64116 (816) 221-2858

Dale Sloan, President.

**KEL-GLO CORPORATION**

54 N.E. 73rd St., Miami, Florida  
33138 (305) 751-5641

Alton J. Ward, President

**KELLEY PAINT CO., RALPH D.**

1542 Belmont Ave., Chicago, Ill. 60657  
(312) 281-6868

Ralph D. Kelley, Jr., Owner.

**KELLEY-TECHNICAL COATINGS, INC.**

P.O. Box 10137 Louisville, Ky. 40210  
(502) 636-2561

John R. Kelley, Sr., President

**KEMP COMPANY, LTD., W. H.**

425 Fairfield Ave., Stamford, Conn. 06904  
Robert W. Limbacher, President.

**KENTUCKY PAINT MFG. COMPANY**

909 National Ave., Lexington, Ky. 40502  
(606) 254-3836

Wm. W. Howard, Vice President.

**KERR-McGEE CORP.,  
PETROLEUM MARKETING\***

Kerr-McGee Center, Oklahoma City, Okla.  
73125 (405) 236-1313

V. J. Centracco, Manager, Solvent Sales.

**KERR-McGEE CHEMICAL CORPORATION\*  
PIGMENTS DIVISION**

Kerr-McGee Center Oklahoma City, Okla.  
73125 (405) 236-1313

Len Erikson, Director, Pigment Sales

**KIMBERLY CHEMICALS, INC.**

100 Saw Mill Road, P.O. Box 4, Danbury,  
Conn. 06810 (203) 792-7700

Joseph Caldera, Vice President

**KIRBY PAINT CO., GEORGE, JR.**

163 Mt. Vernon St., New Bedford, Mass.  
02740 (617) 997-9008  
George A. Kirby II, President

**KIRKER CHEMICAL CO.**

One E. 11th St., Paterson, N.J. 07524  
A. Rosenbaum, President.

**KISER PAINT MANUFACTURING CO.,  
INC.**

322 North Ave., N.E., New Philadelphia,  
Ohio 44663 (216) 343-4525  
C. R. Hunter, Head Chemist

**KLINGER PAINT COMPANY, INC.**

333 Fifth Ave., S.E., Cedar Rapids, Iowa  
52401 (319) 366-7165  
Leo J. Klinger, President.

**KOHLER-McLISTER PAINT CO., THE**

1201 Osage St., Box 546, Denver, Colo.  
80201 (303) 534-5191  
Philip T. Rogers, Exec. V.P.

**KOHNSTAMM & COMPANY, INC., H.\***

161 Avenue of the Americas, New York,  
N.Y. 10013 (212) 929-7000  
Michael J. Dunn, Product Mgr., Pigments  
Division

**KOPPERS COMPANY, INC  
ORGANIC MATERIALS DIV.\*\***

Koppers Building, Pittsburgh, Pa.  
15219 (412) 391-3300  
Charles P. Dorsey, Manager Coatings Group  
M. H. Fritch, Sales Manager Chemical Group

**KURFEES COATINGS, INC.**

201 E. Market St., Louisville, Ky. 40202  
(502) 584-0151  
D. B. Kurfees, President.

**KWAL PAINTS, INC.**

800 Water St., Denver, Colo. 80217  
(303) 455-4793  
Harold Weinberg, President.

**KYANIZE PAINTS INC.**

2nd & Boston Sts., Everett, Mass. 02149  
(617) 387-5000  
Harry A. Hall, III, President.

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**L & H PAINT PRODUCTS, INC.**

150 Mississippi St., San Francisco, Calif.  
94107 (415) 431-4766  
Warren W. Porter, President.

**LaCLEDE MANUFACTURING CO.\***

701 Seneca St., Buffalo, N.Y. 14210  
(716) 853-0218  
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(201) 939-7418  
J. George Landau, President.

**LANDERS-SEGAL COLOR CO.\***

78 Delavan St., Brooklyn, N.Y. 11231  
(212) MA-5-1041  
Nathan Segal, Partner.  
Louis Landers, Partner.

**LANDZETTEL & SONS**

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(201) 796-3500  
Robert W. Landzettel, Vice President

**LAWSON CHEMICAL PRODUCTS  
COMPANY**

19500 S. Normandie Ave.  
Torrance, Calif. 90502 (213) 321-4220  
Lewis S. Lawson, President

**LEHMAN BROS. CORP.**

22 Halladay St., Jersey City, N.J. 07304  
(201) 434-1882 and (212) 732-3897  
Herman J. Singer, President

**LENETA COMPANY, THE\***

P.O. Box 576 Ho-Ho-Kus, New Jersey  
07423 (201) 444-5934  
Dan Schaeffer, Sales Manager

**LENMAR LACQUERS, INC.**

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21223 (301) 947-2300  
John Emmerling, Vice President

**LENOIR DIVISION, WHITTAKER CORP.**

P.O. Box 350, Lenoir, N.C. 28645  
Sydney L. Resnick

**LILLY CHEMICAL PRODUCTS, INC.**

Athol Road (P.O. Box 188)  
Templeton, Massachusetts 01468  
(617) 939-2166  
Thomas P. Kelly, Jr., President

**LILLY COMPANY, THE**

1717 English Road  
High Point, North Carolina 27261  
(919) 885-2157  
W. M. Corrigan, President

**LILLY INDUSTRIAL COATINGS, INC.**

666 South California Street  
Indianapolis, Indiana 46225  
(317) 634-8512  
C. Robert Hiles, Ph.D., President

**LILLY INDUSTRIAL COATINGS, INC.**

2632 Channel Avenue  
Memphis, Tennessee 38113  
(901) 947-4156  
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901 West Union Street  
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1991 Nolte Drive (P.O. Box 800)  
Mid Atlantic Park  
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**LILLY INDUSTRIAL COATINGS, INC.**

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Portland, Oregon 97219  
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(212) 777-4410  
D. H. Litter, Board Chairman

**LONGHORN PAINT CO.**

P.O. Box 5099, San Antonio, Tex.  
78201 (512) 732-6262  
Horace B. Haywood, Manager

**LONGVIEW PAINT & VARNISH CO.**

1203 California Way, Longview, Wash.  
98632 (206) 423-4990  
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44113 (216) 566-2500  
J. R. Desjardins, Manager, Marketing Operations

**JOHN LUCAS & CO.**

101 Prospect Ave., N.W., Cleveland, Ohio 44113  
(216) 566-2500

J. R. Desjardins, Manager, Marketing Operations

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(401) 434-3100  
W. J. Lynch, President

**M****M & H LABORATORIES, INC.**

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(312) 842-2132  
John R. Hoppe, President

**M & M CHEMICAL SALES CORP.**

Kendon Bldg.—Suite 302, 1073 Hancock St.,  
Quincy, Massachusetts 02169  
(617) 773-0234  
A. Leo Manuel, President

**M & M PAINT MFG. CO.**

P.O. Box 693, 768 Main St., Pawtucket, R.I. 02862  
(401) 726-3650  
Bryan W. Shepherd, President

**M-R PLASTICS & COATINGS, INC.\***

11460 Dorsett Rd., Maryland Heights, Mo.  
63043 (314) 291-0525  
Marvin S. Wool, President  
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American Lane, Greenwich, Conn. 06830  
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198 Utah St., San Francisco, Calif.  
94103 (415) 552-0311  
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07104 (201) 484-1600  
Gustave Klinkenstein, President

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Box 1282, 653 Jones St., Youngstown,  
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**MAJOR PAINT & VARNISH CO.**  
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90509 (213) 542-5901  
Milton M. Golden, Manager

**MAMECO INTERNATIONAL**  
4475 E. 175th St., Cleveland, Ohio 44128  
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169 W. Longview Ave., Mansfield, Ohio  
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John H. Ericsson, President

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2129 McCarter Highway, Newark, N.J.  
07104  
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**W. R. GRACE & CO.\***  
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(201) 862-5600  
Jules P. Augsdorfer, Vice President

**MARCUS PAINT CO., EDW. H.**  
235 E. Market St., Louisville, Ky. 40202  
(502) 584-0303  
Merritt E. Marcus, Vice President, Sales

**MARTIN PAINT & CHEMICAL CORP.**  
153-22 Jamaica Ave., Jamaica, N.Y. 11432  
(212) 526-1796  
Robert Glick, President

**MARTIN-SENOUR CO., THE**  
2500 South Senour Ave., Chicago, Ill. 60608  
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Michael W. Hurdelbrink, President

**MARVELITE INC.**  
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(301) 644-1111  
Franklin K. Rodbell, President

**MASURY PAINTS—DIVISION OF  
CONCHEMCO COATINGS**  
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(301) 837-5150  
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Paints Division

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6001 Antoine, P.O. Box 10762, Houston,  
Tex. 77018  
James M. Adams, President

**MATEER—BURT CO.\***  
P.O. Box 405, 436 Devon Park Drive (Devon  
Industrial Park), Wayne, Pa. 19087  
James F. Fournier, V. P.

**MATHERSON—SELIG CO.\***  
7301 Wilson Ave., Harwood Heights,  
Chicago, Ill. 60656  
Earl G. Ogier, Exec. V.P.

**MATSON PAINT PRODUCTS, INC.**  
835 N.W. 49th St., Seattle, Wash. 98107  
R. Keith Miller, V.P.

**MATTHEWS PAINT CO.**  
400 S. Mercantile Ct., Wheeling, Ill.  
60090 (312) 537-9200  
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**MAUTZ PAINT CO.**  
939 E. Washington Ave., Madison, Wisc.  
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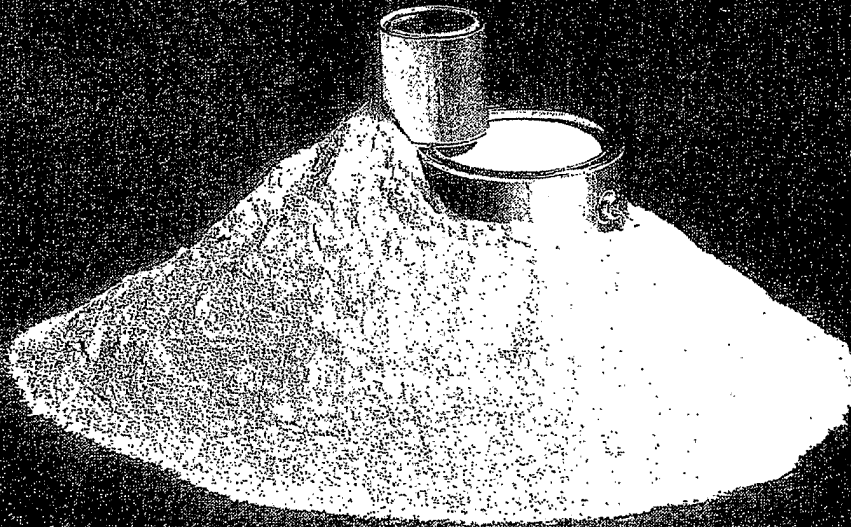
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R. Marshall Evans, Jr., Vice President-Sales

**TI-KROMATIC PAINTS INC.**

2492 Doswell Ave., St. Paul, Minn. 55108  
(612) 644-4477

Fred Strom, President

**TIOXIDE AMERICA INC.\*\***

Suite 309 Century Plaza, Columbia, Md.  
21044 (301) 730-6604

G. W. Graham, Sales Control Officer

**TITANIUM PIGMENT DIVISION\*  
N L INDUSTRIES, INC.**

100 Chevalier Ave., South Amboy, N.J. 08879  
(201) 721-8400

Glenn A. Wilson, Group Vice President:  
General Manager

**TNEMEC COMPANY, INC.**

P.O. Box 1749, Kansas City, Missouri  
64141 (816) 474-3400

Albert C. Bean, President

**TOLEDO PAINT & CHEMICAL CO.**

33 Blucher St., P.O. Box 324, Toledo, Ohio  
43691 (419) 244-3726

Paul R. Peters, President

**TRAIL CHEMICAL CORPORATION, THE**

9904 Gidley St., El Monte, Calif. 91731  
(213) 442-4140

William J. Peters, President

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10701 Shaker Blvd., Cleveland, Ohio 44104  
(216) 229-3000

Gordon E. Hann, Chairman

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215 San Jose Ave., San Jose, Calif. 95125  
(408) 294-7627

Jack Rouleau, Vice President

**TRIANGLE PAINT COMPANY, INC.**

2222 Third St., Berkeley, Calif. 94710  
(415) 845-6931

Alan P. Henry, Owner-Partner

**TRINITY COATINGS COMPANY**

1800 Park Place, Fort Worth, Tex. 76101  
Box 721, (817) 926-6811

Melvin Gardner, President

**TROY CHEMICAL CORP.\***

One Avenue L., Newark, N.J. 07105  
(201) 589-2500

Eliás Singer, President

**THE TRUESDALE COMPANY\***

929 Statler Office Bldg., Boston, Massachusetts  
02116 (617) 542-3660

Robert Truesdale, President

**TRUE TAGG PAINT CO.**

442 N. Third Street, Memphis, Tennessee  
38101 (901) 525-2727

O. O. Burks, President

**U**

**ULTRA ADHESIVES, INC.\***

P.O. Box 98, Paterson, N.J. 07513  
(201) 271-1300

John D'Amico, Vice President

**UNICHEM COATINGS COMPANY**

Box 246, New Ringgold, Pa. 17960  
(717) 943-2600 and 943-2601

William C. Elser, Sr., General Manager

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270 Park Ave., New York, N.Y. 10017  
(212) 551-4927

R. J. Kerr, Senior Vice President-Commercial

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453 Broad Ave., Ridgefield, N.J. 07657  
(201) 945-5766

Richard Labov, President

**UNION PAINT WORKS**

Rear 126 Water St., Danvers, Mass. 01923  
(617) 774-1476

Harold Small, President

**UNITED GILSONITE LABORATORIES**

Jefferson Ave. & New York St., P.O. Box  
70, Scranton, Pa. 18501 (717) 344-1202

M. C. MacKinnon, Executive V.P.

**UNITED PAINT CO.**

404 E. Mallory Ave., P.O. Box 9037  
Memphis, Tenn. 38109 (901) 948-1651

R. W. Ashley, Exec. Vice President

**UNITED PAINT MFG. CO.**

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99202

Larry Grossman, Vice President

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08822 (201) 782-5454  
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1235 Marquette St., Cleveland, Ohio 44114  
(216) 432-2755  
Bernard B. Blonder, President

**UNITED STATES STEEL PRODUCTS,  
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(415) 522-5511  
G. P. Wardley, Mgr. Sales West Coast

**UNITED STEEL CONTAINER CORP.\***  
1202 Airport Rd., P.O. Box 1748, North  
Brunswick, N.J. 08902  
David L. Rosen, Vice President

**UNIVERSAL COOPERATIVES, INC.**  
111 Glamorgan St., Alliance, Ohio 44601  
(216) 821-5770  
Allen J. Wandersleben, Mgr., Paint Dept.

**U.S. COLOR CARD COMPANY.\* DIV.  
OF THE LaCLEDE COLOR CARDS**  
701 Seneca St., Buffalo, N.Y. 14210  
Clifford G. Vogelsang, President

**U. S. INDUSTRIAL CHEMICALS, DIV. OF  
NATIONAL DISTILLERS & CHEMICALS  
CORP.\***  
99 Park Ave., New York, N.Y. 10016  
(212) 697-0700  
Martin Faye, Manager, Market Research &  
Development

## V

**VALSPAR CORP., THE\*\***  
1101 South Third St., Minneapolis,  
Minn. 55415 (612) 332-7371  
E. G. Balassie, President  
C. A. Wurtele, Chairman of the Board

**VANDERBILT CO., INC., R.T.\***  
30 Winnfield St., Norwalk, Conn.  
06855 (203) 853-1400  
Harry W. Howard, Manager, Paint and Paper Dept.

**VANE-CALVERT PAINT CO.**  
1601 N. Broadway, St. Louis, Mo. 63102  
(314) 241-0830  
Michael E. Spatz, President

**VANGUARD PAINTS & FINISHES, INC.**  
1409 Greene St., P.O. Box 654, Marietta,  
Ohio 45750 (614) 373-5261  
M. D. Dyer, President

**VAN SICKLE PAINT MFG. CO.**  
305 M St., P.O. Box 82222, Lincoln, Neb.  
68501 (402) 432-6558  
R. A. Tramel, President

**VARCUM CHEMICAL, DIVISION OF  
REICHHOLD CHEMICALS, INC.\***  
P.O. Box 863, Niagara Falls, N.Y. 14302  
(716) 284-8855  
D. E. Keenan, Vice President

**VARI KROM CORP.**  
2129 McCarter Highway, Newark, N.J.  
07104 (201) 484-4444  
B. F. Ames, Vice President

**VCA/ARC DISPENSER DIVISION OF ETHYL  
PLASTICS**  
7400 West Cermak Rd., North Riverside, Illinois  
60546 (312) 442-8800  
Sam F. Copia, Vice President-Sales

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SUBSIDIARY OF NORTHWEST INDUSTRIES  
INC., INDUSTRIAL CHEMICALS AND  
RESIN DIV.**  
341 E. Ohio St., Chicago, Ill. 60611  
(312) 467-5700  
David W. Gleeson, Market Mgr.

**VERFLEX CO., INC., THE**  
115-117 Moonachie Ave., Carlstadt, N.J.  
07072 (201) 438-7878  
Joseph Lo Re, President

**VIMASCO CORPORATION**  
Box 516, Nitro, W. Va. 25143  
(304) 755-3328  
John W. Johnson, Asst. Sales Mgr.

**VINYL INDUSTRIAL PAINTS, INC.**  
1401 Sycamore Street, Wyandotte, Michigan  
48192 (313) 284-3536  
Joseph W. Kachorek, President

**VITA-VAR CO. DIV. OF TEXTRON, INC.**  
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(201) 545-9601  
P.J. Milazzo, Vice President-General  
Manager

**VOGEL PAINT & WAX CO., INC.**  
Industrial Air Park, Orange City, Iowa  
51041 (712) 737-4995  
Franklin Vogel, President

**VOLTAX COMPANY, INC., THE**  
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Conn. 06605 (203) 333-2158  
Milton T. Vreeland, Chmn. of the Board

**VULCAN CORPORATION**  
45 Water St. Amesbury, Mass.  
01913 (617) 388-9141  
Reginald F. Beaumont, Plant Manager

## W

**WALLER'S INC.**  
14011 N.W. 20th Court, Opa Locka, Fla.  
33054 (305) 685-3631  
John T. Waller, President & Gen. Mgr.

**WARLICK PAINT COMPANY, INC.**  
945 Monroe St., Statesville, North Carolina  
28677 (704) 873-2244  
W. C. Warlick, President

**WASHINGTON PAINT PRODUCTS INC.**  
4525 W. Fillmore St., Chicago, Ill. 60624  
(312) SA-2-0260  
Louis Lance, President

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CORP.\*\***  
9808 Meech Ave., Cleveland, Ohio 44105  
(216) 641-4877  
R. L. Hawkins, Jr., President

**WATSON-STANDARD CO.**  
P.O. Box 11250, Pittsburgh, Pa. 15238  
(412) 362-8300  
W. L. Otto, Treasurer

**WAUKEGAN PAINT & LACQUER CO.**  
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(312) 662-8138  
Harriet P. Kupperman, President

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1225 Ozark St., N. Kansas City, Mo. 64116  
(816) 471-1788  
Earl E. Stover, President

**WELLBORN PAINT MFG. CO.**  
P.O. Box 25645 Albuquerque, N. Mex. 87125  
(505) 877-5050  
F. W. Wellborn, President

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530 E. 90th St., New York, N.Y. 10028  
(212) 831-0365  
William P. Weber, President

**WHITELINE PAINT CO., INC.**  
1520 Spence St., Los Angeles, Calif. 90023  
(213) 261-0178  
O. F. Lowe, President

**WHITLAM MFG. CO., J. C.**  
**WHITLAM PAINTS DIVISION**  
Box 71, 200 W. Walnut St., Wadsworth,  
Ohio 44281 (216) 334-2525  
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Douglas A. Whitlam, General Manager

**WHITTAKER CORPORATION**  
**J. E. BAUER COATINGS**  
1021 N. Mission Road, Los Angeles, Calif.  
90033 (213) 225-4154  
Chester I. Edmondson, General Manager

**WHITTAKER COATINGS & CHEMICALS**  
**BRADLEY VROOMAN COATINGS**  
2629 S. Dearborn St., Chicago, Ill. 60616  
(312) 842-7660  
Donald W. Yost, General Manager

**WHITTAKER COATINGS & CHEMICALS,**  
**HCI COATINGS DIVISION**  
1231 Lincoln St., Colton, Calif. 92324  
(714) 825-6292  
D. R. Burns

**WHITTAKER CORPORATION**  
**COATINGS AND CHEMICALS**  
3134 California St., N.E. Minneapolis,  
Minn. 55418 (612) 781-4833  
Phil Grossman, President

**WHITTAKER CORPORATION, ALLIED**  
**COATINGS DIVISION**  
2639 West Grand Ave., Chicago, Ill 60612  
(312) 276-2222  
M. D. Ferdman, Gen. Mgr.

**WHITTAKER CORPORATION**  
10880 Wilshire Blvd., Los Angeles, Calif.  
90024 (213) 475-9411  
Sol L. Spiller, Director, Operations Services

**WHITTAKER CORPORATION,  
WOOSTER COATINGS DIVISION**  
P.O. Box 382, Wooster, Ohio 44691  
(216) 262-3075  
R. L. Krauser, General Manager

**WILLIAMS-HAYWARD PROTECTIVE  
COATINGS, INC.**  
7400 West Archer Ave., Summit, Ill. 60501  
(312) 458-0015  
Joseph F. Kurcz, President and  
General Manager

**WILLIS-MOORE PAINT SPECIALITIES,  
INC.**  
1911 E. 92nd St., Los Angeles, Calif.  
90002 (213) 564-4501  
Kathleen E. Moore, Vice President

**WILMINGTON CHEMICAL CORPORATION\***  
P.O. Box 66, Pyles Lane, Wilmington, Del.  
19899 (302) 658-3515  
William A. McGregor, Gen. Mgr.

**WILSON-IMPERIAL CO.\*\***  
115 Chestnut St., Newark, N.J. 07105  
(201) 589-6050  
James Molloy, President

**WILSON PAINT CO., THE**  
1616 Harrison Ave., Cincinnati, Ohio 45214  
(513) 251-5300  
Lawrence L. Bing, Jr. Executive  
Vice President

**S. WINTERBOURNE AND CO., INC.**  
38 Richmond Terrace, Staten Island, N.Y.  
10301 (212) 447-5116  
Richard H. Hawxhurst, President

**WISCONSIN PROTECTIVE COATING  
CORP.**  
614 Elizabeth St., Green Bay, Wis. 54305  
(414) 437-6561  
Edward F. Ploederl, President

**WITCO CHEMICAL CORPORATION\***  
277 Park Ave., New York, N.Y. 10017  
(212) 826-1000  
E. F. Wagner, V.P. & Gen. Mgr.  
Organics Div. President

**WOOLSEY MARINE INDUSTRIES, INC.**  
P.O. Box 1328, Danbury, Connecticut  
06810 (203) 792-6300  
H. W. Evans, Jr., President

**WOOSTER BRUSH COMPANY, THE\***  
400 South Buckeye, P.O. Drawer B, Wooster,  
Ohio 44691 (216) 264-4440  
Jack W. Lester, President

**WYANDOTTE PAINT PRODUCTS CO.**  
1500 Eureka, Wyandotte, Mich.  
48192 (313) 284-3636  
C. A. Brethen, Jr., President

## X

**X-I-M PRODUCTS INC.**  
1169 Bassett, Westlake, Ohio  
(216) 871-4737  
J. R. Cvetic, President

## Y

**YENKIN-MAJESTIC PAINT CORP.**  
1920 Leonard Ave., Columbus, Ohio 43219  
A. I. Yenkin

## Z

**ZAPATA HAYNIE CORPORATION\***  
**OIL AND RESIN DIVISION**  
5010 York Road, Baltimore, Md. 21212  
(301) 433-7500  
Joseph F. Behan, Sales Mgr., Fish Oil Products

**ZARCO INDUSTRIES, INC.**  
3115 W. 36th St., Chicago, Ill. 60632  
(312) 927-8570  
George J. Zarem, President

**ZIMMERMAN CO., E. E.**  
2010 Clark Bldg., Pittsburgh, Pa. 15222  
(412) 281-9373  
E. E. Zimmerman, President

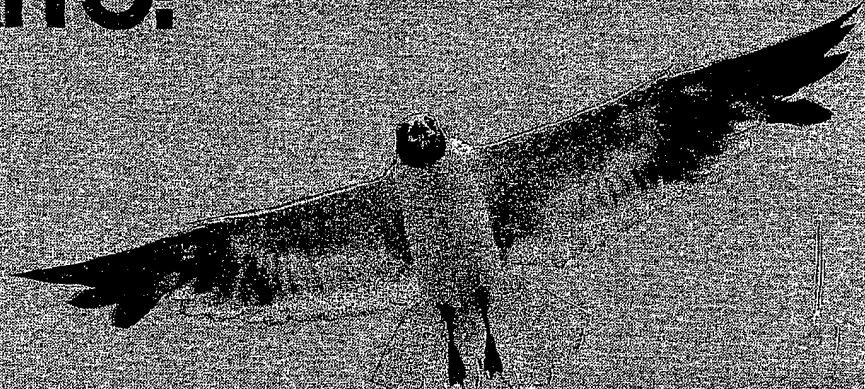
**ZINSSER & CO., INC., WILLIAM\*\***  
39 Belmont Drive, Somerset, New Jersey  
08873 (201) 469-8100  
Edward H. Walworth, Jr., Chairman

**ZOLA LABORATORIES, JOHN C.\***  
409 S. Raymond Ave., Alhambra, Calif.  
91803 (213) 282-7073  
John C. Zola, President

**ZOLATONE PROCESS, INCORPORATED**  
3411 E. 15th St., Los Angeles, Calif. 90023  
(213) 269-9231  
Sidney I. Mann, President

**ZUMMACH PAINT CORP.**  
120 E. Mineral St., Milwaukee, Wisc. 53204  
645-1264  
Richard H. Leep, President

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Good news for clear-sky ecology—and industry too. Our brand new plant, designed especially for making SURE SOL SPIRITS, is now on stream at Marcus Hook, Pa.—the only facility of its kind in the Northeast United States.

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with Rule 66 and similar anti-pollution regulations. Two grades are available: 7-1/2% aromatic and 2% aromatic. They help reduce air pollution and have excellent low-odor characteristics.

In addition to this new product, we make a full line of solvents, including the SURE SOL series of specialty solvents.

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Petrochemicals Division  
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(215) 985-1600

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NPCA/RI 033374

STAFF

NPCA/RI 033375

**EXECUTIVE  
VICE PRESIDENT  
ROBERT A. ROLAND**



**R. A. ROLAND**

The Executive Vice President is the chief executive officer of the Association, managing the National Headquarters Staff. He works in close conjunction with the President and Executive Committee on all Association activities, and within established policies, coordinates Association programs at the national level. Appointed by the Executive Committee, he serves a three-year term.

**VICE PRESIDENT, ADMINISTRATION  
& SECRETARY  
ALLAN W. GATES**



**A. W. GATES**

The Vice President, Administration & Secretary is responsible for coordinating staff activities in five of the Association's eight major divisions. He is custodian of the Association's membership, financial and personnel records. He makes meeting arrangements and provides minutes of meetings held by the Association, the Board of Directors, the Executive Committee and the Budget and Finance Committee. He is the chief financial officer on the staff, responsible for control of income and expenditures under approved budgets. In addition, he is a trustee of the employees' pension fund and the Ernest T. Trigg Foundation. He is responsible for servicing industry group life, salary continuance plans, and also for the activities of the Credits and Collections Committee. He is also Treasurer and a member of the Board of Directors of Verlan Limited.

**FIELD SECRETARY  
JAMES N. ELLIOTT**



**J. N. ELLIOTT**

The Field Secretary is charged with effecting better communications between the 30 Local Associations and National, as well as between the Locals themselves. He is the personal representative of each Local Association on the National Headquarters Staff. During frequent visits to the Local Associations, he assists in a host of activities, among them membership promotion, industry education, sales training programs, and regional conferences. He coordinates NPCA's ACTIONPLAN program. He executes the NPCA membership development program.



**M. PADOW**



**J. HALL**



**E. R. CALL**



**J. BENEDICTO**

#### **TRADE SALES DIVISION**

**MARK PADOW, Director**

The Division is responsible for implementing programs and policies to meet the needs of various Committees in the Trade Sales area. Liaison is maintained with staff specialists at Association Headquarters in order to solve industry problems. The Director works in conjunction with the Trade Sales Marketing; Aerosol Coatings Manufacturers; High Performance Architectural Coatings Manufacturers; Roof Coatings Manufacturers; Sealants, Glazing and Caulking Compound Manufacturers; and Seamless Systems Manufacturers Committees. Projects of mutual benefit to the painting contractor, paint dealer, journeyman painter, and other allied groups are another responsibility.

#### **CHEMICAL COATINGS DIVISION**

**JERRY HALL, Director**

The Director of the Chemical Coatings Division is responsible for the administration and implementation of policies and programs directed by the various Association committees organized in this segment of the industry. The Division maintains communication with customer groups through cooperation with allied Associations by means of Electrocoating, Powder Coating, Coil Coating, Water Reducible Coating, and High Solid Coating Liaison Committees. The purpose of these liaison activities is to provide accurate information for the benefit of end-users on chemical coatings products. The Director plans and coordinates meetings, conferences and seminars for all committees of the Chemical Coatings Division.

#### **MANAGEMENT INFORMATION DIVISION**

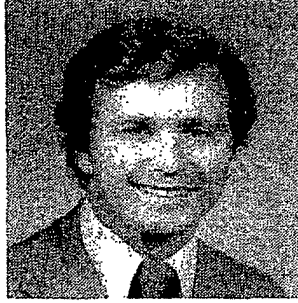
**EVERETT R. CALL, Director**

**JULIETTE BENEDICTO, Assistant Director**

MID's basic goal is to provide members with benchmarks for profitable decision-making. This Division secures, compiles and reports statistical information to NPCA members through special reports, "Coatings", and in individual consultations. Among the annual surveys: Sales, Operating Cost, Raw Material Usage, Compensation and Distribution Surveys. Other Publications such as the Cost Manual, Stanford Research Institute, Market Surveys and Studies are developed to provide information for management decisions in specific segments of the industry. Tools such as the Monthly Sales Index are constantly being investigated, developed and improved. The Paint Consumer Research Program is an example of this activity. The Division also works closely with government agencies and allied organizations interested in economic, marketing and statistical activities that affect the industry.



**J. M. MONTGOMERY**



**L. THOMAS**



**B. HAMILL**

**OFFICE OF THE GENERAL COUNSEL**

JOHN M. MONTGOMERY, General Counsel

LARRY THOMAS, Asst. General Counsel

BRUCE HAMILL, Counsel DONALD E. SELBY, Counsel

H. DOUGLAS SPRUANCE III, Counsel

GEORGIA WELLINGTON-SMITH, Legislative Assistant

STELLA MILLER, Public Affairs



**D. E. SELBY**



**H. D. SPRUANCE**



**G. WELLINGTON-SMITH**



**S. L. MILLER**

The Office of the General Counsel (Legal and Government Relations Division) serves as legal advocate for the Association and the industry. In addition, it evaluates all legislative and regulatory proposals of the Federal, State and local jurisdictions which impact on the industry and, when necessary, makes personal presentations before legislative and regulatory groups on behalf of the Association and the industry. These are coordinated with local associations and other industry groups as appropriate.

The Office of the General Counsel also provides close liaison with Federal regulatory agencies and with all other government offices whose operations affect the industry. This liaison assures that the industry's views are heard by government agencies, helps achieve uniformity in legislative and regulatory actions and permits timely communication of significant developments to the membership through periodic bulletins and other reports.

The General Counsel is chief legal advisor to NPCA's officers and to the members on such general matters as By-Laws, Code of Ethics, the Non-Exchange Agreement and product liability. Additionally, the legal staff is organized to provide specialized guidance on legislative and regulatory proposals relating to the environment, anti-trust and trade regulation, labeling, consumer affairs, occupational safety and health, transportation and trademark matters.

The Division has primary responsibility for the activities of nine NPCA committees—Labeling, Legislative, Marine Finishes Manufacturers, Packaging, Tariff, Transportation and Distribution, Unfair Competition, Government Suppliers and Trademark—and provides legal guidance to all other NPCA Committees as needed. The Division also publishes the "Labeling Guide" (for the Paint Industry) and the "NPCA Trademark Directory."

### **TECHNICAL DIVISION**

**ROYAL A. BROWN, Director**

**RAYMOND J. CONNOR, Assistant Director**

**RICHARD W. MURRY, Assistant Director**

The Director is responsible for administration and supervision of all technical, scientific and information activities relating to technical aspects of the paint and coatings industry. The Division furnishes support and consultation to the Executive Vice President, Association officers, the General Counsel, and other Division Directors. The Division develops technical presentations for local associations and other organizations whose members use coatings products.

When NPCA research programs, joint research programs with other organizations, and exploratory technical activities are approved by the Scientific and Executive Committees, they are supervised and coordinated by the Division's Director and Assistant Directors. Division personnel cooperate and participate in the work of ASTM, ANSI, SSPC, and other organizations in developing new and improved test methods for industry products and equipment.

The Division is responsible for nine NPCA Committees and seven Task Forces, including: The Scientific; Manufacturing Management; Community Services Steering; Fire Retardant; Safety and Loss Prevention; Industry Suppliers'; and Joint Coatings-Forest Products Committees. Environmental Task Forces report to the Community Services Steering Committee which lends guidance and advice in their work. Staff and task forces maintain liaison with local state and federal regulatory agencies relating to air and water pollution, industrial metals hazards, waste disposal, occupational safety and health, and conversion of industry to the metric system.

Through Community Services Bulletins and Safety and Health Bulletins, the membership is kept informed on proposed regulations in these areas. The Division prepares and publishes Raw Material Indexes, The Guide to Government Paint Specifications, and The Abstract Review, and maintains liaison with related scientific groups. It also publishes Technical Bulletins, Scientific Bulletins and Raw Material Supply Reports, to keep members informed of industry technical developments.



**R. A. BROWN**



**R. J. CONNOR**



**R. W. MURRY**



**J. L. COLNESS**



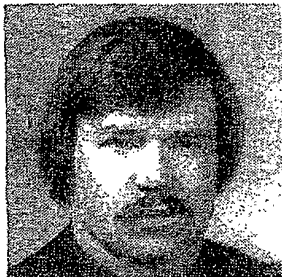
**B. A. MATHES**



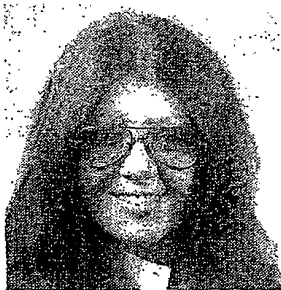
**B. R. PAUL**



**M. L. FAHEY**



**D. L. MOREHEAD**



**S. A. GALAYDA**

**COMMUNICATIONS DIVISION**

**JERRY L. COLNESS, Director**  
**BETH A. MATHES, Assistant Director**  
**BILLY R. PAUL, Art Director**  
**MARY L. FAHEY, Manager of Publications**  
**DAVID L. MOREHEAD, Manager of Editorial Services**  
**SANDRA A. GALAYDA, Writer/Editor**

The Communications Division is responsible for comprehensive communications programs for NPCA and its members. It works with the Communications Committee in the development of these programs. The division prepares and disseminates information on the industry's products, NPCA positions and actions and NPCA services and activities.

The division uses a broad range of communications and public relations techniques to accomplish these objectives including: product information and news material for newspapers, magazines and broadcasters; media liaison; position papers; speeches; audio-visuals; and films.

The division publishes the newsletter, "Coatings", the "Member/Services Directory", Annual Report, "Advertising Guidelines", and numerous booklets and pamphlets about NPCA and coatings and their uses. It provides an in-house publishing service for other divisions.

The division develops and runs national public service programs such as its Lead Poisoning Prevention Program.



**A. N. DARROW**

### **MEETINGS & CONVENTIONS**

**ALAN N. DARROW, Director**

One of the Association's major channels of communication with members and related professional and end-user groups is through conventions, seminars and specially designed meetings. The Director of Meetings and Conventions is responsible for coordinating the design, development and implementation of all programs aimed at informing, educating and developing the manpower resources of our industry and related groups.

Close cooperation is maintained with the Field Secretary and other Association divisions so that the program needs of local associations and special member groups are identified and met.



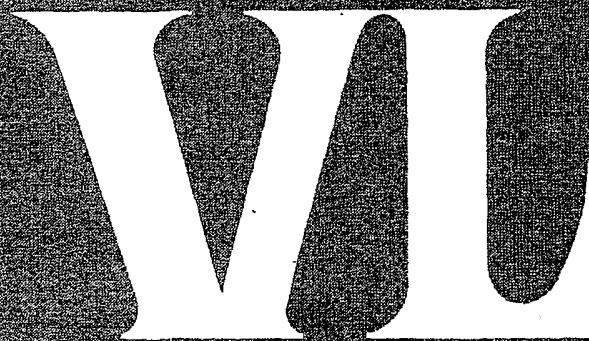
**P. B. DONITHAN**

### **ADMINISTRATIVE SERVICES DIVISION**

**PATRICK (JACKIE) DONITHAN, Supervisor**

The Supervisor of the Administrative Services Division purchases all supplies and services connected with building maintenance and staff operations. He handles inventory control and storage; and issues all supplies and equipment. Receipt of incoming materials and shipment of all outgoing materials are functions of this Division. In addition, the Supervisor manages the Association mailroom.

# Verlan Limited



A STOCK INSURANCE COMPANY UNDERWRITING RISKS OF THE COMMONWEALTH OF MASSACHUSETTS

**MANAGEMENT OFFICE:**  
Mechanics Building  
Church Street  
Hamilton, Bermuda

**ENGINEERING OFFICE:**  
1500 Massachusetts Avenue, N.W.  
Washington, D.C. 20005

NPCA/RI 033382

BY LAWS

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NPCA/RI 033383

## **BY-LAWS**

of

**NATIONAL PAINT AND COATINGS ASSOCIATION, INC.**

**Organized November 1, 1933**

**Incorporated December 1, 1933**

**(Superseding Prior Organizations Dating from 1888)**

### **ARTICLE I**

#### **Title**

The name of this organization shall be the National Paint and Coatings Association, Inc.

#### **Object**

The object of this Association shall be to promote the welfare of this industry, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, and to safeguard the interests of the public. The Association shall not directly or indirectly restrict free and lawful competition.

### **ARTICLE II**

#### **Membership**

SECTION 1. Membership in this Association shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty; and manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products.

#### **Regional or City Associations**

SECTION 2. Any Regional or City Paint, Varnish and Lacquer Association with five or more members eligible to join the National Paint and Coatings Association, Inc., after subscribing to its By-Laws and Code of Ethics and upon approval of the Board of Directors, may become a member.

#### **Class A and Class B Membership**

SECTION 3. Class A membership consists of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty.

Class B membership consists of manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products, who shall pay dues on their domestic sales of products manufactured or sold by them to this industry.

Those who qualify for both Class A and Class B membership shall determine and report their net domestic sales of paint industry products and their dues classification positions on both the A and B schedules, and shall report their dues obligations as the combined total of dues calculated under both schedules in accordance with definitions, instructions and related information approved by the Executive Committee.

In calculating net domestic sales of Class A and Class B products, members shall follow the accounting procedures which determine the dollar net sales figure appearing in their profit and loss statements for the last fiscal year, excluding those items not applicable to the

paint industry. Interbranch or interdepartment inventory transfers of such products or inventory transfers to wholly owned subsidiaries or affiliated companies are not to be regarded as sales for the purpose of this report. Sales made by such subsidiaries or affiliated companies to others who purchase for use or resale shall be included when reporting sales on the consolidated form or such sales may be reported on separate forms and submitted by said subsidiaries or affiliated companies.

The membership dues shall be determined by the Executive Committee and approved by vote of the membership at the Association's Annual Meeting. The schedule as so approved shall be placed in the Annual Member/Services Directory for the fiscal year(s) involved. In the event no change is made, the schedule of dues approved and printed for the preceding fiscal year shall be used.

Dues are payable quarterly in advance on the 1st of January, April, July and October, based on total annual sales reported by the member in accordance with Article II, Section 10, of the By-Laws, as provided for in the following schedules.

#### SCHEDULE OF "A" MEMBERSHIP DUES

SALES VOLUME CLASSIFICATION			DUES			
Class	Sales in Excess of	But Not Exceeding	Base Dues		Plus Rate Per \$1,000 of Sales Over Base	
1 ...	\$ 1	\$ 100,000	\$ 200			
2 ...	100,000	150,000	200+	\$1.20	per \$1,000 over	\$ 100,000
3 ...	150,000	250,000	260+	1.10	per 1,000 over	150,000
4 ...	250,000	500,000	370+	1.00	per 1,000 over	250,000
5 ...	500,000	750,000	620+	.96	per 1,000 over	500,000
6 ...	750,000	1,000,000	860+	.92	per 1,000 over	750,000
7 ...	1,000,000	1,750,000	1,090+	.86	per 1,000 over	1,000,000
8 ...	1,750,000	2,500,000	1,735+	.76	per 1,000 over	1,750,000
9 ...	2,500,000	5,000,000	2,305+	.676	per 1,000 over	2,500,000
10 ...	5,000,000	20,000,000	3,995+	.608	per 1,000 over	5,000,000
11 ...	20,000,000	35,000,000	13,115+	.552	per 1,000 over	20,000,000
12 ...	35,000,000	50,000,000	21,395+	.498	per 1,000 over	35,000,000
13 ...	50,000,000	100,000,000	28,865+	.133	per 1,000 over	50,000,000
14 ...	100,000,000	150,000,000	35,515+	.10	per 1,000 over	100,000,000
15 ...	150,000,000	up	40,515+	.0662	per 1,000 over	150,000,000

#### SCHEDULE OF "B" MEMBERSHIP DUES

SALES VOLUME CLASSIFICATION			DUES			
Class	Sales in Excess of	But Not Exceeding	Base Dues		Plus Rate Per \$1,000 of Sales Over Base	
1 ...	\$ 1	\$ 100,000	\$ 180			
2 ...	100,000	150,000	180+	\$1.00	per \$1,000 over	\$ 100,000
3 ...	150,000	250,000	230+	.75	per 1,000 over	150,000
4 ...	250,000	500,000	305+	.62	per 1,000 over	250,000
5 ...	500,000	750,000	460+	.54	per 1,000 over	500,000
6 ...	750,000	1,000,000	595+	.48	per 1,000 over	750,000
7 ...	1,000,000	5,000,000	715+	.34	per 1,000 over	1,000,000
8 ...	5,000,000	10,000,000	2,075+	.27	per 1,000 over	5,000,000
9 ...	10,000,000	20,000,000	3,425+	.138	per 1,000 over	10,000,000
10 ...	20,000,000	50,000,000	4,805+	.068	per 1,000 over	20,000,000
11 ...	50,000,000	up	6,845+	.034	per 1,000 over	50,000,000

**SECTION 4.** New members shall pay dues from the date nearest the date of their acceptance into the membership of this Association. Each Class A and Class B member is entitled to one vote at the Association meetings and to receive copies of all publications and circulars of the Association. They are eligible for membership in Regional or City Associations and when elected thereto shall pay the Regional or City Association's dues, but shall not pay any additional National dues.

#### **Canadian Membership**

**SECTION 5.** Canadian membership shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products located in Canada. Such individuals, companies, firms, or corporations may become members of the National Paint and Coatings Association, Inc., upon approval of the Board of Directors. They are entitled to receive copies of all publications and circulars of the Association. They shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class A members, but not in excess of \$620.00. Canadian membership shall also be available to individuals, companies, firms or corporations who are manufacturers in Canada of materials used in the manufacture or application of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products. Such concerns shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class B members, but not in excess of \$460.00 per year, and shall be entitled to receive copies of all publications and circulars of the Association.

#### **Application for Membership**

**SECTION 6.** All applications for Class A, Class B and Canadian memberships, after approval by the Chairman of the Membership Committee, shall be referred to the Secretary, who shall submit them at once to the Board of Directors of the Association for action.

**SECTION 7.** No individual, company, firm or corporation shall be admitted to Class A membership until they have subscribed to the Association's Code of Ethics and signed its agreements relative to Non-Exchange of Products and Anti-Bribery.

#### **Honorary Members**

**SECTION 8.** Any individual who has rendered distinguished service to this industry or to this Association may be elected an Honorary Member by two-thirds vote at any regular meeting of the Board of Directors.

Honorary members shall be exempt from all payment of dues.

#### **Expulsion and Resignations**

**SECTION 9.** Expulsion and Resignations: The Board of Directors, at its discretion, may declare forfeited any membership for good and sufficient reasons, or for non-payment of dues that are in arrears six (6) months. Any member in good standing whose annual dues are fully paid, may resign upon written notice to the Secretary not less than thirty (30) days in advance of the end of the dues' year.

#### **Annual Dues**

**SECTION 10.** Annual Dues: The fiscal year of this Association shall commence January 1, and end December 31. Dues of Class A, Class B and Canadian members shall be based on such members' total sales for their last fiscal year, which shall be reported as soon as such figures are available after January 1.

### Scientific Section Circulars

SECTION 11. Scientific Section Circulars: Scientific organizations at home and abroad, and foreign manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products, may receive the Scientific Section Circulars on payment of \$150.00 per annum.

### ARTICLE III

#### Officers

SECTION 1. The officers of the Association shall consist of a President, a Vice President, seven (7) Regional Vice Presidents, a Treasurer, a Secretary, and an Executive Vice President.

SECTION 2. The President shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify. He shall serve without compensation.

SECTION 3. The Vice President shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 4. Seven (7) Regional Vice Presidents shall be elected by the members of the Association from Class A or Class B members, one from each of the seven (7) zones as designated in Article XVII. They shall be elected for one (1) year or until their successors shall be elected and shall qualify.

SECTION 5. Treasurer: The Treasurer shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 6. Secretary: There shall be a Secretary of the Association, who shall be elected or appointed by the Board of Directors for one (1) year or until his successor is elected and shall qualify.

SECTION 7. Honorary Officers: Other offices of honorary character may be conferred upon any member by the unanimous vote of the Board of Directors.

SECTION 8. Executive Vice President: There shall be an Executive Vice President of the Association who shall be elected or appointed by the Executive Committee for three (3) years or until his successor shall be elected and shall qualify.

#### Board of Directors and Executive Committee

SECTION 9. The Board of Directors of the Association shall consist of the President, Vice President, Treasurer, Regional Vice Presidents and thirty-six (36) additional Directors, twenty-seven (27) of which shall be Class A members and nine (9) of which shall be Class B members.

SECTION 10. Directors other than the officers listed in Section 9 above shall be elected by members of the Association for a term of office of three (3) years. They shall be elected so that at the end of each year the terms of one-third (1/3) of such Directors so elected shall expire. At each annual meeting the successors to such Directors whose terms expire shall be elected to hold office for terms of three (3) years or until their respective successors have been elected, provided, however, that at the annual meeting in the year following the meeting approving any change increasing the number of Directors as provided for by the By-Laws, one-third (1/3) of the additional members added to the Board shall be elected for one (1) year; one-third (1/3) for two (2) years and one-third (1/3) for three (3) years, so that the terms of office of an equal number will expire at the end of each year.

Any vacancy among the members of the Board of Directors may be filled by a majority vote of the Board, and if not filled by the Board, by the members of the Associa-

tion at its next annual meeting. The term "Vacancy" as used in this section shall include any directorship which is unfilled as the result of the death, resignation, removal or disqualification of a director, or of an increase in the number of Directors occurring by amendment of these By-Laws, or of any other cause, between annual meetings of the Association.

The officers of the Board of Directors shall consist of a Chairman and Vice Chairman. At the Annual organization meeting, a Vice Chairman shall be elected by the Board of Directors from its membership. He shall not serve more than three (3) consecutive one-year terms, but may be elected to office again after an interval of one (1) year.

SECTION 11. Executive Committee: The Board of Directors shall elect an Executive Committee of twelve (12) from its Class A members. They shall hold office for their term as members of the Board. In addition, the President, Vice President, and Treasurer shall be members of the Executive Committee.

SECTION 12. Notwithstanding the other provisions of this Article III, there shall be no limitation of time so long as they hold office with respect to the number of consecutive terms that the President, and Treasurer of the Association may serve, either as a member of the Board of Directors or the Executive Committee.

SECTION 13. The officers of the Executive Committee shall consist of a Chairman and a Vice-Chairman. At the annual organization meeting, the Executive Committee shall elect a Vice-Chairman from its membership. He shall not serve more than three (3) consecutive one-year terms, but may be elected to office again after an interval of one (1) year.

SECTION 14. Members of the Board of Directors and Executive Committee shall hold office for three (3) years. No one who has been elected as a Board member for a full three (3) year term shall be eligible for reelection until at least one (1) year shall have elapsed.

## ARTICLE IV

### Duties of Officers

SECTION 1. Duties of the President: He shall be responsible for such duties as the Board of Directors or the Executive Committee may direct or delegate. He shall be an ex-officio member of all Association Committees. The President shall preside at all annual and special meetings of the membership of the Association; make such appointments as are provided for in the By-Laws and also those required by action of the membership of the Association, the Board of Directors and/or the Executive Committee. He shall present at the first session of the annual meeting of the membership of the Association a report upon the affairs of the Association, together with such matters and recommendations as may be of interest or pertinent to the industry. The President shall also be the Chairman of the Executive Committee and of the Board of Directors.

SECTION 2. Duties of the Vice President: He shall perform all of the duties of the President in his absence and such other duties as may be assigned to him by the Executive Committee.

SECTION 3. Duties of the Executive Vice President: The Executive Vice President shall be the chief executive officer for all administrative matters and such other duties as the Board of Directors, the Executive Committee or the President may direct or delegate.

SECTION 4. Duties of the Regional Vice Presidents: The Regional Vice Presidents shall perform such duties as may be delegated to them by the Board of Directors, or Executive Committee, or by the President in the administration of his duties. It shall be the duty of the Regional Vice President of each Zone to visit the Regional and City Associations in his Zone and report to them all matters of importance relating to the activities of the Association.

SECTION 5. Presiding Officer: In the case of inability or for any other reason, the President cannot preside at any meeting of the membership of the Association, the Vice President shall preside, and in the absence of both, the Vice Chairman of the Board of Directors shall be the presiding officer.

SECTION 6. Duties of the Treasurer: It shall be the duty of the Treasurer to open such bank accounts in such banks as may be approved by the Executive Committee; and to provide for the receipt of all moneys due the Association. Disbursement shall be made by voucher signed by the Secretary or, in his absence, by a representative, authorized by the Executive Committee, as coming within the budget, and countersigned by the Treasurer.

SECTION 7. Under the authorization of the Executive Committee, the Treasurer shall be empowered to invest the funds of the Association; to sell, convert or exchange securities or property owned by the Association, and to execute any and all necessary documents in connection therewith.

SECTION 8. In the case of the death, illness, disability or absence from his office of the Treasurer, any one of the following officers of the Association is hereby authorized to countersign checks, and otherwise to perform, ad interim, the necessary duties of the Treasurer: The President, Vice President or Executive Vice President.

SECTION 9. The Treasurer shall keep an accurate account of all receipts and disbursements and shall submit quarterly to the Executive Committee and the Board of Directors a financial statement and operating statement, including a list of all delinquents, covering the period from the last such quarterly financial statement. He shall submit an annual statement as of the last day of December, audited and certified by a Certified Public Accountant, to the Executive Committee and the Board of Directors and, upon approval by the Board of Directors, he shall present this report to the membership of the Association.

SECTION 10. Duties of the Secretary: The Secretary shall provide minutes of all meetings of the Association, the Board of Directors and the Executive Committee, preserve all records belonging to the Association, and perform such other duties incident to his office as may not otherwise be provided for.

SECTION 11. It shall be the duty of the Secretary to approve or provide for the approval for payment of all proper expenditures of the Association as provided for in the approved budget. He shall report to the Chairman of the Membership Committee all applications for membership, and shall notify the Treasurer and new members of their election to membership. He shall also submit to the President thirty (30) days before the annual meeting of the Association, a complete list of the Regional or City Associations holding membership in the National Association with the number of their members in good standing, which list shall be the basis of representation at the annual meeting of the Association.

SECTION 12. The Secretary of the Association shall be sworn to the faithful discharge of his duties. He shall be custodian of the seal of the Association and may affix the same to any instrument requiring it, and when so affixed it shall be attested to by his signature or by the signature of the President or Treasurer.

#### **Duties of Board of Directors and Executive Committee**

SECTION 13. It shall be the duty of the Board of Directors to discuss and consider the affairs of the Association and of the industry and to recommend to the Executive Committee such matters which will further the object and purposes of the Association. The Board of Directors, in addition to the specified duties in these By-Laws, shall also consider programs to foster the trade, business and financial interest of Association members, to reform abuses relative thereto, to diffuse accurate and reliable information as to the interest of the paint, varnish and lacquer industry and other related matters, to promote a friendly intercourse among Association members, and to do all things necessary to carry out the aforesaid

purposes for the mutual benefit and protection of its members under and subject to such conditions as may be prescribed by these By-Laws.

SECTION 14. The Board of Directors shall elect or appoint a Secretary of the Association as provided by these By-Laws, who shall perform such duties as may be delegated to him by the Board of Directors, the Executive Committee, or the President.

SECTION 15. Duties of the Executive Committee: The Executive Committee shall be the policy making and supervisory body of the Association. It shall establish and direct the policies governing property and operations of the Association, be responsible for the expenditure of its funds and exercise all the powers of the Association except as otherwise provided by law or by these By-Laws.

The Executive Committee shall receive for consideration and action at their meetings all reports, resolutions and communications presented by the Board of Directors, Officers of the Association, Chairmen of Committees, Regional or City Associations and members, including any matters which in the judgment of the Executive Committee, require immediate consideration because the benefits and effectiveness of prompt action, if held over for the action of the annual meeting of the Association, would be seriously impaired or entirely destroyed; except changes in the By-Laws as provided for in the By-Laws. The Executive Committee shall consider all reports, resolutions and communications received prior to a meeting of the Board of Directors, and shall, through the Secretary, submit them, with recommendations, to the Board of Directors' next meeting.

SECTION 16. The Executive Committee shall consider and take action upon the budget for, and the expenditure of any funds of, the Association.

SECTION 17. The Executive Committee shall have the power to authorize the Treasurer to open bank accounts; to buy, sell, convert or exchange securities and property of the Association as provided by these By-Laws.

SECTION 18. Bond: The Association shall provide indemnity bonds for the President, Vice President, Treasurer, Secretary, and such employees as directed by the Executive Committee. The Executive Committee shall designate the amount of the bonds. The bonding expense shall be paid by the Association.

## ARTICLE V

### Vacancies in Offices

SECTION 1. President: In the event the office of the President becomes vacant by resignation, death or by action of the members of the Board of Directors, the Vice President shall act as President until the next annual meeting of the Association when a successor shall be elected.

SECTION 2. Vice President and Regional Vice Presidents: In the event the offices of the Vice President or any Regional Vice President becomes vacant by death or by action of the Board of Directors, the Vice President's successor shall be appointed from any zone and the Regional Vice President's successor from the same zone within thirty (30) days by a majority vote of the Board of Directors. If a regular meeting of the Board of Directors is not held within this period, a vote by mail shall be held as herein provided.

SECTION 3. Board of Directors and Executive Committee: All offices or memberships of the Board of Directors and the Executive Committee which have been declared vacant by death or by action of the Board of Directors shall be filled by a majority vote of the Board of Directors.

## ARTICLE VI

### Meetings

SECTION 1. Date: The Association shall hold annual meetings during the third week of October subject to change of date as provided for in Section 2 of this Article.

SECTION 2. Time and place of Annual Meeting: The place of the annual meeting of this Association shall be at Washington, D.C., unless otherwise determined by the Board of Directors. The Board may change the date of the annual meeting if in its judgment such change is of benefit to the Association. Notice of time and place of annual meetings shall be sent to the secretaries of Regional or City Associations and trade papers at least two months prior to the date of the annual meeting.

SECTION 3. Special Association Meetings: The President shall call special meetings of the Association upon written application of not less than thirty (30) Class A members if and when approved by the Executive Committee.

SECTION 4. Board of Directors' Meetings: The Board of Directors shall meet immediately following the adjournment of the annual meeting of the Association or at the call of the President or the Chairman for the purpose of organizing and electing the Executive Committee and Secretary, and for consideration of such other business as may properly come before it and in April and immediately preceding the annual meeting of the Association. A report of the meeting may be made to the membership through the Association publication, or otherwise, as directed by the Board of Directors.

SECTION 5. Executive Committee Meetings: The Executive Committee shall meet immediately following adjournment of the annual meeting or at the call of the President or Chairman for the purpose of organizing, and such other business as may properly come before it, and in January, April, July and immediately preceding the annual meeting. A report of the quarterly meeting may be made to the membership through the Association publication, or otherwise, as directed by the Executive Committee.

SECTION 6. Special Board of Directors' Meetings: The Chairman of the Board of Directors may call a special meeting of the Board of Directors after consultation with the President and they deem it is necessary, or upon the written request of not less than twelve (12) members of the Board of Directors.

SECTION 7. Special Executive Committee Meetings: The Chairman after consultation with the President may call special meetings of the Executive Committee when in their judgment it is necessary or upon the written request of not less than nine (9) members of the Executive Committee.

SECTION 8. Quorum: Fifty (50) Class A members and delegates shall constitute a quorum at any meeting of the Association. Fifteen (15) members shall constitute a quorum at any meeting of the Board of Directors. Seven (7) members shall constitute a quorum at any meeting of the Executive Committee.

SECTION 9. Representation at Meetings: All members, including Canadian members, shall have full privilege of the floor and one (1) vote at all meetings of the Association. Honorary members shall be entitled to the privilege of the floor without voting power. The privilege of the floor at any meeting may be extended to delegates or representatives from other organizations or to any other individuals by authority of the Board of Directors, or upon favorable vote by two-thirds of the voting members present.

SECTION 10. Delegates: Each Regional or City Association in good standing shall elect delegates to meetings of the Association from its Class A and B members, as follows:

One (1) delegate for each ten (10) members or less.

Two (2) delegates for more than ten (10) and less than twenty (20) members.

One (1) delegate for each additional ten (10) members over twenty (20) members.

SECTION 11. Alternates: Each Regional or City Association shall elect an alternate for each delegate, who shall act for such delegate during his absence, and whose vote shall be binding the same as if cast by such delegate.

SECTION 12. Voting Power: At all meetings of the Association, Class A, B, and Canadian members and Class A and B delegates of local associations present shall be entitled to one vote each. A Class A or B member may vote by proxy.

SECTION 13. A qualified member or delegate may demand a vote by roll call of Class A, B, and Canadian members and delegates. Said vote may be taken at once or during the next regular business session. Such roll call vote of those present or by proxy shall supersede the result of any previous vote on the same question by the membership at large.

## ARTICLE VII

### Voting by Mail

SECTION 1. The Board of Directors and Executive Committee: When necessary, the Board of Directors or the Executive Committee shall vote by mail on matters presented by the President, and the majority of the votes received within fifteen (15) days shall be decisive.

SECTION 2. Members: Questions which, in the judgment of the Board of Directors or the Executive Committee, are of sufficient importance for the consideration of the Association, but are not important enough for a special meeting, may be voted upon by mail by the voting membership of the Association, and a majority of the votes received within thirty (30) days shall be decisive.

## ARTICLE VIII

### Committees

SECTION 1. Trade Sales: There shall be a Trade Sales marketing Committee, the chairman of which shall be appointed annually by the President.

SECTION 2. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of trade sales in his district. It shall be the duty of the Chairman of each Regional or City Trade Sales Committee to organize thoroughly those interested in trade sales in his district, including those manufacturers who sell refinishes to auto accessory wholesalers, or dealers. The actions and recommendations of these Regional or City Association's Committees shall be presented by their Chairman to the Association's Trade Sales Marketing Committee.

SECTION 3. Chemical Coatings: There shall be a Chemical Coatings Steering Committee, the Chairman of which shall be appointed annually by the President.

SECTION 4. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of Chemical Coatings in his district. It shall be the responsibility of this Committee member, as local Chairman, to organize thoroughly those members interested in sales of Chemical Coatings. The actions of these Regional or City Associations' Committees shall be presented by their Chairmen to the Association's Chemical Coatings Steering Committee.

SECTION 5. National Advisory Committee: This Committee shall consist of the officers of the National Association, the Regional Vice Presidents, the Presidents and Secretaries of the Regional or City Associations. This Committee shall meet annually prior to or during the annual meeting of the Association at the call of the President. The President of this Association shall preside at such meetings.

SECTION 6. Budget and Finance Committee: This Committee shall be appointed by the President, and shall consist of three (3) or more members from the membership of the Board of Directors who are not members of the Executive Committee and the Treasurer, who shall be the Chairman of the Budget and Finance Committee. They shall consider and recommend to the Executive Committee the allocation of income of the Association.

SECTION 7. Unfair Competition Committee: This Committee shall be appointed by the President, subject to approval by the Board of Directors.

**SECTION 8.** The following regular Committees shall consist of three (3) or more members each, to be appointed by the President:

Aerosol Coatings Manufacturers Committee	Management Information Committee
Arbitration Committee	Manufacturing Management Committee
Budget and Finance Committee	Marine Finishes Manufacturers' Committee
By-Laws Committee	Memorial Committee
Chamber of Commerce, U.S.A. Committee	National Membership Steering Committee
Chemical Coatings Industry Committee	Packaging Committee
Chemical Coatings Steering Committee	Roof Coatings Committee
Communications Committee	Roof Coatings Technical Subcommittee
Community Services Steering Committee	Safety and Loss Prevention Committee
Credits and Collections Committee	Scientific Committee
Fire Retardant Paints Committee	Sealants, Caulking and Glazing Steering Committee
Furniture Finishes Industry Committee	Sealants, Caulking and Glazing Steering Subcommittee
Government Suppliers Committee	Seamless Systems Manufacturers Steering Committee
High Performance Architectural Coatings Steering Committee	Tariff Committee
Industry Suppliers Committee	Trademark Committee
Inter-Society Color Council	Trade Sales Marketing Committee
Joint Coatings-Forest Products Industries Steering Committee	Transportation and Distribution Committee
Joint Paint Industry Coordinating Committee	Unfair Competition Committee
Labeling Committee	
Legislative Committee	

**SECTION 9. Entertainment Committee:** The President shall appoint each year an Entertainment Committee of three (3) or more members who shall be responsible for the entertainment and social features at the annual meetings.

**SECTION 10. Chamber of Commerce of the United States of America Committee:** The President shall appoint annually a Chamber of Commerce of the United States of America Committee, composed of a Chairman, and the number of delegates to which this Association may be entitled, as provided for in the By-Laws of the Chamber. The Chairman and the delegates are empowered to represent this Association in accordance with the By-Laws of the Chamber, and to cast their votes for this Association upon any subjects presented to them. The Committee shall present to the Chamber, upon approval of the Executive Committee, such subjects as the Association may submit, and no proposition, resolution or question shall be presented or approved by the Committee without the approval of the Executive Committee.

**SECTION 11. Press Relations:** The President may appoint annually a Press Relations Committee, consisting of five (5) members who, together with the Secretary, shall edit material for all media and shall edit all reports of the annual meeting or other meetings of the Association, when necessary. A stenographic report of the business proceedings of the annual meeting of the Association shall be made. Upon application, such report shall be furnished as edited and approved by the Press Relations Committee, to any or all of the trade papers, press, radio and television.

**SECTION 12. Arbitration Committee:** The Chairman of the Executive Committee shall appoint annually an Arbitration Committee consisting of six (6) members of the Association. All members are cordially invited in cases of dispute, to avail themselves of the services of this Committee and thus avoid the unnecessary expenses, delay and ill-feeling of litigation.

**Rules and Procedure for Arbitration:**

1. When requesting an arbitration, the parties shall forward immediately to the Chairman of the Arbitration Committee their written agreement to abide by the

decision of the Arbitration Committee. They shall deposit with the Treasurer of the National Paint and Coatings Association, Inc., a sum of money designated to defray the expenses of the Committee on Arbitration, including traveling expenses to the place where hearing is to be held and all expenses incident to the hearing. The amount of this deposit in excess of such expenses will be returned pro-rata. If first deposit is insufficient, the parties to the controversy shall pay the additional amount, same to be divided equally between them.

2. When the parties to the controversy have complied with Rule 1, the Chairman of the Arbitration Committee shall confer with his associates and fix a time and place where the arbitration meeting is to be held and notify both parties.

3. Unless otherwise agreed between the parties of the controversy, each party shall submit to the Arbitration Committee his side of the case in form of a type-written statement, which shall present his position and contain his arguments in support of same and cite any precedents bearing on the case. This shall be accompanied by original papers or exhibits referred to in the statement.

4. No person shall sit as a member of the Arbitration Committee at a hearing who is interested in any manner in the subject matter of the dispute or who has previously expressed an opinion on the merits of the particular controversy or who would be subject to any common law disqualification of a judge to hear and determine such controversy.

5. A majority of the members of the Arbitration Committee shall be present to constitute a quorum empowered to hear and determine the matter in dispute, and such majority may, if it desires, select substitutes for other members of the Committee who are unable to attend. Such substitutes shall be members of the Association and qualify under Rule 4 and shall serve only in connection with the controversy for which they have been selected.

6. The Record of the Action of the Committee shall be made in triplicate, one copy of which shall be given to each of the contending parties, and one copy sent to the Secretary of the National Paint and Coatings Association, Inc., but no report of the same shall be published or made a matter of permanent record.

**SECTION 13. Resolutions Committee:** The President shall appoint a Resolutions Committee of three (3) members from the membership of the Executive Committee at the annual meeting of this Association. This Committee shall consider all reports, resolutions or recommendations which may be referred to them in sessions of the annual meeting pertaining to matters that have not been before the Board of Directors or the Executive Committee. They shall submit to the annual meeting such resolutions or reports with their recommendations. When necessary, they shall draft and submit to the annual meeting of the Association resolutions on subjects requiring action of the membership.

**SECTION 14. Special Subcommittees:** The Chairman of the Executive Committee or the President, upon specific directive of the Executive Committee and when the exigency may arise, or when in their judgment it may be required, shall appoint additional special or subcommittees, to whom the Chairman and/or the President shall refer or delegate to investigate, report or confer on subjects not within the scope of the duties assigned to other committees, as provided for in the By-Laws.

**SECTION 15. Duties of Committees:** It shall be the duty of all Committees, unless otherwise specified, to receive for consideration, all subjects involving the interests represented by said Committees: to formulate such recommendations as may seem to serve the best interests of the Association, for presentation to the Board of Directors or Executive Committee in the form and manner prescribed in these By-Laws.

**SECTION 16. Communications:** All communications relating to or affecting any in-

terests covered by any Committees, shall be referred by the President, upon the approval of the Executive Committee, to the Chairman of such interested Committee, who shall make reply or return such recommendations as his Committee may indicate, to the President for presentation to the Executive Committee at their next scheduled meeting, or if required by an emergency, by mail.

## **ARTICLE IX**

### **Reports, Resolutions and Communications**

Each Committee shall submit, through its Chairman, to the President at least thirty (30) days before the annual meeting of the Association for presentation through the Board of Directors to that meeting of the Association, a written report accompanied by recommendations, if any, on the subjects assigned to said committees. All resolutions, special reports or communications received by the President in advance of the annual meeting of the Association, shall be referred by him to the Executive Committee for consideration and by them referred, with their recommendations, to the Board of Directors for presentation at the annual meeting of the Association for appropriate action.

All resolutions, reports or communications presented in annual meeting sessions pertaining to matters which have not been before the Executive Committee and the Board of Directors, may be referred to the Resolutions Committee for consideration and recommendations; reports of such considerations and recommendations shall be made prior to the adjournment of the annual meeting of the Association.

## **ARTICLE X**

### **Trademark Bureau**

SECTION 1. A Trademark Bureau shall be established and maintained by the Association for the purpose of recording and furnishing information as to the trademarks or brand names used by members of our industry. This Bureau will also furnish other data and information regarding trademark matters in general.

SECTION 2. The President will appoint a Trademark Committee which shall, subject to the approval of the Executive Committee, make and adopt such rules and regulations as may seem desirable, with regard to the registration of trademarks and the general operation of the Trademark Bureau, the furnishing of reports and publication to members and non-members relating to trademarks and the fees to be collected therefor.

## **ARTICLE XI**

### **Expenses of Officers**

As may be authorized by the Budget and Finance Committee and approved by the Executive Committee, the necessary expenses of the President, Secretary, duly accredited agents and representatives shall be included in the annual budget and paid from Association funds.

## **ARTICLE XII**

### **Annual Meeting Registration**

The registration fee for each person attending the annual meeting of the Association shall be determined by the Executive Committee at its July meeting.

## **ARTICLE XIII**

### **Press and Non-Member Representation**

At the annual meeting of the Association, representatives of the press and other news media and non-members of the Association may be admitted to preliminary opening sessions. All subsequent sessions shall be executive in their character and non but members shall be admitted except by approval of the Executive Committee or by a two-thirds vote of voting members present. The President may appoint a Sergeant-at-Arms whose duty it shall be to exclude all visitors except as herein provided for.

## **ARTICLE XIV**

### **Nominating Committee and Nominations**

**SECTION 1. Nominating Committee:** At least three (3) months preceding the annual meeting of the Association, the President shall appoint, subject to the approval of the Executive Committee, a Nominating Committee of seven (7) members as follows:

Four to be selected from Class A membership, two to be selected from Class B membership (none of whom shall be officers) and the President.

**SECTION 2.** The report of the Nominating Committee shall be presented at the end of the first business session of the annual meeting of the Association, and shall be voted upon at the last business session of the annual meeting of the Association.

**SECTION 3.** Six (6) weeks prior to the annual meeting of the Association, the Nominating Committee shall mail to all members, entitled to vote, the names of the candidates to be elected to the Board of Directors, as provided for in Sections 9 and 10 of Article III, together with the names and location of their companies. Twenty-five (25) members, entitled to vote, may place other candidates in nomination and will do so by filing the names of said candidates with the Nominating Committee three (3) weeks prior to the annual meeting of the Association, provided only one (1) name be filed from any Regional or City Association.

**SECTION 4. Other Nominations:** Other qualifying nominations may be made from the floor, by any one having voting privileges, at the first business session succeeding that at which the Nominating Committee makes its report, and shall be voted upon at the last session of the annual meeting of the Association.

## **ARTICLE XV**

### **Rules**

**SECTION 1. Parliamentary:** The proceedings of all meetings of this Association, its Board of Directors, its Executive Committee, and its other Committees where appropriate, shall be subject to parliamentary rules as indicated in Robert's Rules of Order.

**SECTION 2. Order of Business:** (1) Opening of annual meeting. (2) Roll Call. (3) President's address. (4) Treasurer's report, including auditor's report. (5) Committee reports. (6) Resolutions. (7) Unfinished Business. (8) New Business. (9) Election of officers and members of the Board of Directors. (10) Installation of officers and members of the Board of Directors.

## **ARTICLE XVI**

### **Code of Ethics**

We, members of the National Paint and Coatings Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products, or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the Industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.

2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our Industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.

3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.

4. To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the Industry in general; and to this end we pledge our support to the Federal Trade Commission and any other enforcement agency in locating and prosecuting individuals guilty of such practices.

5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member; to promote, in light of contemporary hiring practices, high ethical standards in the area of manpower recruitment.

6. To refrain from the unethical practice of taking in exchange for our own products the paint and coatings of another manufacturer.

7. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.

8. Any violation of this Code shall be referred by the General Counsel of the National Paint and Coatings Association, Inc., to the Executive Committee for consideration and action. To ensure fairness, elementary due process requirements will be met throughout these proceedings.

## ARTICLE XVII

### Zone Classification

For the purpose of area representation on the Board of Directors of this Association and selection of Regional Vice Presidents, the United States is divided into seven (7) zones comprised of the following states:

New England Zone: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut.

Eastern Zone: New York, Pennsylvania, New Jersey, Delaware, Maryland, the District of Columbia, Virginia.

Southern Zone: North Carolina, South Carolina, Tennessee, Georgia, Florida, Alabama, Mississippi.

East Central Zone: Michigan, Ohio, Indiana, West Virginia, Kentucky.

West Central Zone: North Dakota, Minnesota, South Dakota, Wisconsin, Nebraska, Iowa, Illinois, Kansas, Missouri.

Southwestern Zone: Colorado, New Mexico, Oklahoma, Arkansas, Louisiana, Texas.

Western Zone: Washington, Idaho, Montana, Oregon, Wyoming, California, Nevada, Utah, Arizona, Alaska, Hawaii.

## ARTICLE XVIII

### Amendments

**SECTION 1.** These By-Laws may be amended or revised at any Annual Meeting of the Association by an affirmative vote of not less than two-thirds of the voting power present as provided for in the By-Laws. However, no such amendment or revision shall be considered unless the same has first been submitted to the By-Laws Committee in writing, who shall present it with their recommendation to the Board of Directors, and by them presented with their recommendation to the Association at a regular session prior to the session at which final vote is taken.

**SECTION 2.** Any portion of the By-Laws may be suspended for a definite purpose by unanimous vote at any special or annual meeting of the Association:

(Adopted November 2, 1933; Amended November 2, 1934; November 1, 1935; November 20, 1936; October 29, 1937; November 1, 1940; October 31, 1941; October 20, 1943; October 26, 1944; November 1, 1945; November 8, 1946; November 14, 1947; November 10, 1948; November 2, 1949; November 17, 1950; October 31, 1951; November 19, 1952; October 28, 1953; November 5, 1957; October 29, 1958; October 21, 1959; October 29, 1960; November 1, 1961; November 7, 1962; October 30, 1963; November 11, 1964; October 27, 1965; October 31, 1967; October 22, 1968; November 9, 1971; October 31, 1972)

**NOTE:** The Non-Exchange Agreement and the Anti-Bribery Agreement, the texts of which are reprinted in full below are referred to in Article II, Section 7 of the By-Laws (page 137 of the Member/Services Directory).

### ANTI-BRIBERY AGREEMENT

WHEREAS, The Federal Trade Commission, at Washington, has decided that the practice in trade of manufacturers or dealers, secretly giving commissions, gratuities, or other things of value to employees of concerns to whom they sell is unfair competition; and

WHEREAS, the members of the National Paint and Coatings Association, Inc., are in full sympathy with the purpose and wish to cooperate with the Federal Trade Commission to eliminate the practice:

THEREFORE, we hereby agree for ourselves individually, our respective companies, salesmen and employees, not to permit the gift of any commission, gratuities, or other things of value to employees of concerns to whom we sell; and we further agree not to allow our salesmen expense money for any other purpose than for legitimate expenses, and not to permit any funds to be dispensed in any illegal way to influence business.

We are signing this agreement irrespective of our membership in the National Paint and Coatings Association, Inc., or contemplated membership or because signing it is compulsory in order to become members or to continue membership in said Association.

### NON-EXCHANGE AGREEMENT

WHEREAS, the taking of the products of one manufacturer by another in exchange for his own products — commonly known as the "Exchange of Paints and Coatings" — is unethical and demoralizing:

1. We hereby agree for ourselves and for all individuals, firms or corporations employed by us or doing business under our direction and control that we will not take or allow to be taken in exchange for our own products any paints or other coatings of any other manufacturers; nor will we make or permit to be made any concessions, allowances or gifts of any kind to promote or facilitate such exchange.

2. We agree to report promptly to the National Paint and Coatings Association, Inc., any violation of this Agreement coming to our knowledge.

3. We agree to cooperate with the National Paint and Coatings Association, Inc. in the investigation of such report.

4. The General Counsel of the National Paint and Coatings Association, Inc. shall inform the member complained of and shall investigate such report. If the complaint is verified and further action warranted, it shall be referred to the Executive Committee, which shall notify the accused of the charges and provide due opportunity for hearing. The undersigned agrees that if the Executive Committee shall find that such charges are supported by fact and that the accused has acted without valid justification or excuse, the Committee will direct the General Counsel to report all pertinent data to the Federal Trade Commission for appropriate action. A finding against a member of a violation of the law by the Federal Trade Commission shall be deemed a violation by such member of Section 6 of the Code of Ethics of the National Paint and Coatings Association, Inc.

5. We agree to inform all individuals, firms or corporations employed by us or doing business under our direction and control of the purport of the scope of this Agreement.

6. We accept responsibility for any violation of this Agreement by any individual, firm or corporation in our employ or doing business under our direction and control.

# CERTIFICATE OF INCORPORATION

of  
NATIONAL PAINT AND COATINGS ASSOCIATION, INC.

---

FIRST. The name of the Corporation is National Paint and Coatings Association, Inc.

SECOND. Its principal office in the State of Delaware is located at No. 901 Market Street, in the City of Wilmington, County of New Castle. The name and address of its resident agent is The Corporation Trust Company, No. 901 Market Street, Wilmington, Delaware.

THIRD. The nature of the business or objects or purposes to be transacted, promoted or carried on are: To promote the welfare of the Paint, Varnish, Lacquer, Water Paint and Kindred Products Industry, to engage in education and scientific research, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, to safeguard the interests of the public, to administer and abide by the Code of Fair Competition of the Paint, Varnish and Lacquer Manufacturing Industry as approved by the President of the United States and any amendments thereof, and to possess and exercise all of the authorities, powers and duties, including powers of delegation, conferred by said Code or any approved supplement thereof.

To purchase or otherwise acquire, own, mortgage, pledge, sell, convey, assign and transfer, or otherwise dispose of real and personal property of every class and description and wheresoever situate; and to assume the whole or any part of the obligations or liabilities of any association.

To enter into, make and perform contracts; to borrow money and execute evidences of indebtedness; to acquire, hold, use, sell, assign, lease, grant licenses in respect of, or otherwise dispose of letters patent, patent rights, licenses or privileges, copyrights, trademarks and trade names relating to or useful in connection with the business of this corporation.

To have one or more offices, and to carry on all or any of its operations, activities, and business in any of the States, Districts, and Territories of the United States and in foreign countries subject to the laws of such places; and, in general, to do everything necessary, suitable and proper for the accomplishment of the purposes or the attainment of any of the objects or the furtherance of any of the powers hereinbefore set forth, either alone or in association with other corporations, firms or individuals, and to do any or all of the things hereinbefore set forth and referred to, to the same extent as natural persons might do.

The powers, objects and purposes above specified shall be in no-wise limited or restricted by reference to, or inference from the terms of any other clause in this certificate, but they shall in each case be regarded as independent powers, objects, and purposes.

FOURTH. This corporation shall be a membership corporation and shall have no capital stock. The corporation shall not be conducted for profit and no part of its revenues or earnings shall inure to the benefit of any member as such.

FIFTH. The By-Laws may provide that the property and the business of the Corporation shall be governed or managed by the Executive Committee, and shall provide the number, qualifications, powers, terms of office, classifications and duties of the members of said Committee, and for the method of election of said members. The By-Laws shall also provide for conditions of membership in the Corporation and for classification of such membership, based on the nature, kind, or amount of business done by members, their group affiliations, or geographical location, and other bases for classification; for dues based on classifications of membership or otherwise; for the election or appointment, terms of

office, powers, and duties of officers of the Corporation; for the method of establishing committees, filling vacancies, appointing employees; for the methods of voting by members, including representation of certain groups or classes of members by delegates or alternates; for annual and other meetings of the Corporation or its officers or committees; for the admission and expulsion of members and the forfeiture of memberships; and for the amendment and method of amendment of such By-Laws. The By-Laws may also contain any other provision or provisions which may be desirable to insert from time to time for the regulation and/or conduct of the business of the Corporation.

SIXTH. The Corporation is to have perpetual existence.

SEVENTH. The private property of the members shall not be subject to the payment of corporate debts to any extent whatsoever.

EIGHTH. In furtherance and not in limitation of the powers conferred by statute, the Corporation is expressly authorized to carry on its business and to hold annual or special meetings in any of the States, Districts or Territories of the United States; and to have one or more offices or branches therein, subject to the laws of the State of Delaware, to keep the books of the Corporation at such places as may be from time to time designated by the Corporation; to receive contributions, and to assess and collect fees, dues and other payments, as may be provided for in rules and regulations adopted by the Corporation.

NINTH. The Corporation reserves the right to amend, alter, change, or repeal any provision contained in this Certificate of Incorporation in the manner now or hereafter prescribed by the laws of the State of Delaware for the amendment of Certificates of Incorporation; but only on the vote of at least two-thirds of the members entitled to vote.

TENTH. The names and places of residence of the Incorporators are as follows:

Names	Residences
M. O. MACDONALD . . . . .	Washington, D.C.
T. S. MOULTON . . . . .	Washington, D.C.
C. S. PEABBLES . . . . .	Wilmington, Delaware

WE, THE UNDERSIGNED, being each of the Incorporators hereinbefore named for the purpose of forming a corporation to do business both within and without the State of Delaware, and in pursuance of the General Corporation Law of the State of Delaware, being Chapter 65 of the Revised Code of Delaware, and the acts amendatory thereof and supplemental thereto, do make this certificate, hereby declaring and certifying that the facts herein stated are true, and accordingly have hereunto set our hands and seals this 1st day of December, A.D. 1933.

M. O. MACDONALD	(Seal)
T. S. MOULTON	(Seal)
C. S. PEABBLES	(Seal)

In the presence of  
HAROLD E. GRANTLAND.

STATE OF DELAWARE }  
COUNTY OF NEW CASTLE } ss.

BE IT REMEMBERED, That on this 1st day of December, A.D. 1933, personally came before me, Harold E. Grantland, a Notary Public for the State of Delaware; M. O. Macdonald, T. S. Moulton, and C. S. Peabbles, all of the parties to the foregoing Certificate

NPCA/RI 033401

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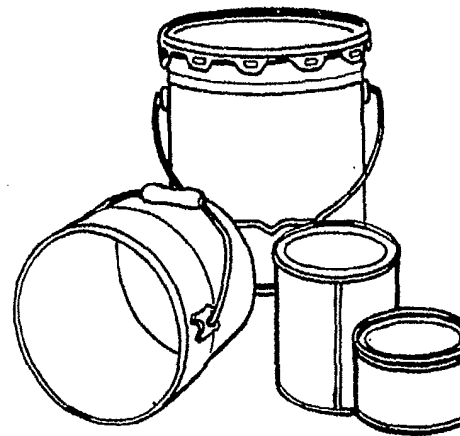
of Incorporation, known to me personally to be such, and severally acknowledged the said Certificate to be the act and deed of the signers respectively and that the facts therein stated are truly set forth.

GIVEN under my hand and seal of office the day and year aforesaid.

HAROLD E. GRANTLAND,  
Notary Public

HAROLD E. GRANTLAND  
Notary Public  
Appointed Jan. 11, 1933  
State of Delaware  
Term of Two Years

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**LOCAL ASSOCIATIONS**

*(Affiliated with the National Paint & Coatings Assn., Inc.)*

"C" designation applies to those who are closely allied with the paint industry but who are not eligible for membership in the National Association.

**ATLANTA PAINT AND COATINGS ASSOCIATION**  
**Atlanta, Georgia**  
**Tenure: May—May**

**President, PAT HANSEN**  
Camco Paints, Inc.

**Secretary, LARRY HECHT**  
Southern Protective Products

**Vice President, DON RILEY**  
Glidden-Durkee, Div. SCM Corp.

**Treasurer, GORDON SHARPE**  
The Sherwin-Williams Company

<b>FIRM</b>	<b>REPRESENTATIVES</b>
Air Products & Chemicals, Inc. .... P.O. Box 28288, 30328	Mike Slankard
American Mineral Spirits Company (B) ..... 17 Executive Park Dr., N.E., Suite 540 30329	Herb Stanton
Armistead Paints ..... 4314 Roswell Rd., N.E.	Dave Armistead
Armstrong Chemcon, Inc. .... P.O. Box 19898, 30325	Ray Meifert
Atlanta Solvents & Chemical Company (B) ..... 2323 Lansol Rd., Doraville, Ga. 30340	Bill Welch, Dan Mixon
Berry Paint Supply (B) ..... 452 Sawtell Avenue, S.E., 30315	Charles Berry
Binks Manufacturing Company (B) ..... P. O. Box 29704, 30329	Gordon Smith, Chuck Fuller
Camco Paints (A) ..... 2862 Ponce de Leon Ave., Decatur, Ga. 30030	Patrick Hansen, Thomas Campbell
Cargill, Inc. (B) ..... 2200 Parklake Drive, Suite 170, 30307	Earl Tveit
Cities Service Company, Columbian Div. .... 3445 Peachtree Rd. N.E., 30326	R. O. Speir
Coloray Paint & Varnish Co. .... 5342 Peachtree Rd., Chamblee, Ga. 30341	Frank Beckworth
Cook Paint & Varnish Company (A) ..... P.O. Box 20254 Station H, 30325	Harold McBride
Crescent Paint & Wallcovering ..... 255 Whitehall St., S.W., 30303 2969 E. Ponce de Leon Ave., Decatur, Ga. 30030	Sidney Freedman
Devoe Paints, Div. Celanese Coatings Co. (A) ..... 229 Techwood Drive, N.W., 30313	C. H. Stratemeyer

**duPont de Nemours & Co., E.I. (B)** ..... J. C. Betty  
 1571 N.E. Expressway, 30329

**Eastern Color and Chemical Co.** .....Herbert Bander  
 2164 Knoll Dr., N.E., 30345

**Gilman Paint Company, S.L.** ..... Bernard Gilman  
 2550 Moreland Ave. S.W., 30315

**Glidden-Durkee Div., SCM Corp.** ..... Jack Berry  
 375 Luckie St., N.W.  
 P.O. Box 19627, Station N, 30325 ..... Riley Edwards, Ralph McRee, Bob Batts

**Gray Seal Paint Company (B)** ..... Allen Shealy  
 276 Vickers Drive, N.E., 30307

**Hopkins Company, R. T. (B)** ..... R. T. Hopkins  
 544 Means Street, N.W., 30318

**JB International Marketing Corporation (B)** ..... James T. Walsh  
 214 Permalube, 30318

**Kennesaw-Wilcox, Inc.** ..... Jim Wilcox  
 3028 Adriatic Court, 30071

**Kerr-McGee Chemical Corp.** ..... Mark Schneider, Robert Hansen  
 3330 Peachtree Rd., N.E. 30326

**M & J Solvents** ..... Don McQueen  
 P.O. Box 19703, 30325

**Mason & Associates, Val (B)** ..... Val Mason  
 P.O. Box 1815, 30301

**Permite Corporation, The (A)** ..... W. D. Dickinson  
 796 Old Scottdale Rd., Decatur, Ga. 30033

**PPG Industries, Inc. (A)** ..... Don Wagen  
 1377 Oakleigh Dr., East Point, Ga. 30344  
 P.O. Box 12426, Northside Sta. 30305 ..... Riley Edwards, Ralph McRee  
 118 14th St., N.W. 30309 ..... Ed Fields

**Prager Brush Company (B)** ..... Edward Prager  
 730 Echo Street, N.W., 30318

**Pratt & Lambert, Inc.** ..... Terry McNeill, Harold Sells  
 P.O. Box 13228, Station K, 30324

**Precision Paint Company (A)** ..... Bill Klaus, Ed Lowery, Charles Ptacek  
 5275 Peachtree Industrial Blvd., 30341

**Rohm & Haas Company (B)** ..... George Elliott  
 3400 Peachtree Road, N.E., 30305

**Sanders Paints, Inc. (A)** ..... Ned Kemline  
 P.O. Box 687, Tucker, Ga. 30084

**Sherwin-Williams Company, The (A)** ..... Harold Barrett  
 148 Cain St., Suite 700, 30303  
 765 North Ave., N.E., 30306 ..... Harry White  
 591 Somerset Terr., N.E. .... Gordon Sharpe, Bob Sutton

**Smith Can Company (B)** ..... Robert Franklin  
 P.O. Box 6716, 30315  
**Smith Company, William Armstrong (A)** ..... Murphy Claxton, William Smith  
 2675 Martin St., East Point, Ga. 30344  
**Southern Protective Products Company (A)** ..... Chet Watkins, Larry Hecht  
 P.O. Box 10915, Station A, 30310  
**Southland Paint Company, Inc. (A)** ..... John Dooley  
 1625 Stone Ridge Drive, Stone Mountain, Ga. 30083  
**Stewart-McElrath, Inc. (B)** ..... Charles Miller  
 P.O. Box 846, Scottdale, Ga. 30079  
**Synkloid Company** ..... Linda Jones  
 40 Enterprise Blvd., S.W. 30336  
  
**3-M Company** ..... Roger Seifert  
 5925 Peachtree Industrial Blvd., Chamblee, Ga. 30341  
**Titanium Pigments Div., N L Industries (B)** ..... E. G. Croco, Jack Goldhammer  
 6065 Roswell Rd., N.E., 30328  
  
**Wooster Brush Company** ..... Dewaine Seese  
 1615 Danbury Lane, Norcross, Ga. 30071  
  
**Zebra Paint Corporation** ..... Lesley Henton  
 609 Echo St., N.W., 30318

**BALTIMORE COATINGS ASSOCIATION**  
 Baltimore, Maryland  
 Tenure: June—June

**President, H. DAHL**  
 Inland Oil & Chemical Corp.

**Vice President, C. W. MANN, JR.**  
 Baltimore Paint & Chemical Corp.

**President-Elect, W. TATE**  
 Tate Chemical Sales Co.

**Secretary, F. RODBELL**  
 Marvelite, Inc.

**Treasurer, G. VAETH**  
 Contact Paint & Chemical Corp.

**FIRM**

**REPRESENTATIVES**

**American Cyanamid Co., Pigments Division (B)** ..... R. Berger  
 185 Commerce Drive, Fort Washington, Pa. 19034  
**Amsco, A Div. of Union Oil Co. of Calif. (B)** .....  
 P.O. Box 3479, 21226  
**Athey Paint Company, The C. M. (A)** ..... C. Burch Athey, Mike Beatty, George Röss,  
 1809 Bayard St., 21230 William Younger

**Baltimore Copper Paint Division (A)** . . . . . Walter O. Bayer, Oliver H. Reeder, Neil I. Wesner  
Glidden-Durkee Div. of SCM  
501 Key Highway, 21230

**Baltimore Paint & Chemical Corporation (A)** . . . . . C. W. Mann, Jr., E. D. Levenson,  
2325 Hollins Ferry Road, 21230 Wm. Quinlan, H. Schwartz, I. Levin  
J. A. Waller, L. W. Shuger

**Bruning Paint Company, The (A)** . . . . . Howard G. Sholl, Irvin Ebaugh, Jr., V. Marsh  
Fleet & Haven Sts., 21224

**Budeke's Paints (E)** . . . . . R. N. Gardner, L. V. Koerber, T. E. Krehnbrink  
418 S. Broadway, 21231

**Campbell Sons' Corporation, Harry T. (B)** . . . . . P. J. Fitzpatrick, R. North  
100 W. Pennsylvania Ave., Towson, Md. 21204

**Carroll, Inc., R. E. (B)** . . . . . E. W. Brown, Jr.  
1570 N. Olden Ave., Trenton, N. J. 08638

**Celanese Chemical Company (B)** . . . . . Gilbert E. Lentz, Robert K. Collins III  
1300 Market St., Wilmington, Del. 19801

**Chemical Products Company, Inc. (A)** . . . . . L. Keith Ford, Charles W. Riley  
P.O. Box 400, Aberdeen, Md. 21001

**Columbian Division, Cities Service Company (B)** . . . . . Stan X. Munafò  
East Coast Region, Drawer 4, Cranbury, N. J. 08512

**Conchemco, Inc, Baltimore Division (A)** . . . . . H. Braith Davis, Robert McCormick,  
1401 Severn St., 21230 Arthur L. Smith, Jr., A. Rapp, G. Purkins,  
James A. McCormick, A. Steltz, W. Graham Schwartze, R. D. McCloskey

**Congress Paint Manufacturing Co., Inc. (A)** . . . . . Harry Feinberg,  
10410 Tucker St., Beltsville, Md. 20705 Milton Kaplan

**Contact Paint & Chemical Corp. (A)** . . . . . George B. Vaeth, Martin Sklar  
200 S. Franklintown Road, 21223

**Continental Can Company (B)** . . . . . Philip M. Gresh, Jr.  
Dublin Hall, Suite 300, Blue Bell Office Campus, Blue Bell, Pa. 19422

**Crown Cork & Seal Company, Inc. (B)** . . . . . N. J. Burke, D. E. Rhodes  
P.O. Box 1837, 21203

**Cummings Chemical & Supply Company (B)** . . . . . Frank Cummings, Frank Regensburg  
138 W. Barney Street, 21230

**Dowdy Brothers (B)** . . . . . H. R. Dowdy, Jr., J. J. Dowdy  
63 W. Lancaster Ave., Ardmore, Pa. 19003

**duPont de Nemours & Co., Inc., E. I., Pigments Dept. (B)** . . . . . J. Batten, L. T. Gemmill,  
P.O. Box 2061, Princeton, N.J. 08540 Dominic Spinozzi

**Eagle-Picher Company (B)** . . . . . M. F. Howard  
7900 West Chester Pike, Upper Darby, Pa. 19103

**Eastman Chemical Products, Inc.** . . . . . William Smith  
Coatings, Chemicals Division, Kingsport, Tenn. 37662

**Farboil Company, The (A)** . . . . . H. D. Hammond, M. A. Hendrickson,  
8200 Fischer Rd., 21222 G. W. DeSantis, R. Chodnicki

**Fein Container Corporation (B)** . . . . . Irving Holtz, Chuck Miller  
Kenny Place, Saddlebrook, N.J. 07662

**Glidden-Durkee Division of SCM Corp. (B)** ..... L. C. Byrne  
3901 Hawkins Point Rd., 21226 J. Butler, J. F. Howell,  
J. Goldstein, J. C. Smith, W. Rodlich, Paul Tudder

**Grace & Company, W. R., Davison Chemical Co. Div. (B)** ..... C. A. Cherigo,  
101 N. Charles St., 21203 P. W. Link, C. F. Doyle, E. K. Seydert,  
Donald W. Marvel

**Hanline Bros., Inc. (A)** ..... Leonard Cohan, Theodore J. Grumbine, Thomas Eckard  
1400 Warner Street, 21230

**Hercules, Inc., Pine & Paper Chemicals Dept. (B)** ..... Anthony F. Alessandrini  
Wilmington, Del. 19899

**Hercules, Inc. Coatings & Specialty Products Dept. (B)** ..... Donald Eliot  
Wilmington Regional Office  
Wilmington, Del. 19899

**Huber Corporation, J. M. (B)** ..... William Georgovb  
P.O. Box 310, Havre de Grace, Md. 21078

**Inland Oil & Chemical Corporation (B)** ..... S. K. Himmelrich, A. R. Himmelrich,  
2225 Evergreen St., 21216 H. G. Dahl, R. Jortland

**Intercoastal Corporation (A)** ..... Frank W. Williams  
2320 Edgewater Ave., 21222

**Kerr-McGee Chemical Corp. (B)** ..... A. G. Mix, R. L. Hansen  
120 Littleton Rd., Parsippany, N. J. 07054

**Kohl Sales Company, A. B. (B)** ..... A. B. Kohl, H. R. Moore  
5518 Baltimore National Pike, 21228

**Leidy Chemical Corporation (B)** ..... Richard A. Novak, C. J. White  
900 S. Eutaw St., 21230

**Lenmar Lacquers, Inc. (A)** ..... John Emmerling, Leonard Eisenberg, Omer Petts  
150 S. Calverton Rd., 21223

**Marvelite, Inc. (A)** ..... Franklin Rodbell, I. Rodbell,  
3020 Nieman Ave., 21230 J. E. Metzger, F. Gerhardt

**McClayton & Co., Inc., William R. (B)** ..... W. R. McClayton, Jr.  
2453 Maryland Avenue, 21218

**Milton Can Co., Inc., George A. (B)** ..... George E. Miles  
580 Division St., Elizabeth, N. J. 07201

**Morehouse-Cowles** ..... Joseph D. Guisto  
200 Doncaster Rd., Joppatown, Md. 21085

**National Chemical & Plastics Co. (A)** ..... Arthur A. Eisenberg, Herbert Yatovitz  
1424 Philpot St., 21231

**New Jersey Zinc Co. (B)** ..... Paul Hoffman  
2045 City Line Rd., Bethlehem, Pa. 18017

**N L Industries, Inc. (B)** ..... J. R. Couch  
2607 E. Cumberland St., Philadelphia, Pa. 19125

**O'Brien Corporation, The (A)** ..... Thomas Moran, D. M. O'Connell,  
3200 E. Biddle St., 21213 G. Morrison, H. J. Derwart, F. Hopp, D. Filson, J. Little

**Pfizer, Inc. Minerals, Pigments & Metals Div. (B)** . . . . . G. E. Rambo  
 230 Brighton Rd., Clifton, New Jersey 07012  
**PPG Industries, Inc., Chemical Products Division (B)** . . . . .  
 1606 Two Penn Center, Phila., Pa. 19102

**Reichhold Chemicals Inc. (B)** . . . . . R. Bush, Wm. Chancellor, Gerald T. Dobson  
 1777 Walton Rd., Blue Bell, Pa. 19422  
**Reynolds Paint Company, Inc. (E)** . . . . . Milton R. Reynolds  
 Maryland Ave. & 21st St., 21218  
**Rheem Mfg. Co. (B)** . . . . . Frank X. Weigel  
 6233 Fernway, 21212

**Shell Chemical Co., Petro Chemicals Div. (B)** . . . . . Orville Johnson  
 200 E. Joppa Rd., Towson, Md. 21204  
**Stern & Marsh Co.** . . . . . Don Marsh, Jerome Stern  
 19 W. Pennsylvania Ave., Towson, Md. 21204

**Tate Chemical Sales Co. (B)** . . . . . W. M. Tate, W. M. Tate, Jr.  
 606 E. Joppa Rd., Towson, Md. 21204  
**Tenneco Chemicals, Inc., Intermediates Div. (B)** . . . . . John J. Collins, J. Holmes  
 7 Wynnewood Road, Wynnewood, Pa. 19096  
**Titanium Pigment Division, N L Industries, Inc. (B)** . . . . .  
 725 Park Ave., E. Orange, N.J. 07017

**Union Carbide Corp., Chemicals & Plastics Division (B)** . . . . . Merve Finely  
 Rt. 38 & Pleasant Valley Rd., Morristown, N.J. 08057

**Van Horn, Metz & Co., Inc. (B)** . . . . . W. H. Wilson  
 320 Hillen Rd., Towson, Md. 21204  
**Velsicol Chemical Corp. (B)** . . . . . W. C. Goodwine, Robert Zutic  
 521 Fifth Ave., New York, N.Y. 10017

**Warner-Graham Company, The (B)** . . . . . G. M. S. Riepe, G. M. S. Riepe, Jr.,  
 160 Church Lane, Cockeysville, Md. 21030 J. C. Shinnick, E. J. Horky  
**Webb & Sons, Inc., A. L. (B)** . . . . . E. L. Loney, G. H. Schaffer, Jr.  
 2708 Wilmarco Ave., 21223  
**Weiss, Inc., G. T. (B)** . . . . . Tom Weiss  
 1810 Deveron Rd., 21234  
**Wyrough and Loser, Inc.** . . . . . Wm. M. Connell  
 88 Lakedale Dr., Trenton, N. J. 08638

**Zapata Haynie Corp. (B)** . . . . . John L. Chadwick, Joseph Behan,  
 5010 York Rd., 21212 Robert J. DeSesa

**BIRMINGHAM PAINT AND COATINGS ASSOCIATION**  
**Birmingham, Alabama**  
**Tenure: May—May**

**President, STEPHEN C. GESTER**  
Hanna Chemical Coatings Corp.

**Vice President, DAVID WALKER**  
Ashland Chemical Company

**Secretary-Treasurer, LAURIEN O. STAPP**  
Southeastern Steel Container Co.

**FIRM**

**REPRESENTATIVES**

<b>AMSCO (B)</b> . . . . .	Brice R. Elliott, John S. Reimer
2070 Longmeadow Lane, 35216	
1165 Dunwick Dr., Avondale Estates, Ga. 30002	John S. Reimer
<b>ARCO Chemical Co. (B)</b> . . . . .	Robert Barr
3781 Northeast Expressway, Atlanta, Ga. 30340	
<b>ASARCO (B)</b> . . . . .	Hix Cornett
607 Willow Heights Drive N.E., Atlanta, Ga. 30328	
<b>American Hoechst Corp.</b> . . . . .	Frank J. Tortorici
2560 Delk Road Apt. M-6, Marietta, Ga. 30060	
<b>Atlanta Solvents &amp; Chemical Company (B)</b> . . . . .	W. E. Welch, Daniel Mixon, Jack Warren
P.O. Box 47280, Atlanta, Ga. 30340	
<b>Ashland Chemical Company (B)</b> . . . . .	F. H. Ross, Bob Jarvis
P.O. Box 2286, 35202	
<b>Borden Chemical Company (B)</b> . . . . .	Henry Patton
35 Executive Park Dr., Atlanta, Ga. 30329	
<b>Burgess Pigment Company (B)</b> . . . . .	C. Brookins Beck
P.O. Box 349, Sandersville, Ga. 31082	
<b>Cargill, Inc. (B)</b> . . . . .	Thomas Tolle, Earl T. Tveit
2200 Parklake Dr., N.E., Atlanta Ga. 30345	
<b>CIBA-Geigy Corporation (B)</b> . . . . .	Donald Wirth
9800 Northwest Freeway, Houston, Tex. 77018	
<b>Deeks &amp; Company, Inc. (B)</b> . . . . .	Richard Fromant, Robert Minnick
4748 Lewis Rd., Stone Mountain, Ga. 30083	
<b>Dow Chemical Co. (B)</b> . . . . .	A. L. Sterner, Raymond P. Krebs
1515 Lenox Towers, 3400 Peachtree Rd., N.E., Atlanta, Ga. 30326	
Suite 2005, 20 Perimeter Center, Atlanta, Ga., 30346	Ronald B. Richmond
<b>Eastman Chemical Products, Inc. (B)</b> . . . . .	Jerry Porter, Ralph Schelly, Bramlet Beard
Coatings Chemical Division	
1775 Commerce Dr., N.W., Atlanta, Ga. 30318	
<b>Glidden-Durkee Company (B)</b> . . . . .	Donald Creel
Pigments & Color Group	
687 Humphries St., S.W., Atlanta, Ga. 30310	

**Goodyear Company (B)** .....H. William Putnam  
5400 Drake Drive, S.W., Atlanta, Ga. 30336

**Hanna Chemical Coatings Corporation (A)** ..... Stephen C. Gester, Gary Fyfe  
P.O. Box 10052, 35202

**HCI Coatings & Chemicals, Inc. (A)** .....Hugh Chirrey, R. Rodgers  
P.O. Box 1986, Decatur, Ala. 35601

**Hercules, Inc. (B)** .....Paul Eliot  
Imperial Color & Chemical Dept.  
900 Life of Georgia Tower, Atlanta, Ga. 30308  
**Coatings Division** ..... Charles H. Huhn  
Wilmington, Del. 19899

**Hopkins Company, R. T. (B)** ..... J. Robert English  
544 Means St., N.W., Atlanta, Ga. 30318

**Indurall Coatings, Inc. (A)** ..... James R. Anderson, William Hood, Louis A. Prosch, Jr.  
P.O. Box 2371, 35202

**Industrial Chemical Company (B)** ..... William Welch, W. Ambrose Ames  
P.O. Box 5342, 35207

**Koppers, Inc. (B)** .....John O. Brown  
Organic Materials Division  
Woodward, Ala. 35189

**Mackey Paint Manufacturing Co. (A)** .....C. Elwood Mackey  
4341 Powell Ave. South, 35222

**McCullough & Benton (B)** ..... Arthur Benton  
705 Stovall Blvd., Atlanta, Ga. 30342

**Morehouse-Cowles (B)** ..... J. W. Donnelly  
5878 Buford Hwy., Atlanta, Ga. 30340

**New Jersey Zinc Company (B)** ..... Gene Brown  
1001 International Blvd. Suite 1236, Atlanta, Ga. 30354

**Reichhold Chemical Company (B)** ..... John Wozniak  
P.O. Box 928, Tuscaloosa, Ala. 35401

**Reliance Universal Corporation (B)** .....D. A. McDonnell  
Rel Siz Division  
2730 Crittendon Dr., Louisville, Ky. 40221

**Rohm and Haas Company (B)** ..... Rollin T. Hilliard, Jr.  
3400 Peachtree Rd., N.E., Atlanta, Ga. 30326

**Scholle Chemical Corporation (B)** ..... Dennis Hays  
2300 West Point, College Park, Ga. 30022

**Sherwin-Williams Co. (A)** ..... Charles Alexander  
320 S. 21st St., 35233  
5505 First Ave. North 35203 ..... Bob Atkinson  
1834 29th Ave., South, 35209 ..... Don Brantley  
4223 E, Avenue "V", Ensley, 35218 ..... Foster Conley  
1900-D 11th Ave., South, 35205 ..... C. W. Olmutz  
1814 Avenue E, Ensley, 35218 ..... B. J. Sargent  
319 N. 19th St., Bessemer, Ala. 35020 ..... Kenneth Wilson

- Southeastern Steel Container Co. (B)** . . . . . Fred Kusta, Leo Ryan,  
P.O. Box 10646, 35202 . . . . . Lenix F. Kusta, Laurien Stapp
- Stabler Paint Manufacturing Co. (A)** . . . . . L. Vastine Stabler, Philip Boyd, James Snyder  
P.O. Box 5405, 35207
- Sylacauga Calcium Products Co. (B)** . . . . . T. S. McGahey, Mike Quin  
P.O. Box 330, Sylacauga, Ala. 35150
- Tenneco Chemicals, Inc. (B)** . . . . . Raymond Crepeau  
875 Johnson Ferry Rd., N.E., Atlanta, Ga. 30342
- Thompson Hayward Chemical Co. (B)** . . . . . Jack Lovell, John Shettlesworth, Bill Turnipseed  
201 S. 16th St., 35233
- Thompson Weinam Corp. (B)** . . . . . Dabney Craighill, Marshall Evans, Jr.  
Cartersville, Ga. 30120
- Titanium Pigments Div., N L Industries, Inc. (B)** . . . . . Michael Wiggin  
3272 Peachtree Rd., N.E., Atlanta, Ga. 30305
- Union Carbide Corp. (B)** . . . . . W. Edward Burrell, Frank Rideout  
17 Executive Park Dr., N.E., Atlanta, Ga. 30329
- WITCO Chemical Corp. (B)** . . . . . G. Brent Pattillo, Raymond Wendt  
2231 Perimeter Park Dr., Atlanta, Ga. 30341

**BUFFALO PAINT & COATINGS ASSOCIATION**  
Buffalo, New York  
Tenure: May—May

**President, TRAVERS J. O'CONNOR**  
Shanco Plastics & Chemicals, Inc.

**Treasurer, JOHN P. HART**  
Jamestown Finishes Division  
Essex Chemical Corporation

**Vice President, RICHARD F. BREWSTER**  
Pratt & Lambert, Inc.

**Secretary, MICHAEL F. GUERCIO**  
Commercial Chemicals, Inc.

**FIRM**

**REPRESENTATIVES**

**Ashland Chemical Co. (B)** . . . . . George Keim  
P.O. Box 27 — Hiler Sta., 14223

**Bisonite Company, Inc. (A)** . . . . . Edward H. Robb  
P.O. Box 84, 14217

**Buffalo Solvents & Chemical Corp. (B)** . . . . . George F. Handley  
Station B., P.O. Box 73, 14207

**Chem-Trol Pollution Services, Inc. (B)** . . . . . Bernard Naylor  
P.O. Box 200 Model City, N.Y. 14107

**Commercial Chemicals, Inc. (B)** . . . . . Michael F. Guercio  
211 Hertle Ave., 14207

**Davies Can Company** ..... Richard A. Plociak  
30301 Carter Road, Solon, Ohio 44139

**duPont de Nemours & Co., Inc., E. I. (B)** ..... D. Edward Sherwood, Jr.  
107 Crestwood Drive, Pittsburgh, Pa. 15237

**Dwelle-Kaiser Co., The (E)** ..... Stanley R. Penfold  
P.O. Box 726, 14240

**Ellicott Paint Co. (E)** ..... Carl J. Nagel  
3901 Genessee St., 14225

**Hercules, Inc. (B)** ..... Tom Shea  
17076 Maple Drive, Chagrin Falls, Ohio 44022

**Inland Steel Container (B)** ..... Joseph F. Dudas  
89 Center Dr., Depew, N.Y. 14043

**Jamestown Finishes Div.** ..... John P. Hart  
Essex Chemical Corp.  
125 Blackstone Ave., Jamestown N.Y. 14701

**La Clede Manufacturing Co., The (B)** ..... Clifford Vogelsang  
701 Seneca Street, 14201

**Meyers Chemicals, Inc. (B)** ..... John W. Meyers  
4245 Union Road  
Cheektowaga, N.Y. 14225

**National Manufacturing Corp. (A)** ..... Clinton S. Brown, Robert Hurley,  
P.O. Box 189, Tonawanda, N.Y. 14150 Edward Meyers

**New Jersey Zinc Co. (B)** ..... Alvin S. Floen  
19 Hayward St., Bound Brook, N.J. 08805

**N L Industries, Inc. (A)** ..... William Blumhagen  
3241 Walden Ave., Depew, N.Y. 14043

**PPG Industries, Inc.** ..... A. A. Gugino  
147 Sweetbriar Road, Tonawanda, N.Y. 14150

**PPG Industries, Inc.** ..... Frank Commons  
485 Ludwig Ave., Cheektowaga, N.Y. 14225

**Pratt & Lambert, Inc. (A)** ..... J. E. Fischer, Ernest Craigie, Richard Brewster,  
Box #22, 14240 Frank Heindl, T. B. Hubbard, M. M. Lofton

**Schuele & Company (E)** ..... Charles E. Davis  
12 Summer St., 14209

**Shanco Plastics & Chemicals, Inc. (B)** ..... Travers O'Connor  
111 Wales Ave., Tonawanda, N.Y. 14150

**Sherwin-Williams Co., The (A)** ..... Robert Silverman  
Keller Bldg., 2005 Sheridan Dr., 14223

**Chemicals Div.** ..... Stephen Lustig  
P.O. Box 5638, Cleveland, Ohio 44101

**Spencer Kellogg Div. of Textron, Inc. (B)** ..... Edward Burley, Jr.,  
P.O. Box 807, 14240 John Cowan, C. James O'Donnell  
Don Krueger, Dan K. Farstad

**Union Carbide Corp. (B)** ..... Brian Arndt  
 Chemicals & Plastics Div.  
 61 East Park Drive, 14150

**U.S. Steel Products Div. (B)** ..... Ernest E. Cavagnaro  
 United States Steel Corp.  
 241 Getzville Rd., Amherst, N.Y. 14226

**Vanderbilt Co., R. T. (B)** ..... George J. O'Brien  
 81 Victoria Drive, Basking Ridge, N.J. 07920

**Whittaker, Clark & Daniels (B)** ..... C. M. Morris  
 P.O. Box 598 — Station Q, Toronto 290, Ont., Canada

**CHICAGO PAINT & COATINGS ASSOCIATION**

**Chicago, Illinois**  
**Tenure: May—May**

**President, HERBERT A. CHAMPLIN**  
 Reliance-Universal, Inc.

**Secretary-Treasurer, H. DOUGLAS SPRUANCE**  
 McWhorter Chemicals Co.  
 Div. Commercial Solvents Corp.

**Vice President, GRANT ARHART**  
 DeSoto, Inc.

**Assistant Secretary, DOLORES THOMAS**  
 Suite 1710, 33 N. Dearborn St.

**General Counsel, E. F. O'Toole**  
 Suite 1710, 33 N. Dearborn St.

**FIRM**

**REPRESENTATIVES**

**Albany Press, Inc. (C)** ..... Carter Holmberg  
 5141 W. Grand Ave. 60639

**Allied Chemical Corp. (B)** ..... S. R. Tremmel, Wm. F. Gallagher, Donald I. Brannan  
 Specialty Chemical Div.  
 800 Northwest Hwy., Palatine, Ill. 60067

**American Can Co. (B)** ..... Kenneth Puckett, E. W. Reap, R. E. Murphy,  
 915 Harger Rd., Oak Brook, Ill. 60521 K. Furtsch, R. Finocchio

**American Chemical Service, Inc. (C)** ..... George R. Murphy, James Tarpo,  
 P.O. Box 190, Griffith, Ind. 46319 James T. Murphy, John J. Murphy

**American Cyanamid Co. (B)** ..... W. S. Eaton, F. O. Stickle, A. B. Battistini,  
 10401 W. Touhy Ave., Rosemont, Ill. 60018 L. H. Jones, H. W. Haseltine  
 J. G. Aslaksen, R. A. Behrans, C. G. Kast

**American Flange & Mfg. Co., Inc. (C)** ..... Charles W. Merydith, Robert Pribyl  
 825 S. Kilpatrick Ave. 60644

**American Hoechst Corporation (B)** ..... Paul S. Bookbinder, Peter Morris,  
 Dyes & Pigments Div. Andrew B. Blum, Ted Doering  
 1350 Lively Blvd., Elk Grove Village, Ill. 60007

**American Paint Journal Co. (C)** ..... Jack O. Neslage  
 160 E. Grand Ave., 60611

**American Smelting & Refining Co. (B)** . . . . . R. L. Lloyd, George R. Throop  
2230 Indianapolis Blvd., Whiting, Indiana 46394

**Amoco Chemicals Corp. (B)** . . . . . H. H. Cudd  
200 E. Randolph Dr. 60601

**AMSCO, Div. of Union Oil Co. of Calif. (B)** . . . . . W. A. Oudshoorn,  
P.O. Box 100, Palatine, Ill. 60067 C. P. McClure,  
R. J. Pytlewski, R. H. Chidley, D. W. Hilliard

**Apco Oil Corp. (B)** . . . . . E. A. Rooney, J. E. Beauchamp, F. D. Crawford, Kenton Smith  
3921 N. Ravenswood Ave. 60613

**ARCO Chemical Co., Div. of Atlantic Richfield Co. (B)** . . . . . H. B. Richardson,  
120 South Riverside Plaza 60606 J. K. Robbins, F. B. Zeglin

**Armstrong Chemcon, Inc. (B)** . . . . . John R. Shovein,  
10330 Roosevelt Rd., Westchester, Ill. 60153 T. W. Tyrrell,  
R. A. Meifert, L. A. Schmitz

**Ashland Chemical Co. (B)** . . . . . John McCarthy, David Stanley, G. H. Bader,  
4333 Transworld Rd., Schiller Park, Ill. 60176 George I. Geohis, Richard Ebeling

**Barrett Varnish Co. (A)** . . . . . N. J. Feller, Jr.  
1532 S. 50th Ct., Cicero, Ill. 60650

**Bee Chemical Co. (A)** . . . . . John V. Synol,  
2700 E. 170th St., Lansing, Ill. 60438 Roger Hruby

**Binks Mfg. Co. (B)** . . . . . Burke B. Roche, Stephen Kennedy, Ray Day,  
9201 W. Belmont Ave., Franklin Park Ill. 60131 Richard Fleming, George Lau

**Borden Chemical (B)** . . . . . Robert A. Biermann, Jim Manier  
Thermoplastics Div., 1700 Winnetka Ave., Northfield, Ill. 60093

**Bradley & Vrooman Co. (A)** . . . . . C. E. Robertson, D. W. Yost,  
A Division of Whittaker Corp. Benjamin Schultz, George Barnes  
2629 S. Dearborn St., 60616

**Bradshaw-Praeger & Co. (A)** . . . . . R. S. Bradshaw, C. H. Praeger, Jr., J. W. Barnes, Jr.  
3248 W. 47th Place 60632

**Brandt, Inc., George C. (B)** . . . . .  
901 N. Elm St., Hinsdale, Ill. 60521

**Carbit Paint Co. (A)** . . . . . George H. Westerman, Lester H. Westerman,  
927 W. Blackhawk St. 60622 Fred Wolz, Gilbert Gustafson

**Cargill, Inc., (B)** . . . . . Stanley D. Rogaliner, Dan V. Kovac,  
P.O. Box 633, North Brook, Ill. 60062 James Lawrence, Gholi Darehshori, Tom Tolle

**Cary Company, The (B)** . . . . . William A. Cary, Kenneth Rice, Kenneth Bayle  
1555 Wrightwood Ct., Addison, Ill. 60101 Kenneth E. Tyrell

**Celanese Chemical Co. (B)** . . . . . D. M. Stettler, George McGinn, D. J. Foley  
4825 N. Scott St., Schiller Park, Ill. 60176

**Celanese Resins (B)** . . . . . R. C. Alexander,  
3200 W. Lake St., Melrose Park, Ill. 60160 M. J. Schnurr

**Cellofilm Corp. (B)** . . . . . Peter T. Sullivan, Gerard Nowicki, J. Stewart  
7252 W. 66th St. 60638

**Central Can Company, Inc. (B)** . . . Wm G. Brown, Herbert Scharbach, Peter Giammanco, Jr.  
3200 S. Kilbourn Ave. 60623 Joseph Giammanco

**Central Solvents & Chemicals Co. (B)** . . . . . D. J. Resch, J. J. McHatton, E. H. Kohn  
7050 W. 71st St. 60638 K. F. Giloth

**Charter Chemicals (B)** . . . . . Paul E. George  
1200 Harger Rd., Oak Brook N. Bldg, Oakbrook, Ill. 60521

**Chemetron Corp., Pigments Div. (B)** ..... J. E. Counihan, W. Rucker Wickline,  
491 Columbia Ave., Holland, Mich. 49423 T. W. Rogers, K. A. Rowder

**Chemsol Corporation (B)** ..... Herman L. Patt, Don Collins  
1351 Concord Pl., 60622

**Chevron Chemical Co. (B)** ..... E. F. Santos, Roger F. O'Neill  
600 Woodfield, Schaumburg, Ill., 60172

**Chicago Pail Mfg. Co., Div. American Steel Container Co. (B)** ..... Morris Rosenbloom  
4445 W. Fifth Ave. 60624 Saul Rosenbloom, Len Kuckie

**CIBA-Geigy Corporation (B)** ..... R. G. Thompson  
Resins Department  
100 Higgins Road, Park Ridge, Ill. 60068

**Cities Services Co. (B)** ..... Rod Kehn, Louis H. Seiter  
Columbian Division  
9933 Lawler Ave., Skokie, Ill. 60076

**Commercial Coatings Corp. (A)** ..... Harry Feiger, Frank L. Bukowski  
9234 W. Chestnut St., Franklin Park, Ill. 60131

**Commercial Solvents Corp. (B)** ..... J. C. Higgins, Jr.  
1817 W. Fullerton Ave., 60614 J. W. Boyajian, D. J. Getsla  
NP Division ..... L. D. Pals, Donald E. Kepner, Edward R. Kendall,  
4415 W. Harrison St., Hillside, Ill. 60162 Raymond A. Hatton, Allan C. Eachus

**Container Sales Corp. (B)** ..... Eugene K. Mack, Chuck Loades  
1127 S. Mannheim Rd., Westchester, Ill. 60153

**Continental Can Co., Inc. (B)** ..... D. E. Brown, E. H. Marshall, Jr., H. G. Sterling  
150 S. Wacker Dr., 60606 O. J. Sahagun

**Cosden Oil & Chemical Co. (B)** ..... Larry D. Shaver, Stephen J. Stolton  
10600 W. Higgins Rd., Rosemont, Ill. 60018

**Cudner & O'Connor Company (A)** ..... Arthur Bruhn, M. L. Hunter  
4035 W. Kinzie St., 60624

**Davies Can Co. (B)** ..... Jerry Nemec, Edward Van der Sluis, Jack Jones, Richard Plociak  
9119 Grand Ave., Franklin Park, Ill. 60131 Wm. Fox

**DeMert & Dougherty Inc. (B)** ..... Leonard B. Drell, Ray Ringwald,  
5000 W. 41st St., 60650 David Bergman

**DeSoto Inc. (A)** ..... B. A. Malm, G. A. Nichols, R. J. Anderson,  
1700 S. Mt. Prospect Rd., Des Plaines, Ill. 60018 R. R. Missar, H. R. Beeferman  
300 State St., Chicago Heights, Ill. 60411 J. J. Morrissey, G. R. Bugbee, J. J. Velchek,  
J. E. Devona, L. Van Foeken  
1034 S. Kostner Ave., 60624 R. J. McQueen

**Dolan & Co., Inc., V. J. (A)** ..... William V. Dolan, Al Brunner  
1820 N. Laramie Ave. 60639 Shigeru Hashimoto, David D. Dolan

**Dow Chemical U.S.A. (B)** ..... W. M. Morgan, Jr., T. C. Schwartz, Chuck Borg  
1400 E. Touhy Ave., Des Plaines, Ill. 60018 A. A. Dalton

**Drake Petroleum Company (B)** ..... L. W. Kelley, Leo Crocker,  
6231 N. Pulaski Rd. 60646 Tom Barker, W. A. Kelley, Richard Sleckman

**du Pont de Nemours & Co., Inc., E. I.**  
**Plastics Div. (C)** . . . G. E. Axt, G. G. Bode, H. E. Arnold, B. W. Sorenson, J. J. Talaber  
7250 N. Cicero Ave., 60646 G. G. Bode

**du Pont de Nemours & Co., Inc., E. I. (Continued)**

- Finishes Division (A)** ..... J. Kransberger, E. L. Jereb, P. C. Sikkel,  
2100 Elston 60614 G. H. Bollman
- Pigment Dept. (B)** ..... P.J. Gorman, W.M. Mathews, R. C. Heimlich,  
O'Hare Plaza, Suite 760, 5725 E. River Rd., 60631 R. L. Nickola, Paul Hitchens
- Eagle-Picher Industries, Inc. (B)** ..... Joseph J. Tamulis  
P.O. Box 206, LaGrange, Ill. 60525
- Eastman Chemical Products, Inc. (B)** ..... Richard L. Hawes, Terry Smith,  
Kingsport, Tenn. 37662 Michael Patrick, John DuPree
- Elliott Paint & Varnish Co. (A)** ..... Henry P. Morris, Louis J. Cohn,  
1330 S. Kilbourn Ave. 60623 Fred Leeger, Mort Greenberg, Gunther Schmidt
- Enterprise Companies, The (A)** ..... Joseph S. Scher, C. Don Burnett  
1161 Wheeling Rd., Wheeling, Ill. 60090
- EXXON Chemical Company, U.S.A. (B)** ..... F. C. LaMotta, W. Fuss,  
780 Lee St., Des Plaines, Ill. 60016 G. G. Knepley, J. A. Cinnfo
- Farac Oil & Chemical Co., Div. of Handschy Chemical Co. (B)** ..... James T. Leavitt  
13601 S. Ashland Ave., Riverdale, Ill. 60627
- Fisher-Calo Chemicals & Solvents Corp. (B)** ..... David B. Fisher, Philip Calo,  
600 W. 41st St., 60609 Herbert Meyer, Tony Sacco, Richard McGrenera
- Fitzgerald Co., Donald R. (B)** ..... Donald R. Fitzgerald, Brandt Crooker,  
5875 N. Lincoln Ave. 60659 Jack Weisman, James Paullin, Leonard Fuchs
- Freeman Chemical Corp. (B)** ..... F. L. Walters,  
P.O. Box 247, Port Washington, Wisc. 53074 V. W. Ginsler, R. J. Winters
- Freund Can Co., Inc. (B)** ..... Clarence D. Freund, Kenneth G. Freund,  
169 W. 84th St. 60620 Robert O'Brien, David C. Freund
- General Mills Chemical Inc. (B)** ..... J. S. Gracheck, E. A. Davis, J. C. Haugh  
2200 East Devon Ave., Des Plaines, Ill. 60018
- General Paint & Chemical Co., Div. of Cotter & Co. (A)** ..... J. P. Bigelow  
2001 N. Mendell St. 60614
- Glidden-Durkee Div. of SCM Corp. (A)** ..... C. R. Keefe, F. J. Benham, R. J. Spehn  
1855 N. LeClaire Ave. 60639  
3121 Butterfield Rd., Oak Brook, Ill. 60521 W. G. Wickham, Don Liessen,  
**Pigments & Colors Group (B)** ..... Michael T. Vincent  
1169 Heather Lane, Palatine, Ill. 60067
- GLS Chemicals Div. of Great Lakes Terminal & Transport Co., Inc. (B)** ..... John Stamm,  
1750 N. Kingsbury St., 60614 Raymond J. Wilhelm
- GLS Peterson Div. of Great Lakes Terminal & Transport Co., Inc. (B)** ..... R. A. Peterson,  
1750 N. Kingsbury St., 60614 J. A. Toussaint, P. R. Lawson,  
J. L. Pugh, G. M. Galecki
- Gorr Color Card, Inc., Carl (B)** ..... Edward Golden, A. W. Sommers, Harold Karlsson,  
4242 Fillmore St., 60624 Earnest T. Karlsson, Donald Caithamer
- Graham Paint & Varnish Co., Inc. (A)** ..... R. J. Shilvock, A. F. Lilien, S. M. Hamann,  
4800 S. Richmond St. 60632 R. Stark
- Harshaw Chemical Co., Div. of Kewanee Oil Co., Pigment and Ceramic Dept. (B)** . . . D. H.  
15 Spinning Wheel Rd., P.O. Box 340, Hinsdale, Ill. 60521 McBride, A. H. Daumke,  
T. J. Harteis, W. G. Phillips

**Hercules, Inc. (B)** ..... P. G. Menzies, E. J. Kaatz, W. H. Stevenson, W. G. Davis  
 814 Commerce Drive Suite 300, Oak Brook, Ill. 60521 R. L. Johnson  
**Hereley Co., The Daniel G. (B)** ..... Paul L. Messerschmitt, M. H. Slattengren,  
 1607 Howard St. 60626 M. L. Siegall, W. J. Caplinger, L. W. Paul  
**Hilson Co., T. H. (B)** ..... Terry H. Hilson  
 1107 S. Washtenaw Ave., 60612  
**Hilton-Davis Chemical Co. Division (B)** ..... Earl Baiker, David J. Bracken, Ray Collins  
 2020 Greenwood St., Evanston, Ill. 60204  
**Holland & Son, Inc., Harry (B)** ..... Stanley M. Lind, Paul Rossbach, Colin Haase,  
 15 Spinning Wheel Rd., Hinsdale, Ill. 60521 John Cleary, Michael Durkin  
**Honeymead Products Co. (B)** ..... J. A. Stelzer  
 25-44th Ave., N.E., Minneapolis, Minn. 55421  
**Houston Chemical Corp., Div. of PPG Industries Chemical Div. (B)** ..... Wm. Everham,  
 9501 W. Devon Ave. Rosemont, Ill. 60018 W. E. Gray  
**Hydrosol, Inc. (A)** ..... Richard V. Bretzer, Earl Addison  
 3501 S. Cicero Ave., Cicero, Ill. 60650

**Illinois Bronze Powder & Paint Co. (A)** ..... Robert S. Rothchild,  
 300 East Main St., Lake Zurich, Ill. 60047 Gus W. Leep  
**Inland Steel Container Co. (B)** ..... Guy Morelli, Gordon Sheehan,  
 4300 W. 130th St. 60658 R. A. Heindal, Ben DeBerry

**JBL Chemicals Corp. (B)** ..... John B. Lavezzorio, L. D. Lavezzoria, J. B. Lavezzorio, Jr.,  
 2319 Meadow Dr., North, Wilmette, Ill. 60091 G. H. Jacobs  
**Jennat Corporation (B)** ..... Paul C. Payne  
 12840 S. Crawford Ave., Alsip, Ill. 60658  
**Jensen-Souders & Associates, Inc. (B)** ..... W. F. Souders, Michael Fogel,  
 725 N. Baker Dr., Itasca, Ill. 60143 R. Normian Haugen, R. V. Varick,  
 R. J. Souders

**Johns-Manville Products Corp.** ..... A. T. Cole  
 Merchandise Mart Plaza 60654  
**Jordan Paint Mfg. Co., Inc. (A)** ..... A. L. Jordan, George Fairhurst,  
 7250 Franklin St., Forest Park, Ill. 60130 Roy A. Eaton, Eduardo S. Santos

**Kapsa & Associates, Jack C. (B)** ..... Jack C. Kapsa, Ray E. Frase, John Kuhlmann  
 6034 Cicero Ave. 60646  
**Kelley Paint Co., Ralph D. (A)** ..... Ralph D. Kelley, Jr.  
 1542 Belmont Ave. 60613  
**Kerr, Inc., Robert J. (C)** ..... Robert J. Kerr  
 6600 N. Ogallah St. 60631  
**Kerr-McGee Chemical Corp. (B)** ..... David E. Benoit, A. S. Jacks, Jr., Robert K. Carins  
 Suite 105, 751 Roosevelt Rd., Glen Ellyn, Ill. 60137  
**Kraft Chemical Co. (B)** ..... M. M. Kraft, G. G. Kraft, Donald Booth, Steve Bachar,  
 917 W. 18th St. 60608 Lester Tingley

**Lechner, Carl, Inc. (B)** ..... Albert M. Lechner, Charles Lechner  
 601 Skokie Blvd. Northbrook, Ill. 60062  
**Lewis Chemical Co., The Leward Co. (B)** ..... David L. Brodes  
 2421 N. Western Ave. 60647 R. M. Brassington

**M & H Laboratories, Inc. (A)** ..... John R. Hoppe  
 2705 Archer Ave. 60608  
**Martin-Senour Co., The (A)** ..... M. W. Hurdelbrink, C. S. Albert,  
 2500 S. Senour Ave. 60608 Alex Furtwangler, J. C. Scotty, W. L. Finninger  
**Martin Varnish Company (A)** ..... A. Penry Warr  
 Division U.S. Paint, Lacquer, & Chemical Co.  
 900 W. 49th Place 60609  
**Matherson-Selig Co. (B)** ..... George Marshall, I. Finder, Earl Ogier,  
 7301 W. Wilson Ave. 60656 Ross Snodgrass  
**Matthews Paint Company (A)** ..... E. H. Matthews, Jr.  
 400 S. Mercantile Ct., Wheeling, Ill. 60090  
**Mautz Paint Company (A)** ..... Bernard F. Mautz, Jr.,  
 939 E. Washington Ave., Madison, Wisc. 53701  
**McWhorter Chemicals Co., Div. Commercial Solvents Corp. (B)** ..... R. W. Schreurs,  
 P.O. Box 308, Cottage Place, Carpentersville, Ill. 60110 J. M. Cochran, J.K. Lee  
 H. Douglas Spruance, A. F. Luzietti  
**Midland Div., The Dexter Corp. (A)** ..... D. W. Long, R. P. Ottman, A. Paolini  
 1-7 E. Water St., Waukegan, Ill. 60085  
**Moline Paint Mfg. Company (A)** ..... Lester J. Sadler, C. D. Horton, J. H. Sadler  
 5400 23rd St., Moline, Ill. 61265 T. E. Poterack  
**Monsanto Co. (B)** ..... David Bechtold, J. M. Cochran, R. F. Carlson, Joseph Erndle  
 3158 Des Plaines Ave., Des Plaines, Ill. 60018  
**Mooney Chemicals, Inc. (B)** ..... Thomas M. Semmens  
 2301 Scranton Rd., Cleveland, Ohio 44113  
**Moore & Co., Benjamin (A)** ..... William W. Wagner, Stewart May, Augie Neumann,  
 25th & North Avenues, Melrose Park, Ill. 60160 Warren Peterson, Ron Touchette  
  
**National Can Corporation (B)** ..... Herbert E. Apple, M. J. Kelly, J. P. McCambridge,  
 2350 E. Devon Ave., Suite 232, Des Plaines, Ill. 60018 Thomas Moloney  
 Bruce Walker  
**National Lacquer & Paint Co., Inc. (A)** ..... P. A. Meyers, Ruth C. Gordon, A. G. Carr  
 7415 S. Green St. 60621  
**Naz-Dar Company (A)** ..... John Pottage, Eugene Boudart  
 1087 N. Branch St., 60622  
**Neville Chemical Co. (B)** ..... William Craig  
 2136 Farnsworth Lane, Northbrook, Ill. 60062  
**Neville Chemical Co. (B)** ..... William Craig, Lee V. Dauler, David N. Clark  
 Pittsburgh, Pa. 15225  
**New Jersey Zinc Co. (B)** ..... F. C. Peters  
 221 N. LaSalle St. 60601  
**Nichem Corp. (B)** ..... William Lerch, John Lerch  
 600 W. 52nd St., 60609  
**N L Industries, Inc. (A)** ..... Clarence P. Smith  
 12042 S. Peoria St., 60643  
**Industrial Chemicals Div. (B)** ..... James W. Whiting, J. J. Gallagher, J. J. Ottens,  
 605 E. Algonquin Rd., Arlington Heights, Ill. 60005 R. O. Wright, D. H. Anderson  
  
**O'Brien Corporation, The (A)** ..... Jerome J. Crowley, L. W. Miller, D. W. Miller,  
 2001 W. Washington Ave., South Bend, Ind. 46627 Bernard Beckwith, H. N. Grayden

**O'Shea Co., G. R. (B)** ..... G. R. O'Shea, John Gallagher  
9999 W. Roosevelt Rd., Westchester, Ill. 60153

**O'Toole, Westrick & Harrison (C)** ..... Edward F. O'Toole, Robert Westrick  
33 N. Dearborn St., Suite 1700, 60602 Peter Harrison

**Pfizer, Inc. MPM Division (B)** ..... G. D. Cheatham, T. C. McLoughlin, J. N. Litrun  
6460 W. Cortland St. 60635

**Phillips & Martin Co., Inc. (B)** ..... Rob Schoonover, Mike Quinn  
138 Factory Rd., Addison, Ill. 60101

**Pierce & Stevens Chemical Corp. Div., Pratt & Lambert Co. (A)** ..... Dan Fawkes  
245 E. Kehoe Blvd., Carol Stream, Ill. 601877

**Pittsburgh Paints (A)** ..... Bernard L. Carter  
P.O. Box 55, Bensonville, Ill. 60106

**Powder Compounds, Inc., Sub. of Pre-Finish Metals, Inc. (A)** ..... F. D. Graziano,  
2300 E. Pratt Blvd. H. J. Schneider, A. M. Melik,  
Elk Grove Village, Ill. 60007 R. N. Crabtree, R. R. Tullis

**P.R.A. Laboratories, Inc. (C)** ..... Dr. William C. Spitzer  
1724 W. 75th Place 60620

**Pratt & Lambert, Inc. (A)** ..... W. W. Schroeder, H. B. Hoppe  
4900 S. Kilbourn Ave. 60632

**Premier Paint & Varnish Co., Inc. (A)** ..... H. Schwartzberg, Stanley Petraitis,  
2250 Arthur Ave., Elk Grove Village, Ill. 60007 Donald Murphy,  
Edward R. Andrus, Jr., Richard Grubb

**Reichard-Coulston, Inc. (B)** ..... Charles J. Pursley  
105 N. Maple St., Elmhurst, Ill. 60126

**Reichhold Chemicals, Inc. (A)** ..... Leo T. Fay, Walter Baran, Charles Hunt, Jr.,  
814 Commerce Dr., Oak Brook, Ill. 60521 R. F. Greenwald,  
Aaron Stack

**Reliance Universal, Inc. (A)** ..... Herbert Champlin, Luther Haskins,  
1901 Sheridan Rd., North Chicago, Ill. 60064 H. Headrick, F. Shears, T. Wolfan

**Rheem Mfg. Co. (A)** ..... J. P. McNicholas, G. W. Sherlock,  
7600 S. Kedzie Ave. 60652 D. T. Keough, Clarence W. Wellman

**Rockford Chemical Coatings, Inc. (A)** . Birney L. Grantz, Robert Reynolds, W. A. Blomgren  
1620 Harrison Ave., Rockford, Ill. 61101 R. A. Freeman

**Rohm & Haas Co. (B)** ..... C. B. Fritze, M. D. Boyer  
5750 W. Jarvis St., Niles, Ill. 60648 E. J. Lesnefsky, B. J. Lyons

**Rust-Oleum Corporation (A)** ..... Donald W. Fergusson, W. R. Ahrberg, Rex Reade  
2301 Oakton St., Evanston, Ill. 60204

**Savogran Co. (A)** ..... R. H. Mueller  
85 Industrial Rd., Addison, Ill. 60101

**Scholle Chemical Corp. (B)** ..... Don Bezold, Dennis Hays  
200 W. North Ave., North Lake, Ill. 60164

**Seymour of Sycamore, Inc. (A)** ..... S. M. Heatley, J. Jachera, R. Olson,  
917 Crosby Ave., Sycamore, Ill. 60178 L. Glen Hay, R. L. Gustafson

**Shell Chemical Co., Industrial Chemicals/Petrochemicals**  
**Polymers Division (B)** ..... P. A. Teliha, C. E. Parrott,  
915 Harger Rd., Oak Brook, Ill. 60521 J. W. Stetz, H. M. Stoebner, L. O. Graff

**Sherwin-Williams Co., The (A)** ..... J. W. Watson, S. M. Kale, H. W. Cawley,  
 1100 Jorie Blvd. Oak Brook, Ill. 60521 A. E. DeRoma, R. C. Eitel  
**Sherwin-Williams Chemicals (B)** ..... E. R. Tilly, W. S. Miller, H. L. Davis, R. L. Hughes  
 3550 W. Bryn Mawr Ave., 60631  
**Sherwin-Williams Container (B)** ..... Gerard Sarnataro, T. P. Shannon,  
 1100 Jorie Blvd. Oak Brook, Ill. 60521 J. M. Gottainer, H. J. Altenbern  
**Spencer Kellogg, Div. of Textron Inc. (B)** ..... John M. Tarrant, Jr.,  
 2400 E. Devon Ave., Suite 181, Des Plaines, Ill. 60018 Edward Baldin  
  
**Standard T Chemical Co., Inc. (A)** ..... W. F. Rhoades, J. G. Ulreich, N. M. Langenfeld,  
 130 N. Franklin St. 60606 H. N. Wedelstaedt  
 10th & Washington Sts., Chicago Heights, Ill. 60411 ... R. E. Gianneschi, Glen Cowan,  
 J. D. Jensen  
**Stepan Chemical Company (B)** ..... James W. Condon  
 Edens & Winnetka Roads, Northfield, Ill. 60093  
**Sullivan Chemical Coatings, Sullivan Varnish Company (A)** ..... William A. Hanan,  
 410 N. Hart St. 60622 D. E. Bertaut, J. Hamilton, Eugene Holda  
**Sun Chemical Corporation, Pigments Div. (B)** ..... R. E. Leber, George Morehouse,  
 2939 Hart Dr., Franklin Park, Ill. 60131 Dale Stahl  
**Sunnyside Products, Inc. (B)** ..... William R. Lueders, H. A. Meyers, Roger Petty  
 5530 N. Wolcott Ave., 60640 Chas. L. Schwartz  
  
**Tammsco, Inc., (B)** ..... John Norton  
 P.O. Box J, Tamms, Ill. 62988  
**Technical Petroleum Co. (B)** ..... W. W. Askew, H. E. Colberg, Tom Barker,  
 6233 N. Pulaski Rd., 60646 Paul Kuehn, Dave Donahue  
**Tenneco Chemicals, Inc., Cal/Ink. Div.** ..... Randall Cook, Richard Brand,  
 5366 N. Elston Ave., 60630 Dennis Dempsey  
**Tenneco Chemicals, Inc., Intermediates Div. (B)** ..... J. N. Doroskin, Peter Hronopoulos,  
 5366 N. Elston Ave., 60630 D. R. Burkhard, Jim Sullivan, Tom Gush  
**Thompson-Hayward Chemical Co. (B)** ..... Tom G. Mantice, K. Charles Kopley,  
 2501 S. Damen Ave. 60608 Jack Harris, Edward Kaberna, A. Boschan  
**Titanium Pigment Div., N L Industries, Inc. (B)** ..... Sargent Heath III, Richard Sullivan,  
 1301 West Cermak Rd., Suite 802, Oak Brook, Ill. 60521 G. M. Goolik,  
 J. P. Von Thaden  
  
**Union Carbide Corp., Coatings Materials Dept. (B)** ..... J. Earl Beckman, Alan J. Lyon  
 120 S. Riverside Plaza 60606 C. O. Schwahn, Dennis Stockman,  
 R. Neri  
**U.S. Bronze Powders, Inc. (B)** ..... J. F. McDonald, L. S. Weis, R. J. McCafferty,  
 10113 Pacific Ave., Franklin Park, Ill. 60131 C. T. Skeals  
  
**Valspar Corporation, The (A)** ..... F. J. Baudhuin, P. Fonda, L. Owen, G. Eames, F. Heiss  
 200 Sayre St., Rockford, Ill. 61101  
**Vanderbilt Co., Inc., R. T. (B)** ..... Vergil Carlson  
 4477 Gettysburg Dr., Rolling Meadows, Ill. 60008

**Velsicol Chemical Corporation (B)** . . . . . E. B. Lukas, D. W. Gleeson, A. J. Bloom  
 341 E. Ohio St. 60611 R. E. McDonald, Robert Baker

**Washington Paint Products, Inc. (A)** . . . . . Louis Lance  
 4525 W. Fillmore St., 60624

**Waukegan Paint & Lacquer Co., Inc. (A)** . . . . . Harriet P. Kupperman, M. E. Kupperman,  
 764 Market St., Waukegan, Ill. 60085 O. Heuer

**Williams-Hayward Protective Coatings, Inc. (A)** . . . . . Joseph F. Kurcz, Edward Wencel,  
 7400 Archer Ave., Summit, Ill. 60501 M. M. Radtke (Mrs.)

**Witco Chemical Corp. (B)** . . . . . Stanley Shaw, Sam Armato, Stanton Lewis,  
 400 N. Michigan Ave. 60611 Tom Beveridge

**Zarco Industries Inc. (A)** . . . . . George S. Zarem  
 3115 W. 36th St.

**CINCINNATI PAINT AND COATINGS ASSOCIATION**  
**Cincinnati, Ohio**  
 Tenure: Oct.—Oct.

**President, PHILIP O. DARR**  
 Sherwin-Williams Chemicals

**Secretary, H. JAMES NUNLIST**  
 AMSCO Solvents & Chemicals Co.

**Vice President, ROBERT T. FOY**  
 Foy-Johnston, Inc.

**Treasurer, JAMES E. KIRKWOOD**  
 Spencer-Kellogg, Div. of Textron, Inc.

**FIRM**

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**Aluminum Company of America (B)** . . . . . I. L. Van Voorhis, Jr.  
 2331 Victory Parkway 45206

**American Cyanamid Company (B)** . . . . . H. R. Norris  
 10340 Evendale Drive 45241

**American Zinc Sales Company (B)** . . . . . Ronald J. Ohm  
 P.O. Box 327, Columbus, Ohio 43216

**AMSCO Solvents & Chemicals Company (B)** . . . . . H. James Nunlist, J. J. Van de Ryt,  
 4619 Reading Road 45229 James Williams

**Ashland Chemical Company, Industrial Chemicals & Solvents Div. (B)** . . . . . Gordon  
 Murray Rd. & Big 4 RR, 45217 R. Massa, W. R. Gruber

**Resins & Plastics Division (B)** . . . . . Richard F. Blakely  
 18800 W. Ten Mile Rd., Southfield, Mich. 48075

**Astro Container Company (B)** . . . . . Robert I. Marver  
 2795 Sharon Road 45241

**Baker Castor Oil Co. (B)** . . . . . James Wilson  
 N-203 Union Terminal Bldg. 45203

**Boehmer Paint Company, Inc., A. L. (A)** . . . . . Henry L. Boehmer  
 533 Pike Street, Covington, Ky. 41011

**Brighton Corporation (B)** . . . . . Alvin Hock, Jr.  
 11861 Mosteller Road 45241

**Cal/Ink Div.—Tenneco Chemicals (B)** ..... W. C. Capehart  
 620 Shepherd Drive 45215  
**Cargill, Incorporated (B)** ..... Stanley D. Rogaliner  
 899 Skokie Blvd., Northbrook, Ill. 60062  
**Carter Paint Company (B)** ..... Roy E. Kratzer  
 310 North Main Street, Liberty, Ind. 47353  
**Celanese Resins (B)** ..... J. W. Cullen  
 1065 W. Hill St., Louisville, Ky. 40208  
**Central Can Company (B)** ..... Don E. Chandler  
 3200 S. Kilbourn Avenue, Chicago, Ill. 60623  
**Charter Chemicals (B)** ..... C. W. Fletcher  
 1922 Commonwealth Bldg., Louisville, Ky. 40202  
**Cincinnati Color Company, Inc. (B)** ..... Carl J. Deifel  
 1400 Vine Street 45210  
**Commercial Solvents Corporation (B)** ..... James F. McCarthy  
 49 Central Avenue 45202  
**Continental Can Company (B)** ..... E. H. Marshall, Jr.  
 345 Carew Tower 45202  
  
**Daly Company, Inc., M. J. (B)** ..... Joseph A. Brokamp, C. L. Daly,  
 38 Elm Street, Ludlow, Ky. 41016 ..... Robert Edwards  
**Deeks & Company (B)** ..... Donald L. Deeks, Gordon Overbey  
 6433 Wiehe Road 45237  
**Diamond Shamrock Chemical Company (B)** ..... Robert L. Tobin  
 4701 Paddock Road 45229  
**Dow Chemical Company (B)** ..... R. C. Gove  
 Colonial Center Bldg. 45227  
**DuPont-Pigments, E. I. DuPont de Nemours & Company (B)** ..... Alfred J. Hart,  
 2200 Victory Parkway 45206 ..... Frank Burgess  
**Durbin Company, C. M. (B)** ..... Laurence Mitchell  
 105 W. 4th Street 45202  
  
**Eagle-Picher Industries, Chemicals & Metals Division (B)** ..... Rober Walker  
 1000 American Building 45202  
**Eastman Chemical Products, Inc. (B)** ..... Craig Garren  
 14 Knollcrest Drive 45237  
**Emery Industries Inc.** ..... Malcolm Tucker  
 4300 Carew Tower 45202  
  
**Foy-Johnston, Inc. (A)** ..... Edward A. Foy, J. J. Foy, R. T. Foy, W. L. Foy,  
 1776 Mentor Avenue 45212 ..... George Schneider III, W. L. Ziegler  
**Fuller Company, H. B. (B)** ..... T. C. Fetterman  
 4819 Industrial Court 45217  
  
**Gliden-Durkee Div. of SCM (B)** ..... E. B. Ott  
 10873 Birchridge Dr. 45240  
  
**Hardig Paint Company (A)** ..... Charles J. Hardig, II  
 1111 Harrison Avenue 45214

**Hercules, Inc., Coatings-Polymers Dept. (B)** ..... Frank W. Beavers  
 3614 Carew Tower 45202  
**Hilton-Davis Chemical Company (B)** ..... Joseph A. Langner  
 2235 Langdon Farm Road 45237  
**Humble Oil & Refining Co. (B)** ..... James B. Bannar  
 P.O. Box 41296  
  
**Imperial Color Division, Hercules, Inc. (B)** ..... Robert E. McKie, Saley Faulkner  
 3614 Carew Tower 45202  
**Inmont Corporation (B)** ..... R. A. Heitz  
 1754 Dana Avenue 45207  
  
**Levey Div. Cities Service Co. (C)** ..... Wayne Ellis  
 630 Glendale-Milford Road 45215  
  
**McKesson Chemical Company (B)** ..... George Bennett  
 3025 Exon Avenue 45241  
**Melvin Supply Company (B)** ..... Richard Melvin  
 1106 Race Street 45210  
**Monsanto Company (B)** ..... Rick Avis  
 1501 Madison Road 45206  
  
**N L Industries, Inc. (B)** ..... John C. Berlin, M. A. Stout  
 3670 Werk Road 45211  
  
**Palmer Supplies Co. of Cincinnati (B)** ..... Joseph Lykins  
 505 Post & Times Star Building 45202  
**Perry & Derrick Company Inc. (A)** ..... William J. Bradley, F. J. Derrick,  
 2510 Highland Avenue 45212 ..... J. M. Derrick, John Harmeyer,  
 R. E. Wenstrup  
**Pfizer & Co., Inc., Charles, Minerals, Pigments & Metals Division (B)** ..... F. V.  
 Mariemont Center Building, 3914 Miami Avenue, 45227 ..... Alexander  
**PPG Industries (B)** ..... A. P. Schott  
 1177 West Eighth Street 45203  
  
**Reichhold Chemicals Inc. (B)** ..... Jack Morris  
 11750 Chesterdale Road 45246  
**Roettker Company, B. H. (B)** ..... Robert Roettker  
 3732 Lovell Avenue 45211  
  
**Sexton & Company (B)** ..... Owen G. Sexton, Ron Sexton  
 951 W. North Bend Road 45224  
**Shell Chemical Company (B)** ..... James R. Fields  
 37 Junefield Ave., 45218  
**Sherwin-Williams Company (B)** ..... Gene J. Show  
 3814 West Street 45227  
**Chemicals Division** ..... Philip O. Darr  
**Container Division** ..... William Jung  
 1608 West Galbraith Road 45239

**Spencer Kellogg, Div. of Textron, Inc. (B)** ..... James E. Kirkwood  
5912 Hamilton Avenue 45224

**Union Carbide Corp. (B)** ..... Robert W. Halley, Dan Shannon  
West St. & Madisonville Rd. 45227

**Vamco Products, Inc. (B)** ..... David L. Busener  
8995 Woodview Drive 45231

**Wiemer Company, Paul (B)** ..... Paul N. Wiemer, Jr.  
2089 Sherman Avenue 45212

**Wilson Paint Company, The (A)** ..... Lawrence L. Bing, Jr.  
1616 Harrison Avenue, 45214

**Zimmerman Company, C. L. (B)** ..... C. William Pieper, Browning Middleton,  
N-203 Cincinnati Union Terminal 45203 John Stephens

**CLEVELAND PAINT AND COATINGS ASSOCIATION**  
Cleveland, Ohio  
Tenure: Oct.—Oct.

**President, EDWARD P. KELLEY**  
Sprayon Products Co.

**2nd Vice President, JOSEPH KINGSTON**  
Glidden-Durkee Div., SCM Corp.

**1st Vice President, CARL BYRON**  
Cuyahoga Chemical Co.

**Secretary-Treasurer, MELVIN CRUTHERS**  
Continental Products Co.

**Executive Secretary, DOROTHY OBITTS**  
Obitts Chemical Co.

**FIRM**

**REPRESENTATIVES**

**Air Products & Chemicals Inc. (B)** ..... Gordon J. Ball  
5563 Elm Hill Dr., Solon, Ohio 44139

**Akron Paint & Varnish Co., The (A)** ..... William M. Beck, Paul Postlethwait  
1390 Firestone Parkway  
Akron, Ohio 44301

**Allied Chemical Corp., Specialty Chemicals Div.(B)** ..... Thomas R. Patterson  
7080 Westfield Rd., Medina, Ohio 44256

**Aluminum Co. of America (B)** ..... Ron Dellamora  
1 Erieview Plaza 44114

**American Cyanamid Co., Pigments Div.(B)** ..... George W. Goodell,  
20545 Center Ridge Rd. 44116 R.A. Halpin; H.W. Huy

**AMSCO, Div. of Union Oil Co. of Calif. (B)** ..... James W. Cawley, B. J. Morris  
24700 Center Ridge Rd., 44145 Bob Sochor

**American Paint Journal Co. (C)** ..... Donald Huettner  
22088 Rye Rd., Shaker Heights, Ohio 44122

**American Smelting & Refining Co. (B)** ..... R.J. Ohm  
P.O. Box 327, Columbus, Ohio 43216

**Ashland Chemical Co. (B)** ..... Fred Grant  
2191 W. 110th St. 44102

**Industrial Chemical & Solvents Div. (B,D)** ..... Gary Whewell,  
9450 Midwest Ave. 44125 T. Michael Hilliard, Jack Rennels, V. Sam Lewis  
2699 Magadore Rd., Akron, Ohio 44312 ..... J. R. Phillips, John Stock,  
William Frick, James Carson

**Beifuss & Stradley, Inc. (B)** ..... Daniel F. Beifuss, George Stradley  
20234 Detroit Rd., Rocky River, Ohio 44116

**Binks Manufacturing Co. (B)** ..... Herbert L. Kaltenbach  
4901 Brookpark Rd. 44134

**Body Brothers, Inc. (A)** ..... Robert W. Body, Earle Sickels, Jack Harris,  
214 Northfield Road, Bedford, Ohio 44146 Leonard Hardy

**Boehle-Cooke, Inc. (B)** ..... Thomas E. Cook, Neil Cameron  
317 Silver St., Akron, Ohio 44303

**Borden Chemical Co. (B)** ..... Max Minnig, John Rapack  
180 E. Broad St., Columbus, Ohio 43215

**Burgess Pigment Co. (B)** ..... Ronald Wiita  
7383 Beach Rd., Wadsworth, Ohio 44281

**Cabot Corp. (B)** ..... W. Edward Thomas  
21010 Center Ridge Rd. 44116

**Campbell & Co., Inc., D.A. (B)** ..... Donald A. Campbell  
3617 Lee Road 44120

**Celanese Corporation (B)** ..... Eugene M. Deane, W. T. Golding  
14701 Detroit Ave. 44107 James McCullough

**Charter Chemicals Div./Charter International Oil Co. (B)** ..... Charles Terry  
20575 Center Ridge Rd. 44116

**Chem-Materials Company, Inc. (B)** ..... Frank H. Smart, Donald Denison, Jr.  
14735 Lorain Ave., 44111 Chuck Helmrich, Jr.

**CIBA-Geigy Corp. (B)** ..... William Tierney  
21010 Center Ridge Rd. 44116

**Columbian Div. Cities Service Co. (B)** ..... William Ibsen  
3200 West Market St., Akron, Ohio 44313

**Commercial Solvents Corp. (B)** ..... James F. McCarthy, Paul Weinberg  
1200 W. 9th St. 44113

**Continental Can Co., Inc. (B)** ..... L. N. Reed, F. A. Landgraff, Glenn E. Renner  
Two Allegheny Cen. Rm. 435, Pittsburgh, Pa. 15212

**Continental Products Co. (B)** ..... E. O. McArthur, Jr., William Newman,  
1150 E. 222nd St., Euclid, Ohio 44117 M. F. Cruthers

**Cuyahoga Chemical Co. (B)** ..... Carl J. Byron, Jr., Wade Dougherty, Eimer Klawan  
2560 W. 3rd St. 44113 Donald Rourke

**Davies Can Co. (B)** ..... Jack L. Jones, Edward Vander Sluis, DeWayne Smith,  
30301 Carter St., Solon, Ohio 44139 Dick Plociak, Wm. Fox, John Vanderberg

**Davis Paint Co. (A)** ..... Leigh Miller  
1900 Cochran Ave. 44117

**Day-Glo Color Corp. (A)** ..... Larry Kay, Harry J. Smith  
 4732 St. Clair Ave. 44103  
**DeSantis Coatings (A)** ..... Joseph B. Milgram, Jr.  
 4580 Beidler Rd. Willoughby, Ohio 44094  
**DeSantis Paint Mfg. Co., C. (A)** ..... V. DeSantis  
 4101 E. 116th St. 44105  
**Diamond Shamrock Chem. Co. (B)** ... David Schoonmaker, Edward W. Freeh, Paul Brisson,  
 1100 Superior Ave. 44114 Wayne LeBlond, Charles Wheeler  
**Dimlich-Radcliffe Co. (B)** ..... Lee Bert Falkenberg, W. E. Walburn, James R. Benduhn  
 4900 Lakeside Ave. 44114  
**Dow Chemical Co. (B)** ..... Thomas M. Grow, Fred Brown,  
 55 Public Sq. 44113 Sheldon Sutherland, C. Randall Jennings  
 Robert Rogers  
**duPont de Nemours & Co., Inc., E. I., Pigments Div. (B)** ..... Donald Brainerd,  
 5001 Mayfield Rd., 44124 Robert Thompson, D. L. Brainerd  
  
**Eagle-Picher Industries, Inc., Chemical and Metals Div. (B)** ..... William J. Baldrige  
 734 Northern Ohio Bank Bldg., 44113  
**Eastern Specialty Varnish Co. (A)** ..... Nancy Erikson, Ross Galati, E. Chester Neiger  
 P.O. Box 425, Burton, Ohio 44021  
**Emery Industries** ..... Nick Berchtold  
 6929 W. 130th St. Suite 207, 44130  
**Excelsior Varnish Co. (A)** ..... G. D. Lancaster  
 1219 W. 74th St. 44102  
**EXXON Chemical Co. (B)** ..... Gregg Knepley  
 3020 W. Market St., Akron, Ohio 44313  
  
**Ferro Corp., Chemical Division** ..... George Simak  
 7050 Krick Rd., Bedford, Ohio 44146  
**Technical Center** ..... Kevin K. Kipp  
 7500 E. Pleasant Valley, Independence, Ohio 44131  
**Flood Company, The (A)** ..... Earl F. Flood, J. Warner Clark  
 1213 Barlow Rd., Hudson, Ohio 44236  
  
**General Mills, Chemical Corp. (B)** ..... Anthony Keefer  
 21330 Center Ridge Rd. 44116  
**Gibson-Homans Co. (A)** ..... Wilbur Schmitt, William Painter, Leonard Schneeberger,  
 2366 Woodhill Road 44106 Eric Wormser, Edwin Hull, Jr., S. Shaw Painter  
**Glidden-Durkee Division, Coatings & Resins Group—Headquarters**  
**S.C.M. Corporation (A)** ..... W. D. Kinsel, Jr., G. Bechtel, E. Romy,  
 900 Union Commerce Bldg. 44115 J. Schultz, J. S. Dumble,  
 R. Haviland, T. Walsh, R. Simpson, Arne Lindholm  
**Central Region S.C.M. Corporation (D)** ..... E. Engelhardt, M. Twardy, R. Ahlers,  
 11001 Madison Ave., 44102 W. Orch, B. Davidian,  
 L. McKinley, E. W. Henschel, M. Malaga, T. R. McCarroll  
**Chemicals Group Pigments & Color, Div. (D)** ..... R. D. Wallace, D. B. Warner  
 11001 Madison Ave. 44102  
 16651 Sprague Rd., Strongsville, Ohio 44136 ..... Joseph Kingston

NPCA/RI 033429

**Grow Chemical Coatings Corp. (A)** . . . . . Robert J. Entenman, J. T. Blake  
1246 West 70th St. 44102

**Grund-Brown Company (B)** . . . . . David L. Grund, Richard Brown, James Rennecker  
7013 Krick Rd., Bedford, Ohio 44146

**Harrison Paint Corp. (A)** . . . . . Roger A. Walters, John Cromb, G. G. Waters  
P.O. Box 8470, 1329 Harrison Ave., S.W., Canton, Ohio 44711

**Harshaw Chemical Co., Div. of Kewanee Oil Co.**  
**Pigments Dept. (B)** . . . . . John Dickenson,  
1945 E. 97th St. 44106 . . . . . Jerome Waters, George Forman

**Hercules Incorporated (B)** . . . . . Richard L. Huber,  
55 Public Sq. 44113 . . . . . Thomas Shea, Norman Brower,  
810 Northland Towers North, Southfield, Mich. 48075 . . . . . Frank Benson,  
Edward McLaughlin

**Hinz Co., J. H. (B)** . . . . . W. Fred Hinz  
960 Rockefeller Bldg. 44113

**Hukill Chemical Co. (B)** . . . . . Bruce A. Hotton, A. F. McDonald  
7013 Krick Rd., Bedford, Ohio 44146

**Human-Wahl Printing Inc. (C)** . . . . . E. D. Shipman, Frank Shipman  
1101 Michigan Ave., P.O. Box 157, Niagara Falls, N.Y. 14302

**Inland Steel Container Co. (B)** . . . . . J. A. Hafner, David Lemmon  
9612 Meech Ave. 44105

**Jamestown Paint & Varnish Co. (A)** . . . . . Joseph P. Walton, Richard Walton,  
108 Main St., Jamestown, Pa. 16134 . . . . . W. Richard Shannon, Jr., Joseph M. Walton

**Kerr-McGee Chemical Corp. (B)** . . . . . Carroll A. Blake  
21010 Center Ridge Rd., Rocky River, Ohio 44116

**Mahoning Paint Corp. (A) (D)** . . . . . George Rumberg, Jr., John Rumberg  
653 Jones St., Youngstown, Ohio 44501

**Mameco International (A)** . . . . . Charles M. Evans, Donald Evans  
4475 E. 175th St. 44128

**McKesson Chemical Co. (B)** . . . . . John C. Eckardt  
26601 Richmond Rd., Bedford Heights, Ohio 44146  
**Regional Office (B)** . . . . . Sam Laidley  
20575 Center Ridge Rd., 44116

**Metallic Varnish Co. (A)** . . . . . Russell S. Taylor, Richard Lytle  
Box 568, 803 Mahoning Ave., Alliance, Ohio 44601

**Midland Div.-Dexter Corp. (A)** . . . . . William A. Bartz, Dick Pesko, Paul Sleeman,  
9001 Kinsman Rd. 44104 . . . . . John Adams, Chuck Murray

**Mooney Chemicals, Inc. (B)** . . . . . James Leopold, Thomas Fleming  
2301 Scranton Rd. 44113

**Moore & Company, Benjamin (A)** . . . . . John P. McNamara, Howard Barnes,  
4400 E. 71st St. 44105 . . . . . Eugene Orchowski

**Mueller Co., Inc., A. C. (B)** . . . . . Alfred C. Mueller, E. T. McNamara, Michael Cachat,  
P.O. Box 02220, 3607 W. 56th St., 44102 . . . . . Ralph Stiphen

**N L Industries, Inc. (A)** . . . . . Peter Van Buren, James King  
1776 Columbus Road 44113

**N L Industries, Inc. Titanium Pigment Div. (B)** . . . . . Mark Magnuson, George B. Wright,  
2208 Terminal Tower, 44113 Robert Brickhouse

**New Jersey Zinc Company, The (B)** . . . . . Jon Daugherty  
66 South Miller Rd., Akron, Ohio 44313

**Oak Printing Co. (C)** . . . . . William R. Helms  
19540 Progress Dr., Strongsville, Ohio 44136

**Obitts Chemical Company (B)** . . . . . Russell W. Obitts, James C. Freeman  
142 Locust St., Elyria, Ohio 44035

**Ohio Corrugating Company (B)** . . . . . Myron Desing  
1301 Pine Ave., S.E., Warren, Ohio 44481

**Ohio Solvents & Chemicals Co. (B)** . . . . . Gerald Rosing, D. R. Glover, Len Oyenque,  
3470 W. 140th St. 44111 Stephen Pekarck, T. W. Bateman

**Olin Corporation (B)** . . . . . Robert Noakes  
29525 Chagrin Blvd., 44122

**Palmer Supplies Co. of Cleveland (B)** . . . . . Fred H. Palmer, Ralph Marlatt, Thomas  
1900 W. 3rd St. 44113 McConnell, John Cain, Ron Kehl

**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** . . . . . George M. Hicks, Jr.  
7650 Chippewa Rd., Brecksville, Ohio 44141

**PPG Industries, Inc., Automotive Finishes (A)** . . . . . Fred F. Rhue, Fred Ludwig  
3800 W. 143rd St. 44111

**Pratt & Lambert, Inc. (A)** . . . . . Charles Bohar, Donald Andrews  
5907 Harper Rd., Solon, Ohio 44139

**Reichhold Chemicals, Inc. (B)** . . . . . William H. Nortz, Raymond Henry,  
20800 Center Ridge Rd. 44116 Robert Gandolfo, Fred L. Stief

**Rohm & Haas Company (B)** . . . . . Eugene Gilbride, Lawrence Hoffmann  
350 Westgate Tower Office Bldg., 20525 Center Ridge Rd. 44116

**Schabel Products Corp. (B)** . . . . . Norman G. Schabel, Norman G. Schabel, Jr.  
20950 Center Ridge Rd. 44116

**Scholle Chemical Corporation (B)** . . . . . J. Roger Deery  
19615 Lake Rd. 44116

**Shell Chemical Co., Industrial Chemical Div. (B)** . . . . . Richard Sedlak,  
20325 Center Ridge Rd. 44116 William Stimson, A. P. Wesp

**Sherwin-Williams Company, The (A)** . . . . . R. G. Bull,  
101 Prospect Ave., N.W. 44101 E. F. Emrick, R. F. Curley,  
B. E. Darrow, W. O. Spencer, C. Bassi, W. Moonan,  
J. M. Hickey, Wesley Drumm, N. H. Conant, Z. V. Riders

**Sherwin-Williams Chemical Co.** . . . . . Leroy W. Fuller,  
1370 Ontario St., P.O. Box 6506, 44101 Stephan Lustig, Nicholas H. Abramovich,  
William L. Hogan

**Smith, Inc., Donald McKay (B)** . . . . . Donald McKay Smith, Robert Breen, Raymond Lajack  
11815 Williamson Ave., Lakewood, Ohio 44107

**Spencer Kellogg, Div. of Textron, Inc. (B)** . . . . . Robert J. Ray  
23201 Lorain Road, North Olmstead, Ohio 44070

**Sprayon Products, Inc. (B)** . . . . . Edward P. Kelley, Fred Hollenberg  
26300 Fargo Ave., Bedford Heights, Ohio 44146

**Sullivan, Inc., Thomas L. (B)** ..... Thomas L. Sullivan, Chris Sullivan  
2490 Lee Blvd. 44118

**Tag Chemical Company (B)** ..... B. F. Nachtman, A. J. DiNardo, R. J. Raimonde  
147011 Detroit Ave., Rm. 780, Lakewood, Ohio 44107

**Technical Products, Inc. (B)** ..... R. C. Groya, Richard Kelly  
3500 Ridge Road 44102 ..... Stephen A. Koteles

**Tenneco Chemicals, Inc., Intermediates Div. (B)** ..... Justin P. Tracy,  
20325 Center Ridge Rd. 44116 ..... Tom Elias, Ernest Owen

**Tremco Manufacturing Co. (A)** ..... Charles Pintner  
10701 Shaker Blvd. 44104

**Union Carbide Corp., Chemicals & Plastics Div. (B)** ..... F. L. Williamson,  
1300 Lakeside Ave. N.E. 44114 ..... R. K. Lapp

**Universal Co-Operatives, Inc. (A)** ..... Allen J. Wandersleben, E. W. Ryks  
111 Glamorgan St., Alliance, Ohio 44601

**U.S. Refining Company (A)** ..... Bernard Blonder, Francis Pirrone  
1235 Marquette St. 44144

**U.S. Steel Products Division, U.S. Steel Corp. (B)** ..... Richard C. Hum  
P.O. Box 313, Mentor, Ohio 44060

**Valspar Corporation, Minnesota Chemical Coatings Div. (A)** ..... Clarence J. Skrovan,  
5208 Harvard Ave. 44105 ..... Mansell Damm, George Mason, Frederick Gottwald,  
Jack Troha

**Vanderbilt Company, Inc., R. T. (B)** ..... Joseph F. McCarthy  
72 Clairehaven Drive, Hudson, Ohio 44236

**Velsicol Chemical Corp. (B)** ..... Arthur C. Conor  
2039 Wooster Rd., Rocky River, Ohio 44116

**Waterlox Chem. & Coatings Corp. (A)** ..... Robert L. Hawkins, Jr., Stanley Kane,  
9808 Meech Ave. 44105 ..... William Bell, Robert Pelton, Jack Waldeck

**Witco Chemical Company, Inc. (B)** ..... Robert B. Sucher, James McKelvey, Melville  
213 W. Bowery St., Akron, Ohio 44308 ..... Vaughan, Donald Maier

**Wooster Brush Company (B)** ..... Jack Lester, Robert Hedland, John Zapf  
604 Madison Ave., P.O. Drawer B, Wooster, Ohio 44691

**X I M Products, Inc. (B)** ..... J. Richard Cvetic, R. C. Klostermeyer, Jr.  
1169 Bassett Rd., Westlake, Ohio 44145

**DALLAS PAINT & COATINGS ASSOCIATION**  
**Dallas, Texas**  
**Tenure: May—May**

**President, P. LEON PAGE**  
The Sherwin-Williams Company

**Secretary, R. J. BURKE**  
R. J. Burke Advertising Agency

**Vice President, REX HITT**  
Standard T Chemical Co.

**Treasurer, J. C. SCARBOROUGH**  
Delta Solvents & Chemical Co.

**FIRM**

**REPRESENTATIVES**

- |   |   |
|---|---|
| <b>American Cyanamid Co. (B)</b> .....                            | Carl D. Archer  |
| P.O. Box 5731, 75222  |   |
| <b>APCO Oil Corporation (B)</b> .....                             | J. J. Walshauer                                       |
| P.O. Box 4461, 75208  |   |
| <b>Ashland Chemical Co. (B)</b> .....                             | Thomas M. Madden, O. D. Walraven                      |
| P.O. Box 97, Addison, Tex. 75001                                  |   |
| <b>Resins Division</b> .....                                      | Kenneth R. Heilemann                                  |
| P.O. Box 1503, Houston, Tex. 77001                                |   |
| <br>  |   |
| <b>Blue Chip Delivery, Inc.</b> .....                             | Ross Frank  |
| 100 Fordyce St., 75229  |   |
| <b>Burke Advertising, R.J.</b> .....                              | R. J. Burke   |
| 1112 Stemmons Tower West 75207                                    |   |
| <br>  |   |
| <b>Cabot Corp.</b> .....  | Brad Thornburn  |
| 416 Ridge Crest Dr., Richardson, Tex. 75080                       |   |
| <b>Charter International Oil Co. (B)</b> .....                    | Ervin W. Liberton                                     |
| 3413 Hampshire Drive, Arlington, Tex. 76010                       |   |
| <b>Cron Chemical Corp. (B)</b> .....                              | Grover L. Nickell, J. J. Jedrusiak, Harold W. Stanley |
| P.O. Box 10027, 75207   |   |
| <br>  |   |
| <b>Dalworth Paint Manufacturing Co. (A)</b> .....                 | C. M. Lundquist                                       |
| P.O. Box 173, Mesquite, Tex. 75149                                |   |
| <b>DeChellis Co., L. J. (B)</b> .....                             | Louis J. DeChellis                                    |
| P.O. Box 47084, 75247   |   |
| <b>Delta Solvents &amp; Chemicals Co. (B)</b> .....               | Arthur W. Adams, D. L. Garrison,<br>J. C. Scarborough |
| 11344 Plano Road, 75231   |   |
| <b>DeSoto, Inc. (A)</b> .....                                     | T. H. Lester, Bobby Akin                              |
| P.O. Box 10, Garland, Tex. 75042                                  |   |
| <b>Dresser Minerals Div.</b> .....                                | Doayne Sizemore                                       |
| P.O. Box 20823, 75220   |   |
| <b>duPont de Nemours &amp; Co., E. I., Pigment Div. (B)</b> ..... | Max R. Porter   |
| 9435 Estate Lane 75238  |   |

**Eastman Chemical Products, Inc. (B)** ..... F. Ken Harvey  
4731 Gulfstream, 75234

**Glidden-Durkee, Div. of SCM Corp. (A)** ..... Charles Frank, Jr.  
P.O. Box 566, Carrollton, Tex. 75006 Arthur Hess, J. J. O'Halloran  
7676 Locosa Drive 75240 ..... Gerald Bullock

**Grefco Inc., Dicalite Div. (B)** ..... Johnie E. Ashton  
Box 458, Arlington, Tex. 76010

**Hercules, Inc.** ..... W.C. McLachlan  
212 Stemmons Tower E, 75207

**Jennet Corporation** ..... Ralph L. Baker  
2326 Lonneck Dr., Garland, Tex. 75041

**Jones-Blair Company (A)** ..... Paul J. Holmes  
P.O. Box 35286, 75235

**Lehman-Phillips, Inc. (B)** ..... M. Glenn Osterhoudt  
2550 Glendale Ave., Fort Worth, Tex. 76106

**Little Co., Charles B. (B)** ..... Charles B. Little  
P.O. Box 18063, 75218

**N L Industries** ..... Steve Prodomo  
1319 Glennhill Ln., Lewisville, Tex. 75067

**Patterson Co., R. B. (B)** ..... Robert B. Patterson  
P.O. Box 47522, 75247

**Pfizer, Inc., MPH Div. (B)** ..... Glenn W. Holladay  
3105 FM-1960 West, Houston, Tex. 77067

**Reichhold Chemicals, Inc. (B)** ..... Charles O. Anderson,  
8383 Stemmons Freeway, Suite 310, 75247 C. J. (Neil) McBride

**Rheem Manufacturing Co. (B)** ..... Donald E. Knight  
7882 Alto Caro 75240

**Ribelin Distributors, Inc. (B)** ..... Charles Dozier, Charles Ribelin  
P.O. Box 936, Garland, Texas 75040 John Crocker, Bill Pierre

**Rohm & Haas Company (B)** ..... Tom Purcell  
4585 Simonton Road 75240

**Shell Chemical Co. (B)**  
**PCD & ICD Division** ..... James C. Sims  
Suite 500, First Bank & Trust Building, Richardson, Tex 75080

**Sherwin-Williams Co., The (A)** ..... Clyde E. Harrison, Ross McLarty, P. L. Page  
2802 W Miller Road, Garland Tex. 75042 R. B. Martin

**Southland Paint Company, Inc. (A)** ..... Allan Molsbee,  
P.O. Drawer "E", Gainesville, Tex. 76240 H. F. Preimesberger

**Southwestern Steel Container Co. (B)** ..... John Dickerson, Bill Huffman  
P.O. Box 15687, 75215

**Standard T Chemical Co. (A)** ..... Ivan J. Nicodemus, J. Rex Hitt  
737 Regal Row 75247

**Sun Chemical Corp., Pigments Div. (B)** ..... Wayne A. Clanton  
Route #1, Box 279, Warren, Ark. 71671

**Texas Solvents & Chemicals Co. (B)** ..... Kenneth J. Brands, Calvin B. Ruzicka  
Box 21507, 75211

**Thompson Can Company (B)** ..... Fred R. Dobbs  
P.O. Box 34259, 75234

**Thompson-Hayward Chemical Co. (B)** ..... Marshall R. Jackson  
P.O. Box 6226, 75222

**Titanium Div., N L Industries (B)** ..... H. Edward Spradlin  
426 Worchester Way, Richardson, Tex. 75080

**Union Carbide Corp. (B)** ..... George M. Iwaskow  
2710 Stemmons Tower N, 75207  
**Chemicals & Plastics Div.** ..... Thomas L. Proctor  
2710 Stemmons Freeway, 75207

**Van Waters & Rogers, Inc. (B)** ..... Joe Broome, Jim Thornton  
P.O. Box 34749, 75234

**Welco Mfg. Co. of Texas (A)** ..... A. H. Golladay  
P.O. Box 47265, 75247

**DETROIT PAINT AND COATINGS ASSOCIATION, INC.**  
Detroit, Michigan  
Tenure: Oct.—Oct.

**President, R. E. WICKHAM**  
Jones-Dabney Automotive Div.

**Secretary, J. R. WESCHLER**  
The Sherwin-Williams Company

**Vice President, W. H. FIKE**  
Ford Motor Co.

**Treasurer, W. D. GALLENTINE**  
George E. Moser & Son, Inc.

**Executive Secretary, D. B. SAMPLE**  
Seibert-Oxidermo, Inc.

**FIRM**

**REPRESENTATIVES**

**Allied Chemical Corp., Specialty Chemical Div. (B)** ..... D. E. Walker  
777 Livernois, Ferndale, Mich. 48220

**Aluminum Company of America (B)** ..... Stephen O. Roberts, T. R. Hague,  
610 New Center Bldg. 48202 R. F. Blomquist

**American Cyanamid Co., Pigment Div. (B)** ..... Thomas J. Holmes  
20545 Center Ridge Road, Cleveland, Ohio 44116

**AMSCO, A Div. of Union Oil Co. of Calif. (B)** ... J.A. Laurie, S.A. Billow, Lorraine Wiswedel,  
22725 Mack Ave., St. Clair Shores, Mich. 48080 Roger Stanek

**Amoco Chemicals Corp. (B)** ..... Richard Muck  
P.O. Box 166, Naperville, Ill. 60540

**Argo Paint & Chemical Co. (A)** ..... Earl J. Pulve, Julius Novic, Joseph Kutler,  
 550 S. Edwin, Westland, Mich. 48185 William Van Etten, Mackenzie Endo,  
 Thomas Moore, Ronald Vaden  
**Ashland Chemical Co., Chemicals & Solvents Div. (B)** ..... J. J. Lynch, R. H. Rumford,  
 8930 Foster Ave. 48211 J. A. Lamb, M. Eckart, M. Belz  
**Resins & Plastics Div.(B)** ..... Gene Bulgozdy, William Bren,  
 18800 W. Ten Mile Rd., Southfield, Mich. 48075 Robert Brown, Jenne Mitkus  
  
**Baker & Colinson, Inc. (B)** ..... James Burlison, Jr., Stuart Skelley,  
 12000 Mt. Elliott Ave. 48212 C. L. Collinson, Earl Schulte, R. S. Sandri  
**Bee Chemical Company (A)** ..... Garfield Mitchell, Leroy Weinmann,  
 256 Minnesota St., Troy, Mich. 48084 Dave Fritzinger  
**Boehle Chemicals, Inc.(B)** ..... Fred F. Boehle, C. J. Kaiser,  
 19306 W. Ten Mile Rd., P.O. Box 2001 Rosemary Boehle, Frances Bucht,  
 Southfield, Mich. 48075 Gail Nelson, Charles Harvey  
  
**Callas Co., A. T. (B)** ..... Alex T. Callas  
 2100 East Maple Rd., Birmingham, Mich. 48008  
**Cargill, Inc., Chemical Products Div. (B)** ..... Jack Daniels  
 Lake Marion Rd. & Cottage Ave., Carpentersville, Ill. 60110  
**Celanese Chemical Co., Div. of Celanese Corp. (B)** ..... W. L. Schmitt  
 703 Northland Towers West, Southfield, Mich. 48075  
**Celanese Resins, Div. of Celanese Coatings Co. (B)** ..... W. W. Loomis  
 1700 Caniff, 48212  
**Chemetron Corp., Pigments Div. (B)** ..... Tony Erinjeri  
 24361 Greenfield, Southfield, Mich. 48075  
**Chemical Recovery Systems, Inc. (B)** ..... Peter Shagena, Richard Johnson,  
 36345 Van Born Rd., Romulus, Mich. 48173 J. A. Heimbuch  
**Chrysler Corp., Chemical Div. (A)** ..... S. Georgilas,  
 5437 W. Jefferson Ave., Trenton, Mich. 48183 T.J. Anagnostou,  
 J.M. Glinski, S.C. Enders, E.R. Kess  
**CIBA-Geigy Corporation, Pigments Div. (B)** ..... Lynn Strayer  
 35429 Brookview Dr., Livonia, Mich. 48152  
**Columbian Division, Cities Service Co. (B)** ..... Joe Hanley  
 1000 W. University Dr., Suite 208, Rochester, Mich. 48063  
**Commercial Solvents Corp.(B)** ..... J.F. McCarthy, G.D. Roelofs  
 1900 E. Jefferson Ave. 48207  
**Continental Can Co., Inc. (B)** ..... E. L. Spetnagel, R. T. Geraghty  
 441 Vine St., Carew Tower Rm. 345, Cincinnati, Ohio 45202  
**Cook Paint & Varnish Co. (A)** ..... D. Ryan, K. A. Kinzler, N. B. Chapel,  
 3301 Bourke Ave. 48238 P. W. Robbins, J. M. Scott, D. F. Andrus,  
 G. J. Michaels, G. G. Green, R. T. Hutton,  
 J. F. Wood, G. Perkins  
  
**D-R Chemical Co., The (B)** ..... Basil Howell, John Colbeck, Laura Howell,  
 19114 W. McNichols, 48219 John Lewis  
**Davies Can Company (B)** ..... D. Campbell  
 30301 Carter St., Solon, Ohio 44139

**Dow Chemical U.S.A. (B)** ..... E. J. Quackenbush,  
415 Travelers Tower, Southfield, Mich. 48076 R. W. Kallgren,  
W. J. Stearns

**duPont de Nemours & Co., Inc., E. I., Fabrics & Finishes Dept. (A)** ..... S. E. Leighton,  
18600 W. Ten Mile Rd., Southfield, Mich. 48075 G. D. Craig  
**Pigments Dept. (B)** ..... N. D. Cassel, D. L. Brainerd, G. L. Domurat  
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**Plastics Dept. (B)** ..... L. W. McOmber  
7250 N. Cicero Ave. Chicago, Ill. 60646

**Durako Paint & Color Corp. (A)** ..... L. Urban, Robert Weed, R. D. Weed,  
6315 E. Seven Mile Rd. 48234 R. F. Vickroy, C. E. Weed

**Eastman Chemical Products Inc., Coatings Chemicals Div. (B)** ..... J. R. Hoopfer,  
Kingsport, Tenn. 37662 C. S. Rigby

**Ecclestone Chemical Co., Inc., The (B)** ..... A. H. Ecclestone, H. D. Charles,  
2669-2679 Guoin St. 48207 F. T. McGann, W. A. Marsh, J. E. Dobbs,  
R. W. Kuhn D. J. Biebel

**Fleming Co., A. E. (B)** ..... Wesley Jend, Glenna Patterson, Karen Swistock  
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**Ford Motor Co. (A)** ..... John F. Frailey, P. P. A. Burnett, W. H. Fike,  
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**Gage Products Co. (B)** ..... R. H. MacLaren, James Frazho, Robert Galvin,  
625 Wanda Ave., Ferndale, Mich. 48220 Donald Dixon

**Glidden-Durkee Div. of SCM Corporation, Pigments-Color Div. (B)** ..... James Minar  
2725 Merrimac Blvd., Toledo, Ohio 43606

**Great Lakes Container Corp., Div. of  
Int'l. Mineral & Chemical Corp. (C)** ..... Edwin Rosenberg, Larry Bader,  
10401 Lyndon Ave., 48238 Irving Rubin

**Hercules, Inc. (B)** ..... Emmett Hixon, A. H. Knechtel, Arch McLelland,  
810 Northland Towers, West, Southfield, Mich. 48075 D. DeBest, E. A. Quinlan,  
C. L. Curry, Arch McLelland,  
H. H. Moore, M. J. Gordon  
Illuminating Bldg., 55 Public Sq., ..... F. R. Benson, L. A. Thurell,  
Cleveland, Ohio 44113 R. L. Huber

**Hilton-Davis Chemical Co. (B)** ..... Raymond Webb, Jr.  
2235 Langdon Farm Rd., Cincinnati, Ohio 45237

**Holland & Son, Inc., Harry (B)** ..... Donald R. Leiser, Peter Obear,  
26200 Greenfield, Oak Park, Mich. 48237 Philip Shailer, Richard Clennon

**Inmont Corp. (A)** ..... J. V. Burke, T.G. Smith  
5935 Milford Ave., 48210  
18311 W. 10 Mile Rd., Southfield, Mich. 48075 ..... L. E. Froberg,  
H. N. Wieting, J. P. Brady

**Jones-Dabney Automotive Div., Celanese Coatings Co. (A)** . . . . . R. E. Wickham,  
1700 Caniff, 48122 E. Watkins, J. S. Brydon, A. W. Opiari, S. R. Banish

**Kerr-McGee Chemical Corp. (B)** . . . . . C. A. Blake  
21010 Center Ridge Rd., Cleveland, Ohio 44116

**Matteson-Ridolfi, Inc. (B)** . . . . . Ren L. Ridolfi, M. R. Matteson, J. Westerbeek,  
16901 W. Eight Mile Rd. 48235 T. Larson, M. Pittenger, R. Reamore

**Monsanto Co. (B)** . . . . . D. E. Stamp, H. B. Driscoll, D. G. Bristow  
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**Moser & Son, Inc., George E. (B)** . . . . . Hilton D. Moser, W. D. Gallentine  
17332 Shields Ave. 48212

**New Jersey Zinc Co. (B)** . . . . . Jon Dougherty  
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**N L Industries, Inc. (B)** . . . . . Robert Brickhouse  
Titanium Pigment Div.  
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Industrial Chemicals Div. . . . . James Whiting, John Gallagher  
605 E. Algonquin Rd., Arlington Hgts., Ill. 60005

**Nolwood Chemical Corp. (B)** . . . . . Charles H. Nolton, A. B. McWood, Jr.  
8970 Hubbell, 48228 P. J. Shagena, E. W. Lawrence

**O'Connor-Boyles Chemicals, Inc. (B)** . . . . . Maurice F. O'Connor, Walter Boyles,  
29551 Greenfield Rd., Suite 210, Southfield, Mich. 48073 Caroline Zimmerman

**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** . . . . . J. M. Dentler  
6460 W. Cortland St., Chicago, Ill. 60635

**Polyvinyl Chemical Industries (B)** . . . . . S. Theodore Krzynowek  
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**Pontiac Coatings, Inc. (A)** . . . . . G. Sheldon Veil, R. F. Anderson, G. F. Schwabe,  
P.O. Box 45, 30 Brush St., Pontiac, Mich. E. F. Benson, T. C. Brown, K. L. French

**PPG Industries, Inc. (A)** . . . . . R. A. Graebner  
26000 Pinehurst Dr. Madison Heights, Mich. 48071

**Quality Container Corp. (C)** . . . . . Reuben L. Katz, Morris Werney,  
2601 Clay, Hamtramck, Mich. 48211 Paul DeLeeuw

**Reichhold Chemicals, Inc. (B)** . . . . . C. B. Breedlove, G. D. Lamont, C. J. Meeske,  
601-707 Woodward Heights Blvd., Ferndale, Mich. 48220 R. D. Baker  
J. A. Broderick, F. W. Trumpy, S. R. Sams

**Reliance Universal, Inc. (B)** . . . . . Robert Probeck  
47174 Stonecrest Ct., Plymouth, Mich. 48170

**Reynolds Metals Co. (B)** . . . . . M. M. Lamb  
P. O. Box 5050, Seven Oaks Station, 48235

**Rohm & Haas Company, Coatings Dept. (B)** . . . . . Keith P. Alcorn, Alan Hatter  
Independence Mall West, Philadelphia, Pa. 19105

**S. C. D. Chemical Distributors, Inc.** . . . . . Hank Freud, Jay Freud, Bill Kreft  
8951 Schaefer Hwy, 48228

**Schabel Products Corp. (B)** ..... Norman G. Schabel  
 20950 Center Ridge Rd., Cleveland, Ohio 44116

**Seibert-Oxidermo, Inc. (A)** ..... Donald D. Hurst, W. R. Hilton,  
 6455 Strong Ave. 48211 John Crafts, S. Fleicher

**Shell Chemical Co., Petrochemicals Div. (B)** ..... W. R. Stimson, A. C. Sawyer,  
 16900 W. Eight Mile Rd., Southfield, Mich. 48075  
**Polymers Div. (B)**

**Sherwin-Williams Co., The (A)** ..... J. P. Willingham  
**Automotive Refinish**  
 8250 St. Aubin Ave., 48211  
**Chemical Coatings Div.** ..... J. R. Weschier, S. J. Bryk  
 2697 Elliott, Troy, Mich. 48084

**Sherwin-Williams Chemicals (B)** ..... V. L. Sahli  
 Suite 288, 725 S. Adams Rd., Birmingham, Mich. 48011

**Standard Detroit Paint Co. (A)** ..... B. J. Gooel, A. M. Gooel,  
 8225 Lyndon Ave. 48238 A. J. Heimbuch, P. Strosberg

**Steel Container Distributors (B)** ..... Hank Freud, Jay Freud  
 8951 Schaefer, 48228

**Straith Co., C. M. (B)** ..... C. Murray Straith, D. E. Ammon  
 18911 West Ten Mile Rd., Southfield, Mich. 48075

**Tenneco Chemicals, Inc., Intermediates Div. (B)** ..... E. M. Owen  
 20325 Center Ridge Rd., Cleveland, Ohio 44116

**Thomas Solvent Co., Inc. (B)** ..... Charles E. Knight, John Thorpe  
 6601 McKean Rd., P.O. Box 422, Romulus, Mich. 48174

**Union Carbide Corp., Chemicals and Plastics (B)** ..... G. E. Kuehn, J. E. Nimz,  
 26500 Northwestern Hwy., Southfield, Mich. 48076 F. H. Foxlee,  
 J. J. Gentilia, N. J. Cherasaro, J. E. Stillwagon

**U.S. Chemical Company (C)** ..... Len Coraci, W. P. Greenway  
 29163 Callahan St., Roseville, Mich. 48066

**Western Eaton Solvents & Chemicals Company (B)** ..... H. D. Wenstrup, F. C. Rohel,  
 13395 Huron River Dr., Romulus, Mich. 48174 A. Hlavac, W. H. Shook

**Witco Chemical Co. (B)** ..... Joseph L. Kearns, R. F. Watt  
 Northland Towers West, Suite 604, 15565 Northland Dr., Southfield, Mich. 48075

**Wyandotte Paint Products Co. (A)** ..... C. A. Brethen, Jr., J. J. Swint,  
 1430 Sycamore St., Wyandotte, Mich. R. Jurczynsyn, J. Romaker  
 D. L. Rathwell, C. A. Brethen III,  
 C. W. Larson, E. F. Teuscher  
 H. Russell, G. Bitkowski

**FLORIDA PAINT AND COATINGS ASSOCIATION**  
**Tenure: June—July**

**President, JACK M. BENSON**  
 Gable-Tite Products Co., Inc.

**Secretary, JOSEPH KIMBALL**  
 AMSCO Division  
 Union Oil of California

**Vice President, ROBERT WALTERS**  
 Bruning Paint Company, Inc.

**Treasurer, JOHN JOHNSON, SR.**  
 Johnsons Paints

**Executive Secretary, E. WARD BENHAM**

**FIRM**

**REPRESENTATIVES**

<b>American Lacquer &amp; Solvents Company of Florida (A)</b> .....	Jim Osten
P.O. Box 11515, Tampa, Fla. 33600	
<b>American Paints Corporation (A)</b> .....	Sergio Luna
P.O. Box 7277 Bo. Obrero Sta., Santurce, Puerto Rico 00916	
<b>AMSCO Division, Union Oil Co. of California (B)</b> .....	Dave Gauler, Joseph S. Kimball
1211 W. Shore Blvd. North, Suite 301, Interstate Bldg., Tampa, Fla. 33607	
<b>Arco Chemical Company (B)</b> .....	Robert Barr
3781 Northeast Expressway, Atlanta, Ga. 30340	
<b>Ashland Chemical Company</b> .....	John Gravett
P.O. Box 3490, North Miami Beach, Florida	
<b>Atlas Chemical Company (A)</b> .....	Frank Peterson, Jr.
4801 N.W. 77th Avenue, Miami, Fla. 33166	
<b>Bruning Paint Co., Inc. (A)</b> .....	Robert O. Walters
100 S.W. 12th Ave., Pompano Beach, Fla. 33061	
<b>Carter Industries, Inc., Mary</b> .....	S. Robert Massarelli
P.O. Box 23387, Tampa, Fla. 33622	
<b>CIBA-Geigy Corporation, Resins Department (B)</b> .....	Don Wirth
Presidential Park-Suite 121, 9800 Northwest Freeway, Houston, Texas 77018	
<b>Commercial Coatings Corporation (A)</b> .....	James Aberman
3501 N.W. 74th Street, Miami, Fla. 33147	
<b>Container Sales Co.</b> .....	Henry E. Knoechel
P.O. Box 1666 A, Tampa, Fla. 33617	
<b>Coronado Paint Co.</b> .....	Ken May
P.O. Box 308, Edgewater, Fla. 32032	
<b>Crown Paint Company</b> .....	Julius Bearman
985 W. 20th St., Hialeah, Fla. 33012	
<b>Davies Can Company (B)</b> .....	Rodger LaCrosse, Fred Schuenaman
P.O. Box 5107 Y, Tampa, Fla. 33600	
<b>Delta Laboratories, Inc. (B)</b> .....	Richard Pesola
P.O. Box 1650, Ocala, Fla. 32670	
640 West 18th Street, Hialeah, Fla. 33010	H.M. Rothfusz

**Dozier & Gay Paint Company** ..... John Hughes, Jr.  
P.O. Box 3176, 2245 Main St. N.,  
Jacksonville, Fla. 32206

**duPont de Nemours & Co., Inc. E. I. (B)** ..... Francis E. Shields  
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13947 Brewster Drive, Largo, Fla. 33540 ..... Bernard T. Fisher

**Eastman Chemical Corp. (B)** ..... J. C. Lonon  
111 N. Westshore Blvd., Tampa, Fla. 33607

**Gable-Tite Products Company, Inc. (A)** ..... John M. Benson  
3790 N.W. 79th Street, Miami, Fla. 33147

**Gibson-Homans Co., The (A)** ..... George Elliott  
1505 McClosky Blvd., Tampa, Fla. 33605

**Guardman Chemical Coatings, Inc.** ..... George C. Heh  
P.O. Box 2226, Orlando, Fla. 32802

**Gulf Coast Chemical Corporation (B)** ..... A. J. Passanno  
Baskins Crossing, Largo, Fla. 33540

**Harris Paint Company (A)** ..... John Hughes, Jr., Truman Dahlbert  
P.O. Box 1381, Tampa, Fla. 33601

**Industrial Chemical & Supply Co. (B)** ..... Fred W. Schlichte  
1301 Rome Avenue, Tampa, Fla. 33607

**JB International Marketing Corp. (B)** ..... Jack E. Benham  
5640 N.W. 35th Court, Miami, Fla. 33142

**Johnsons Paint Inc.** ..... John Johnson, Sr.  
2715 Toles St., Ft. Myers, Fla. 33905

**Ker-Glo Corp.** ..... Alton J. Ward  
54 N.E. 73rd St., Miami, Fla. 33138

**Kerr-McGee Chemical Corp., Tronox Pigments Division (B)** ..... Joseph Garrison  
Kerr-McGee Bldg., Oklahoma City, Okla. 73125

**Medallion Paint Co.** ..... Sherrel Johnson  
2810 North Rosemary Avenue, West Palm Beach, Fla. 33407

**NL Industries, Inc., Titanium Pigments Div. (A&B)** ..... W. David Tygett  
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**Paint Corporation of America (A)** ..... Harry Mandel  
P.O. Box 445, Opa Locka, Fla. 33054

**Protective Coatings, Inc. (A)** ..... Howard Rothenberg  
807 No. Fremont Ave., Tampa, Fla. 33606

**Reichhold Chemicals, Inc.** ..... James J. Wrasman  
1700 Drew St., Clearwater, Fla. 33515

**Scott Paint Corporation (A)** ..... Bernie Wagman  
 1187 Castleman Dr., Sarasota, Fla. 33580  
**Sherwin-Williams Company, The (B)** ..... R. I. Sutton  
 Suite 700, 148 Cain Street, N.E. Atlanta, Ga. 30303  
**Somay Products, Incorporated (A)** ..... Franklin Miller  
 4301 N.W. 35th Street, Miami, Fla. 33142  
**Southern Fibre Drum Co.** ..... Frank Breitling  
 517 Jones Ave., N.W., Atlanta, Ga. 30314  
**Standard Container Company (B)** ..... J. Pearce Tye, Jr.  
 P.O. Box 336, Homerville, Ga. 31634  
**Suntech Paint, Inc.** ..... Hewlett S. Anderson  
 P.O. Box 658, Gainesville, Fla. 32601  
  
**Tampa Paint & Varnish Company (A)** ..... Robert Love  
 8506 East Adamo Drive, Tampa, Fla. 33600  
**Tenneco Chemicals, Inc. (B)** ..... M. W. Beasley, Jr.  
 5750 Kayron Dr., N.E., Atlanta, Ga. 30328  
  
**Union Camp** ..... Dave Emerson  
 P.O. Box 6170, Jacksonville, Fla. 32200  
**Union Carbide Corp.** ..... Tom Holliger  
 1101-8th Avenue, North, St. Petersburg, Fla. 33702  
  
**Worth Paint & Chemical Co.** ..... Frank Carlin  
 1800-10th Avenue, North, Lake Worth, Fla. 33460

**THE GOLDEN GATE PAINT AND COATINGS ASSOCIATION**  
**San Francisco, California**  
**Tenure: June-June**

**President, ROY W. COHN**  
 Pabco Paint Company

**2nd Vice President, WILLIAM MANUEL**  
 Tenneco Chemicals, Inc., Cal/Ink Div.

**1st Vice President, ROBERT D. COLE**  
 Abbott, Cole, & DeGraf

**Secretary-Treasurer, PETER HESS**  
 The Flecto Co., Inc.

**Executive Secretary, GEORGE E. S. THOMPSON**  
 1615 Broadway, Oakland, Calif.

**FIRM**

**REPRESENTATIVES**

<b>Abbot, Cole &amp; DeGraf (B)</b> ..... 701 16th St., 94107 <b>Agricom International (B)</b> ..... 633 Battery St. 94111 <b>Allied Chemical Corporation-Plastic Division (B)</b> ..... 6510 Bandini Blvd., Los Angeles, Calif. 90040 <b>Aluminum Company of America (B)</b> ..... One Maritime Plaza, 94111	Robert D. Cole, Richard Lieber, Richard DeGraf, Robert Connolly Joseph R. Smith, Donald J. Baker, George Kopas, Christopher Thompson Frank A. Ratajczak, Richard Beltrami, Edward Lemon Hal Hartle, R. T. Johnson Dorothy McKnight
--	---

**American Can Company (B)** ..... Edward J. Egan  
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**American Cyanamid Co. (B)** ..... H. Gus Flink, F. E. Rudolph  
Pigments Division  
2150 Franklin St., Oakland, Calif. 94612

**American Hoechst Corp., Dyes & Pigments Div. (B)** ..... Leslie D. Parrish,  
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**AMSCO Div., Union Oil Co. of Calif. (B)** ..... Jack Tallman, Steve Shively,  
401 High St., Oakland, Calif. 94601 Dave Hardisty

**Armitage & Co., John L. (A)** ..... Harry G. Hall, Joseph Carusone,  
1800 7th St., Richmond, Calif. 94805 Lester Roundabush

**Ashland Chemical Co., ICS Div., Resins & Plastics (B)** ..... Dave Epley,  
8600 Enterprise Drive, Newark, Calif. 94560 Tom De Main, Wayne Taylor,  
C. R. Bauer, Skip Knutson

**Binks Manufacturing Company (B)** ..... Richard P. Rossi, E. Neal Gumm,  
1459 San Mateo Ave., South San Francisco, Calif. 94080 John Nowland,  
Robert Sempell

**Boysen Paint Co. (A)** ..... C. Thompson, Frank B. Kreider, Phillip Senff,  
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**Brez Chemicals (B)** ..... Harold M. Brez, Clarence Leigh,  
Suite 620, 633 Battery St., 94111 Morgan Pickering

**Carboline Marine Corporation (A)** ..... A. J. Sehorn, Eric Tengbergen  
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**Cargill, Inc. (B)** ..... Bill Murray, James Johnston, Mark Johnson  
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**Carmona Chemical Co. (B)** ..... J. H. Carmona, Marvin Rasmussen,  
1001 - 17th St. 94107 Allen Bernes, Bob Dickerson

**Celanese Chemical Company (B)** ..... C. Harry Snell  
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**Central Solvents & Chemicals Co. (B)** ..... R. B. Dineen, Frans Buytendorp,  
31702 Hayman St., Hayward, Calif. 94544 Frank W. Pearson

**Charter Chemicals-Charter International Oil Co. (B)** ..... Richard H. Fuller,  
P.O. Box 156, Pt. Station, Richmond, Calif. 94807 William Simmons, Bruce Thompson

**Chemetron Corp., Pigments Div. (B)** ..... Wm. Juenger  
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**Chevron Chemical Co. (B)** ..... H. W. Peterson  
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**CIBA-Geigy Corporation (B)** ..... K. C. Johnson  
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**Cities Service Co. Columbia Division (A)** ..... Louis J. Beato,  
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**Colwell Color Cards of California** ..... Howard R. Hanson, Tim Pennington,  
415 Brannan St., 94107 Gordon Farnsworth

**Commercial Solvents Corporation (B)** ..... Jack R. Wolfe, Raleigh Brown,  
Montague Road, Agnew, Calif. 95054 Albert Guill

**Continental Can Company, Inc. (B)** ..... William E. Moore, Steve Bonnet,  
357 East Taylor St., San Jose, Calif. 95108 George McCarter, Martin Pecoraro

**Cook Paint & Varnish Co. (A)** . . . . . D. R. McGuire, T. K. Barnett, D. U. O'Connell  
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**Davis Co., Frank D., A Subsidiary of Rockwood Industries, Inc. (B)** . . . . . Hugh C.  
1640 20th St., Oakland, Calif. 94607 Crawford, Jr.

**DeSoto, Inc. (A)** . . . . . S. W. Heggen, John Carter,  
4th & Cedar Sts., Berkeley, Calif. 94710 W. S. McCullough, J. J. Bryndza

**Diamond Shamrock Chemical Company (B)** . . . . . J. S. Fuller, Wm. Holzmer,  
617 Veterans Blvd., Redwood City, Calif. 94604 Jack Kickafoose, Jim Koepke

**Dow Chemical U.S.A. (B)** . . . . . Paul Fisher, Charles McDonald  
2800 Mitchell Drive, Walnut Creek, Calif. 94598 Dick Young, Barry Siler

**Dunne Co., Frank W. (A)** . . . . . W. L. Turner, Jr.  
1007 - 41st St., Oakland, Calif. 94608 Harry Turner, Joe Vola, H. J. Philippe

**du Pont de Nemours & Co., Inc., E. I., Pigment Department (B)** . . . . . David E.  
150 S. Santa Anita Ave., Arcadia, Calif. 91006 Waldron, Charles J. Board,  
James J. Flinn

**Plastic Dept., Polymer Products Div. (B)** . . . . . John J. Krajeir, Charles Argana  
1800 N. Highland Ave., Los Angeles, Calif. 90028

**Emery Industries, Inc.** . . . . . R. L. Cupples, R. S. Haley  
235 Montgomery St., Suite 1115, 94104

**Flecto Company, Inc., The (A)** . . . . . Ken Vetterli, Peter Hess, Dale Callis,  
1000 - 45th St., Oakland, Calif. 94606 Roger Taylor

**Foster Chemical Company (B)** . . . . . Frank C. Peckett, Lloyd Stanton  
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**Fuller-O'Brien Corporation (A)** . . . . . W. G. Owen, J. J. Crowley, Jr., O. H. Anderson,  
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E. Daly, R. A. Johnson, R. Bunge,  
E. R. Peterson

**General Can Co., Inc. (B)** . . . . . Mike Gough, Hobart Denny  
6221 Hollis St., Emeryville, Calif. 94608

**General Mills Chemicals, Inc. (B)** . . . . . H. Wilson Werham, John Boenheim  
730 Welch Rd., Palo Alto, Calif. 94304

**Gibson-Homans Company, The (A)** . . . . . James D. Zogg, David Unger  
810 Market Ave., Richmond, Calif. 94804 Raymond Knapp, Louis Tolmer

**Glidden-Durkee, Division of SCM Corp. (A)** . . . . . I. L. Wangsness,  
Coatings and Resins . . . . . A. Trauffer, J. A. Muller, R. E. Mosher,  
1000 - 16th St. 94107 I. L. Wangsness

**Pigments and Color Group (B)** . . . . . Donald F. Osenkop,  
6215 Christie Ave., Emeryville, Calif. 94608 F. A. Downer, Jr.,  
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**Goss & Goss Inc. (A)** . . . . . Calvin C. Barber  
1415 Van Dyke Ave. 94124 Beatrice Goss, Ronald D. McFarland

**Great Western Chemical Co. (B)** . . . . . Ross Piazza, Bob Laws, Bill Friedemann,  
860 Wharf St., Richmond, Calif. 94804 Bob Fenton

**Harlan Associates, Inc. (A)** . . . . . Harold R. Harlan, Jr., Harold R. Harlan, Sr.  
11 Duboce Ave. 94103

**Harrisons & Crosfield (Pacific) Inc. (B)** . . . . . Leon Persson, Tom Fletcher,  
1401 Park Ave., Emeryville, Calif. 94608 Wharton Jackson

**Harshaw Chemical Co., The, Div. Kewanee Oil (B)** . . . . . W. H. McCaffrey, Jr.,  
6279 E. Slauson Ave., Los Angeles, Calif. 90040 James Lepman

**Hercules, Incorporated (B)** . . . . . Fred Donovan, C. H. Chapman,  
One Maritime Plaza, 94111 R. S. Clark, C. J. Rickey, J. W. Albrecht

**Hoffman Paint Co., Inc. (A)** . . . . . Jadin Hoffman, Oliver Hoffman,  
820 Sweeney Ave., Redwood City, Calif. 94063 Gunter Hoffman

**Horn Company, E. T. (B)** . . . . . Tom Dowd, Donald Hillback, Gene Alley, E. T. Horn  
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**I.CC—International Chemical Corp. (B)** . . . . . Richard Shutt, George H. Shutt, Jr.  
193 Pomona Ave., Long Beach, Calif. 90803

**International Paint Co., (California) Inc. (A)** . . . . . Duncan Stewart, Grant Johnson,  
220 S. Linden Ave., South San Francisco, Calif. 94080 David Paterson, Alfred Apfel

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2424 Fourth St., Berkeley, Calif. 94710 H. E. Tener, C. A. Burger

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1090 Terra Bella, Mountain View, Calif. 94040 Fioreno Odello

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Division of Textron, Inc. (B)** . . . . . R. A. Pickering,  
956 Bransten Road, San Carlos, Calif. 94070 D.S.Orfans, Robert Lapachet, Ramish Modi

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100 Bush St. 94104

**L and H Paint Products, Inc. (A)** . . . . . H. S. Levine, Warner Porter, R. M. Levine,  
150 Mississippi St. 94107 Frank Strazzarino

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**McGlennon Co., Inc., R. J. the** . . . . . Richard J. McGlennon, Newell Bent  
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**McKesson Chemical Company (B)** . . . . . Chester Hacke, Gerald Fischer, Warren Schulz,  
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 40600 Albrae Ave., P.O. Box 1910, Fremont, Calif. 94538 P. Grosshauser  
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 4560 E. 50th St., Los Angeles, Calif. 90058  
**N L Industrites, Inc. Dutch Boy Paint Div. (A)** . . . . . N. Cichielo, P. M. Brown, R. F. Drees,  
 P.O. Box 512, 94101 K. Forshee, E. Frazier, R. McKim, C. Moore, E. Wardell  
 R. E. Von Tersch  
**Industrial Chemicals Div. (B)** . . . . . W. L. Kellner, R. W. White, J. B.  
 4701 San Leandro St., Oakland, Calif. 94601 Munro, J. T. Hier  
**NOPCO Chemical Div., Diamond Shamrock Corporation (B)** . . . . . Joe E. Connell,  
 1141 S. 14th St., Richmond, Calif. 94804 Williard Wooten, Roger Farrow  
**Olin Chemicals (B)** . . . . . James McGraw, Craig Hull, Jr.  
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**Paint Engineering (A)** . . . . . Harry M. Herr  
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 #1 Camino Sobrante, Suite 19, Orinda, Calif. 94563  
**Porter Coatings (B)** . . . . . Jim Ignatow, Dwight Cole, Pete Sedlacek,  
 5900 Christie Ave., Emeryville, Calif. 94608 Frank Sedano  
**Precision Technical Coatings Corp.** . . . . . Robert Lombardi, Victor Emmenick  
 1220 - 4th St., Berkeley, Calif. 94710  
**Radiant Color Coatings & Specialty Products Dept., Hercules, Inc. (A)** . . . . . William Dana,  
 2800 Radiant Ave., Richmond, Calif. 94804 Edward Franz  
**Reichhold Chemicals, Inc. (B)** . . . . . Neil Estrada, Al Luebke, William Maudru  
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 1450 Sherwin Ave., Emeryville, Calif. 94608 Austin Abbott  
 490 Grand Ave., Oakland, Calif. 94610 . . . . . Wm. W. Williams, P. B. Statham,  
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 2950 - 7th St., Berkeley, Calif. 94710 Joe Schneider, Arthur Adams, Jack Duis

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111 S. Maple Ave. 94080 D. J. Quinn
- Smilo Chemical Company, Inc., (B)** ..... Barney Smilo, Patricia Matthews,  
500 Kirkham St., Oakland, Calif. 94607 Mary Strong, Jeffrey Morgan
- Standard Oil Co. of California, W.O.I. (B)** ..... G. V. Bryan, J. A. King, C. F. Huddleston  
225 Bush St. 94120
- Standard T Chemical Co., Inc. (A)** ..... L. M. Dutell, N. C. Hawkins,  
3016 Alvarado St., San Leandro, Calif. 94577 J. F. Brumfield
- Stauffer Chemical Company (B)** ..... Wm. H. Oliver, Leonard Stone,  
636 California St. 94119 Caesar Van Zuiden, Robert Sawicki
- Sun Chemical Corp., Pigments Div. (B)** ..... Wm. E. Breagy, Jr., Justus Hoyt,  
5645 East Washington Blvd., Los Angeles, Calif. 90040 C. Rodney Rumble,  
James Heimert
- Tenneco Chemicals, Inc. Cal/Ink Division (A)** . . . W. B. Manuel, D. R. Garrett, R. E. Higgins,  
5555 Sunol Blvd., Pleasanton, Calif. 94566 B.C. Thibadeau, V.R. Stoll, H.N. Beaudet
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701 - 16th Street, 94107
- Thompson Co., Inc., E. A. (A)** ..... Edward A. Thompson, Lynn Johnson, Ken Hobson  
1333 Gough St. 94109 Glenn Thompson
- Titanium Pigment Div., N L Industries, Inc. (B)** ..... H. E. Melvin, T. E. Rasmussen  
4825 San Leandro St., Oakland, Calif. 94601
- Triangle Paint Company, Inc. (A)** ..... A. P. Henry,  
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One California Street 94111 R. J. Spath, R. J. Brinson, Jr.
- Union Carbide Corp., Chemicals and Plastics Group (B)** ..... R. W. Broockmann  
**Div. of United States Steel Corp. (B)** ..... Phil Halloran, G. P. Wardley, R. H. Jebo  
1849 Oak St., Alameda, Calif. 94501
- Van Waters & Rogers (B)** ..... William Munich, Preston Jarvis, Joe Hayden,  
P.O.Box 3200, 94119 T. Tait
- W. E. H. Corporation (C)** ..... J. R. Willner  
P.O. Box 40066, 94140
- Willis-Moore Paint Specialties, Inc. (A)** ..... John O. Willis, Paul Carbiener  
2422 Fourth St., Berkeley, Calif. 94710
- Witco Chemical Corporation (B)** ..... Charles Arnett, Toby Kuruma, Fred Martin,  
1394 Rollins Rd., Burlingame, Calif. 94010 John Gast

**HOUSTON PAINT AND COATINGS ASSOCIATION**

Houston, Texas

Tenure: June—June

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Vice President, TOM LANDSHOF

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Conchemco, Inc.

President Elect, BILL W. HUGHEY

Secretary-Treasurer, GORDON WEIGERS

Diamond Paint Co.

Napko Corporation

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7507 Brushy Court, 77088

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**Arco Chemical Co. (B)** . . . . . Quentin Davis, Van J. Olsen  
 325 Houston Natural Gas Bldg., 1200 Travis St. 77002  
**Ashland Chemical Co. (B)** . . . . . K. R. Heilemann  
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 P.O. Box 15312, 77020 . . . . . J. Madden, David Leach  
  
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 3700 Greenway Plaza Dr., 77027  
**Celanese Coatings Co., Devoe Paint Div. (A)** . . . . . R. H. Gunter  
 P.O. Box 14547, 77021  
 3301 Main, 77002 . . . . . Horace Stamps  
**Celanese Resins Co. (B)** . . . . . A. F. Haislip  
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**Charter International Oil Co. (B)** . . . . . Fred Whiting, William Steil  
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**Chevron Chemical Co., Industrial Chemical Div. (B)** . . . . . D. T. Ouren  
 1616 West Loop South, 77027  
**CIBA-Geigy Corporation, Resins Dept. (B)** . . . . . Donald J. Wirth  
 9900 N.W. Freeway, Suite 115, 77018  
**Conchemco, Inc. (A)** . . . . . F. E. Newman, A. L. Wortham  
 P.O. Box 7481, 77008  
**Cook Paint & Varnish Co. (A)** . . . . . R. H. Arnold, M. C. Adams, Floyd Witzel  
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**Cron Chemical Company (B)** . . . . . M. H. Cron, J. Brownhill  
 P.O. Box 14042, 77021  
**Crozier-Nelson Chemical & Containers (B)** . . . . . Paul H. Crozier, Bruce Crozier  
 1115 Silver, 77007  
  
**Delta Solvents & Chemicals Co. (B)** . . . . . Andrew T. Hand  
 3263 Branard, 77006  
**Diamond Paint Company (A)** . . . . . B. W. Hughey, John Richardson  
 P.O. Box 45897, 77045  
**Dow Chemical Co. (B)** . . . . . Jack Stewart, P. W. Duke, J. G. Snyder, P. G. Hendrix  
 3636 Richmond 77027  
**duPont de Nemours & Co., Inc. E. I. (B)** . . . . . John Croft, T. A. Betty, A. McAllister  
 P.O. Box 22066, 77027  
**Chem. Products Division (B)** . . . . . G. C. Uniacke  
 5051 Westheimer, Suite 450, 77027  
  
**Eastman Chemical Products, Inc. (B)** . . . . . Rod Glinisty, F. K. Harvey  
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**Enjay Chemical Co. (A)** . . . . . J. J. Jamison, J. M. Redd, C. R. Newman  
 8230 Stedman St., 77029  
 P.O. Box 3272, 77001 . . . . . Gary V. Lehmberg

**General Mills Chemicals, Inc. (B)** . . . . . J. G. Raudsep  
 1401 S. Post Oak Rd., Suite 213, 77027

**Gulf States Paint Co. (A)** . . . . . Gordon Schreiner  
 P.O. Box 14167, 77021

**Hankins Container Corp., Div. Flintkote Co. (B)** . . . . . Darrell L. Murray  
 800 Kempwood, 77055

**Harshaw Chemical Company (B)** . . . . . R. W. Comiskey  
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**Hercules, Inc. (B)** . . . . . Donald S. Renshaw, S. E. Sankey  
 2001 Kirby, #305, 77019  
**Imperial Color & Chemical Dept.** . . . . . R. W. King  
**Synthetic Division** . . . . . Donald T. Ryan

**Kuhn Paint Co. (A)** . . . . . Gil Moore  
 P.O. Box 1728, 77001

**Mercer Industries (B)** . . . . . William Marshall  
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**Monsanto Co., Organic Chemicals Div. (B)** . . . . . Roy P. Sullivan, Jr.  
 5051 Westheimer, 77027

**Moore & Co. Benjamin (A)** . . . . . R. V. Wagoner  
 P.O. Box 7773, 77007

**Napko Corporation (A)** . . . . . A.J. Knapp, L.B. Odell, J.E. Rench, Gordon Weigers,  
 P.O. Box 14509, 77021 . . . . . Carl Murray

**Paragon Paint Company (A)** . . . . . Charles F. Sepic  
 P.O. Box 415, South Houston, Tex. 77586

**Petro-Tex Chemical Corp. (B)** . . . . . M. H. Kendrick  
 8600 Park Place Blvd. 77017

**Pfizer, Inc. (B)** . . . . . G. W. Holladay  
 11520 Burdine, 77035

**PPG Industries, Inc. (A)** . . . . . Thomas A. Smith, L. A. Garness, P. O. Kennedy  
 P.O. Box 1329, 77001

**Reichhold Chemicals Co., Inc. (B)** . . . . . D. E. Leever, R. W. Dunlap  
 P.O. Box 9608, 77015

**Reliance Universal, Inc. (A)** . . . . . George J. Smith, Robert Jackson, C. H. Stilson  
 6901 Cavalcade, 77028

**Rheem Manufacturing Co. (B)** . . . . . R. J. Baradel  
 1025 Lockwood Drive, 77020

**Ribelin Distributing Co. (B)** . . . . . Tom McCurry, Charles Lindquist, Jr.  
 3509 Polk, 77003

**Shell Chemical Co. (B)** . . . . . E. C. Volkert, R. K. Crump, J. T. Hill, W. A. Smith,  
 P.O. Box 1422, 77001 . . . . . R. A. Pedersen  
**Polymers Division (B)** . . . . . L. D. Siemers

**Tenneco Chemicals, Inc., Hayden Div. (B)** ..... T. V. Garvey  
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**Intermediate Div. (B)** ..... Robert Gutknecht  
**Tenneco Oil Co. (B)** ..... Gary Cofran, Wayne Austin  
 P.O. Box 2511, 77001  
**Texas Solvents & Chemicals Co. (B)** ..... Stan G. Hays  
 P.O. Box 24335, 77029  
**Tex-Berry Container Co. (B)** ..... James Evans  
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**Thompson-Hayward Chemical Co. (B)** ..... Ken Mundy  
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**Titanium Pigments Division, N L Industries (B)** ..... H. Edward Spradlin  
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**INDIANA PAINT AND COATINGS ASSOCIATION**  
**Indianapolis, Indiana**  
**Tenure: July—July**

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**Vice President, ROBERT C. SCOTT**  
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**Sec.-Treas., W. F. MINER**  
 Lynn Solvents Corp.

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**American Flange & Mfg. Co.** ..... Robert Pribyl  
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**American Oil Company** ..... A. L. Arklie  
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**American Smelting & Refining Co. (B)** ..... W. J. Bolin  
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**American Zinc Sales Co. (B)** ..... R. J. Ohm  
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**AMOCO Chemicals Corp. (B)** ..... Lee Ortkiese  
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**Celanese Chemical Company (B)** ..... Preston Martin  
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**Celanese Resins (A)** ..... E. H. Drew, J. Mount Davis  
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**Central Can Company (B)** ..... J. J. West, Jr.  
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**Charter Chemical Company** ..... C. W. Fletcher  
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**Commercial Solvents Corporation (B)** ..... Gary Roelops  
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Terre Haute, Ind. 47808 ..... Robert Bennett

**Commercial Solvents Division (B)** ..... Robert Purcell  
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**Daly Protective Coatings** .....  
111 143rd St., Hammond, Ind.

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**DeMert & Dougherty, Inc. (B)** ..... W. S. Wagoner, Jr., R. M. Jarman  
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**Dow-Badische Co. (B)** ..... Robert Levinson  
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**Dow Chemical Company (B)** ..... Ray Korsmier  
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**duPont de Nemours & Co., Inc., E. I. (B)** ..... George Pettyjohn  
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**Dur Enamel Company** ..... Bob Schleddenhoffen  
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**Eastman Chemical Products Co. (B)** ..... G. C. DeCroes, T. Q. Johnston  
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 14 Knollcrest Dr., Cincinnati, Ohio ..... David Keister  
 1775 Commerce Dr., N.W., Atlanta, Ga. 30318 ..... Ralph Shelly  
**Egyptian Lacquer Mfg. Co. (A)** ..... J. F. Hall, Bob Lett  
 Lafayette, Ind. 47902  
**Elkhart Paint Manufacturing Co. (A)** .....  
 3000 W. Franklin St., Elkhart, Ind.  
**EXXON Company, U.S.A. (B)** ..... J. W. Buckles  
 1150 N. Shadeland, 46219  
  
**Federal Color Laboratories** ..... R. E. Collins  
 4526 Chickering Ave., Cincinnati, Ohio  
**Foy-Johnston, Inc. (A&B)** .....  
 1014 Vine St., Jasper, Ind.  
**Fuller Co., H. B., Polymer Division (B)** ..... Dennis Hill  
 4819 Industrial Ct., St. Bernard, Ohio 45217  
**FMC Corp., Inorganic Chemicals Div.** ..... Stan Ziemski  
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**General Electric Co. (A)** ..... G. Michael Shannon  
 3430 S. Dixie Hwy., Dayton, Ohio 45439  
**General Tire & Rubber Co.** ..... Richard Poulin  
 Akron, Ohio 44309  
**Glidden Co., The (A)** ..... E. B. Ott  
 10873 Birchridge Dr., Cincinnati, Ohio 45240  
**Grace & Co., W. R., Dewey & Almy Chemical Div.** ..... Zsolt Rummy  
 6050 W. 51st St., Chicago, Ill. 60638  
  
**Harshaw Chemical Co. (B)** ..... Lovell Stephens  
 3415 Bardstown Road, Louisville, Ky. 40218  
**Hedwin Corp.** ..... Carl Oberg  
 1209 E. Lincoln Way, LaPorte, Ind. 46350  
**Hercules, Inc. (B)** ..... John Plowright  
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**Hoosier Solvents & Chem. Corp. (B)** ..... George Kreil, D. Froehde, Bob Munro,  
 1650 N. Luett Ave. L. D. Ryan

**Indiana Naval Stores Co.** ..... Harold V. Corbin, Ted Corbin  
 412 N. Tremont, 46222  
**Inmont Company (B)** ..... Jim Hillman  
 640 E. Walnut St. 46202  
 820 Conditst, Huntington, Ind. 46750 ..... Ted Lyster  
**IVC Industrial Coatings (A)** ..... F. McCracken  
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**Johns-Manville Corp. (B)** ..... J. C. Timen  
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**Kennedy Tank Mfg. Co., Inc.** ..... Jay Clark  
 833 E. Sumner Ave., 46227  
**Kerr-McGee Chemical Co.** ..... D. B. Morgan  
 4825 N. Scott St., Schiller Park, Ill. 60176  
**Kraft Chemical** ..... M. M. Kraft  
 917 W. 18th St., Chicago, Ill. 60608  
  
**Lilly Industrial Coatings, Inc. (A)** ..... Robert C. Turney, Bob Bailey,  
 666 South California St. 46225 ..... Harold Chloupek, Art Mundt,  
 Bob Pickering, R. C. Turney  
**Lynn Solvents Corporation (B)** ..... W. E. Miner, Hershel Carey, Paul Georgescu,  
 7425 E. 30th St., 46219 ..... Carl Husen, Gene Tromm  
  
**Mallinckrodt Chemical Works (B)** ..... N. B. Clifford  
 2903 Alpine Terrace, Cincinnati, Ohio 45208  
**Monsanto Chemical Co. (B)** ..... R. U. DeSchutter, P. G. Hamnor  
 1501 Madison Rd., Cincinnati, Ohio 45206  
  
**New Jersey Zinc Co. (B)** ..... L. C. Jacobson  
 66 S. Miller Rd., Akron, Ohio 44313  
 221 N. LaSalle St., Chicago, Ill. 60601 ..... F. C. Peters  
**N L Industries, Inc. (B)** ..... George Wade  
 3670 Werk Road, Cincinnati, Ohio 45211  
**Pigments & Chemicals Div.** ..... John Berlin  
  
**O'Brien Corp. (A)** ..... J. Crowley  
 2001 W. Washington Ave., South Bend, Ind.  
**Ohio Bronze Powder Co.** ..... John Hastings  
 2490 Lee Blvd., Cleveland, Ohio  
**Olin Chemicals (A)** ..... R. M. LaSure  
 8075 Reading Rd., Cincinnati, Ohio 45237  
  
**Perfection Paint & Color Co. (B)** ..... Ed Burns, Bob Scott  
 715 East Maryland Street  
**Phillips Petroleum Co. (B)** ..... Tracy Word  
 Bartlesville, Okla. 74003  
**PPG Industries, Inc. (B)** ..... C. M. Buerkle  
 8075 Reading Rd., Cincinnati, Ohio 45237

**Porter Paint Co. (A)** ..... George Smart, Jr.  
 952 Delaware St., 46202  
**Potter Paint Co. of Indiana (B)** ..... Robert Potter  
 P.O. Box 265, Cambridge City, Ind. 47237  
**Reilly Tar & Chemical Co.** ..... F. Pillar  
 1800 S. Tibbs St.  
**Rel-Rez Div. Reliance Universal (A)** ..... Stanley H. Kimmel  
 4730 Crittenden Drive, Louisville, Ky. 40219  
  
**Sargent Paint, Inc. (A)** ..... Clayton Collins, Bill Keuthan, Jerry Snyder  
 323 West 15th Street 46206  
**Shar, Inc.** ..... Greg DeLong  
 4334 Earth Dr., Ft. Wayne, Ind. 46809  
**Shell Chemical Company (B)** ..... J. V. Tabone, Alan Bealing  
 8075 Reading Rd., Cincinnati, Ohio 45237  
**Sherwin-Williams Co., The (B)** ..... J. M. Gottainer  
 188 West Randolph, Chicago, Ill. 60601  
 2730 Madison Ave., 46225 (A) ..... Tom Norman  
**Sipi Metal Corp. (B)** ..... Tom Norman, Dick Roman  
 1720 Elston, Chicago, Ill. 60625  
**Smith Alsop Paint & Varnish Co. (A)** ..... Harold Miles  
 630 N. 3rd St. & Big Four R.R., Terre Haute, Ind.  
**Standard Paints Incorporated (A)** ..... Abe Shankerman, Dave Wade  
 1502 S. Keystone Ave.  
**Superior Oil Company (B)** ..... B. Bettis, Gary Johnson  
 560 Dorman St. 46202  
  
**Tabler Co., W. B. (B)** ..... W. B. Tabler, Jim Boggess  
 P.O. Box 1254, Louisville, Ky. 40201  
**Tenneco Chemicals (A&B)** ..... Thomas Elias  
 20325 Center Ridge Rd., Cleveland, Ohio  
 10696 Silverbrook Dr., Cincinnati, Ohio ..... C. C. Sisk  
**Textron, Spencer-Kellogg Div. (B)** ..... Thomas Polisoto, John Tarrant  
 O'Hare Lake Off. Plaza Rm. 181, 2400 E. Devon Ave., Des Plaines, Ill. 60018  
**Thompson-Hayward Chemical Co. (B)** ..... James Canada, Harold Van Diver  
 3516 E. New York Street, 46201  
**Titanium Pigments Corp. (B)** ..... George Allen  
 7809 Laurel Ave., Cincinnati, Ohio 45143  
**Tioxide America, Inc.** ..... A. D. Hibberd  
 333 S. Kellner, Columbus, Ohio 43206  
  
**Valspar (A&B)** ..... Dean Givens, Adrian Good, Jim Peacock,  
 202 W. Jacob St., Ft. Wayne, Ind. 46808 ..... Bob Prager, Dick Fricker  
**Velsicol Chemical Corp. (B)** ..... A. J. Bloom  
 341 E. Ohio St., Chicago, Ill. 60611  
 1851 Woodridge Lane, Florissant, Mo. 63033 ..... David Gleeson  
**Vulcan Containers Inc. (B)** ..... R. Karau  
 100 S. Mannheim Rd., Chicago, Ill. 60162  
**Vulcan Materials Co.** ..... Gilbert Bolden  
 2000 Spring Rd., Oak Brook, Ill. 60521

Warsaw Chemical Co. .... Don Smith, R. Steenhausen, Robert Steel  
 Argonne Rd., P.O. Box 168, Warsaw, Ind. 46580  
 Wayland Packaging Co. .... John Wagner  
 31 E. Georgia St.  
 Wolke Co., A. F. ....  
 1902 Silver St., New Albany, Ind.

**KANSAS CITY PAINT AND COATINGS ASSOCIATION**  
 Kansas City, Missouri  
 Tenure: Sept.—Sept.

<b>President, MORT MYERS</b> Morton - Myers Company	<b>Treasurer, RAY FREDERICK</b> Reynolds Metals Co.
<b>1st Vice President, JAMES M. BRANDT</b> George C. Brandt Company	<b>Secretary, BILL KEILBEY</b> Tnemec Company, Inc.
<b>2nd Vice President, PAUL WESTFALL</b> Cook Paint & Varnish Co.	<b>Executive Secretary, WAG LA BRANT</b> 7104 Penn, Kansas City, Mo.

**FIRM**

**REPRESENTATIVES**

<b>Abner Hood Chemical Co. (B)</b> .....	Wade H. Martin, Jr., Ted Terherst
801 Armour Rd., 64116	
<b>Ack Sales Company (B)</b> .....	H. D. Ackerman
P.O. Box 375, Liberty, Mo. 64068	
<b>Allied Chem. Corp., Harmon Colors Div. (B)</b> .....	William F. Gallagher
800 East N.W. Hwy., Palatine, Ill. 60067	
<b>Aluminium Co. of America (B)</b> .....	James R. Bombard, A. P. Morris
4601 Madison, 64112	
<b>American Can Company (B)</b> .....	R. E. Fitzgerald, W. J. Reed, Emery Johns
Capitol Federal Bldg., Suite 301, 95th and Nall, Overland Park, Kan. 66207	
<b>American Cyanamid Co. (B)</b> .....	Doug Evans
Pigments Division	
P.O. Box 251, St. Louis, Mo. 63110	
<b>American Hoechst Corp., Dyes &amp; Pigments Div. (B)</b> .....	Paul S. Bookbinder,
1350 Lively Blvd., Elk Grove Village, Ill. 60007	Peter Morris
<b>American Paint Journal (C)</b> .....	Clark Voss, Fred Schulenberg
2911 Washington, St. Louis, Mo. 63103	
<b>American Smelting &amp; Refining Co. (B)</b> .....	W. J. Bolin
720 Olive St., Suite 2506, St. Louis, Mo. 63101	
<b>AMSCO, Div. Union Oil of California (B)</b> .....	Robert C. Briscoe, Robert A. Closser
3333 Roanoke Rd., 64111	
<b>Archway Chemical &amp; Supply Co. (B)</b> .....	John T. Baumstark, E. Randolph Beckman,
4321 Chouteau, St. Louis, Mo. 63110	
P.O. Box 5086, Kansas City, Kansas 66119	A. E. Sotta

**Armstrong Containers, Inc. (B)** ..... Jack Findley, Thomas Tyrell  
 10330 Roosevelt Rd., Westchester, Ill. 60153  
**Ashland Chemical Co. Div., Ashland Oil, Inc. (B)** ..... Jerry Perrine  
 Suite 924 Commerce Towers Bldg., 64105  
**Industrial Chemicals & Solvents Div. (B)** ..... C. Eugene Larey, R. J. Nicka,  
 P.O. Box 6066, Kansas City, Kan. 66106 ..... Tim Moore

**Bartlett Container Corp., Inc. (B)** ..... Russell C. Bartlett  
 2811 Southwest Blvd., 64108  
**Bennett Industries, Inc. (B)** ..... Charles P. Cluckey  
 R. F. D. #2, Lawson, Mo. 64062  
 12465 Cape Cod Dr., 63141 ..... James Kniest  
**Boise-Cascade Corp. (B)** ..... Kenneth Cole  
 5500 Kansas Ave., Kansas City, Kansas 66115  
**Brandt Co., George C. (B)** ..... L. C. Brandt, James M. Brandt, Lee Hansen  
 3150 Fiberglas Road, Kansas City, Kan. 66115 ..... George A. C. Brandt II,  
 ..... James M. Brandt, Jr.

**Charles Paint Research (A)** ..... R. W. Griswold, John Griswold  
 2401 East 85th St., 64132  
**Chemtech Terminals, Inc. (B)** ..... Ray Eaton, Gene Griter,  
 6301 East Birmingham Road 64117 ..... Alvin Jun, Tom Lorenz  
**CIBA-Geigy Corp. (B)** ..... R. G. Thompson  
 Resins Department  
 100 Higgins Rd., Park Ridge, Ill. 60068  
**Cities Service Co., Columbian Division (B)** ..... Wm. G. Kitzmiller, Wm. M. Walker  
 226 S. Meramec, Clayton, Mo. 63105  
**Cleveland Steel Container Corp.** ..... Joseph A. Kovie  
 7217 E. 85th St., 64138  
**Comer Packaging, Inc. (B)** ..... Ronald R. Comer  
 4344 Clary Blvd., 64130  
**Conchemco, Inc. (A)** ..... C. H. Leinenkugel, John L. Ludlow,  
 P.O. Box 2078, Shawnee Mission, Kan. 66201 ..... J. F. Parenteau,  
 ..... Duane Syvrud, Robert K. Tucker, William J. Dooley,  
**Conchemco, Inc. (A)** ..... R. R. Robertson, John H. Tucker, Duane Fields  
 P.O. Box 37, 64141  
**Continental Can Co. (B)** ..... Alan L. Bayless  
 11102 Walnut Creek Dr., Parkville, Mo. 64152  
**Continental Can Co. (B)** ..... Ken Webb  
 General Packaging-Suite 305, 6405 Metcalf-Cloverleaf 3, Shawnee Mission, Kansas 66202  
**Cook Paint/Varnish Co (A)** ..... John S. Ayres, C. F. Edwards,  
 P.O. Box 389, 64141 ..... D. Patrick Curran, H. B. Fisher, E. R. Fixler,  
 Terry Johnson, H. T. Jurvis, W. A. Kellar, Dean Kincheloe, R. F. Leipsner,  
 Warren Manley, C. R. McIntyre, R. G. Warner, Jr., P. F. Westfall

**Davis Paint Co. (A)** ..... Jack Casey, J. L. Davis, E. E. Houts, L. R. McDaniel,  
 1311 Iron St., 64116 ..... L. L. Nicoll, Lewis C. Proctor,  
 ..... Jack Swinney, Hugh McCranie  
**Diamond Shamrock Chemical Co. (B)** ..... Charles L. Mears  
 7701 Forsyth Blvd., St. Louis, Mo. 63105  
 Route 2, Lawson, Mo. 64042 ..... N. Perry Murphy

**Dow Chemical U.S.A. (B)** ..... Linwood L. Creekmur, Jr.  
4210 Johnson Dr., Shawnee Mission, Kan. 66205

**duPont de Nemours & Co., Inc., E. I. (B)** ..... R. C. Heimlich  
5725 E. River Rd., Chicago, Ill. 60631  
6916 Rosemary Rd., Eden Prairie, Minn. 55343 ..... Michael D. Wright

**Eastman Chemical Products (B)** ..... Lee H. Davis  
9747 Overhill Drive, Kansas City, Mo. 64152

**Enmar, Inc. (A)** ..... Charles M. Downs, Jr.  
P.O. Box 2153, Wichita, Kan. 67201

**EXXON Chemical Co., U.S.A.(B)** ..... B. C. Okoye  
780 Lee St., Des Plaines, Ill. 60016

**Farmland Industries, Inc. (A)** ..... Robert Snowden, Robert Carter, Gary Fields,  
3315 N. Oak Trafficway, 64116 ..... John Phillips, William Pope

**Gibson-Homans Co., The (A)** ..... Wendall A. Bryant, George Peugeot  
920 Wyoming 64101

**Grow Chemical Coatings, Inc. (A)** ..... D. E. Eichelberger  
201 West Gregory Blvd., 64114

**Hercules, Inc., (B)** ..... Joe J. Wrobel, K. A. Colamarino,  
Pierre LaCled Center 7733 Forsyth Blvd., St. Louis, Mo. 63105 ..... H. G. Philips, Jr.,  
R. L. Johnson

**Inter-Coastal Paint Corp. (A)** ..... Glenn Oatman  
2 West 109th Street, 64114

**K. C. Coatings, Inc. (A)** ..... Don Sloan  
500 Railroad Avenue, 64116

**Kansas Paint & Color Co. (A)** ..... Lynn Flanders  
132 N. Mosley, Whichita, Kan. 67202

**Missouri Solvents & Chemical Co. (B)** ..... V. B. Hester  
2522 Nicholson 64120

**Monsanto, Inc. (B)** ..... Pat Lynch  
P.O. Box 9275, 64168

**Morton Myers Company** ..... Morton Myers, Charles L. Myers, W. W. Vasterling  
59 Ewing., Kansas City, Kansas 66118

**Mozel Chemical Products (B)** ..... Norman A. Schweiger  
Box 11634, 64138

**N L Industries, Inc. (B)** ..... Michael Kenny  
P.O. Box 7109, St. Louis, Mo. 63177

**Nopco Chemical Company (B)** ..... J. H. Holmes  
20 N. Wacker Dr., Chicago, Ill. 60606

**Nopco Chemical Co. (B)** ..... Patrick F. Hand  
Diamond Shamrock Chemical Co.  
2208 Westridge Rd., Louisville, Ky. 40222

**Olin Chemical Corp. (B)** ..... Gary Wauthier  
 921 N. 13th St., Blue Springs, Mo. 64015

**Olinkraft, Inc. (B)** ..... Jay Ayers  
 P.O. Box 6805, 64141

**Osage Paint & Varnish Co. (A)** ..... William Koehn  
 720 Kansas Ave., Kansas City, Kan. 66105

**Packaging Corp. of America (B)** ..... Bob Biechele, Tom Moran  
 3111 Fiberglas Road, Kansas City, Kan. 66115

**Pfizer, Inc. (B)** ..... Mike Porterfield  
 1226 Arno Rd., Kansas City, Mo. 64113

**PPG Industries, Inc. (A)** ..... Thomas A. Menefee, Earl H. Lucas, Russ Smith  
 202 Southwest Blvd. 64108

**Pratt & Lambert, Inc. (A)** ..... Dan Bernard, Meryl Bertrand, Wm. Falls,  
 P.O. Box 206, 64141  
 Douglas Gwinn, H. H. Haas, Harvey Kallberg,  
 Norbert Mann, Ray Phillips, B. P. Schmitt, Ralph Rhodes

**Revalo Paint Company (A)** ..... Harry Oliver  
 429 Delaware St. 64105

**Reynolds Metals Co. (B)** ..... Raymond Frederick  
 P.O. Box 469, Shawnee Mission, Kan. 66201

**Rheem Manufacturing Co. (B)** ..... Joseph C. Garvey  
 6400 W. 101st Pl., Overland Park, Kan. 66212

**Riekes Container Co. (B)** ..... Bernie Jonisch, Quentin Rieger, Mark Davis  
 Div. S. Riekes & Sons, Inc.  
 9880 Widmer Rd., Lenexa, Kan. 66215

**Rohm & Haas Company (B)** ..... Morris R. Keyser  
 1717 West 91st Place, 64114

**Shell Chemical Co. (B)** ..... C. F. Brice, Howard L. Westbrook  
 500 Northwest Plaza, St. Ann, Mo. 63074

**Sherwin-Williams Co. (A&B)** ..... Ken Holleman  
 P.O. Box 8414, Prairie Village, Kan. 66208

**Skelly Oil Company (B)** ..... Edward J. Piel, Jr.  
 11480 Waren Rd., Suite 207, Maryland Hgts., Mo. 63043  
 Jerry Snedden  
 10521 W. 91st St., Overland Park, Kan. 66214

**Southwest Grease & Oil.. Battenfield Div. (A)** ..... K. S. Olson, E. J. Weber  
 P.O. Box 1650, Tulsa, Okla. 74102  
 Robert Duroche,  
 P.O. Box 1974, Olathe, Kan. 66061 R. W. Johnston, E. R. Mattison, R. E. Krizman

**Thompson-Hayward Chemical Co. (B)** ..... Paul Lonnecker, Howard Burchett,  
 P.O. Box 2383, 66110  
 Phil Kizer, W. B. Chambers, Robert Mann

**Titanium Pigments Div., N L Industries (B)** ..... James C. Marden  
 301 S. Woodlawn, Kirkwood, Mo. 63122

**Tnemec Co., Inc. (A)** ..... A. C. Bean, Jr., Wm. C. Hung, Wm. Keilby,  
 P.O. Box 1749, 64141  
 J. C. Leslie

**Union Carbide Corp. (B)** ..... Mike Jones  
 2120 Arrowhead Circle, Olathe, Kan. 66061

**U.S. Steel Products Co. (B)** ..... Robert E. Glover  
 5739 Natural Bridge, St. Louis, Mo. 63120

**Velsicol Chemical Corp. (B)** ..... David Gleeson  
 1851 Woodridge Lane, Florissant, Mo. 63033

**Walsh & Associates (B)** ..... T. T. Walsh  
 1828 Walnut, 64108

**Welco Manufacturing Co., Inc. (A)** ..... Earl E. Stover, Wm. O. Stevens,  
 1225 Ozark Street, 64116 Don Tingle

**Witco Chemical Co. (B)** ..... Stanley Shaw, R. C. Yanule  
 400 N. Michigan, Chicago, Ill. 60611

**LOUISVILLE PAINT AND COATINGS ASSOCIATION**  
 Louisville, Kentucky  
 Tenure: Oct.—Oct.

**President, JOHN C. DE HART**  
 DeHart Paint & Varnish Co.

**Secretary, G. CONNOR WILLIAMS**  
 Edw. H. Marcus Paint Co.

**Vice President, DAVE MEDLEY**  
 Celanese Coatings Co.

**Treasurer, BILL BOLAND**  
 Dixie Solvents & Chemicals Co.

**FIRM**

**REPRESENTATIVES**

**Aluminum Co. of America (B)** ..... Mike Kelley  
 ALCOA Bldg., 2331 Victory Parkway, Cincinnati, Ohio 45206

**AMSCO Div., Union Oil Co. (B)** ..... J. M. O'Toole, Jr.  
 7407 Springhouse Lane, 40291

**American Can Co. (B)** ..... Raymond D. Finocchio  
 Amber Lawn Executive Bldg., 7710 Reading Rd., Cincinnati, Ohio 45237

**Argus Company, Inc., The (B)** ..... C. Gordon Brown, Jr.  
 311 Hilliard-Lyons Bldg. 40202

**Ashland Chemical Company (B)** ..... R. J. Biedenbender, James Leveridge  
 4185 Algonquin Pkway. 40211

**Resins & Plastics Div. (B)** ..... R. F. Blakely  
 8402 Shuman Lane, Cincinnati, Ohio 45231

**Benner Company, H. H. (B)** ..... H. H. Benner, Stan Koestel  
 319 Watterson Towers, 1941 Bishop Lane, 40218

**Blatz Paint Co. (A)** ..... S. Gordon Dabney  
 319 So. Shelby St. 40202

**Bridges-Smith & Co. (A)** ..... P.J. Schmidt, P.M. Schmidt  
 227 W. Market St. 40202

**Celanese Coatings Co. (A)** ..... John F. Gleason, Evan Adams,  
Louisville Trust Co. Bldg., One Riverfront Plaza, 40202 William J. Belanger  
Ernie Drew, G. W. Falk, Roy H. Gunter, C. M. Jackson, Bob Kinny,  
Harry Kirwin, H. C. Klassen, Wayne McWhorter, R. E. Mortberg,  
Phil G. Phillips, W. H. Russell, R. J. Smith, V. M. Taylor, Mansel O. Wiley

**Charter International Oil Co. (B)** ..... C. W. Fletcher  
Room 1922, Commonwealth Bldg. 40202

**Continental Can Co. (B)** ..... Tom O'Meara  
345 Carew Tower, Cincinnati, Ohio 45202

**DeHart Paint & Varnish Co. (A)** ..... John DeHart  
906 E. Main St. 40206

**Dixie Solvents & Chemicals Co. (B)** ..... E. W. Boland, Jr.  
P.O. Box 16038, 40216

**du Pont de Nemours & Co., E. I., Pigments Dept. (B)** ..... Howard L. Ramsay  
8303 Easton Lane, 40222

**Eastman Chemical Products, Inc. (B)** ..... Craig Garren  
8263 Mellon Dr., Cincinnati, Ohio 45242

**Exxon Chemical Co., U.S.A.** ..... Gregg G. Knepley  
3020 W. Market St., Akron, Ohio 44313

**Guardsman Chemical Coatings, Inc. (A)** ..... R. L. Prather, J. E. Costello, Jr.,  
1350 S. 15th St. 40210 David S. Snyder

**Harshaw Chemical Co., The, Pigment & Dye Division (B)** ..... W. P. Foote  
3415 Bardstown Road 40218

**Hercules, Inc., Imperial Color & Chemical Dept. (B)** ..... Staley Faulkner  
3614 Carew Tower, Cincinnati, Ohio 45202

**Kelley Technical Coatings, Inc. (A)** ..... Edwin J. Besser  
P.O. Box 10137, 40210

**Kerr-McGee Chemical Corp. (B)** ..... S. H. Linderman  
2314 Carolina Ave., 40205

**Kurfees Coatings, Inc. (A)** ..... D. B. Kurfees, J. F. Kurfees  
201 E. Market, 40202

**Lewis & Co. of Ky., Inc. (B)** ..... Harry W. Carnighan  
P.O. Box 272, 40201

**Louisville Varnish Co. (A)** ..... C. Matt Tatum, G. Downs Jefferson,  
P.O. Box 1255, 40201 Ed Thomason

**Marcus Paint Co., Edw. H. (A)** ..... Merritt E. Marcus, C. Marcus, Jr.,  
235 E. Market St. 40205 G. Connor Williams

**McGuire Co., C. L. (B)** ..... C. L. McGuire  
137 St. Matthews Ave., 40207

**Miller Company, L. A. (B)** ..... L. A. Miller  
P.O. Box 456, 40201

**Porter Paint Co., Inc. (A)** ..... James H. Davis, Wm. H. Cary,  
 P.O. Box 1439, 40201 R. E. Champagne, Paul Eitel, Jr., John T. McCafferty,  
 W. R. Niblock, Arvil L. Short, Jr.  
**Progress Paint Mfg. Co. (A)** ..... Fairleigh Lussky, H. K. Strassel, Jr.,  
 826 W. Main St., 40202 H. K. Strassel, III, J. Erwin Williams  
**Reichhold Chemicals, Inc. (B)** ..... W. J. Wilson  
 P.O. Box 7212, 40207  
**Reliance Universal, Inc. (B)** ..... Clyde Burt, Wiley Jackson,  
 P.O. Box 7212, 40207 Horace Mahorney, Steve Olson,  
 James Tishevar, Donald E. Trier  
**Reynolds Metals Company (B)** ..... Ray B. Dowell, Fred E. Newhouse  
 P.O. Box 1800 - Plant #3, 40201  
**Rohm & Haas Co. (B)** ..... George Perry  
 5255 Delhi Pike, Suite 115, Cincinnati, Ohio 45238  
**Scholz Equipment & Sales Co. (B)** ..... Philip H. Scholz, Jr.  
 646 W. Hill St., 40208  
**Spencer Kellogg Division of Textron (B)** ..... J. E. Kirkwood  
 P.O. Box 24164, Cincinnati, Ohio 45224  
**Tabler Co., Inc., Wm. B. (B)** ..... Wm. B. Tabler  
 P.O. Box 1254, 40201  
**Technical Products, Inc. (B)** ..... T. J. Gillespie  
 3900 Tucker Ave. 40216  
**Union Carbide Corp., Chemicals & Plastics (B)** ..... Bob Bendik  
 West St. & Madisonville Road, Cincinnati, Ohio 45227  
**U. S. Industrial Chemicals Co. (B)** ..... W. J. Mara  
 P.O. Box 7157, 40207  
**Witco Chemical Co. (B)** ..... S. G. Armato  
 75 E. Wacker St., Chicago, Ill. 60601

**MEMPHIS PAINT AND COATINGS ASSOCIATION**  
 Memphis, Tennessee  
 Tenure: Oct.—Oct.

**President, BILL BAYER**  
 The Sherwin-Williams Co.

**Vice President, GERRY COOK**  
 Gerry Cook Co.

**Secretary-Treasurer, JOHN HILDENBRAND**  
 United Paint Co.

**FIRM**

**REPRESENTATIVES**

**Ashland Chemical Co.** ..... Jim Mobberly  
 2351 Channel Ave., 38113  
**Barr & Company, W. M. (B)** .....  
 2336 So. Lauderdale St. 38106

**Binks Manufacturing Company (B)** ..... Jim Gillis  
P.O. Box 17633, 38117

**Buckman Laboratories (B)** .....  
1256 N. McLean Blvd. 38112

**Burks-Hallman Company** ..... Joe Dambro  
1645 Union, 38104

**Chemtech Industries, Inc. (B)** ..... Ted Grayes  
2701 Channel Ave., 38113

**Cook Company, Gerry E. (B)** ..... Gerry Cook  
4460 Delp, 38118

**Cone Solvents** ..... David Goodman  
2064 Channel Ave., 38103

**Eastman Chemical Products Co. (B)** ..... David Stooksbury  
2225 Union Ave. 38104

**Enmar, Inc.** ..... James West  
1388 S. Highland, 38111

**Farrell-Callhoun, Inc. (A)** ..... Joe Bowers  
400 N. Front St. 38103

**Haase, Murrell Co.** ..... Murrell Haase  
2436 Airways Blvd., 38114

**Lilly Company, The (B)** ..... Rod Ashley  
3154 Fleetbrook Drive 38116

**Lilly Industrial Coatings, Inc. (A)** ..... John Schuerman  
2632 Channel Ave. 38113

**Mid-America Paint, Hyman Bldrs. Supply** .....  
1129 Florida, 38106

**Napko Paints** ..... Ralph Parker  
1287 Getwell Rd., 38111

**PPG Industries, Inc. (A)** ..... Leo Leathers  
2630 Summer Ave. 38112

**Seabrook Paint Company (B)** ..... Bill Acres  
4581 Elvis Presley, 38116  
1325 Farmville Rd., 38127

**Sherwin-Williams Company, The (A)** ..... Bill Bayer  
259 Belz Blvd., 38109

**Southland Industrial Products Co. (B)** .....  
3283 Tulane St. 38116

**Stewart Sam Co.** ..... Sam Stewart  
1624 Arcadia Dr.

3M Co. . . . . Burt Farm  
 1792 Santa Clara Ave., 38116

Union Amsco (B) . . . . . Mike Kelly  
 1235 Riverside Ave., 38106

United Paint Company . . . . . John Hildenbrand  
 404 East Mallory Ave. 38106

**NEW ENGLAND COATINGS ASSOCIATION, INC.**  
 Boston, Massachusetts  
 Tenure: Oct.—Oct.

President, **RICHARD A. HENSHAW**  
 Sexton Can Co., Inc.

Secretary-Treasurer, **ROBERT TRUESDALE**  
 The Truesdale Company

Vice-President, **LOUIS G. ARTZBERGER**  
 NL Industries, Inc.

Executive-Secretary **ELAINE F. MAYNARD**  
 23 Poplar Road, Sudbury, Mass. 01176

**FIRM**

**REPRESENTATIVES**

**Abbe, Inc., Paul O. (B)** . . . . . John M. Rahter  
 139 Center Ave., Little Falls, N. J. 07424

**Aluminum Company of America (B)** . . . . . Robert A. Spana  
 Wellesley Office Park, Wellesley Hills, Mass. 02181

**Ambroid Company** . . . . . Lee L. Blyler  
 612 Montello St., Brockton, Mass. 02403

**American Cyanamid Company Pigments Division (B)** . . . . . William J. Pietrusiak  
 201 University Ave., Westwood, Mass. 02090

**Industrial Chemicals & Plastics Div. (B)** . . . . . Ronald D. Anderson  
 So. Cherry St., Wallingford, Conn. 06492

**AMSCO Division, Union Oil Co. of California (B)** . . . . . David Fitton, Vincent Cox,  
 Pier Rd., East Providence, R.I. 02914 Charles Hoar

**Archer-Daniels-Midland Co. (B)** . . . . . Joseph F. Naughton  
 554 South Front St., Elizabeth, N. J. 07202

**Ashland Chemical Company, Resins & Plastics Div. (B)** . . . . . Fred Eberman, Jr.  
 P.O. Box 93, No. Scituate, Mass. 02060

**Beacon Paint Works, Inc. (A)** . . . . . Mark E. Aronson  
 76 Stonley Rd., Jamaica Plain, Mass. 02130

**Bonded Oil (B)** . . . . . A. Bernard Shore  
 295 Eastern Ave., Chelsea, Mass. 02150

**Borden Chemical, Div. of Borden, Inc.,  
 Thermoplastics Div. (B)** . . . . . John C. Becker, Jr.  
 511 Lancaster St., Leominster, Mass.

**Bradley Laboratories, Inc., C.E., (A)** ..... John J. McCauley, Bruce McCauley,  
 Putney Rd., Battleboro, Vt. 05301 Robert Esden, Hisham Kanaan  
**Burgess Pigment Co. (B)** ..... Daniel Adrien  
 16 Lynnbrook Rd., Lynnfield, Mass. 01940

**Cabot Corporation** ..... Frank J. Clark  
 125 High St., 02110  
**Cabot, Inc., Samuel** ..... Samuel Cabot, Richard Kehn  
 One Union St., Boston, Mass. 02108  
**Cadillac Paint & Varnish Co., Inc. (A)** ..... Edward T. Johnston  
 156 Western Ave., Allston, Mass. 02134  
**California Products Corporation (A)** ..... James M. Kenneally  
 169 Waverly St., Cambridge, Mass. 02139  
**Carmote Paints, Inc.** ..... Ray Illingworth, Al Pararay  
 376 Third St., Everett, Mass. 02149  
**Celanese Coatings & Specialties Co., Devco Paint Div. (A)** ..... Frederick B. Lea  
 888 Providence Hwy., Box 168, Dedham, Mass. 02026  
**Clover Leaf Paint & Varnish Corp. (A)** ..... Fred Hochberger, Jr.  
 43-43 Vernon Blvd., Long Island City, N.Y. 11100  
**Columbian Division, Cities Service Company (B)** ..... Thomas E. Weaver  
 181 West St., Waltham, Mass. 02154  
**Commercial Chemical Co., Inc., Div. A. W. Chesterton Co. (B)** ..... Paul J. Burnett  
 300 Canal St., Lawrence, Mass. 01840

**Dexter Brothers Co. (C)** ..... Charles P. Kalil, C. Jeffrey Kalil  
 137 Forsythe St., Boston, Mass. 02115  
**Diemont-Levy Company, Inc. (C)** ..... Irving Diemont  
 365 Albany St., Boston, Mass. 02118  
**duPont de Nemours & Co., Inc., E. I., Pigments Dept. (B)** ..... Paul G. Linsen,  
 P.O. Box 2061, Princeton, N.J. 08540 Robert A. Kirchman  
**Plastics Dept.-Polymer Products Div. (B)** ..... Robert G. Patterson  
 10 Hawthorn Dr., Franklin, Mass. 02151  
**Durant Paints, Inc. (A)** ..... Anthony G. Yannetti, Ronald Yannetti  
 112 Railroad St., Revere, Mass. 02151

**Eagle Can Company (B)** ..... John D. Scarpa, Arthur Rhuda  
 Peabody Industrial Park, Peabody, Mass. 01960  
**Eastern Lacquer Corp. (A)** ..... Albert Liebman  
 1080 Eastern Ave., Malden, Mass. 02148  
**Eastman Chemical Products, Inc. (B)** ..... J. E. Early  
 Five Fox Lane, Medford, Mass. 02052  
**EXXON Company, U.S.A. (B)** ..... Reginald Maynard  
 30 Beacham St., Everett, Mass. 02149

**Fish Chemical & Equipment, Inc. (B)** ..... G. Franklin Fish  
 100 Everett St., Westwood, Mass. 02090  
**Franklin Paint Company, Inc. (A)** ..... Maurice S. Herbert, Edward Monier  
 259 Cottage St., Franklin, Mass. 02038

**Freeman Co., R. T. (B)** ..... Richard T. Freeman  
Hingham Industrial Center, Hingham, Mass.

**General Electric Company (A)** ..... James Sharland  
305 Eastern Ave., Chelsea, Mass. 02150

**Gibson-Homans Co., The (A)** ..... James M. Healy  
32 Main St., Matawan, N. J.

**Glidden-Durkee Div., SCM Corp. (B)** ..... Kenneth R. Medley  
Pepperell Rd., West Groton, Mass. 01472

**Gloucester Paints, Inc. (A)** ..... James N. Abbott, Jr.  
2 Harbor Loop, Gloucester, Mass. 01930

**Goodyear Tire & Rubber Co., Chemical Div. (B)** ..... Michael Gavala, Jr.  
P.O. Box 2023, New Brunswick, N.J. 08903

**Guignon & Green Company (B)** ..... Clement H. Horst  
99 W. Hawthorne Ave., Valley Stream, N.Y. 11580

**Harmon Colors, Specialty Chemicals Div.,  
Allied Chemical Corp. (B)** ..... Ronald L. Sadler  
P.O. Box 14, Hawthorne, N. J. 07507

**Harshaw Chemical Co. (B)** ..... Robert G. Williams  
P.O. Box 8, Middletown, R.I. 02840

**Hayden Mica Company, Div. of  
Franklin Mineral Products Co. (B)** ..... Roger T. Hayden  
635 Main St., Wilmington, Mass. 01887

**Hercules Incorporated, Coatings & Specialty Products Dept. (B)** ..... John E. Upham  
Imperial Color Dept. ..... Frank Hallett  
1330 Boylston St., Chestnut Hill, Mass. 02167

**Hilton-Davis Chemical Company (B)** ..... Alec Alexander  
Box 1206 Annex Station, Providence, R.I. 02904

**Houghton Chemical Corp. (B)** ..... William H. O'Connell  
52 Cambridge St., Allston, Mass. 02134

**Howe & French, Inc. Div., Hamblett & Hayes Co. (B)** ..... David J. O'Connell  
Colonial Rd., Box 730, Salem, Mass. 01970

**Huber Associates, R. B. (B)** ..... James H. Christopher, Jr.  
203 Arlington St., Watertown, Mass. 02172

**Hughson Chemicals, Div. of Lord Corp. (A)** ..... Anthony J. Ciampa, Jr.  
Lakeside Office Park, Wakefield, Mass. 01880

**Inmont Corp.** ..... Dan McDonald  
63 Innerbelt Rd., Somerville, Mass. 02143

**Kerr-McGee Chemical Corp. (B)** ..... Robert L. Hansen  
120 Littleton Rd., Suite 203, Parsippany, N.J. 07054

**Koppers Company, Inc. (B)** ..... Bruce P. Kempe  
Apt. 201-A, 1612 Worcester Rd., Framingham, Mass. 01701

**Kyanize Paints, Inc. (A)** ..... Harry A. Hall, III  
Second & Boston Sts., Everett, Mass. 02149

**Lewis & Company (B)** . . . . . Ben F. Sands  
 55 Salem St., Lynnfield, Mass. 01940  
**Lilly Chemical Products, Inc. (A)** . . . . . Thomas P. Kelly, Jr.  
 Athol Rd., Templeton, Mass. 01468  
**Litter Co., Inc., D. H. (B)** . . . . . William R. Holmes, Fred Holtzman  
 30 Lowell Junction Rd., Ballardvale, Mass. 01810  
**Lovezola-Ward Co. Inc. (B)** . . . . . Donald E. Ward  
 131 Great Rd., (Box 246), Bedford, Mass. 01730  
**Lukens Chemical Co.** . . . . . Donald N. Lukens  
 225 California St., Newton, Mass. 02195  
**Lynch Paint & Varnish Co. Inc., W. J. (A)** . . . . . William J. Lynch  
 110 King Philip Rd., Rumford, R.I. 02916  
  
**M&M Chemical Sales Corp. (B)** . . . . . A. Leo Manuel  
 1073 Hancock St., Quincy, Mass. 02169  
**Mann & Co., Inc., George (B)** . . . . . Warren E. Fish  
 105 Central St., Stoneham, Mass. 02180  
**Milton Can Company, George A. (B)** . . . . . George E. Miles  
 580 Division St., Elizabeth, N.J. 07201  
**Moore & Co., Benjamin (A)** . . . . . Harold E. Nofle  
 49 Sumner St., Milford, Mass. 01757  
**Mullin, Inc., C. K. (B)** . . . . . James F. Mullin, Norman Mullin  
 222 Forbes Rd., Braintree, Mass. 02184  
  
**N L Industries, Inc. (A)** . . . . . C. Francis Loutrel, Louis Artzberger  
 425 University Ave., Westwood, Mass. 02090  
**National Can Corp. (B)** . . . . . John F. Murphy  
 N.E. Sales Office: 235 Bear Hill Rd., Waltham, Mass. 02154  
**Neville Chemical Co. (B)** . . . . . Donald L. Marsh, Albert N. Crawford, Jr.  
 Neville Island, Pittsburgh, Pa. 15225  
**New England Resins & Pigments Corp.** . . . . . Richard T. O'Connor, James F. Craffey, Jr.  
 Lakeside Office Park, 599 North Ave., Wakefield, Mass. 01880  
**New England Wooden Ware Corp. (B)** . . . . . H. Leo Evers  
 River St., Winchendon, Mass. 01475  
 45 Reservoir Ave., Chestnut Hill, Mass. 02167 . . . . . Solomon Stern  
**New Jersey Zinc Co., The (B)** . . . . . Alvin S. Floen  
 2045 City Line Rd., Bethlehem, Pa. 18017  
**Norfolk Corporation (A)** . . . . . George E. Felton, Jr.  
 21 Newport Ave., North Quincy, Mass. 02171  
**Nu-Brite Chemical Co., Inc. (A)** . . . . . Caesar A. Ventura  
 10 First St., Taunton, Mass  
  
**Parks Corporation (A)** . . . . . Frank W. Davidson, Edward Parks  
 P.O. Box 5, Somerset, Mass. 02726  
**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** . . . . . Herbert G. Weltler  
 230 Brighton Rd., Clifton, N. J. 07012  
**Philipp Brothers Chemicals, Inc. (B)** . . . . . Charles H. Hamilton  
 Philipp Rd., Holbrook, Mass. 02343  
**Prescott Paint Co., Inc. (A)** . . . . . Howard R. Prescott  
 Powder Mill Rd., Maynard, Mass. 01754

**Publicker Alcohol & Chemical Sales Corp. (B)** ..... C. Willis Reed  
8 Avon Lane, Natick, Mass.

**Reichard-Coulston, Inc. (B)** ..... Michael Coulston  
15 East 26th St., New York, N.Y. 10010

**Reichhold Chemicals, Inc. (B)** ..... Richard R. Davis, Charles C. Sweet  
P.O. Box A, Andover, Mass. 01810

**Rohm and Haas Company** ..... Wayne L. Snape  
40 Grove St., Wellesley, Mass. 02181

**Savogran Co., The (A)** ..... Carl O. Olson  
Box 130, Norwood, Mass. 02062

**Sexton Can Co., Inc. (B)** ..... Richard A. Henshaw  
31 Cross St., Everett, Mass. 02149

**Shell Chemical Company, Industrial/Petrochemicals Div. (B)** ..... John Woelflein  
600 Summer St., Stamford, Conn. 06902

**Sherwin-Williams Co., The (A&B)** ..... David G. Lohr  
Division Office, 59 Hicks Ave., Medford, Mass.

**Sherwin-Williams Chemicals, Div. Sherwin-Williams Co. (B)** O. Hoyd Clark, Jr., Neil Goldman  
260 Madison Ave., New York, N.Y. 10016

**Sobin Chemicals, Inc. (B)** ..... Jack Callahan  
Sobin Park, Boston, Mass. 02210

**Southland Paint Company, Inc. (A)** ..... James F. Finegan  
29 Sunset Drive, Seekonk, Mass. 02771

**Spencer Kellogg Div. of Textron, Inc. (B)** ..... Robert E. Ivancic  
433 Statler Bldg., Boston, Mass. 02116

**Sterling-Clark-Lurton Corp. (A)** ..... Harry Kelfer, Robert McGrath, Joseph Parker  
184 Commercial St., Malden, Mass. 02148

**Tar & Wonson, Limited (A)** ..... Joseph P. Alduino  
Duncan & Rogers Sts., Gloucester, Mass. 01930

**Tenneco Chemicals, Inc., Intermediates Division (B)** ..... John W. Pickup  
75 Chapman St., Providence, R.I. 02905

**Titanium Pigment Div., N L Industries, Inc. (B)** ..... Roger H. Carlson, Carolyn T. Spears  
P.O. Box K, Duxbury, Mass. 02332

**Truesdale Company, The (B)** ..... Robert Truesdale, Robert S. Truesdale  
929 Statler Bldg., Boston, Mass. 02116

**Union Carbide Corp., Chemicals & Plastics Group (B)** ..... William J. Cribbin  
300 First Ave., Needham Heights, Mass. 02194

**Union Paint Works (A)** ..... Harold Small  
126 Water St., Danvers, Mass. 01923

**Vanderbilt Co., Inc., R. T. (B)** ..... George E. Van Cott  
230 Park Ave., New York, N.Y. 10017

**Van/Grace Associates, Inc. (B)** ..... R. Van Patten-Steiger  
2120 Commonwealth Ave., Auburndale, Mass. 02166

Velsico Chemical Corp. . . . . Daniel R. Frechette  
 341 E. Ohio St., Chicago, Ill. 60611  
 Vulcan Corporation (A) . . . . . Reginald F. Beaumont  
 45 Water St., Amesbury, Mass. 01913  
 Whitney Packaging/Processing Corp. (B) . . . . . A. William Whitney  
 50 Kearney Rd., Needham, Mass. 02194

**NEW YORK PAINT AND COATINGS ASSOCIATION**  
 New York, New York  
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 Alcan Metal Powders, Div. Alcan . . . . . Frederic T. Cliffe, Jr.  
 Aluminum Corp. (B)  
 P.O. Box 290, Elizabeth, N.J. 07207  
 Allied Chemical Corporation Harmon Colors (B) . . . . . Glen Cooley  
 P.O. Box 419, Hawthorne, N.J. 07507  
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 100 Park Avenue 10017  
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 14 Commerce Drive, Cranford, N.J. 07016  
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 370 Lexington Avenue 10017  
 Amoco Chemicals Corporation (B) . . . . . Daniel A. Simanaitis, Donald R. Pochowicz  
 555 Fifth Avenue 10017

**Amsterdam Color Works, Inc. (A)** ..... Stephen Offerman  
 1546 Stillwell Avenue, Bronx, N.Y. 10461  
**Apex Color Works, Inc. (A)** ..... Sanford Liedeker  
 64 Chapel St., Newark, N.J. 07105  
**Archer Daniels Midland Company (B)** ..... Joseph F. Naughton  
 554 S. Front St., Elizabeth, N.J. 07202  
**Arco Chemical Company, The Division of Atlantic  
 Richfield Company (B)** ..... E. Warren Trogden  
 717 Fifth Avenue, 10022  
**Armitage & Company, John L. (A)** ..... John L. Armitage, William Jeff  
 245 Thomas Street, Newark, N.J. 07114  
**Arnesto Paint Company, Inc. (A)** ..... Lester Arnstein, Laurence Arnstein,  
 550 West 46th Street, 10036 Alexander Haber  
**Asarco-Zinc Oxide (B)** ..... Robert Ohm  
 150 St. Charles St., Newark, N.J. 07101  
**Ashland Chemical Company, I. C. & S. Division (B)** ..... Walter E. Frohboese,  
 580 Sylvan Avenue, Englewood Cliffs, N.J. 07632 James Fitzpatrick,  
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 32-50 Buffington Avenue, Irvington, N.J. 07111 Michael D. Foncellino

**Baldwin Oils & Commodities, Inc. (B)** ..... Leonard H. Tyler  
 P.O. Box 5097, Greenville Station, Jersey City, N.J. 07305  
**BASF Wyandotte Corp. (B)** ..... Guenter Kirchmer  
 P.O. Box 181, 100 Cherry Hill Rd., Parsippany, N.J. 07054  
**Becker Co., Inc. D. B. (B)** ..... Daniel B. Becker  
 150 Nassau Street, 10038  
**Bennett Industries, Inc. (B)** ..... Joseph B. Murphy, Jr., Jack Weser  
 31 Park Ave., Englishtown, N.J. 07726  
**Big "H" Equipment Corporation (B)** ..... Herman Hockmeyer, Jr.  
 610 Worthington Ave., Harrison, N.J. 07029  
**Biemmer Chemical Corp. (B)** ..... Jerry G. Posner  
 14 Henderson Drive, West Caldwell, N.J. 07006  
**Brady-Palmer Label Corporation (B)** ..... Alexander J. Nicol  
 36 Brewster Avenue, Carmel, N.Y. 10512

**Cabot Corporation, Cab-O-Sil Div. (B)** ..... Charles E. Lippincott  
 200 Raritan Center Pkwy., Edison, N.J. 08817  
**Calo Company, Inc., John H. (B)** ..... Patrick H. Vertino  
 99 W. Hawthorne Avenue, Valley Stream, N.Y. 11580  
**Calo Industries, Inc. (B)** ..... Alfred R. Calo  
 P.O. Box 34, Glen Oaks Branch, Floral Park, N.Y. 11004  
**Cargill, Incorporated (B)** ..... B. G. Reutz  
 250 Madison Ave., Morristown, N.J. 07960  
**CDI Dispersions (B)** ..... Wilbur V. Keegan, Michael Matthews  
 P.O. Box 2042, 27 Haynes Ave., Newark, N.J. 07114

**Celanese Chemical Company (B)** ..... Ronald G. Baebel  
**Division Celanese Corporation**  
 245 Park Avenue, 10017  
**Celanese Coatings & Specialty Co., Devco Paint Division (A)** ..... William C. Bower  
 10 Oxford Dr., Moonachie, N.J. 07074  
**Resins Division (B)** ..... Edward Melvin, Jr.  
 605 Third Ave., 10017  
**Cellofilm Corporation (B)** ..... Stanley Eysmann  
 46 Albert Ave., Newark, N.J. 07102  
 241 Union Ave., Wood Ridge, N.J. 07075 ..... Robert Rossomando, William Dodds  
**Chemetron Corporation, Pigments Division (B)** ..... Robert E. Van Vranken  
 One Penn Plaza, 10001  
**Chemray Coatings Corp. (A)** ..... H. Peter Tepperman  
 150 Lincoln Blvd., Middlesex, N.J. 08846  
**CIBA-Geigy Corporation, Resins Dept. (B)** ..... Thomas Lawlor, David Sutherland,  
 444 Saw Mill River Rd., Ardsley, N.Y. 10502 ..... Stanley Sherman  
**Clover Leaf Paint & Varnish Corp. (A)** ..... Howard B. Richard  
 43-43 Vernon Boulevard, Long Island City, N.Y. 11101  
**Comet Chemical Co., Inc.** ..... Allen B. Coopersmith  
 410 Adams St., Newark, N.J. 07114  
**Conray Products Company (B)** ..... M. A. Middleman  
 97 Ongley Street, Rockville Centre, N.Y. 11571  
**Consumers Union of the United States, Inc. (C)** ..... Joseph Csernica  
 256 Washington St., Mt. Vernon, N.Y. 10550  
**Continental Can Company, Inc. (B)** ..... Henry L. Murray, George F. Tomeny  
**General Packaging Div.**  
 108-18 Queens Blvd., Forest Hills, N.Y. 11375  
 1200 Route 46, Clifton, N.J. 07013 ..... Thomas Killen  
**Cook & Dunn Paint Corporation (A)** ..... Adam G. Dunn, Richard Carr, John Gruber, Jr.,  
 167 Kossuth Street, Newark, N.J. 07101 ..... William Mack  
**Cosan Chemical Corporation (B)** ..... Milton Goll, George McTavey  
 481 River Road, Clifton, N.J. 07014  
  
**Debevoise Co., The (A)** ..... Sam Spiegel  
 74 - 20th St., Brooklyn, N.Y. 11232  
**Dow Chemical Company, The (B)** ..... Raymond G. Smith  
 Park 80 Plaza East, Saddle Brook, N.J. 07662  
**duPont de Nemours & Co., E. I., Pigments Department (B)** ..... Martin Kaplan,  
 P.O. Box 2061, Princeton, N.J. 08540 ..... Joseph Loughney, Sylvester J. Gorman, III,  
 D. J. Spinozzi, William Welch, Paul G. Linsen  
**Plastics Department (B)** ..... Donald B. Lake  
 350 Fifth Avenue 10001  
**Duralac Chemical Corporation (A)** ..... Edwin S. Leister  
 84 Lister Avenue, Newark, N.J. 07105  
  
**Eastman Chemical Products, Inc. (B)** ..... Fred W. Voight, Jr.  
 Kingsport, Tenn. 37662  
 1133 Avenue of the Americas 10036 ..... Anthony Errico

**Egyptian Lacquer Mfg. Co., The (A)** ..... Louis A. Ruckgaber, Jr.  
 80 Jacobus Ave., Kearny, N.J. 07032 ..... Herbert Glendenning  
**Embassy Paint Co., Ltd. (A)** ..... Frank Beebe  
 125 Rome St., Farmingdale, N.Y. 11735  
**Empire State Varnish Company, Inc. (A)** ..... Merritt T. Metz, Richard Stark  
 38 Varick Street, Brooklyn, N.Y. 11222  
**Engelhard Minerals & Chemical Corp. (B)** ..... Daniel A. Spencer  
 Menlo Park, Edison, N.J. 08817  
**Everseal Manufacturing Co., Inc. (A)** ..... Justin D. Miller, Julius Spector  
 475 Broad Avenue, Ridgefield, N.J. 07657  
  
**EXXON Company, U.S.A. (B)** ..... Werner F. Dahl  
 P.O. Box 66, 1100 U.S. Rt. 1, Linden, N.J. 07036  
  
**Fales Company, The W. H. (B)** ..... William J. Fales  
 R.D. 1 P.O. Box 200, Stickles Pond Road, Newton, N.J. 07860  
**Fein Container Corporation (B)** ..... Irving L. Holtz, Burton Marcus  
 106 Kenney Place, Saddle Brook, N.J. 07662  
**France, Campbell & Darling, Inc. (B)** ..... Fritz Reese  
 P.O. Box 157, Kenilworth, N.J. 07033  
**Freeport Kaolin Company (B)** ..... Thomas E. D'Andrea  
 733 Third Avenue, 10017  
**Frisch & Co., Inc., Division of Insilco Corp. (A)** ..... Julius Deitch  
 88 East 11th Street, Paterson, N.J. 07524  
  
**Gardner Chemicals, Inc. (B)** ..... Charles Gardner  
 124 East 40th Street, 10016  
**Georgia Kaolin Company (B)** ..... George P. Larson  
 433 North Broad Street, Elizabeth, N.J. 07207  
**Gibson-Homans Company, The (A)** ..... William A. Wright  
 32 Main Street, Matawan, N.J. 07747  
**Glidden-Durkee Division, SCM Corporation (B)** ..... Thomas F. Proscia  
 3901 Hawkins Point Rd., Baltimore, Md. 21226  
 Third & Bern Sts., Reading, Pa. 19603 ..... Gary L. Bechtel  
**Goodyear Tire & Rubber Co. (B)** ..... M. L. Brown  
 P.O. Box 2023, New Brunswick, N.J. 08903  
**Greenpoint Paint & Varnish Corp. (A)** ..... Sidney Rubin  
 63 Emerson Pl., Brooklyn, N.Y. 11205  
**Grumbacher Inc., M. (A)** ..... Willy Nusinoff  
 460 West 34th St. 10001  
  
**Haas Chemical Corporation (B)** ..... Robert J. Reid  
 430 N. Main St., Taylor, Pa. 18517  
**Harshaw Chemical Company, The,  
 Division Kewanee Oil Co. (B)** ..... J. W. Tucker  
 P.O. Box 376, South Plainfield, N.J. 07080

**Hempel's Marine Paints, Inc. (A)** ..... J. B. Celkupa  
 150 E. Fifth St., Bayonne, N.J. 07002  
**Henry Company, The W.W. (A)** ..... H. Arthur Pfeifer  
 Whitehead Ave., South River, N.J. 08882  
**Hercules Incorporated (B)** ..... Edward W. Mone, C. R. Anderson  
 380 Madison Avenue, 10017  
**H & G Industries, Inc. (B)** ..... W. Lee Stewart  
 6 Main St., Belleville, N.Y. 07109  
**Hilton-Davis Chemical Co., Division Sterling Drug, Inc. (B)** ..... Earl Holton  
 120 Lister Avenue, Newark, N.J. 07105  
**Hoboken Paint, Inc. (A)** ..... Nathan Plaks  
 40 Industrial Road, Lodi, N.J. 07644  
**Honeymead Products Company (B)** ..... Robert H. MacKenzie  
 P.O. Box 5101, Greenville Sta., Jersey City, N.J. 07305  
**Hoover Color Corporation (B)** ..... Robert E. Tigner, Charles E. Hoover  
 13 Cordier Street, Irvington, N.J. 07111

**Ideal Printery, The (B)** ..... Richard J. Malenchek  
 304 East 23rd Street, 10010  
**Inmont Corporation (A&B)** ..... Robert J. Slíney  
 L-5 Factory Lane, Bound Brook, N.J. 08805  
 1133 Avenue of the Americas, 10036 ..... Howard Kress, William E. Gifford  
 925 Allwood Rd., Clifton, N.J. 07012 ..... Daniel B. Robertson, Dennis H. Rice,

Arthur A. Sommerville  
**Innes Corporation, O. G. (B)** ..... Richard O. Innes  
 10 East 40th Street, 10016  
**International Paint Company, Inc. (A)** ..... James M. Drubel  
 P.O. Box 386, Union, N.J. 07083  
**ISIS Chemicals, Inc. (A)** ..... George C. Voss  
 P.O. Box 4277, Springdale, Conn. 06907

**Kemp Company Ltd., W. H. (A)** ..... Robert W. Limbacher  
 425 Fairfield Ave., Stamford, Conn. 06904  
**Kerr-McGee Chemical Corp. (B)** ..... Arnold G. Mix, Robert L. Hansen, Stan Willis,  
 120 Littleton Rd., Suite 203, Parsippany, N.J. 07054 ..... Thomas F. Doyle  
**Kohnstamm & Company, Inc., H. (B)** ..... Michael J. Dunn  
 161 Avenue of the Americas 10013

**Laundau & Company, Inc., J. (A)** ..... Walter J. Landau  
 214 Washington Avenue, Carlstadt, N.J. 07072  
**Landers-Segal Color Company (B)** ..... Nathan Segal  
 78 Delavan Street, Brooklyn, N.Y. 11231  
**Landzettel & Sons (A)** ..... Robert W. Landzettel  
 17-12 River Road, Fair Lawn, N.J. 07410  
**Lehman Bros. Corporation (A)** ..... Jack Connors, Herman J. Singer  
 115 Jackson Avenue, Jersey City, N.J. 07305

**Leneta Company, The (B)** ..... Leonard Schaeffer  
 P.O. Box 576, Ho-Ho-Kus, N.J. 07423  
**Litter Company, Inc., D. H. (B)** ..... Harold L. Davis, Frank E. Bolway, Jr.,  
 116 East 16th Street 10003 ..... William C. Gast, Jr., Thomas P. Scanlon,  
 Thomas P. Scanlon, Harry Zam  
**Litter Laboratories, Inc., David (C)** ..... Sidney B. Levinson  
 116 E. 16th St., 10003  
**Luminall Paints, Inc. (A)** ..... Theo. Friedmann  
 411 Wilson Ave., Newark, N.J. 07105

**MacArthur Petroleum & Solvent Co., Inc. (B)** ..... Sande Wische  
 126 Passaic St., Newark, N.J. 07104  
**McKesson Chemical Company, Div. Foremost McKesson (B)** ..... Michael T. Scaturro  
 160 Essex Avenue, East Avenue, N.J. 07001  
**Maas & Waldstein Company (A)** ..... Gustav Klinkenstein, Melvin S. Kaye  
 2121 McCarter Highway, Newark, N.J. 07104  
**Mantrose-Haeuser, Division of Millmaster Onyx Corp. (A)** ..... John Baruc  
 99 Park Ave. 10016  
**Marchem Chemical Corp. (B)** ..... Robert W. Bass  
 P.O. Box 167, 50 Glen St., Room 300, Glen Cove, N.Y. 11542  
**Martin Paint & Chemical Corporation (A)** ..... Robert Glick, Henry W. Freyer,  
 153-22 Jamaica Avenue, Jamaica, N.Y. 11432 ..... Jerome B. Shier  
 182-20 Liberty Ave. .... David Stern  
**Merck Chemical Division Merck & Co., Inc. (B)** ..... Raymond J. Fallon  
 126 E. Lincoln Ave., Rahway, N.J. 07065  
**Milton Can Company, Inc., George A. (B)** ..... George E. Miles, Patrick W. Milton,  
 580 Division Street, Elizabeth, N.J. 07201 ..... William A. Scherr  
**Minwax Company, Inc. (A)** ..... William H. Burns  
 72 Oak St., Clifton, N.J. 07014  
**Mobil Chemical Co. (A)** ..... E. Saul  
 150 E. 42nd St., 10017  
**Mooney Chemicals, Inc. (B)** ..... Glenn L. Knott  
 2301 Scranton Rd., Cleveland, Ohio 44113  
**Moore & Co., Benjamin (A)** ..... Michael C. Quaid, John F. Brady, Peter T. Carolan,  
 51 Chestnut Ridge Rd., Montvale, N.J. 07645 ..... Howard E. Lester  
 134 Lister Ave., Newark, N.J. 07105 ..... Thomas W. MacDougal, Gabriel Malkin

**N L Industries, Inc. (A)** ..... John A. Southworth  
 211 Crossways Park Dr., Woodbury, N.Y. 11797  
 111 Broadway, 10006 ..... John N. Magee III, William A. Smith  
 P.O. Box 700, Highstown, N.J. 08520 ..... G. Richard Swenson  
 P.O. Box 500, 195 Clinton Rd., West Caldwell, N.J. 07006 ..... Robert A. Bergfeld  
**National Can Corporation (B)** ..... Howard X. Brown  
**Neville Chemical Company (B)** ..... Donald L. Marsh, Stuart M. Aronson  
 Neville Island, Pittsburgh, Pa. 15225

**New Jersey Zinc Company, The (B)** . . . . . William C. Black, Alvin S. Floen  
 2045 City Line Road, Bethlehem, Pa. 18017 P. Richard Hosang  
**New York Bronze Powder Co., Inc. (A)** . . . . . Sol Ganz  
 515 Dowd Ave., Elizabeth, N.J. 07201  
**Northeastern Laboratories Co., Inc. (A)** . . . . . Paul S. Eckhoff  
 P.O. Box 805, Melville, L.I., N.Y. 11746  
**North Jersey Paint Co., Inc. (A)** . . . . . Bernard F. Malizia  
 27 Orchard Street, Wallington, N.J. 07055  
**Nortman Associates, Inc. (B)** . . . . . Arthur I. Nortman, Joseph S. Cubitz  
 1707 Kings Highway, Brooklyn, N.Y. 11229  
  
**Osborn Chemicals, Inc., C. J. (B)** . . . . . Clarence F. Silleck  
 820 Sherman Avenue, Pennsauken, N.J. 08109  
  
**PPG Industries, Inc. (A)** . . . . . John C. Markey  
 1515 Summer St., Stamford, Conn. 06905  
**Paint and Varnish Production (C)** . . . . . Abraham Mann, Joseph M. Palmer  
 461 Eighth Ave., 10001  
**Paragon Paint & Varnish Corp. (A)** . . . . . George S. Rattner, Lawrence Shatkin  
 5-49 46th Avenue, Long Island City, N.Y. 11101  
**Patterson-Sargent/Vita-Var, Divisions of Textron Industries, Inc. (A)** . . . . . P.J. Milazzo,  
 P.O. Box 494, New Brunswick, N.J. 08903 D. J. Milazzo, B. F. Swackhamer  
**Peerless Paint & Varnish Corporation (A)** . . . . . Leonard D. Minkoff, Walter Minkoff  
 205 Plymouth St., Brooklyn, N.Y. 11201  
**Peerless Petrochemicals, Inc. (B)** . . . . . Daniel G. Spaeth  
 1044 Northern Blvd., Roslyn, N.Y. 11576  
**Pfizer, Inc., MPM Division (B)** . . . . . Wayne L. Hockersmith  
 235 East 42nd Street 10017  
 230 Brighton Rd., Clifton, N.J. 07012 . . . . . J. W. Callaghan, Gerald Mehner,  
 Lawrence F. Spinicelli, David G. Hansen  
 640 North 13th St., Easton, Pa. 18042 . . . . . D. M. Touhill  
**Phoenix Steel Container Co., Inc. (B)** . . . . . Karel Sokoloff  
 600 Prospect Avenue, Piscataway, N.J. 08854  
**Plextone Corporation of America (A)** . . . . . B. F. Ames  
 2141 McCarter Highway, Newark, N.J. 07104  
**Podell Industries, Inc. (B)** . . . . . Martin C. Miller, Irwin L. Podell  
 3 Entin Rd., Clifton, N.J. 07014  
**Pratt & Lambert, Inc. (A)** . . . . . C. H. Slaughter, Jr.  
 625 Washington Ave., Carlstadt, N.J. 07072  
**Premier Mill Corp. (B)** . . . . . Myron Segal  
 1140 Broadway, Room 305, 10001  
**Processed Chemical & Coatings Corp. (A)** . . . . . Morris Kirshen  
 P.O. Box 187, Carlstadt, N.J. 07072  
**Proctor Paint & Varnish Co., Inc. (A)** . . . . . Robert E. Markell  
 179 Saw Mill River Rd., Yonkers, N.Y. 10703  
**Pur-All Paint Products Co., Inc. (A)** . . . . . Rubin Chaleff  
 500 South Commercial Avenue, Carlstadt, N.J. 07072  
**Pyrolac Corporation (A)** . . . . . Monroe Rapaport  
 55 Schoon Avenue, Hawthorne, N.J. 07507

**Randolph Products Company (A)** ..... John H. Randolph  
 P.O. Box 67, Carlstadt, N.J. 07072  
**Red Devil Paints & Chemicals, Inc. (A)** ..... Donald Greene  
 A Division of Insilco Corp.  
 30 North West Street, Mt. Vernon, N.Y. 10550  
**Reichard-Coulston, Inc. (B)** ..... John B. Coulston, J. Michael Coulston  
 15 East 26th Street, 10010  
**Reichhold Chemicals, Inc. (B)** ..... Edward E. Raswyck  
 525 North Broadway, White Plains, N.Y. 10602  
 726 Rockefeller St., Elizabeth, N.J. 07202 ..... Alexander P. Bokenko,  
 Patrick V. Lepore, Leonard F. Pinto  
**Reliance Universal Inc.** ..... Wells E. Hudson  
 100 Belmont Drive, Somerset, N.J. 08873  
**Resya Corporation (B)** ..... Leo N. Levitt  
 1401 W. Blancke St., Linden, N.J. 07036  
**Revelli Chemicals, Inc. (B)** ..... G. A. Revelli  
 No. 6 Xavier Dr., Yonkers, N.Y. 10704  
**Reynolds Metals Company (B)** ..... Raymond B. Hall  
 10 Presidential Blvd., North Bala Cynwyd, Pa. 19004  
**Rohm & Haas Company** ..... Alfred A. Lamy  
 465 Boulevard, Elmwood Park, N.J. 07407  
**Rubenstein, Michael (C)** ..... Michael Rubenstein  
 16 Morris Ave., Morristown, N.J. 07960

**St. Joe Minerals Corporation (B)** ..... Peter J. Neff, Rupert Bing  
 250 Park Avenue, 10017  
**Sandoz Colors & Chemicals, Division of**  
**Sandoz-Wander, Inc. (B)** ..... Stephen W. Klein  
 Route 10, Hanover, N.J. 07936  
**Sapolin Paints Inc. (A)** ..... Wesley P. Pollitt  
 100 Saw Mill Rd., P.O. Box 4, Danbury, Conn. 06810  
 183 Lorraine St., Brooklyn, N.Y. 11231 ..... William H. Lerstad, Lawrence Ribbecke  
**Shell Chemical Company, The (A&B)** ..... William McConnell, M. J. Miller  
 280 S. Harrison St., East Orange, N.J. 07018  
**Sherwin-Williams Company, The (A)** ..... Salvatore V. Sanzone  
 560 Broad St., Newark, N.J. 07102  
 Brown St. & Kister Ave., Newark, N.J. 07101 ..... John S. Davidson  
 599 Gotham Parkway, Carlstadt, N.J. 07072 ..... Gus D. Goldberg  
 260 Madison Avenue, 10016 ..... O. H. Clark, Jr.  
**Silberline Manufacturing Co., Inc. (B)** ..... William Armstrong Smith, Jr.  
 P.O. Box A, Lansford, Pa. 18232  
**Smith Chemical & Color Co., Inc. (B)** ..... Casper Smith, Samuel Janon, Eugene Smith  
 104-20 Dunkirk St., Jamaica, L.I., N.Y. 11412  
**Snell, Inc., Foster D. (C)** ..... Herbert Terry  
 Hanover Road, Florham Park, N.J. 07932  
**Spencer Kellogg Division, Textron, Inc. (B)** ..... Hans M. Hauge  
 143 River Road, Edgewater, N.J. 07020 ..... Gordon F. Greer, Anthony Gomes



**Whittaker, Clark & Daniels, Inc. (B)** ..... John C. Woodruff, Richard Birdsall,  
 1000 Coolidge Road, South Plainfield, N.J. 07080 George Rudeau  
**Wilson-Imperial Company (A)** ..... James Molloy  
 115 Chestnut Street, Newark, N.J. 07105  
**Winterbourne & Company, Inc. S. (B)** ..... Richard H. Hawxhurst  
 38 Richmond Terr., Staten Island, N.Y. 10301  
**Witco Chemical Corporation (B)** ..... William Wishnick, Alfred Marone,  
 277 Park Avenue, 10017 Pro Prewitt, Jr., Leonard Wood, Arthur Raven  
**Withington Company, Inc. C. (B)** ..... Chandler Withington,  
 16 Pelham Parkway, Pelham Manor, N.Y. 10803 R. R. Browning, Jr., W. E. Coleman,  
 Philip Landau, Jerome Treihaf  
  
**Young Company, Inc., Jesse S. (B)** ..... Irwin H. Young  
 P.O. Box 475, 1249 Broadway, Hewlett, N.Y. 11557  
  
**Zinsser & Co., Inc., William (A)** ..... Edward H. Walworth, Jr.  
 39 Belmont Dr., Somerset, N.J. 08873

**OKLAHOMA CHAPTER, NATIONAL PAINT AND COATINGS  
 ASSOCIATION**  
 Oklahoma City, Oklahoma  
 Tenure: June—June

**President, E. A. HARCUM**  
 S.E.B. Paint Co.

**Secretary, BOB CARTER**  
 APCO Oil Corp.

**Vice President, PHIL LINTON**  
 Del Paint Mfg. Corp.

**Treasurer, BILL CHANDLER**  
 Capitol Paint Mfg. Corp.

**FIRM**

**REPRESENTATIVES**

**AMSCO Division** ..... J. Pat Geerdes  
 2100 E. 37th St. N., Wichita, Kans. 67208  
**American Cyanamid Co. (B)** ..... Carl D. Archer  
 P.O. Box 5731, Dallas, Tex. 75222  
**APCO Oil Corp. (B)** ..... Bob Carter  
 P.O. Box 60157, 73106  
**Ashland Chemical Co. (B)** ..... K. R. Heilemann  
 P.O. Box 1503, Houston, Tex. 77001  
 P.O. Box 19040 S.W. Sta.  
  
**Black & Puryear Paint Co. (A)** ..... F. M. Puryear  
 13 N.E. 13th St. 73104  
**Bucket Shop, The (B)** ..... Bill Almen  
 P.O. Box 75236

**Capitol Paint Company (A)** ..... Bill Chandler  
 P.O. Box 95186, 73108  
**Cron Chemical Corp. (B)** ..... Joseph S. Jedrusiak  
 P.O. Box 10027, Dallas, Tex. 75207  
**Crown Paint Company (A)** ..... John Evans  
 2203 South Avery Blvd., Midwest City, Okla.  
**Crozier-Nelson Chemicals, Inc. (B)** ..... Ross Frank  
 2619 Nova, Dallas, Tex. 75229  
  
**DeChellis Co., L. J. (B)** ..... L. J. DeChellis  
 P.O. Box 47084, Dallas, Tex. 75247  
**Del Paint Company (A)** ..... Harold Belt  
 3105 East Reno  
**duPont de Nemours & Co., Inc., E. I. (B)** ..... Max Porter  
 9435 Estate Lane, Dallas, Tex.  
  
**Eastman Chemical Co.** ..... F. Ken Harvey  
 4731 Gulfstream Dr., Dallas, Tex. 75234  
  
**Gemini Lacquers, Inc. (A)** ..... Bill Smith  
 P.O. Box 82607  
  
**Hilton Davis Chemical** ..... Charles Winterburn  
**Div. of Sterling Drug Co.**  
 6627 Maple Ave., Dallas, Texas  
  
**Kerr-McGee Corp. (B)** ..... Joseph D. Garrison  
 Kerr-McGee Bldg., 73102  
**Tech Sales Service Lab** ..... John Nelson, George Taylor  
 P.O. Box 25861  
  
**Little Co. Charles B. (B)** ..... Charles B. Little  
 P.O. Box 18063, Dallas, Tex.  
  
**National Coatings** ..... Roy Brown  
 Box 361, Wheatland, Okla.  
**N L Industries, Inc.** ..... Steven E. Prodomo  
 1319 Glenhill Lane, Lewisville, Tex. 75067  
  
**O'Brien Corporation (A)** ..... Bob Frey, Bob Atkins  
 P.O. Box 7B, Farley Station, 73107  
  
**Patterson Co., Inc. R. B. (B)** ..... Rob Patterson  
 P.O. Box 47522, Dallas, Tex. 75247  
  
**Quality Drum Service (B)** ..... Ray McGee  
 424 S.E. 3rd Street  
  
**Reichhold Chemical, Inc. (B)** ..... Neil McBride  
 8383 Stemmons Freeway, Suite 310, Dallas, Texas 75247

**Ribelin Distributors, Inc. (B)** ..... Charles Dozier  
 3322 Ribelin Way, Garland, Texas 75040

**Rohm and Haas Company** .....  
 P.O. Box 2136, Memphis, Tenn. 38101

**S. E. B. Paint Co., Inc. (A)** ..... E. A. Harcum  
 115 N.E. 10th St., 73104

**Southwestern Paint Co. (A)** ..... Lewis Evans  
 P.O. Box 60034, 73106

**Southwestern Steel Container (B)** ..... T. C. Fitzwilliam  
 P.O. Box 15687, Dallas, Tex. 75215

**Texas Solvents & Chemicals Company** ..... Curtis F. McCoy  
 2500 Vinson St., P.O. Box 10406, Dallas, Tex. 75207

**Thompson Hayward Chem. Co. (B)** ..... Earl Schott  
 P.O. Box 1008 S.W. Station

**Titanium Pigment Div. (B)** ..... Ed Spradlin  
 426 Worcester Way, Richardson, Tex. 75080

**Union Carbide Corp. (B)** ..... Larry Rupert  
 2710 Stemmons Freeway Suite 700, Dallas, Tex. 75207

**Washburn Company, T. F., Div. Purex Company (B)** ..... Roy DeLay  
 P.O. Box 35466, Houston, Tex. 77035

**PHILADELPHIA PAINT AND COATINGS ASSOCIATION**  
 Philadelphia, Pennsylvania  
 Tenure: June—June

**President, WILLIAM T. REYNOLDS**  
 Calbar, Inc.

**2nd Vice President, R. G. ALEXANDER**  
 Arron Products Co.

**1st Vice President, PATRICK J. KELLY**  
 Canpak, Inc.

**Secretary, E. W. KAUFMANN**  
 P.O. Box 27, Flourtown, Pa. 19031

**Treasurer, MARTIN L. SARGENT**  
 McCloskey Varnish Co.

**FIRM**

**REPRESENTATIVES**

**Allentown Paint Mfg. Co., The (A)** ..... T. G. Fenstermaker, M. H. Frankenfield,  
 E. Allen & Graham Sts., Allentown, Pa. 18105  
**American Cyanamid Company, Pigments Div. (B)** ..... Robert L. Vaughan  
 146 Ardwick Terr., Lansdale, Pa. 19446

**American Lacquer Solvents Company (A)** ..... Robert W. Shaw  
Valley Forge, Pa. 19481

**AMSCO Division, Union Oil Co. of Calif. (B)** ..... Robert A. Greacon,  
Box 348, Colwells Lane, Conshohocken, Pa. 19428 John W. Detlefsen

**Applegate Associates, Andrew S. (B)** ..... A. S. Applegate  
18 Williamsburg North, Colts Neck, N.J. 07722

**Arco Chemical Company, Div. Atlantic Richfield (B)** ..... M. Clevenger  
1500 Market St., 19101

**Arvon Products Co., Inc. (A)** ..... R. G. Alexander, L. A. Nelson, D. Goldman,  
5250 Belfield Ave., 19144 E. J. Clark

**Ashland Chemical Company (B)** ..... Eric Golden  
580 Sylvan Ave., Englewood Cliffs, N.J. 07632

**Blue Bell Chemical Corporation (B)** ..... Gerald Hurlbrink, John J. Paytas  
6188 Butler Pike, Blue Bell, Pa. 19422

**Bruder & Sons, Inc. M. A. (A)** ..... Thomas A. Bruder, Jr., E. G. Kucker,  
600 Reed Rd., Broomall, Pa. 19008 James J. Bruder, Michael A. Bruder

**BW Coatings (A)** ..... Joseph Guobis, René L. Durr, James Dale  
9155 River Rd., Pennsauken, N.J. 08110

**Calbar, Incorporated (A)** ..... Wm. Reynolds  
2626 North Martha St. 19125

**Canpak, Inc. (B)** ..... P. J. Kelly, H. L. Brown, R. Van Lenten  
3349 Stokeley St. 19140

**Cargill Incorporated, Processing and Refining Division (B)** ..... B. G. Reutz  
250 Madison Ave., Morristown, N.J. 07960

**Carroll, Inc., R. E. (B)** ..... R. Emmett Carroll  
1570 North Olden Ave., Trenton, N.J. 08638

**Carroll, Ltd., Inc. (A)** ..... A. R. Steinberg, D. L. Steinberg  
2526 Salmon St., 19125

**Celanese Chemical Co., Div. of Celanese Corp. (B)** ..... Robert K. Collins III,  
1300 Market St., Wilmington, Del. 19801 Gib E. Lentz

**Chemetron Corporation, Pigments Division (B)** ..... Robert E VanVranken,  
Room 2015, 393 Seventh Ave., New York, N.Y. 10001 Joel Leeson, Jr.

**Cities Service Co., Mapico Iron Oxides Operations (B)** ..... Carl W. Fuller  
601 Cass St., Trenton, N.J. 08611

**Clement "Coverall" Co. (A)** ..... Curtis H. Clement, Jr.  
623 Van Hook St., Camden, N.J. 08101

**Continental Can Co., Inc. (B)** ..... Henry A. Riggerbach  
Dubin Hall Suite 300, Blue Bell, Pa. 19422

**Cosden Chemical Coatings Corp. (A)** ..... Louis Oller, Walter Mock, Jr.  
Cherry St. & Lee Ave., Beverly, N.J. 08010

**Delkote, Inc. (A)** ..... Horace S. Felton, Jr.  
76 S. Virginia Ave., Penns Grove, N.J. 08069

**DeSoto, Inc. (A)** ..... I. P. Schwerd  
8600 River Road, Pennsauken, N.J. 08110

**Dowdy Brothers (B)** ..... John J. Dowdy, Henry R. Dowdy, Jr.  
63 W. Lancaster Avenue, Ardmore, Pa. 19003

**duPont de Nemours & Co., Inc., E. I., Pigments Department (B)** . . . . . D. J. Spinozzi,  
P.O. Box 2061, Princeton, N.J. 08540 J. C. Nissen, J. L. M. Battin,  
R. L. Alderson, L. T. Gemmill, R. C. Wint  
**Fabrics & Finishes Div. (A)** . . . . . Robert A. DeWall  
3500 Grays Ferry Ave. 19146

**Eagle-Picher Industries, Inc. (B)** . . . . . M. F. Howard  
P.O. Box 289, Springfield, Pa. 19064

**EXXON Co. U.S.A. (B)** . . . . . Robert W. Stein  
Gen. Wash. Bldg., 216 Goddard Blvd., King of Prussia, Pa. 19406

**Finnaren & Haley, Inc. (A)** . . . . . Daniel J. Haley, Jr., David Engler, Donald Denny,  
2320 Haverford Rd., Ardmore, Pa. 19003 Robert Bates

**Gaffney & Co., Inc., Harry, W. (B)** . . . . . Francis P. Gaffney  
The Benson East, Township Line Rd. & Old York Rd., Jenkintown, Pa. 19046

**Girard Paint Products, Inc. (A)** . . . . . Barry A. Lipson  
Rte. 309 & N. Wales Rd., Montgomeryville, Pa. 18936

**Glidden-Durkee Div., SCM Corporation (A)** . . . . . C. Wilbur Love  
Third & Bern Sts., Reading, Pa. 19603

**Goodyear Tire & Rubber Co., Chemical Division (B)** . . . . . Michael L. Traidman  
1280 Jersey Ave., N. Brunswick, N.J. 08903 Matt Brown

**Harad Paint Co., Inc. (A)** . . . . . Henry Harad  
5525 Grays Ave., 19143

**Harshaw Chemical Co., Division of Kewanee Oil Co. (B)** . . . . . Jack Tucker, Elmer Jones  
Box 376, S. Plainfield, N.J. 07080

**Hercules, Inc., Coatings and Spec. Prod. Dept. (B)** . . . . . Charles Huhn,  
Wilmington, Del. 19899 Wm. E. Gray

**Inland Oil & Chemical Corp. (B)** . . . . . Charles P. Mungan  
835 Morgan Ave., Drexel Hill, Pa. 19026

**Kaufmann Co., E. W. (B)** . . . . . E. W. Kaufmann, J. H. Robertson, James V. Parell,  
P.O. Box 27, Flourtown, Pa. 19031 John L. Partington

**Kerr-McGee Chemical Corp. (B)** . . . . . Thomas F. Doyle  
120 Littleton Rd., Parsippany, N.J. 07054

**Krylon Department, Div. of Borden Chemical, Borden, Inc. (A)** . . . . . J. J. McAnally,  
Ford & Washington Sts., Norristown, Pa. 19404 C. V. Cass, J. O. Gruber

**Loos & Dilworth, Inc. (B)** . . . . . Martin F. Carey  
P.O. Box 25, Bristol, Pa. 19007

**McCloskey Varnish Company (A)** . . . . . Martin Sargent, Paul Gates,  
7600 State Road 19136 Howard W. Hecht, Umberto Ancona,  
Joseph Coyne

**Milton Can Co., Inc., George A. (B)** . . . . . George E. Miles, William Scherr  
580 Division St., Elizabeth, N.J. 07201

**N L Industries, Inc. (Phila. District) (B)** . . . . . Donald J. Fritz, L. M. Giorgio  
 2607 E. Cumberland St. 19125  
**Titanium Pigment Div. (B)** . . . . . Garret Hiers, Jr.  
 725 Park Ave., East Orange, N.J. 07017  
**New Jersey Zinc Company, The, Div. G & W (B)** . . . . . Paul L. Hoffman  
 2045 City Line Rd., Bethlehem, Pa. 18017

**PFD/Penn Color, Inc., Subs. of Bonn Industries, Inc. (B)** . . . . . Robert A. Schoen,  
 400 Old Dublin Pike, Doylestown, Pa. 18901 Edgar Putnam, Claude O'Brien,  
 George Patterson, Robert Polfus  
**Pfizer, Inc., Minerals, Pigments & Metals Div. (B)** . . . . . Thomas R. Laakso  
 230 Brighton Road, Clifton, N.J. 07012  
**Publicker Industries, Inc. (B)** . . . . . Thomas F. Murphy  
 1429 Walnut St. 19102

**Quaker City Chemicals, Inc. (B)** . . . . . Benjamin Chatzinoff, Larry V. Metzman  
 Cottman Ave. & Milnor St., 19135

**Reichard-Coulston, Inc. (B)** . . . . . J. M. Coulston  
 15 East 26th St., New York, N.Y. 10010  
**Reichhold Chemicals, Inc. (B)** . . . . . W. Chancellor, G. Dobson  
 Office #412, Dublin Hall, Blue Bell Office R. J. Bush  
**Rohm & Haas Company, Coatings Department (B)** . . . . . Gerould Allyn  
 Independence Mall West 19105  
**Rowley & Co., Inc., Geo. A. (B)** . . . . . Robert S. Bogatin, Stuart Peltz, Jack R. Steponick,  
 937-41 North Front St. 19123 Robert S. Bogatin, Jr., Lawrence Kelly

**Senn, Inc., George (B)** . . . . . Joseph McNally, Jr., Jack Brennan, Stuart Losben  
**Div. Globe Solvents Co., Inc.** Wilbert McCarty  
 2200 East Westmoreland St., 19134

**Sherwin-Williams Chemicals (B)** . . . . . William H. Ferry  
 30 Washington Ave., Haddonfield, N.J. 08033  
**Sherwin-Williams Company, The (A)** . . . . . W. J. Lewis, J. J. Winters, R. G. Forsythe  
 555 E. City Line Ave., Bala-Cynwyd, Pa. 19004  
**Container Division (B)** . . . . . Thomas Higgins  
 Haddonfield, N.J. 08033  
**John Lucas Division** . . . . . A. F. Gosa  
 GibbsBoro, N.J. 08026

**Spencer Kellogg, Div. of Textron, Inc. (B)** . . . . . H. M. Hauge  
 143 River Road, Edgewater, N.J. 07020

**Spruance Co., The Gilbert (A)** . . . . . Robert M. Cox, Sr., R.T. Greene,  
 Richmond and Tioga Sts. 19134 Charles Robbins

**Sun Chemical Corp. Pigments Div. (B)** . . . . . John P. Clare  
 805 Monroe Ave., Ardsley (Glenside), Pa. 19038

**Sun Oil Co. (B)** . . . . . R. A. Lush, Calvin G. Barwis  
**Petrochemical Division**  
 1608 Walnut St., 19103

**Superior Varnish & Drier Co. (B)** . . . . . Joseph S. Stevens, Harry Best  
 Crescent Blvd., Merchantville, N.J. 08109

**Tenneco Chemicals, Inc., Organics & Polymers Div. (B)** ..... Jack Collins, J. Clancy,  
 7 Wynnewood Road, Wynnewood, Pa. 19096 H. Baumbach, Jay Holmes

**Toebe Chemical Corp. (B)** ..... G. E. Peter Toebe, Peter C. Toebe  
 The Strafford Bldg. #4, 175 Stafford Ave., Wayne, Pa. 19087

**Union Carbide Corporation, Coatings Intermediates Division (B)** ..... Brian A. Arndt,  
 Route 38—Pleasant Valley Road, Moorestown, N.J. 08057 Ronald Terrill,  
 Joe Malbroue

**Van Horn, Metz & Co., Inc. (B)** ..... Douglas Everett, John Boorman,  
 201 East Elm St., Conshohocken, Pa. 19428 James Willis, H. M. Smith,  
 H. C. Luker

**Wagner Co., Inc., Charles A. (B)** ..... Edward Rabon, Ward Stackhouse, W. Rabon,  
 4455 North 6th St. 19140 A. D. Patrick, J. E. Gulick

**West Co., O. L. (B)** ..... O. L. West  
 Box 786, Bryn Mawr, Pa. 19010

**Witco Chemical Co., Inc. (B)** ..... Maurice Shaw  
 277 Park Ave., New York, N.Y. 10017

**PITTSBURGH PAINT AND COATINGS ASSOCIATION**  
**Pittsburgh, Pennsylvania**  
**Tenure: Sept.—Sept.**

**President, G. ROBERT SWANEY**  
 PPG Industries, Inc.

**Secretary, JAMES K. WHITE**  
 2849 Middletown Road, Pittsburgh, Pa. 15204

**Vice President, WILLIAM D. TIERNEY**  
 CIBA-Geigy Corporation

**Treasurer, JOHN J. BORGIO**  
 E. E. Zimmerman Co.

**FIRM**

**REPRESENTATIVES**

**Allegheny Solvents & Chemicals Co. (B)** ..... Dave Courtney  
 Box 15597, Montour Branch, 15244

**ALL-PAK, Inc. (B)** ..... Dick Schmidt, Dennis J. Sype  
 2017 Preble Ave., 15233

**Aluminum Company of America (B)** ..... James P. Mitchell  
 1501 Alcoa Bldg. 15219

**American Can Co. (B)** ..... James P. O'Reilly  
 1725 Washington Rd. 15241

**American Chemsol Corp. (B)** ..... Leonard Messer  
 4th & Locust, Box 231, Coraopolis, Pa. 15108

**American Flange & Mfg. Co. (B)** ..... Glynn G. Eckard  
 530 Madison St., 15237

**Ashland Chemical Co. (B)** ..... Walter R. Penterman, Richard Mills,  
150 Fourth Ave., Freedom, Pa. 15042 Joseph Markovitch, Ed. Threlkeld

**Bell Co., S. H. (B)** ..... Walter D. Bauer  
105 Brilliant Ave., 15215

**Chase Chemical Corp. (B)** ..... E. R. Coyle  
3527 Smallman St., 15201

**CIBA-Geigy Products Corp. (B)** ..... William D. Tierney  
21010 Center Ridge Road, Rocky River, Ohio 44116

**Commercial Solvents Corp. (B)** ..... Paul A. Weinberg  
1200 West Ninth St., Cleveland, Ohio 44113

**Continental Can Co., Inc. (B)** ..... G. E. Renner, L. N. Reed  
Two Allegheny Center, Room 435, 15212

**Davies Can Company (B)** ..... James D. Woodworth  
P.O. Box 68, Ohio River Blvd., Leetsdale, Pa. 15056

**du Pont de Nemours & Co., E. I. (B)** ..... Donald L. Brainerd  
5001 Mayfield Rd., Cleveland, Ohio 44124  
107 Crestwood Dr., Brookmead Hill, 15237 ..... D. Edward Sherwood

**FBC Corporation (B)** ..... Lad Hudac  
56 Sexton Rd., McKees Rock, Pa. 15136

**Hammond Lead Products, Inc. (B)** ..... J. S. Nordyke  
425 Manor Oak Dr., 1910 Cochrane Rd., 15220

**Hanna Chemical Coatings Co. (A)** ..... Tom McCauley  
1445 Montgomery Rd., Allison Park, Pa. 15101

**Hercules, Incorporated (B)** ..... Thomas J. Shea  
Coatings & Specialty Products Div.  
55 Public Sq., Cleveland, Ohio 44113

**Koppers Co., Inc. (B)** ..... Kenneth Hoy  
Room 1350, Koppers Bldg., 15219

**N L Industries, Inc.** ..... Leif E. Carlson  
Titanium Pigments Div. (B)  
272 Hays Road, 15241

**Neville Chemical Co. (B)** ..... L. V. Dauler  
Grand Ave., Neville Island, 15225

**New Jersey Zinc Co. (B)** ..... Paul L. Hoffman  
1643 Old York Road, Abington, Pa. 19001

**PPG Industries, Inc., Resins & Coatings Div. (A)** ..... G. Robert Swaney  
One Gateway Center, 15222

**Royston Laboratories, Inc. (B)** ..... J. H. Royston  
128 First St., 15238

**St. Joe Minerals Corp. (B)** ..... Henry E. Pence  
Box "A", Monaca, Pa. 15061

**Sterling Division of Reichhold Chemicals, Inc. (A)** ..... C. G. Frost  
 Haysville, Sewickley, Pa. 15143

**Union Carbide Corp., Chemicals Div. (B)** ..... G. W. Cochrane  
 Parkway Center, Greentree Road 15220

**Van Horn, Metz & Co., Inc. (B)** ..... J. Michael Gillen  
 1612 Potomac Ave. 15216

**Watson-Standard Co. (A)** ..... William H. Mower  
 P.O. Box 11250, 15238

**Wolf Container & Chemicals Co. (B)** ..... Leonard N. Wolf  
 241 Silver Oak Dr., 15220

**Zimmerman Co., E. E. (A)** ..... E. E. Zimmerman  
 2010 Clark Bldg. 15222

**Zoller Co., Alan C. (B)** ..... Alan Zoller  
 400 Penn Center Blvd. 15235

**PORTLAND PAINT AND COATINGS ASSOCIATION**  
**Portland, Oregon**  
**Tenure: Sept.—Sept.**

**President, DON REARDON**  
 Imperial Paint Co.

**2nd Vice President, GRANVILLE SCHAEDEL, JR.**  
 Lilly Industrial Coatings, Inc.

**Vice President, JACK MEYERS**  
 Myers Drum Co.

**Executive Secretary, LUCIA ALSOP**  
 Fred E. Alsop Company

**FIRM**

**REPRESENTATIVES**

**Alsop Co., Fred E. (B)** ..... Lucia Alsop  
 1715 N.W. Pettygrove St. 97209

**American Mineral Spirits Co. (B)** ..... Fred Howard  
 2000 E. Columbia Way, Vancouver, Wash. 98661

**Ashland Chemical Co. (B)** ..... William C. Waltstein  
 18870 N.W. Rock Creek Circle, 97229

**Benson Chemical Corp. (B)** ..... Donald Cruickshank  
 2728 N.W. Nela, 97210

**Boysen Paint Co. (A)** ..... Richard Hageboeck, Scott Shannon  
 2110 N.W. 22nd Avenue 97210

**Central Solvents & Chemicals (B)** ..... Richard Sawyer  
 10821 N. Lombard St. 97220

**Continental Can Co., Inc. (B)** ..... Ronald E. Klimas  
 205 Riviera Plaza, 1618 S.W. First Ave., 97201  
**Cordano Chemical Co. (B)** ..... Warren Cordano, William C. Cordano  
 3322 N.W. 35th Avenue 97210  
  
**duPont de Nemours Co., Inc., E. I., Pigments Department (B)** ..... Victor Townsend  
 150 N. Santa Anita Ave., Arcadia, Calif.  
**Plastics Dept.** ..... William Marshall  
 5717 E. Ferguson Dr., Los Angeles, Calif. 90022  
**Durkin Chemicals Inc. (B)** ..... Tom Durkin  
 3601 N.W. Yeon Avenue 97210  
  
**Gibson-Homan Co. (A)** ..... Clifford Hartung  
 3419 S. W. Moody St. 97201  
**Gilsonite, Inc.** ..... Claire Bartel  
 2946 N.E. Columbia Blvd., 97211  
**Glidden-Durkee Co. (A)** ..... Robert Ashton  
 2800 N.W. 31st Avenue 97210  
**Great Western Chemical Co. (B)** ..... Robert Saunders  
 11440 S.W. Tiedeman Avenue, Tigard, Oregon 97223  
  
**Guardsman Chemical Coatings, Inc.** ..... M. D. Levin, Leo M. Bergman  
 4200 Fruit Valley Rd., Vancouver, Wash. 98660  
  
**Helzer Chemical Co., Norman** ..... Norman Helzer  
 3601 N.W. Yeon Ave. 97210  
  
**Imperial Paint Co. (A)** ..... Clyde Gibson, Don Rearden  
 2526 N.W. Yeon Ave. 97210  
  
**Lilly Industrial Coatings, Inc.** ..... Granville Schraeder, Jr.  
 7835 S.W. 37th Ave., 97219  
**Longview Paint & Varnish Co. (A)** ..... William Sailors, Robert Sailors  
  
**Myers Drum Company** ..... Jack Meyers  
 8435 N.E. Killingsworth St. 97220  
  
**N L Industries, Inc., Paint Dept. (A)** ..... Charles Close  
 810 S.E. Belmont St., 97214  
  
**Pfizer Inc. (B)** ..... Richard Haas  
 3333 N.W. Industrial St. 97210  
  
**Reliance Universal (A)** ..... Victor Jacques  
 1660 Cross St., S.E., Salem, Oregon  
**Rodda Paint Co. (A)** ..... T. M. Braden  
 6932 S.W. Macadam Ave. 97219  
  
**Shelton Co., J. F.** ..... Jack Shelton  
 1238 N.W. Glisan St., 97209

**Sherwin-Williams Co. (A)** ..... Wesley Drumm  
 Division Office, Suit 3, 4001 N.E. Halsey 97232  
**Commercial Branch (B)** ..... Norman Pierson, Carroll Maxwell  
 3469 N.W. Yeon Ave., 97210  
**Chemical Coatings Div.** ..... Jerry L. Goodland  
 6100 S.W. Macadam Ave., 97201  
**Spe-de-Way Products Co. (B)** ..... Russell Sommer  
 P.O. Box 17192, Kenton Sta. 97217  
**Standard Oil Co. of Calif. (B)** ..... J. A. Weir  
 520 S.W. Yamhill St. 97204

**Titanium Pigments Co., Div. of N L Industries, Inc. (B)** ..... Hank Bottemiller  
 48 S.E. Hawthorne Blvd. 97214

**Union Carbide Chemical & Plastic Div.** ..... Robert W. Page  
 1 California St., San Francisco, Calif. 94111

**Van Waters & Rogers, Inc. (B)** ..... J. Mitchell  
 3950 N.W. Yeon Ave. 97210

**Zehring Chemical Co. (B)** ..... Karl Zehring  
 2201 N.W. 20th Ave. 97209

**PUGET SOUND PAINT AND COATINGS ASSOCIATION**  
 Seattle, Washington  
 Tenure: Sept.—Sept.

**President, ROBERT ZEISSLER**  
 Cowman-Campbell Paint Co.

**Secretary, WILLIAM SMITH**  
 Preservative Paint Co.

**Vice President, WALTER L. FLEISHER**  
 General Can Co.

**Treasurer, DON JONES**  
 Reichhold Chemicals, Inc.

**FIRM**

**REPRESENTATIVES**

**American Can Company (B)** ..... Paul Herrett  
 2601 Elliott Avenue 98101  
**American Tar Company (A)** ..... Alan Kutz  
 1700 North Northlake Way 98103  
**Andrews & Associates (B)** ..... P. J. Andrews  
 9836 - 41st N.E. 98188  
**Ashland Chemical Company (B)** ..... Fred Schmucker, Miki Nakamura  
 831 - 5th Ave. South, Kent, Washington 98031

**Benson Chemical Corp. (B)** ..... W. Ronald Benson, Bill Clary  
 2450 - 8th Ave. South 98134  
**Binks Manufacturing Company (B)** ..... A. B. James, J. C. Levell  
 1749 First Avenue South 98134  
  
**Cargill, Inc.** ..... Barry Waiborsky  
 5501 Aripport Way South, 98108  
**Central Solvents & Chemicals Company, West Coast Division (B)** ..... Don S. McKenzie  
 7601 S. 190th, Kent, Wash. 98031  
**Chemical Processors, Inc. (B)** ..... Newton Clark, John Kasalko, Ronald West  
 5501 Airport Way South 98108  
**Continental Can Company (B)** ..... William C. Wilkenloh  
 601 Myrtle Street 98108  
**Cordano Chemical Co., Inc. (B)** ..... Win Case  
 2400 6th Ave. South 98134  
**Cowman-Campbell Paint Company (A)** ..... E. A. Cowman, Robert Gregory,  
 5521 Ballard Ave., N.W. 98107 Robert Zeissler  
  
**Daly's Inc. (D)** ..... Herb Paulson  
 1121 North 35th, 98103  
**Dow Chemical Company (B)** ..... Dale Bryan  
 777 - 106th N.E. Bellevue, Wash. 98004  
**Durkin Chemicals Inc. (B)** ..... Roy C. Durkin, Hans E. Wendler  
 10905 - 12th Ave. N.E., Kirkland, Wash. 98033  
  
**Farwest Paint Mfg. Company (A)** ..... Robert Sheehan, Paul E. Sheehan  
 329 S. Kenyon Street 98108  
**Forest Interiors Corp., Subsidiary of Darworth, Inc. (A)** ..... Clarence D. Stone,  
 P.O. Box 1848, 98111 A. V. Hooper  
**Fuller-O'Brien Corporation (A)** ..... W. R. Pittman, J. Marshall Johnstone,  
 4918 Leary Ave., N.W., 98107 Owen Roberts  
  
**Gaco Western Inc. (D)** ..... Aubrey Davis, Adrian Jenkins, Wm Shackford,  
 18700 S. Center Pkwy., Tukwila, Wash. 98188 Chuck Bededeard  
**General Can Company (B)** ..... Walter Fleisher  
 6749 East Marginal Way South 98108  
  
**Jarvie Paint Manufacturing Company (A)** ..... Daniel G. Jarvie, Tom E. Jarvie  
 760 Aloha Street 98109  
  
**Liquid Coatings, Inc. (A)** ..... Dale R. Dewey  
 23305 Highway 99, Edmonds, Wash. 98020  
  
**Matson Paint Products, Inc. (A)** ..... T. C. Matson, R. Keith Miller  
 835 N.W. 49th St. 98107  
**Miller Paint Company, The (A)** ..... Karl V. Lysell  
 1500 N.W. Leary Way 98107  
  
**N L Industries, Inc. (B)** ..... Robert B. Sahlberg, Svend Stubb  
 1128 S.W. Spokane St. 98134

**Olympic Stain, A Division of Comerco Inc. (A)** ..... Roger Victor  
1148 N.W. Leary Way, 98107 ..... Bill Hahn, C. J. Kaye, Chuck Alm

**PPG Industries (B)** ..... John Simmons, Michael H. Gunter  
234 Dexter Avenue North, 98109

**Parker Paint Manufacturing Company, Inc. (A)** ..... George Martin, Ernest Williams  
3302 S. Junett Street, Tacoma, Wash., 98411

**Parker Paint Sales (B)** ..... Gale Mead  
5500 - 14th N.W. 98107

**Preservative Paint Company (A)** ..... W. L. Smith, Donald H. Bechtel  
5410 Airport Way South 98108

**Reichhold Chemicals, Inc. (B)** ..... Gene Inman, Don Jones  
P.O. Box 1482, Tacoma, Wash. 98401

**Richards Brush Company (C)** ..... W. Thomas Richards  
3229 Airport Way South 98134

**Rohm & Haas Company** ..... Jay Mouton  
1238 N.W. Glisan St., Portland, Ore. 97209

**Rudd Paint & Varnish Company (A)** ..... Alan M. Park, Mac Park  
1630 15th Ave. West 98199

**Sherwin Williams Company, The (A)** ..... Dallas G. Graham  
2021 - 22nd Ave. So. 98144

**Automotive Division** ..... Knute Klepp  
2027 - 22nd South 98144

2450 - 6th Ave. South, 98134 ..... Robert B. Munday

**Smith & Ardussi, Inc. (B)** ..... John A. Ardussi, Dorothy Smith, Wayne Jories  
c/o Union Warehouse & Transfer Co., 115 S. Dawson St. 98108

**Standard Oil Co. of California, Western Operations, Inc. (B)** ..... Walter Carroll  
11735 - 15th Ave. N.E., 98125

**Technical Research Company, Inc. (A)** ..... Robert W. Daley, Richard Cook,  
13535 Monster Road 98178 ..... Freckerick Kern, Robert Lent

**Union Carbide Corporation (B)** ..... R. C. Tomczak  
1000 Riverbend Drive, West Linn, Oregon 97068

**Van Waters & Rogers, Inc. (B)** ..... Robert Swanson, Louis Waldron  
8201 South 212th

**ROCKY MOUNTAIN PAINT AND COATINGS ASSOCIATION**  
**Denver, Colorado**  
**Tenure: Sept.—Sept.**

**President, DON TURNER**  
 Benjamin Moore & Co.

**Secretary, RON VONDER HAAR**  
 Independent Petrochemical Corp.

**Vice President, JERRY PAYNE**  
 PPG Industries, Inc.

**Treasurer, NEIL THOMSON**  
 KWAL Paints, Inc.

**FIRM**

**REPRESENTATIVES**

**American Can Company (B)** ..... Paul R. Auer  
 4801 E. 46th Ave. 80216

**American Mineral Spirits Co. (B)** ..... H. E. Anderson  
 1535 W. 13th Ave. 80204

**Bennett Paint Co. (A)** ..... Dick Bennett  
 65 W. 1st South St., Salt Lake City, Utah 84101

**Brandt, Inc., George C. (B)** ..... Donald R. Bagge  
 4200 Garfield, 80216

**Cassidy-Hicks Wallpaper Co. (A)** ..... Elmer C. Brannaman  
 4611 E. 46th Ave., P.O. Box 16526, 80216

**Colorado Paint Company (A)** ..... Ken S. Valis  
 4747 Holly St. 80216

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**duPont de Nemours & Co., Inc., E.I.** ..... Conrad Racine  
 555 Quivas St., 80204

**Herr-Hartnell Co. (B)** ..... Louis H. Herr, Bob Hartnell  
 2101 Blake St., 80205

**Independent Petrochemical Corp. (B)** ..... Ron Vonder Haar  
 P.O. Box 1358, Englewood, Colo. 80110

**Jourgensen Paint Company** .....  
 818 Water Street, 80211

**Kohler-McLister Paint Co. (A)** ..... Phillip T. Rogers, Al Brainard, Ray Steinbeck  
 1201 Osage Street, P. O. Box 546, 80201

**KWAL Paints, Inc. (A)** ..... Neil Thomson, Frank Myers  
 800 Water Street, P.O. Box 5231 T.A. 80217

**Leopold & Diner Associates, Inc. (B)** ..... Ed Diner  
 2430 Alcott St. 80211

**MaRepro (B)** ..... John Fattor  
 999 S. Jason, 80223  
**Moore & Co., Benjamin (A)** ..... Don Turner, John Huss  
 2500 Walnut St., P.O. Box 1888, 80201  
**Mullen Co., Inc., J.D. (B)** ..... Dick Mullen  
 Box 342, Broomfield, Colo. 80020  
**M&W Sales Associates** ..... Jesse Fowler  
 6362 E. Dickenson Place, 80227

**Old Western Paint Co.** ..... John DelMonico  
 2001 West Barberry Pl., 80204

**Packaging Corp. of America (B)** ..... Edwin S. Small  
 P.O. Box 16766, 80110  
**Packaging West** ..... Doug Myer  
 5155 E. 46th Ave., 80216  
**Peterson Paint Co. (A)** ..... Ed Peterson  
 170 South Santa Fe, Pueblo, Colo. 81002  
**PPG Industries, Inc. (A)** ..... Steve Allen  
 1035 Zuni Street, P.O. Box 4307, Santa Fe Station, 80204

**Riekes & Sons, S.** ..... Carl Riekes  
 4901 Ironton St., 80239

**Sherwin-Williams Company, The (A)** ..... Dick Lawrence  
 1501 W. Evans, 80223

**Thompson-Hayward Chemical Co. (B)** ..... Virgil W. Jackson  
 4941 E. 39th, 80207

**Valspar McMurtry** ..... Dar Rosenberg  
 2601 Blake, 80203

**Van Waters & Rogers, Inc. (B)** ..... L. D. Squier, Jim Hohn, Dirk Verhagen  
 P.O. Box 5287, 4300 Holly St. 80217

**Welco Mfg. Company (B)** ..... George Smarr  
 6045 Lewis Court, Arvada, Colo. 80002

**ST. LOUIS PAINT AND COATINGS ASSOCIATION**  
 St. Louis, Missouri  
 Tenure: May—May

**President, EDWARD J. PIEL, JR.**  
 Sherwin-Williams Containers,  
 Div. of The Sherwin-Williams Co.

**Secretary, J. M. STOCKMAN**  
 Glidden-Durkee Div. of SCM Corp.

**Vice President, OLIVER V. MEENTEMEYER**  
 Don V. Davis Co.

**Treasurer, FRED C. WEBER, JR.**  
 Archway Chemicals & Supply, Inc.

**FIRM**  
**Aluminum Company of America (B)** .....  
 8301 Maryland Ave. 63105

**REPRESENTATIVES**  
 Harry M. Sumner, J. R. Lynch, Jr.,  
 J. R. Tucker, Jr.

**American Cyanamid Co., Pigments Division (B)** . . . . . Douglas M. Evans,  
P.O. Box 251, 63166 F. O. Stickle

**American Paint Journal Company (C)** . . . . . A. F. Voss, Jr., W. Clark Voss, Fred Schulenberg,  
2911 Washington Ave. 63103 Clark D. Rowley, E. L. Below,  
Clark Voss, Jr., Dean H. Finley

**American Smelting & Refining Company (ASARCO) (B)** . . . . . W. J. Bolin  
720 Olive St., Suite 2506, 63101

**AMSCO Div. of Union Oil Co. of Calif. (B)** . . . . . Roland H. Chidley  
200 E. Gulf Rd., P.O. Box 100, Palatine, Ill. 60067

**Archway Chemical & Supply, Inc. (B)** . . . . . Fred C. Weber, Jr., John T. Baumstark,  
4321 Chouteau Ave. 63110 E. Randolph Beckmann, Edward Ucinski

**Ashland Chemical Company, Industrial Chemicals  
& Solvents Division (B)** . . . . . R. G. Van Allen, R. G. Parsons, B. J. Ahring,  
7710 Polk St., 63111 R. J. Irvine, F. K. Schmucker, W. E. Schalter,  
G.M. McCain, R.T. Marshall, P.B. Parker, Dorothy Denton, R.E. Strain

**Banner Paint Div. Rockford Chemical Coatings, Inc. (A)** John W. McCall, Albert D. Holden,  
1825 Ave. H 63125 John F. Rawe, Mel L. Meyer, Clifford E. Williams

**Bauman Company, Ivan T. (B)** . . . . . Ivan T. Bauman, Dale Meyer  
817 North Second St. 63102

**Biddle Company, The (A)** . . . . . Oliver J. Biddle, Kenneth D. Biddle  
2817 Breckenridge Industrial Ct. 63144

**Carboline Co. (A)** . . . . . John F. Montle  
350 Hanley Ind. Ct. 63144

**Chemtech Corporation (B)** . . . . . J. L. Pellegrini, M. M. Sears, T. R. Rieser,  
7882 Folk Ave. 63143 D. C. Drexler

**Chromatone Corporation of Missouri (A)** . . . . . Raymond G. Miller  
9672 Olive Blvd., 63132

**CIBA-Geigy Corporation (B)** . . . . . Ben Johnson  
10000 Old Olive St. Road, 63141

**Cities Service Co., Columbian Div. (B)** . . . . . William G. Kitzmiller, Lowell E. Mackey  
226 S. Meramec, Clayton, Mo. 63105 G. W. Fordham, Shirley Breece

**Commercial Solvents Corp., Industrial  
& Organic Chemical Division (B)** . . . . . Jule C. Short  
4 Belleville Court, Ferguson, Mo. 63135

**Davis Company, Don V. (A)** . . . . . Joseph L. Hackney, Oliver V. Meentemeyer  
4200 N. Second St. 63147

**Diamond Shamrock Chemical Company (B)** . . . . . C. F. Hammann, N. P. Murphy,  
7701 Forsyth Blvd., 63105 J. H. Linden

**Dow Chemical Company, The (B)** . . . . . E. Ted Mann, L. L. Atkins, B. M. Coons,  
7733 Forsyth Blvd., 63105 R. E. Abel, M. E. Aselage, G. McMahon, Jr.  
J. P. Phelan, T. J. Overdeck, E. T. Hearn, R. E. Nys, W.G. Eggerman

**duPont de Nemours & Co., Inc., E. I., Pigments Dept. (B)** . . . . . Barry DeSatnick  
134 Meadowlark Dr., Creve Coeur, Mo. 63141

**Eagle-Picher Industries (B)** . . . . . Robert W. Greer  
Chemicals & Fibers Div.  
P.O. Box 340, Hillsboro, Ill. 62049

**Etz Korn Company, D. J. (B)** . . . . . Donald J. Etzkorn, Randell J. Etzkorn  
Room 411, 230 S. Beminston Ave., 63105

**G.P.F. Company, South Central Region (B)** . . . . . Willard J. Flint,  
11906 Manchester Rd., 63131 W. R. Thomas

**General Mills Chemicals, Inc. (B)** . . . . . J. Kirk Corbett  
34 No. Brentwood Blvd., Clayton, Mo. 63105

**George Co., P. D. (A)** . . . . . Richard J. George  
5200 North Second St.

**Glidden-Durkee Division, SCM Corporation (A)** . . . . . Carl E. Kelly, J. W. Malottki,  
106 Gratiot St. 63102 E. L. Chrismer, J. M. Stockman,  
Leo Hechinger, Cecil Craft, Joe Steinkoenig, Lemart Smith

**Hercules, Inc., (B)** . . . . . Herman G. Philips, Jr., Joseph R. Wrobel,  
Pierre Laclede Center, 63105 T. Ray Jones, R. Stephen Sumption, George H. Laut

**Independent Petrochemical Corporation (B)** . . . . . Gregory F. Browne, T. M. Moran,  
Subsidiary Charter International Oil Co. J. F. Von Gerichten, L.H. Calcaterra,  
3930 Chouteau Ave. 63110 D. A. Calcaterra, R. A. Tackett

**Kerr-McGee Chemical Corp., (B)** . . . . . S. H. Linderman  
2314 Carolina Ave., Louisville, Ky. 40205

**Koppers Company, Inc., Organic Materials Division (B)** . . . . . Thomas G. Matich, Jr.  
2251 Campus Dr., St. Charles, Mo. 63301

**Lanson Chemical Division (B)** . . . . . Herman J. Lanson, Elliott W. Lanson,  
P.O. Box 128, E. St. Louis, Ill. 62202 Morrie Gilliam, Jerry Zeisset

**M-R Plastics and Coatings, Inc. (A)** . . . . . Marvin S. Wool, Roger W. Heitland, Roger D. Davis,  
11460 Dorsett Rd., Maryland Heights, Mo. 63043 Robert Hesskamp

**Marsh Stencil Machine Co., Ink Dept. (B)** . . . . . Ronald L. Pospeshil  
707 East "B" St., Belleville, Ill. 62222

**McKesson Chemical Co. (B)** . . . . . Jack Riordan, James Lacey, Max I. Suchanek,  
P.O. Box 5516, 63160 Dale Z. Brooks, Bob Christiansen

**Missouri Paint & Varnish Co. (A)** . . . . . A. F. Gross, J. R. Frank  
5125 N. 2nd St., 63147 C. A. Schraudenbach

**Missouri Solvents & Chemicals Company (B)** . . . . . E. Joseph Saake, Harry E. Niehaus,  
419 DeSoto Ave. 63147 L. Jack Kratky, Jerry P. Tebbano, Michael C. Tinkler

**Mooney Chemicals Incorporated (B)** . . . . . Thomas M. Semmons  
613 South Tenth Ave., LaGrange, Ill. 60525

**Moore & Company, Benjamin (A)** . . . . . A. G. Dyer, Jr.  
1630 S. Second St. 63104

**Morris Paint Industries (A)** . . . . . Kriss Sood, Joel Lucas  
1823 Washington Ave.

**Mozel Chemical Products Company, Inc. (B)** . . . . . Francis J. Wagner, Ralph Gatti, Pete Macy,  
4003 Park Ave., 63110 Robert Leinhop, Dick Wagner, Carol Inglish,  
Zelma Barnacle

**N L Industries, Inc., Industrial Chemicals Div. (B)** ..... Al H. Judd  
 1015 Locust St., 63101  
**De Lore Div. (B)** ..... Peter S. Schenck  
 P.O. Box 7109, 63177  
**Titanium Pigment Div. (B)** ..... Ivan B. Lampe, Walley W. Gaus  
 Carondelet Station, 63111  
 301 S. Woodlawn Ave. Kirkwood, Mo. 63127 ..... James C. Marden  
**Niehaus & Co., Inc., J. E. (B)** ..... Frank Niehaus  
 1375 S. Kingshighway 63110 ..... Vince Niehaus  
**Nopco Chemical Div., Diamond Shamrock  
 Chemical Company (B)** ..... Patrick Hand  
 2208 West Ridge Rd. , Louisville, Ky. 40222  
**Northwestern Bottle Company, Metal Container Division (B)** ..... Meyer Kranzberg  
 2222 N. 2nd St. 63160 ..... John D. Robinson  
  
**Peerless Lacquer & Chemical Company (A)** ..... Sam DeRosa  
 844 Wabash Ave. 63134  
**Pfizer, Inc., Minerals, Pigments & Metals Division (B)** ..... L. K. Ayers,  
 2001 Lynch Ave. East St. Louis, Ill. 62201 ..... R. N. McCarty, J. H. Powell  
**Phelan-Faust Paint Manufacturing Company (A)** ..... W. A. Weckback, Clyde Johnson,  
 Div. Valspar Corp. ..... Paul E. Gildehaus, Avron H. Edelman  
 P.O. Box 7231, 63177  
  
**Reichhold Chemicals, Inc. (B)** ..... John J. Niehaus, Ron Fenster  
 7730 Carondelet Ave., Clayton, Mo. 63105  
**Robins & Company, G. S. (B)** ..... John Hull, G. K. Robins, S. A. Robins  
 126 Chouteau, 63102  
**Rohm & Haas Co. (B)** ..... Walter J. Harland  
 2200 S. Brentwood Blvd. 63144  
  
**St. Louis Paint Manufacturing Company (A)** ..... Simon P. Steiner,  
 2500 Ohio Ave. 63104 ..... John S. Steiner, Raymond T. Eddins  
**Shell Chemical Company (B)** ..... Claude F. Brice, Alan J. Bealing  
 500 Northwest Plaza Suite 1000, St. Ann, Mo. 63074  
**Sherwin-Williams Company, The, Container Div. (B)** ..... Edward J. Piel, Jr.  
 11480 Warnen Road, Maryland Heights, Mo. 63043  
**Sherwin-Williams Chemicals** ..... John J. Pozzo  
  
**Sinnott Lacquer Mfg. Co. (A)** ..... C. Samuel Sinnott, John W. Kemper,  
 1378 Kingsland Ave., 63133 ..... William R. Shocklee  
**Smith Company, C. L. (B)** ..... C. L. Smith  
 640 St. Edith Ln., Florissant, Mo. 63031  
**Spatz-Vane Calvert Paint Co. (A)** ..... M. E. Spatz, Rolland Woodcock,  
 1601 N. Broadway 63102 ..... M. L. Holston, Howard Jerome, Tom Fitzgerald,  
 Tom Fitzgerald, Jr., Charles Boehner  
**Steelcote Manufacturing Company (A)** ..... George E. Niedt, A.E. Niedt, D.A. Niedt,  
 3418 Gratiot 63103 ..... J. E. McCodden, Jr.  
  
**Thomas & English, Inc. (B)** ..... J. W. English, Floyd A. Thomas,  
 108 Mullanphy St. 63102 ..... Floyd A. Thomas, Jr.

**Thompson Hayward Chemical Company (B)** ..... Hank Miller, Harold Proot  
 4300 Geraldine Ave. 63115

**Union Carbide Corporation Chemicals & Plastics Group (B)** ..... Stephen G. Hawes  
 10 S. Brentwood Blvd. 63105

**U.S. Paint, Lacquer & Chemical Company (A)** ..... Edward P. Hoffman  
 Div. Grow Chemical Corp.  
 2115 Singleton St. 63103

**U.S. Vehicle & Chemical Company (A)** ..... W. J. Moore  
 Div. of Grow Chemical Corp.  
 716 South 21st St. 63103

**Walsh & Associates, Inc. (B)** ..... Robert F. Walsh, George W. Claytor  
 7810 Maplewood Ind. Ct. 63143                      Arthur R. Schmidt, Robert F. Walsh, Jr.

**SOUTHERN CALIFORNIA PAINT AND COATINGS  
 ASSOCIATION  
 Los Angeles, California  
 Tenure: June—June**

**President, MERRILL E. EVANS**  
 Lilly Industrial Coatings Co.

**Secretary-Treasurer, JAMES J. FLINN**  
 E. I. duPont de Nemours & Co., Inc.

**Vice President, GEORGE WESTERN**  
 A. J. Lynch & Co.

**Executive Secretary, JAMES T. ZIMMERMAN**  
 11104 E. Lynrose Ave., Arcadia, Calif.

**FIRM**

**REPRESENTATIVES**

**Abbott, Co. of L. A., Inc., S. L. (B)** ..... Milton Dyke, Jack Fulton  
 4255 District Blvd. 90058

**Advanced Products (A)** ..... Thomas A. Corboy  
 dba: Advanced Coatings & Chemicals  
 2213 N. Tyler Ave., South El Monte, Calif. 91733

**Allied Chemical Corp., Plastics Div. (B)** ..... Edward M. Lemon  
 Harmon Colors Division ..... Richard L. Beltrami  
 6510 Bandini Blvd. 90040

**Aluminum Co. of America (B)** ..... D. E. Helby  
 1145 Wilshire Blvd. 90017

**American Can Company (B)** ..... Edward J. Egan, David K. Stewart  
 625 S. New Hampshire Ave. 90005

**American Cyanamid Co., Pigment Division (B)** ..... F. E. Rudolph, A. J. DiGiacomo  
 TA Box 2202, 90051 ..... J. E. Dangora  
 2300 South Eastern Ave., 90040

**American Hoechst Corp. (B)** ..... K. D. Grade, J. B. Fleury  
**Dyes & Pigments Div.**  
11312 Hartland St., N. Hollywood, Calif. 91605

**AMSCO Div., Union Oil Co. of California (B)** ..... A. J. Falkenberg, John Gordon,  
P.O. Box 727, 14445 Alondra Blvd., La Mirada, Calif. 90638 C. E. Cook, J. St. Clair  
F. S. Bartholomew

**Ameritone Paint Corporation (A)** ..... Clyde L. Smith, Fred Geyler, G. L. West,  
18414 So. Santa Fe, Compton, Calif. 90221 C. W. Finegan, R. A. Jones

**Ashland Chemical Co., Industrial Chemicals & Solvents Div. (B)** ..... R. G. Gilbert  
10505 S. Painter Ave., Santa Fe Springs, Calif. 90670 L. J. Boyles  
Dean Overton, John Benson

**Resins & Plastics Division** ..... Al Cipriano, W. E. Brede, Fred Fox, T. A. O'Reilly,  
6608 E. 26th St., 90022 J. C. Meade, H. E. Mork

**Carbon Black & Synthetic Rubber Division** ..... Burton Smart, H. Parker Davis  
630 W. Duarte Road, Arcadia, Calif. 91006

**I C & S Western Region Office** ..... R. B. Underwood  
17321 Irvine Blvd., Suite E, Tustin, Calif. 92680

**Bauer Co., J. E., Division of Whittaker Corporation (A)** ..... C. I. Edmondson,  
1021 N. Mission Road 90033 E. J. Fitzgibbon

**Bee Chemical Co. (A)** ..... George D. Lutz  
1500 W. 178th St., Gardena, Calif. 90248

**Bennett Industries, Inc. (B)** ..... H. R. Medeiros, J. E. Fogarty, Jim Kniest  
P.O. Box 3037, Alta Loma, Calif. 91701

**Bice Co., Inc., John K. (B)** ..... John K. Bice  
1319 Boyd Street, 90033

**Binks Manufacturing Co. (B)** ..... J. L. Malgren  
2553 S. Garfield 90040

**Bostik-Finch, Inc. (A)** ..... Howard F. Smith  
20846 S. Normandie, Torrance, Calif. 90502

**Brown Company, Andrew (A)** ..... Marion Stalker  
5431 District Blvd., 90040

**Cabot Corporation (B)** ..... D. Simonds, J. T. Clark  
3808 Riverside Drive, Suite 307, Burbank, Calif. 91505

**Cardinal Industrial Finishes (A)** ..... Frank Spaeth, John Weber, Garold L. Grint  
1329 Potrero Ave., So. El Monte, Calif. 91733

**Cargill, Inc. (B)** ..... James B. Johnston, Jr., William Murray, Donald Jordon,  
2801 Lynwood Road, Lynwood, Calif. 90262 M. V. Johnson, D. Graff

**Central Solvents & Chemical Company (B)** ..... K. M. Jagers, H. Lamb, A. M. Schulten  
13900 Carmenita Rd., Santa Fe Springs, Calif. 90670

**Charter Chemical, Charter International Oil Co. (B)** ..... Bruce Thompson, A. T. Hocking  
P.O. Box 2828, Long Beach, Calif. 90801

**Chromatone Corporation (A)** ..... Robert J. Miller  
1527 Grande Vista Ave., 90023

**CIBA-Geigy Corp., Resins Dept. (B)** ..... K. C. Johnson  
6055 E. Washington Blvd., Suite 812, 90040

**Cities Service Company, Columbian Division (B)** ..... Louis J. Beato, W. M. Walker  
1400 N. Harbor Blvd., Fullerton, Calif. 92632 B. N. Cotton

**Commercial Solvents Corp. (B)** ..... J. R. Wolfe  
 Box 151, San Jose, Calif. 95103

**Conchemco Inc. (Los Angeles Division (A))** ..... D. W. Kennedy,  
 P.O. Box 2176, 20051 ..... R. G. Wallace, A. R. Yerby  
 620 Lamar St., 90054

**Conroy-McKibben Chemical Co. (B)** ..... H. J. McKibben, N. P. Conroy  
 4347 Exchange Ave. 90058

**Consolidated Paint Co. (A)** ..... B. M. Smiland  
 3101 E. 11th Street, 90023

**Container Industries, Inc. (C)** ..... D. R. Anderson  
 10320 Glenoaks Blvd. Pacoima, Calif. 91331  
 P.O. Box 1998

**Continental Can Co., Inc. (B)** ..... J. R. Ramsey, G. R. McCarter  
 6400 E. Washington Blvd. 90040

**Custom Building Products (A)** ..... Sam Poarce, Thomas R. Peck  
 6511 Salt Lake Ave., Bell, Calif. 90201

**Davis Company, Frank D. (B)** ..... Samuel Harris  
 3285 East 26th St. 90023

**Deft, Inc. (A)** ..... W. J. Desmond, F. B. Desmond, Irwin Levine, W. A. Desmond,  
 612 Maple Ave., P.O. Box 3669, Torrance, Calif. 90510 ..... C. S. Jesmer, W. K. Martin

**DeSoto, Inc. (A)** ..... R. F. Stancl, D. P. Sellenthin, E. J. Gallardo. A. C. Goulet  
 615 West Grove Ave., Orange, Calif. 92668

**Dexter Corp., Hysol Division (A)** ..... Ronald A. Amon, T. D. Clark, D. D. Dickinson  
 15051 E. Don Julian Rd., City of Industry, Calif. 91745

**Dorsett & Jackson, Inc.** ..... Romer Johnson  
 3800 Noakes St. 90023

**duPont de Nemours & Co., E. I., Pigment Div. (B)** ..... James J. Flinn, Leonard Smith,  
 150 N. Sanita Anita Ave., Suite 880, ..... C. L. Board, David R. Mears  
 P.O. Box 900, Arcadia, Calif. 91006  
**Plastics Department** ..... L. L. Burr, C. P. Argana  
 1800 N. Highland Ave., 90028

**Ebberts, Dan & Co. (C)** ..... Richard G. Ebberts  
 1541 Wilshire Blvd. 90017

**Elliott Enterprises (C)** ..... J. R. Elliott  
 P.O. Box 567, Artesia, Calif. 90701

**Emery Industries, Inc. (B)** ..... R. S. Haley, C. F. Williams, T. S. Olson,  
 8515 Florence Ave., Downey, Calif. 90240 ..... G. M. Lambo, W. R. Sawrey, D. R. Smith

**Essex Chemical Corp., BFC Div. (A)** ..... Edward J. Brown, K. Dobson  
 14370 Gannett St., La Mirada, Calif. 90637

**EVR-Gard Coatings Corp. (A)** ..... Victor Schneider  
 16400 Garfield Ave., Paramount, Calif. 90723

**EZ Paint Corp.** ..... Bob L. Jauert  
 317 E. 4th St. 90013

**Frazer Paints (A)** ..... N. L. Frazer, S. R. Frazer, Jr., C. F. Waltman  
 6625 Miramar Rd., San Diego, Calif. 92121

**Fuller-O'Brien Corp. (A)** ..... Les Edens, Joseph Fallon, Walt Wallman  
6323 Maywood Ave., Huntington Park, Calif. 90255

**General Can Co., Inc. (B)** ..... D. L. Brandts, H. D. Denny  
15530 E. Salt Lake Ave., Industry, Calif. 91744

**General Mills Chemicals, Inc. (B)** ..... John Boeheim  
121 W. Whittier Blvd., La Habra, Calif. 90631

**Glidden-Durkee Div. of SCM Corp., Pigments & Color Group (B)** ..... Fred A.  
4444 E. 26th St., 90023 Downer, Jr.

**Trade Sales Div.** ..... E. C. Jones  
6948 Bandini Blvd. 90022

**Grow Chemical Coatings Corp. (B)** ..... James L. Sanseverino  
18414 S. Santa Fe Ave., Compton, Calif. 90221

**Harrisons & Crosfield (Pacific) Inc. (B)** ..... Wharton Jackson, Kerwin Lebeis  
4000 Birch St., Newport Beach, Calif. 92660

**Harshaw Chemical Co., The, Div. of Kewanee Oil Co.,  
Pigment & Ceramic Department (B)** ..... W. H. McCaffrey, Jr.  
6279 E. Slauson Ave., Suite 201, 90040

**Henry Co., The W. W. (A)** ..... W. W. Henry, Paul Beemer, E. T. Batson,  
5608 Soto St., Huntington Park, Calif. 90255 W. W. Henry, Jr., R. J. Dea,  
W. E. Westland

**Hercules, Inc. (B)** ..... C. F. Springer, D. R. Tessmer, L. W. Early  
520 S. Lafayette Park Place, Suite 300, 90057 Rollen S. Sawdey  
A. M. Patureau, E. C. Paschal

**Hirt Combustion Engineers (C)** ..... John H. Hirt  
931 South Maple Ave., Montebello, Calif. 90640

**Horn Co., E. T. (B)** ..... E. T. Horn, D. A. Copenhagen, G. E. Alley,  
16141 Heron Ave., La Mirada, Calif. 90638 H. N. McClanahan, A. S. Rumfola,  
R. N. Peterson, Ted Venia

**Hugh J. Resins Company (B)** ..... Hugh Miles  
2267 W. Gaylor Ave., P.O. Box 7128, Long Beach, Calif. 90807

**Inmont Corp. (A)** ..... M. L. Danielson  
1244 No. Lemon St., Anaheim, Calif. 92801

**Inmont Corp. - Color Systems (B)** ..... Andrew R. Ellis  
4560 E. 50th St., 90058

**Jennat Corporation, Subsidiary of Union Carbide Corp. (B)** . Nathan Lasher, H. M. Bartlett,  
19206 Hawthorne Blvd., Torrance, Calif. 90503 G. W. Sanders, R. D. James

**Jewel Chemical Corp. (B)** ..... R. J. Balesh  
5300 Santa Monica Blvd., 90029

**Johns-Manville Products Corp. (B)** ..... H. E. Blazina, E. J. Rozcicha  
2430 E. 223rd St., Long Beach, Calif. 90810

**Kerr-McGee Chemical Corp. (B)** ..... Leslie W. Houy, Jr.  
680 S. Wilshire Pl. 90005  
P.O. Box 2294 Terminal Annex, 90051

**Lawson Chemical Products Co. (A)** ..... Lewis S. Lawson  
 19500 S. Normandie Ave., Torrance, Calif. 90502  
**Lilly Industrial Coatings, Inc. (A)** ..... Merrill E. Evans  
 901 W. Union St., Montebello, Calif. 90640  
**Linley Publishing Co. (C)** ..... E. C. Ansley  
 1833 W. 8th St., Suite 206, 90057  
**Los Angeles Solvent Co. (B)** ..... Arnold Rosenthal  
 310 No. San Vicente Blvd., Suite 310, 90048  
**Lynch & Co., A. J. (B)** ..... R. A. Mack, George Western, J. M. Snell,  
 4560 E. 50th St., 90058 J. H. Clodjeaux, B. P. Pompeo  
  
**Major Paint & Varnish Co. (A)** ..... Milton M. Golden, Arnold Hoffman, Robert Abrams,  
 4300 W. 190th St., Torrance, Calif. 90503 Barry T. Sakamoto  
**McCloskey Varnish Co. (A)** ..... George W. Jolley, Robert Trudeau,  
 5501 E. Slauson Ave., 90040 D. G. McCullough, R. L. Johnson  
**McKesson Chemical Co. (B)** ..... E. R. Noren  
 5353 Jillson St., 90040  
**Monsanto Co. (B)** ..... A. J. Morange, A. L. Klemm, M. D. Card, A. L. Bonutto  
 1401 Dove St., Newport Beach, Calif. 92660  
**Moore & Co., Benjamin (A)** ..... William A. Larson  
 P.O. Box 22140, 3325 So. Garfield Ave., 90040  
**Mor-Glo Paint & Lacquer Co. (A)** ..... H. E. Gleicke  
 18937 S. Main St., Gardena, Calif. 90248  
**Myers Drum Co. (B)** ..... George J. Ralston, John Adams, Peter Hogan,  
 5400 S. Soto Ave., Vernon, Calif. 90058 M. S. Rasmussen  
  
**Napko Corporation (California), Pabco Paints-Napko Coatings (A)** ..... E. W. Eisenhart  
 4231 E. Firestone Blvd., South Gate, Calif. 90280  
**Neville Chemical Co. (B)** ..... William T. Cloake  
 2201 East Cerritos Ave., Anaheim, Calif. 92805  
**New Jersey Zinc Co., The (B)** ..... L. W. Foster  
 4560 E. 50th St., 90058  
  
**N L Industries, Inc. (A)** ..... Wm. Schaefer, J. G. Trager, N. T. Dietz, F. E. Oberlin  
 3113 E. 26th St. 90023  
  
**Pacific Coast Drum (C)** ..... Gene Bartolotti  
 2200 N. Rosemead Blvd., So. El Monte, Calif. 91733  
**Paint & Coatings Corp. (A)** ..... Paul M. Clark  
 251 Mason Way, City of Industry,  
 Calif. 91746  
**Pfizer, MPM (B)** ..... Roger Linnett, A. F. Thomas  
 2800 S. Ayers Ave. 90023  
**PPG Industries, Inc. (A)** ..... John F. Green, F. H. Martin, Warren McDermott,  
 465 Crenshaw Blvd., Torrance, Calif. 90509 Harvey Connors, J. R. Pikulin  
**Pratt & Lambert, Inc. (A)** ..... Ronald Hohl, William Cole,  
 P.O. Box 1626, 1405 N. Batavia St., Orange, Calif. 92668 James Parish  
**P.V.O. International Inc. (B)** ..... T. B. McEneaney, Sam Ross  
 3305 East 26th St. 90023

**Reichhold Chemicals, Inc. (B)** . . . . . R. H. Melinat, J. E. King, G. J. Lauricella,  
P.O. Box 22, 107 So. Motor Ave., Azusa, Calif. 91702 R. B. Peterson  
**Reliance Universal Inc. (A)** . . . . . Stanley Sadlak, Mario Montferrand  
1215 W. Lambert Rd., Brea, Calif. 92621  
**Rohm & Haas Co., Coatings Department (B)** . . . . . James Foreman, Robert L. Novielli  
1920 Tubeway Ave., 90040 Wayne Franzen  
**Rubberset Co. (B)** . . . . . J. O. McKendrick  
960 Monterey Pass Road, Monterey Park, Calif. 91754

**Sales Representatives Unlimited (B)** . . . . . Richard J. Rosche, Robert Rodriguez  
7750 Industry Ave., Pico Rivera, Calif. 90660  
**Savogran Co., The (A)** . . . . . John McLean, K. G. Johnson  
3201 Union Pacific Ave. 90023  
**Scofield Co., L. M. (A)** . . . . . Jules O. Baker  
5511 E. Slauson Ave., 90040  
**Seaside Paint & Lacquer Co. (A)** . . . . . Ben Friedland, J. B. Friedland  
P.O. Box 2809, 1439 Cota Ave., Long Beach, Calif. 90801  
**Shell Chemical Co., Chemical Sales Div. (B)** . . . . . H. R. Nebeker, B. D. Rosch,  
9901 Paramount Blvd., Downey, Calif. 90240 R. A. Miller, M. Baumann,  
Ted Lee  
**Sherwin-Williams Co., The (A)** . . . . . D. T. McVey  
3133 East 12th St., 90023  
3150 E. Pico Blvd., 90023 F. A. Leibold, O. M. Rupp  
**Sherwin-Williams Chemicals** . . . . . R. E. Backlan  
4550 Maywood, Vernon, Calif. 90058  
**Container Department** . . . . . Darrell K. DeBooy  
4550 Maywood, Vernon, Calif. 90058  
**Sinclair Paint Co., The (A)** . . . . . Frank Sinclair, Ralph Lieberman, Harry Sinclair  
P.O. Box 3548, Terminal Annex, 3960 E. Washington Blvd. 90051  
**Southern California Drum Co. (C)** . . . . . O. J. Moran  
1501 Fishburn Avenue 90063  
**Southern Lacquer & Paint Corp. (A)** . . . . . R. W. Cresswell, Mike Gildon, Ben Avey  
P.O. Box 1097, 9845 Miller Way, South Gate, Calif. 90280  
**Southwest Grease & Oil Co. (A)** . . . . . John R. Jury, John C. Borden  
19530 S. Alameda, Compton, Calif. 90224  
**Spartan Lacquer & Paint Corp. (A)** . . . . . John E. Boyce, Robert Croghan, Robert Boyce  
9255 Imperial Hwy., Downey, Calif. 90241  
**Specialty Coatings & Chemical, Inc. (A)** . . . . . Henry C. Jacoby  
7360 Varna Ave., No. Hollywood, Calif. 91605  
**Spectra-Tone Paint Corp. (A)** . . . . . Billy G. Dabbs  
9635-43 Klingerman St., S. El Monte, Calif. 91733  
**Spencer Kellogg Division of Textron, Inc.** . . . . . E. B. Smith  
339 E. San Antonio Drive, Long Beach, Calif. 90807  
**Sprayon Products, Inc. (A)** . . . . . Garrett E. Clapp  
3818 E. Coronado, Anaheim, Calif. 92806  
**Standard Oil Co. of California, Western Operations, Inc. (B)** . . . . . W. J. Keough  
605 W. Olympic Blvd., 90015  
444 W. Ocean Blvd., Long Beach, Calif. 90803 R. W. Kothenbeutel  
**Chevron Chemicals Division** . . . . . W. D. Mather  
P.O. Box 743, La Habra, Calif. 90631

**Stay & Day Paint Materials Co. (B)** ..... Jack Day  
 363 S. Mission Rd., 90033  
**Stepan Chemical Co. (B)** ..... H. W. Taylor, H. K. Johnson  
 1211 No. Olive, Anaheim, Calif. 92801  
**Synkoloid Co., The (A)** ..... Sid Burgeson, DeWitt House  
 P.O. Box 60937, 90060  
  
**Tenneco Chemicals, Inc., Cal/Ink Div. (B)** ..... John Elliott, J. A. Dye, H. J. Kirsch,  
 1191 Monterey Pass Rd., Monterey Park, Calif. 91754 G. Tait  
**Organics & Polymers Div. (B)** ..... Knox Price  
 3452 E. Foothill Blvd., Pasadena, Calif. 91107  
 5915 Paramount Blvd., Long Beach, Calif. 90805 ..... John Ogorzalek  
**Titanium Pigment Div., NL Industries, Inc. (B)** ..... R. T. Langemo,  
 6449 Corvette St., 90040 J. W. Hartsgrove  
**Trail Chemical Corp. (A)** ..... Henry W. George  
 9904 Gidley St., El Monte, Calif. 91731  
  
**Union Carbide Corp., Coatings Materials Div. (B)** ..... W. J. Fitzpatrick, J. D. Gilbert  
 2770 Leonis Blvd., 90058 J. D. Fogarty, J. C. Fryman,  
  
**U.S. Steel Products Division (B)** ..... Jack Cunningham, Craig Peterson  
 727 S. 9th Ave., City of Industry, Calif. 91745  
  
**Van Waters & Rogers (B)** ..... John LoMiglio  
 1363 South Bonnie Beach Place, 90054  
  
**Whiteline Paint Co., Inc. (A)** ..... C. M. Ford, O. F. Lowe, Jr.  
 1520 Spence St., 90023  
**Willis-Moore Paint Specialties, Inc. (A)** . Kevin B. Moore, Kathleen Moore, Robert K. Moore  
 1911 E. 92nd St., 90002  
**Wilson & Geo. Meyer & Co. (B)** ..... G. B. Allen, J. M. Hiemenz  
 2060 S. Garfield Ave., 90040  
**Witco Chemical Corp. (B)** ..... D. H. Marone, Irving Berger  
 1800 Ave. of the Stars, Century City, Calif. 90067  
  
**Zolatone Process, Inc. (A)** ..... Sydney I. Mann  
 3411 E. 15th St., 90023

**TOLEDO PAINT AND COATINGS ASSOCIATION**

Toledo, Ohio

Tenure: Sept.--Sept.

**President, EDWARD KLASA**  
Pratt & Lambert Inc.

**Secretary, RICHARD BALDWIN**  
Glidden Paint & Decorating Center

**Vice-President, PAUL PETERS**  
Toledo Paint & Chemical Co.

**Treasurer, JOHN SEILHEIMER**  
Superior Coatings Mfg.

**Executive Secretary, FRED TREUSCHEL**  
2036 Erie St., 43611

**FIRM**

**REPRESENTATIVES**

**American Paint Journal** ..... Fred Schulenberg  
2911 Washington Ave., St. Louis, Mo. 63103

**Ashland Chemical Co.** ..... John A. Lamb  
8930 Foster Ave., Detroit, Mich. 48211

**Atech Chemical Coating** ..... Robert Liedtke, Jos. Patenaude  
119 S. St. Clair, 43606

**B-W Paint Supplies (C)** ..... George Tambers  
2115 Sylvania Ave., 43613

**Bernie's Paint & Wallpaper (C)** ..... Wayne Welde  
333 W. Market St., Sandusky, Ohio 44870

**C&S Nelson Supplies** ..... Martha Harrison  
306 Conant St., Maumee, Ohio 43537

**Color Haven (C)** ..... Ed Cox  
4105 Secor Rd., 43623

**David Marleau Co.** ..... Frank Schabeck  
2139 Monroe St., 43624

**Davis Paint Ass'c Store** ..... Don Peaslee  
849 S. Clinton, Defiance, Ohio 43512

**Dean & Barry Paint** ..... Dick Shellhammer  
3418 Glendale Rd. 43614

**Dean & Barry Paint Town** ..... George Fallon  
4925 Jackman Rd., 43613

**Devoe Paints** ..... Bill Wright  
5740 Secor Rd. 43623

**Dolphin Paint & Chemical Co. (A)** ..... Jon Juhasz  
922 Locust St. 43604

**D-R Chemical Co.** ..... Basis Howell  
11914 W. McNichols Rd., Detroit, Mich. 48219

**DuPont de Nemours & Co., Inc. E.I.** ..... Robert McFarland, Sherman Kelly  
Upton & Tremainsville Rd. 43613  
Wilmington, Del. 19898

**Findlay Paint Co.** ..... Mike Dudgeon  
 216 S. Main St., Findlay, Ohio 45840  
**Flood Company, The** ..... James P. O'Neill  
 Hudson, Ohio 44236  
**Glidden Paint Company (A)** ..... J. R. Baldwin, Sherwin Smith  
 5134 Monroe St. 43623  
**Graco Inc. (C)** ..... Ken Lavign  
 19499 Progress Dr., Strongsville, Ohio 44136  
**Gradel Urban Company (C)** ..... Carl Bauer  
 1724 Starr Avenue, 43605  
  
**Harrison Paint Company (A)** ..... Burdette P. Holmes  
 2520 N. Main St., Findlay, Ohio 45840  
  
**Kirchenbauer Paints (A)** ..... Dave Ash, Roger Freriks  
 211 So. Byrne Rd., 43615  
**Kresser's Kolor Korner** ..... Ray Kresser  
 125 W. Third St., Port Clinton, Ohio 43451  
  
**Lake Shore Paint (A)** ..... William Dombroski  
 2815 Monroe St., 43606  
**Lindsey Paint & Wallpaper** ..... Steve Gorman  
 3415 Monroe St. 43606  
  
**McKesson Chemical Co.** ..... Robert W. Knuth  
 4417 Woodmont Rd., 43613  
**Myers House of Color** ..... Larry Myers  
 State Rt. 224 E, Findlay, Ohio 45840  
  
**Nelson Sales, Homer W. (C)** ..... Homer W. Nelson  
 Box 13A RR 2, Bowling Green, Ohio 43402  
  
**O'Connor-Boyles Chemicals** ..... Walter Boyles  
 7120 Crabtree, Sylvania, Ohio 43560  
  
**Phillips Company (C)** ..... Tom Weaver  
 141 W. Butler St., Bryan, Ohio 43605  
**Pittsburgh Paint Center (A)** ..... Harold Mariage  
 330 W. Central, 43606  
**Pratt & Lambert Company (A)** ..... Edward M. Klasa  
 3815 Angola Rd., 43615  
  
**Rohm & Haas Company** ..... Harry J. Weiss, Ben F. McAleer  
 350 Westgate Tower Bldg., 20525 Center Ridge Rd.,  
 Cleveland, Ohio 44116  
  
**Sandusky Paint Company (C)** ..... Robert Wilke, Jr.  
 1401 Sycamore Lane Road, Sandusky, Ohio 44870  
**Seibert-Oxidermo, Inc.** ..... D. B. Sample  
 6455 Strong Ave., Detroit, Mich. 48211

**Sherwin-Williams Co., The** ..... Ralph Ponke  
 3062 Monroe St., 43606  
**Steger Paint & Dec. Ctr.** .....  
 149 E. Wooster St., Bowling Green, Ohio 43402  
**Stellhorn Co.** ..... Wm. Melvin  
 306 S. Summit St. 43602  
**Stough Paint Store** .....  
 24 S. Lynn St., Bryan, Ohio 43506  
**Superior Coatings Mfg. Co. (A)** ..... John R. Seilheimer  
 713 West Market St., Tiffin, Ohio 44883  
  
**Tag Chemical Co. (B)** ..... Don E. Thorson  
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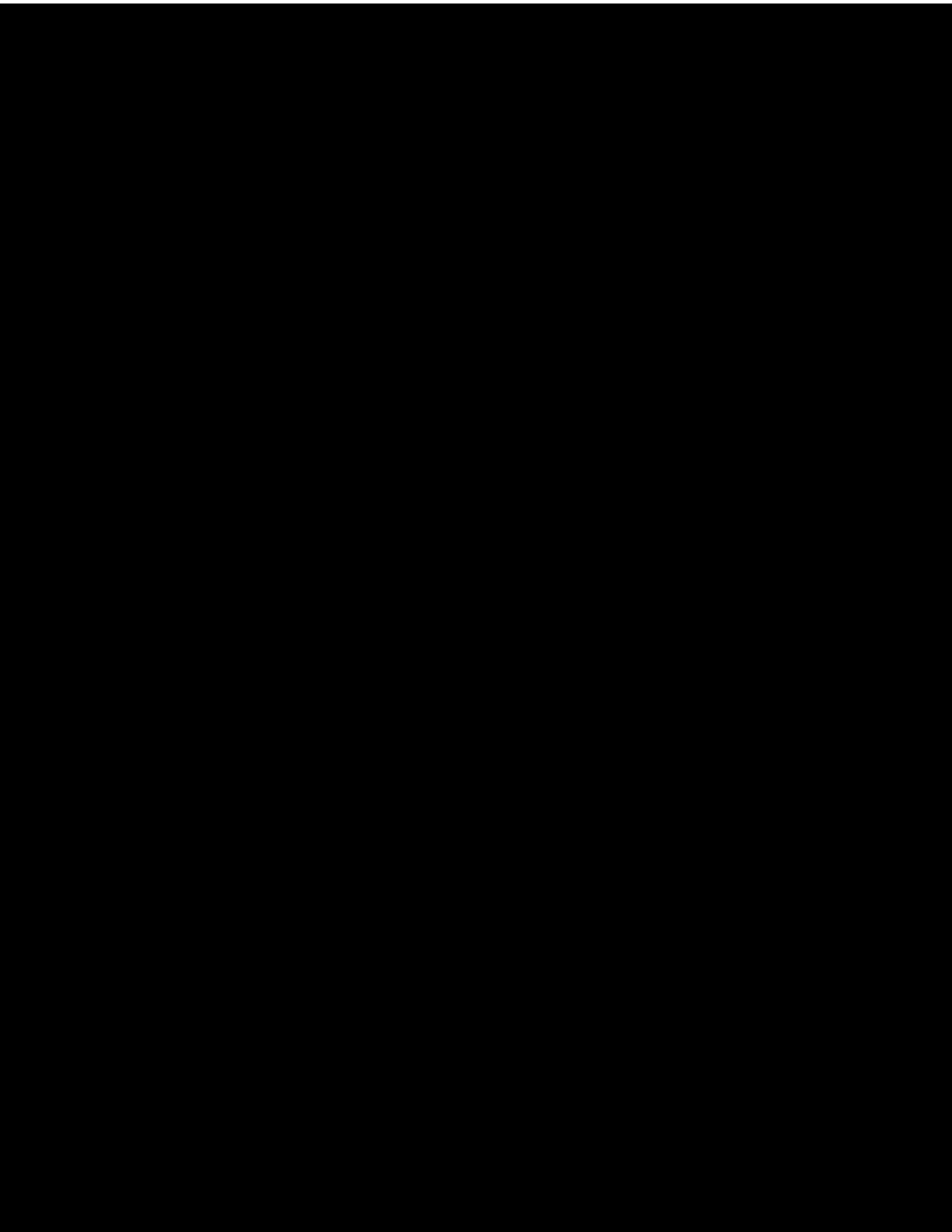
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